

# STANISLAUS COUNTY EMPLOYEES' RETIREMENT ASSOCIATION

832 12th Street, Suite 600 Modesto, CA 95354

Phone (209) 525-6393 Fax (209) 558-5976 www.stancera.org

e-mail: retirement@stancera.org

MAIL: P.O. Box 3150 Modesto 95353-3150

### **AGENDA**

BOARD OF RETIREMENT 832 12<sup>th</sup> Street, Suite 600 – **Wesley W. Hall Board Room** Modesto, CA 95354

July 22, 2014 2:00 p.m.

The Board of Retirement welcomes you to its meetings, which are regularly held on the second Wednesday and the fourth Tuesday of each month. Your interest is encouraged and appreciated.

**CONSENT ITEMS**: These matters include routine administrative actions and are identified under the Consent Items heading.

**PUBLIC COMMENT**: Matters under jurisdiction of the Board, may be addressed by the general public before or during the regular agenda. However, California law prohibits the Board from taking action on any matter which is not on the posted agenda unless it is determined an emergency by the Board of Retirement. Any member of the public wishing to address the Board during the "Public Comment," period shall be permitted to be heard once up to three minutes. Please complete a Public Comment Form and give it to the Chair of the Board. Any person wishing to make a presentation to the Board must submit the presentation in written form, with copies furnished to all Board members. Presentations are limited to three minutes.

**BOARD AGENDAS & MINUTES:** Board agendas, Minutes and copies of items to be considered by the Board of Retirement are customarily posted on the Internet by Friday afternoon preceding a meeting at the following website: www.stancera.org.

Materials related to an item on this Agenda submitted to the Board after distribution of the agenda packet are available for public inspection at StanCERA, 832 12th Street, Suite 600, Modesto, CA 95354, during normal business hours.

**AUDIO:** All Board of Retirement regular meetings are audio recorded. Audio recordings of the meetings are available after the meetings at <a href="http://www.stancera.org/sections/aboutus/agendas">http://www.stancera.org/sections/aboutus/agendas</a>.

**NOTICE REGARDING NON-ENGLISH SPEAKERS**: Board of Retirement meetings are conducted in English and translation to other languages is not provided. Please make arrangements for an interpreter if necessary.

**REASONABLE ACCOMMODATIONS**: In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Board Secretary at (209) 525-6393. Notification 72 hours prior to the meeting will enable StanCERA to make reasonable arrangements to ensure accessibility to this meeting.

- Meeting Called to Order
- 2. Roll Call
- 3. Announcements
- 4. Public Comment
- 5. Consent Items
  - a. Approval of the July 9, 2014, Administrative Meeting Minutes View
  - b. Approval of the StanCERA's Holiday Closure Schedule View

- 6. <u>Annual Update and Review Jackson Square Partners</u> <u>View</u>
  - a. Quarterly Value Added Report View
- 7. Strategic Investment Solutions (SIS), Inc.
  - a. Monthly Performance Review for the Month Ending June 30, 2014 View
  - b. Report on "Top 10 Holdings" by StanCERA Investment Managers as of June 30, 2014 View
  - c. Discussion and Action Regarding Infrastructure Investment Option View
- 8. Executive Director
  - a. Discussion and Action Regarding Investment Policy Change View
- 9. <u>Correspondence</u>
  - a. Letter Dated July 16, 2014 from White Oak Global Advisors, LLC View
- 10. Closed Session
  - a. Discussion and Action Regarding Allocation of StanCERA's Real Estate Assets Government Code Section 54956.81
  - b. Conference with Legal Counsel Pending Litigation One Case: Stanislaus County Employees' Retirement Association v. Buck Consultants, LLC, Mediation Pursuant to Evidence Code Sections 1115, 1119, 1152 Government Code Section 54956.9(d)(4)
  - c. Conference with Legal Counsel Pending Litigation One Case:
     O'Neal et al v. Stanislaus County Employees' Retirement Association
     Stanislaus County Superior Court Case No. 648469
     Government Code Section 54956.9(d)(1)
  - d. Conference with Legal Counsel Pending Litigation One Case:
     Nasrawi et al v. Buck Consultants, LLC, et.al, Santa Clara County
     Superior Court Case No. 1-11-CV202224; Court of Appeal, Sixth Appellate
     District, Case No. H038894 Government Code Section 54956.9(d)(1)

- 11. Members' Forum (Information and Future Agenda Requests Only)
- 12. Adjournment



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### PLEASE POST FOR EMPLOYEE VIEWING

### **BOARD OF RETIREMENT MINUTES**

July 9, 2014

Members Present: Gordon Ford, Maria De Anda, Donna Riley, Jason Gordo

Mike Lynch, Jim DeMartini, Jeff Grover, Darin Gharat

and Michael O'Neal

**Alternate Member** 

**Present:** Joan Clendenin, Alternate Retiree Representative

Staff Present: Rick Santos, Executive Director

Kellie Gomes, Executive Board Secretary

Dawn Lea, Benefits Manager

Kathy Herman, Operations Manager

Natalie Elliot, Accountant

Others Present: Fred Silva, General Legal Counsel

1. Meeting called to order at 2:01 p.m. by Gordon Ford, Chair.

### 2. Roll Call

### 3. Announcements

Director announced that Strategic Objective #1 from StanCERA's 2014-2016 Strategic Objectives, "Creation of a glide path plan for pension risk mitigation", was being put off until 2015. Originally, this item was due to be completed by 2014, however, the data auditing project which will require staff resources originally designated for the glide path is taking priority.

### 4. Public Comment

### 5. Consent Items

Ms. Clendenin requested to pull Consent Item #5c for discussion.

### Consent Item Pulled for Discussion

c. Correspondence – Stanislaus County Termination of 2006 MOU

Motion was made by Darin Gharat and seconded by Maria De Anda to approve consent item 5c.

Motion carried.

Motion was made by Maria De Anda and seconded by Jeff Grover to approve Consent Items as presented.

Motion carried.

- a. Approval of the June 24, 2014 Administrative Meeting Minutes
- b. Approval of Executive Director Goals Update Quarter 2 2014
- d. Correspondence RESCO, INC. Third Party Administrator Change
- e. Approval of Service Retirement(s) Sections 31499.14, 31670, 31662.2 & 31810
  - 1. Anderson, Sandra CSA Effective 07-08-2014
  - 2. Ayers, Azucena DER Effective 07-11-2014
  - 3. Davis, Charlene CSA Effective 07-07-2014
  - 4. Diaz, Carolyn DCSS Effective 07-25-2014
  - 5. Goehring, Sally BOS Effective 06-26-2014
  - 6. Goldstein, Max Probation Effective 07-01-2014
  - 7. Hummer, Michael GSA Effective 07-11-2014
  - 8. Mc Daniel, Gay D.A. Effective 07-26-2014
  - 9. Nichols, Tanya CSA Effective 07-12-2014
  - 10. Rosata, Brenda DA Effective 07-12-2014
  - 11. Scott, Paris Auditor/Controller Effective 07-01-2014
  - 12. Sires, Ronald Alliance Worknet Effective 07-10-2014
  - 13. Sweet, Debra HSA Effective 06-13-2014
  - 14. Tackett, Velinda BHRS Effective 07-08-2014
  - 15. Yost, John BHRS Effective 07-26-2014
- f. Approval of Deferred Retirement(s) Section 31700
  - 1. Diaz, Crystina CSA Effective 06-03-2014
  - 2. Freitas, Mary Joanne Env Res Effective 04-19-2014
  - 3. Guerrero, Brian Planning Effective 05-03-2014
  - 4. Hernandez, Fabiola Probation 03-01-2014
  - 5. Hicks, Cheryl CSA 01-24-2014
  - 6. Smith, Ashley Probation 05-17-2014
- g. StanCERA Complaint Log
- 6. Executive Director
  - a. StanCERA Monthly Staff Report
  - b. Legal Legislative Update Dawn Lea

### 7. Closed Session

Motion made by Maria De Anda and seconded by Michael O'Neal to enter into closed session at 2:25 p.m.

Motion made by Darin Gharat and seconded by Jason Gordo to enter into open session at 3:02 p.m.

### No Report

- a. Discussion and Action Regarding Alternative Investments Government Code Section 54956.81
- b. Discussion and Action Regarding Allocation of StanCERA's Real Estate Assets Government Code Section 54956.81
- c. Conference with Legal Counsel Pending Litigation One Case: Stanislaus County Employees' Retirement Association v. Buck Consultants, LLC Mediation Pursuant to Evidence Code Sections 1115, 1119, 1152 Government Code Section 54956.9(d)(4)
- d. Conference with Legal Counsel Pending Litigation One Case:
   O'Neal et al v. Stanislaus County Employees' Retirement Association
   Stanislaus County Superior Court Case No. 648469
   Government Code Section 54956.9(d)(1)
- e. Conference with Legal Counsel Pending Litigation One Case: Nasrawi et al v. Buck Consultants, LLC, et.al, Santa Clara County Superior Court Case No. 1-11-CV202224; Court of Appeal, Sixth Appellate District, Case No. H038894 Government Code Section 54956.9(d)(1)
- 8. Members' Forum (Information and Future Agenda Requests Only)
- 9. Adjournment

Meeting adjourned at 3:03 p.m.

Respectfully submitted

Rick Santos, Executive Director

APPROVED AS TO FORM:

FRED A. SILVA, GENERAL LEGAL COUNSEL

Fred A. Silva, General Legal Counsel



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### For the Retirement Board meeting Held on July 22, 2014

TO: Retirement Board

FROM: Rick Santos, Executive Director

SUBJECT: Holiday Office Closure ١.

II. ITEM NUMBER: 5.b.

III. ITEM TYPE: Consent

IV. SUBJECT: Holiday Office Closure

- V. STAFF RECOMMENDATION: Close the office all day on Wednesday, December 24 and Friday, December 26
- VI. ANALYSIS: The normal office closure for the Christmas Holiday is noon on Christmas Eve December 24 (if it falls on a work day) and all day on Christmas, December 25.

This year Christmas is on a Thursday, which would require StanCERA to open for ½ day on Wednesday, close for a day and reopen for one day and close for the weekend. Absent specific directions from the Retirement Board, StanCERA staff normally follows Stanislaus County personnel policies including (but not limited to) pay, leave time and holidays.

With the Board's approval, staff has utilized furlough time over the past three years to accommodate closing the office during the holiday season. This action has followed similar action by the County.

I would like to recommend that in addition to the normal Holiday closure, we close the office the additional half-day, December 24 and all day, December 26. Staff will use vacation or compensatory time off as approved for all County employees. This will allow StanCERA to maintain its customer service and still enjoy the holidays with family and friends.

VII. RISK: None

VIII. STRATEGIC PLAN: Goal 3. Continue to foster an organizational culture that values and promotes team work, education, awareness, accountability and achievement

IX. ADMINISTRATIVE BUDGET IMPACT: None

Rick Santos, Executive Director

Kathy Herman, Operations Manager



## **Large-Cap Growth Equity**

Presentation to:

## **Stanislaus County ERA**

### Agenda:

- Firm overview
- Philosophy, people and process
- Portfolio, performance and characteristics
- Biographies

July 22, 2014

### Firm Overview



### **Team History**

**1980's - 1990's:** Transamerica, managed general

account and captive retail vehicles

**2000 - 2005:** Formed and developed an outside

book of institutional accounts

**2005 - 2014:** Delaware Investments "firm of

boutiques" operating structure

May 2014: Formation of Jackson Square

Partners, LLC

### Assets Under Management (\$25.5 billion)

As of May 1, 2014

Large-Cap Growth \$18.0 billion

Smid-Cap Growth \$3.1 billion

Focus Global Growth \$1.8 billion

All-Cap Growth \$1.7 billion

Select 20 Growth \$0.9 billion

## **Jackson Square Partners, LLC**



### **Key JSP Employees**

- Majority partner and operational control
- Investment team and key personnel are equity holders
- Equity will be recycled to existing and future partners on a regular basis
- Certain operations at inception (e.g. HR, Payroll, Compliance)



### **Delaware Investments**

- Significant equity partner and JSP client
- Standard minority protection rights and transparency
- Services provider for up to two years during transition period



## Jeffrey S. Van Harte Chairman & CIO





## **Trading**

### **Investments**

### Christopher J. Bonavico

PM/Analyst

### Kenneth F. Broad

PM/Analyst

### **Christopher M. Ericksen**

PM/Analyst

### Ian D. Ferry

PM/Analyst

### Patrick G. Fortier

PM/Analyst

### **Gregory M. Heywood**

PM/Analyst

### Daniel J. Prislin

PM/Analyst

### Kevin J. Brown

**Business & Operations** 

Managing Partner, Investment Specialist



# **⋮**

### Van Tran

Chief Financial Officer

### Jeffrey W. Rexford

Head of Business Development

### Deborah Sabo, CMT

Head of Trading

### Thomas N. Duffy

Trader

## Firm Overview (continued)

As of June 30, 2014



### Our team

	Industry experience		Analysis	Trading	Business & Operations
Jeff Van Harte	34 years	•	•	• • • • • • • • • • • • • • • • • • • •	
Chris Bonavico	26	•	•	• • • • • • • • • • • • • • • • • • • •	
Ken Broad	26	•	•		
Dan Prislin	20	•	•		
Chris Ericksen	20	•	•	•••••	•
Patrick Fortier	19	•	•	•••••	
Cross Harrison	00			•••••	•••••••••••
	• • • • • • • • • • • • • • • • • • • •			•••••	
lan Ferry				•••••	
Deborah Sabo	20	•••••••••••••••••••••••••••••••••••••••			•••••••••••••••••••••••••••••••••••••••
Tom Duffy	18			•	
Kevin Brown	19	•••••••••••••••••••••••••••••••••••••••		• • • • • • • • • • • • • • • • • • • •	•
Van Tran	18				•
Jeff Rexford	22				•

## Philosophy



### **Our philosophy**

We are growth investors. We believe that attractive returns can be realized by maintaining a concentrated portfolio of companies that we believe have enhanced business models, strong cash flows, and the opportunity to generate consistent, long-term growth of intrinsic business value.

### **Our strengths**

- Differentiated growth philosophy, emphasizing intrinsic business value and cash economics
- Concentrated portfolio construction reflects conviction rather than benchmark
- Stable, veteran team with high level of accountability and peer scrutiny
- Flat team structure all team members are analysts first and foremost
- Entrepreneurial boutique structure and significant personal stakes in products managed
- Performance-driven investment culture limits asset capacity in all products

Because the strategy expects to hold a concentrated portfolio of a limited number of securities, the strategy's risk is increased because each investment has a greater effect on the account's overall performance.



### One Team, One Philosophy

- Concentrated portfolios
- Long-term investment horizon
- Intrinsic value analysis

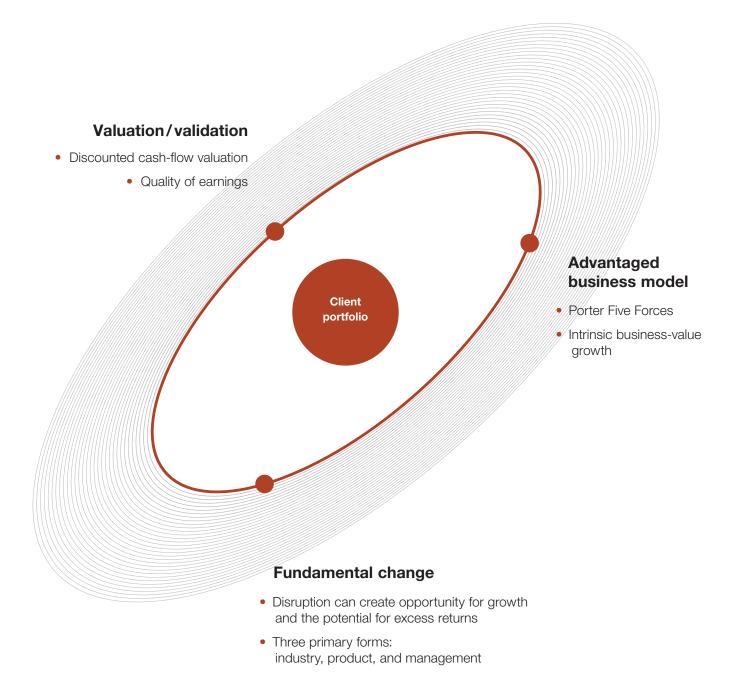
Large Cap Growth	Focus Global Growth
Market cap range: >\$3B	Market cap range: >\$1B
Primary managers  Jeff Van Harte  Chris Bonavico  Chris Ericksen  Dan Prislin	Primary managers  Greg Heywood  Patrick Fortier  Chris Bonavico

Small-Mid Cap Growth – Focus	Select 20 Growth
Market cap range: <\$5B at purchase to \$10-12B	Primary managers  Jeff Van Harte
Primary managers	Ken Broad
Chris Bonavico	Chris Bonavico  Dan Prislin
Ken Broad	<ul> <li>Most concentrated product: 20 stocks or fewer</li> <li>Managed by four most seasoned portfolio managers</li> <li>Most opportunistic orientation</li> </ul>



## Focus Growth Equity investment process





## Investment process



### Idea sourcing

- Rely primarily on qualitative idea generation (make little use of quantitative screens)
- Well-defined investment criteria preclude most companies from consideration
- Continuous pressure from new-idea pipeline

### Fundamental change

- Disruption creates opportunity for growth and excess returns
- Three primary forms: industry, product, and management

### Advantaged business model

- Seek strong barriers to entry and sustainable competitive advantage
- Returns on invested capital must be forecast to substantially exceed cost of capital
- Evaluate from a business owner's perspective

### Valuation/validation

- Discounted cash-flow (DCF) analysis based on conservative projections of cash economics and risk-adjusted discount rate
- Seeking attractive absolute, not relative valuations
- Accounting earnings must reconcile with cash economics

### Portfolio construction

- Concentrated portfolio: typically 25-35 holdings
- high-return/low-risk positions at 4+%
- moderate-return/low-risk positions at 3%-4%
- high-return/high-risk positions at 2%-3%
- maximum weight is typically 8%
- Seeks sector and industry diversification
- Less than 20% non U.S.
- Low turnover: 25%-35% expected in most years
- Cash policy limit is 10% (typically 2–3%)

### Sell discipline

- Better idea emerges from research "bench"
- Unexpected, negative fundamental change
- Valuation becomes stretched
- Portfolio construction considerations

## Relationship summary

Stanislaus County ERA As of June 30, 2014



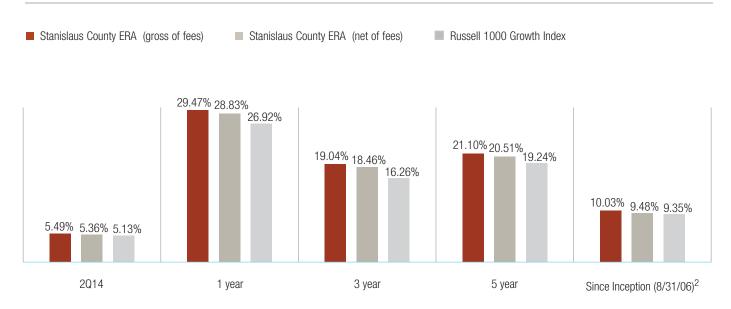
Relationship inception
Investment style Large-Cap Growth
Benchmark
Financials
Initial investment
Net contributions/withdrawals
Net portfolio gain/loss
Current portfolio value

## Relationship summary

Stanislaus County ERA Periods ended June 30, 2014



### Returns<sup>1</sup>



### Top five contributors to relative performance

Name	Sector	Contribution %
ALLERGAN	HEALTHCARE	1.15
CELGENE	HEALTHCARE	0.76
EOG RESOURCES	ENERGY	0.64
WILLIAMS COMPANIES	ENERGY	0.40
WALGREEN	CONSUMER STAPLES	0.34

# Bottom five contributors to relative performance

EBAY	CONSUMER DISCRETIONARY	-0.46
TERADATA	TECHNOLOGY	-0.39
VISA - CLASS A	FINANCIAL SERVICES	-0.33
MASTERCARD - CLASS A	FINANCIAL SERVICES	-0.27
INTERCONTINENTAL EXCHANGE	FINANCIAL SERVICES	-0.25

<sup>1</sup> Performance results are presented after the deduction of Jackson Square Partners investment advisory fees. Management fees and any other expenses incurred in the management of the account will reduce your return.

<sup>&</sup>lt;sup>2</sup> Performance is calculated as of the first full month following inception.

## Portfolio holdings

Stanislaus County ERA As of June 30, 2014



Technology	29.56
Russell 1000 Growth	23.31
Microsoft	5.25
QUALCOMM	5 11
Adobe Systems	1 11
Equinix	3 21
Intuit	3.06
Google - Class A	2.30
Google - Class C	2.26
Yelp - Class A	1.16
Baidu ADR - Class A	
VeriFone Systems	1.05
Teradata	0.61
Financial Services	20.64
Russell 1000 Growth	7.70
Visa - Class A	5.30
MasterCard - Class A	4.01
Crown Castle International	4.46
Intercontinental Exchange	2.60
CME Group - Class A	
Progressive	1.53
Consumer Discretionary	18.14
Russell 1000 Growth	20.49
Liberty Interactive - Class A	4.08
Priceline Group	4.02
eBay	3.38
L Brands	3 22
NIKE - Class B	2.16
Sally Beauty Holdings	1.28

Healthcare Russell 1000 Growth Celgene Allergan Novo Nordisk ADR - Class B Perrigo	2 84
Energy Russell 1000 Growth EOG Resources Williams Companies	8.57 6.39 5.59 2.98
Consumer Staples Russell 1000 Growth Walgreen	5.40 9.69 5.40
Materials & Processing Russell 1000 Growth Syngenta ADR	1.66 5.07 1.66
Cash	0.38

Holdings are as of the date indicated and subject to change.

See page bfc1 for index descriptions. Indices are unmanaged and not available for direct investment.

### Portfolio characteristics

Stanislaus County ERA As of June 30, 2014



■ Stanislaus County ERA ■ Russell 1000 Growth Index

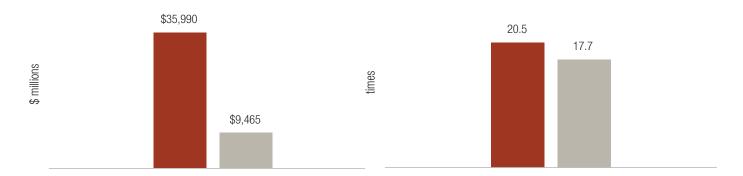
### Weighted-average market capitalization

## Five-year EPS growth rate

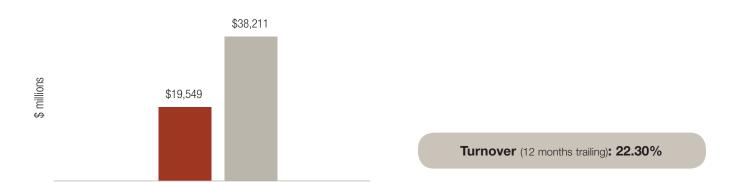


### Median market capitalization

Price/earnings (weighted-average next 12 months)\*



### **Weighted Average Revenues**



<sup>\*</sup>Forward earnings projections do not predict stock price or investments performance and do not represent past performance. There is no guarantee that forward earnings projections will accurately predict the actual earnings experience of any of the companies involved, and no guarantee that owning securities with relatively high (or low) price-to-earnings ratios will cause the portfolio to outperform its benchmark or index.

Characteristics are as of the date indicated and subject to change.

See page bfc1 for index descriptions. Indices are unmanaged and not available for direct investment.

# JACKSON SQUARE PARTNERS SAN FRANCISCO

### Jeffrey S. Van Harte, CFA

Chief Investment Officer

**INDUSTRY EXPERIENCE: 34 YEARS** 

2014 – Present Jackson Square Partners
2005 – 2014 Delaware Investments
1980 – 2005 Transamerica Investment
Management

California State University, Fullerton, BA

### Christopher J. Bonavico, CFA

Senior Portfolio Manager / Analyst INDUSTRY EXPERIENCE 26 YEARS

2014 – Present Jackson Square Partners
2005 – 2014 Delaware Investments
1993 – 2005 Transamerica Investment
Management
1988 – 1993 Salomon Brothers
University of Delaware, BS

### Kenneth F. Broad, CFA

Senior Portfolio Manager / Analyst INDUSTRY EXPERIENCE 26 YEARS

2014 – Present Jackson Square Partners
2005 – 2014 Delaware Investments
2000 – 2005 Transamerica Investment
Management
1994 – 2000 Franklin Templeton Group
1988 – 1992 KPMG Peat Marwick
Colgate University, BA

University of California, Los Angeles, MBA

### Daniel J. Prislin, CFA

Senior Portfolio Manager / Analyst
INDUSTRY EXPERIENCE 20 YEARS
2014 Present Jackson Square Portford

 2014 - Present
 Jackson Square Partners

 2005 - 2014
 Delaware Investments

 1998 - 2005
 Transamerica Investment Management

 1994 - 1998
 Franklin Templeton Group

 University of California, Berkeley, BS and MBA

### Christopher M. Ericksen, CFA

Portfolio Manager / Analyst INDUSTRY EXPERIENCE 20 YEARS

INDUSTRY EXPERIENCE 20 YEARS
2014 – Present Jackson Square Partners
2005 – 2014 Delaware Investments
2004 – 2005 Transamerica Investment
Management
1994 – 2004 Goldman Sachs
Carnegie Mellon University, BS

### Patrick G. Fortier, CFA

Portfolio Manager / Analyst
INDUSTRY EXPERIENCE 19 YEARS
2014 - Present Jackson Square Partners
2005 - 2014 Delaware Investments
2000 - 2005 Transamerica Investment

Management 1995 – 2000 Olde Equity Research

University of Kentucky, BBA

### Gregory M. Heywood, CFA

Portfolio Manager / Analyst INDUSTRY EXPERIENCE 20 YEARS

2014 – Present Jackson Square Partners
2005 – 2014 Delaware Investments
2004 – 2005 Transamerica Investment
Management
2003 – 2004 Wells Capital Management
1996 – 2003 Montgomery Asset Management
1994 – 1996 Globalvest Management
University of California, Berkeley, BA and MBA

### lan D. Ferry

Portfolio Manager / Analyst

INDUSTRY EXPERIENCE 10 YEARS
2014 – Present Jackson Square Partners
2011 – 2014 Delaware Investments
2010 – 2011 Fidelity
2005 – 2008 Harbourvest Partners
2004 – 2005 Houlihan, Lokey, Howard & Zukin
Tulane University, BS

### Deborah Sabo, CMT

Wharton, University of Pennsylvania, MBA

Head of Trading

**INDUSTRY EXPERIENCE 20 YEARS** 2014 - Present Jackson Square Partners 2005 - 2014 Delaware Investments 2003 - 2005 McMorgan & Company 2002 - 2003 Husic Capital Management 1999 – 2001 Robertson Stephens 1996 – 1999 Deutsche Bank 1994 – 1996 Merrill Lynch University of Pittsburgh, BA

### Thomas N. Duffy

Trader

INDUSTRY EXPERIENCE 18 YEARS
2014 – Present Jackson Square Partners
2010-2014 – Snyder Capital Management
2004-2010 – Husic Capital Management
1999-2004 – Fremont Investment Advisors
1996-1999 – AIM Funds (Formerly GT Global)
Arizona State University, BS

### Kevin J. Brown

Managing Partner, Investment Specialist
INDUSTRY EXPERIENCE 19 YEARS
2014 – Present Jackson Square Partners
2006 – 2014 Delaware Investments
2003 – 2006 Merrill Lynch
2000 – 2003 Credit Suisse First Boston
1999 – 2000 Donaldson, Lufkin & Jenrette
1997 – 1999 JP Morgan

Robertson Stephens

#### Van Tran

1995-1997

Chief Financial Officer
INDUSTRY EXPERIENCE 18 YEARS
2014 – Present Jackson Square Partners
2005 – 2014 Delaware Investments
2000 – 2005 Transamerica Investment

University of California, Berkeley, BA

University of California, Los Angeles, MBA

Management

1999 – 2000 PaineWebber

1996 – 1999 CIBC Oppenheimer
University of California, San Diego, BS
Golden Gate University, MS

### Jeffrey W. Rexford

Head of Business Development
INDUSTRY EXPERIENCE 22 YEARS
2014 – Present Jackson Square Partners
2002-2014 Delaware Investments
1997-2002 Tucker, Anthony, and RL Day
1995-1997 Freedom Chemical
1992-1995 Chase Manhattan Bank

Washington College, BA

## Composite statistics and performance

December 31, 2013



### Composite statistics and performance

	Composite	Composite	Russell 1000®	Composite	0 10411	nnualized eviation (%)	А	s of December 3	1 <sup>st</sup>
Period End	return gross- of-fees (%)	return net-of- fees (%)		Internal dispersion (%)	Composite	Russell 1000 Growth Index	Number of Portfolios	Composite Assets (\$mm)	Total Firm Assets (\$mm)
2013	35.6	35.1	33.5	0.1	12.3	12.4	46	15,270	n/a
2012	17.1	16.6	15.3	0.2	15.3	15.9	49	10,981	n/a
2011	8.9	8.4	2.6	0.1	17.2	18.0	49	9,160	n/a
2010	14.9	14.4	16.7	0.2	n/a	n/a	52	8,279	n/a
2009	44.0	43.5	37.2	0.6	n/a	n/a	54	7,474	n/a
2008	-42.6	-42.9	-38.4	0.3	n/a	n/a	62	6,119	n/a
2007	13.6	13.2	11.8	0.3	n/a	n/a	58	10,585	n/a
2006	3.0	2.6	9.1	0.3	n/a	n/a	62	11,016	n/a
2005*	22.8	22.5	11.9	n/a	n/a	n/a	47	7,862	n/a

<sup>\*2005</sup> Performance from inception (May 1) Through December 31.

### Performance disclosures: Large-Cap Growth Equity composite

Jackson Square Partners claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Jackson Square Partners has not been independently verified.

Jackson Square Partners is a registered investment advisor that was established on May 1, 2014. Jackson Square Partners, LLC manages domestic and global growth equity strategies for institutional and retail clients. Performance shown prior to May 1, 2014 represents results achieved by the Jackson Square team at Delaware Investments prior to the establishment of Jackson Square Partners. The investment strategy of this composite remains the same. Firm assets prior to May 1, 2014 are only applicable since the date Jackson Square Partners was established. Delaware Investments was independently verified for the periods from January 1, 1992 through December 31, 2011. A list of composite descriptions is available upon request

The Large Cap Growth Equity Composite ("Composite") emphasizes long-term ownership of dominant companies which are taking advantage of fundamental change to drive growth in their intrinsic business value. This composite was created in April 2014. In April 2005, responsibility for Large Cap Growth Equity investment management was assumed by the Jackson Square Partners team therefore performance of the Composite is presented since May 2005 only. The Composite includes all discretionary, fee paying accounts, including pooled funds and excluding wrap-fee accounts, managed in this strategy. Performance results are shown as total returns, net of dividend withholding taxes, assume reinvestment of dividends and capital gains, are presented before and after the deduction of actual investment advisory fees, and are calculated in U.S. dollars. The returns of some accounts in the composite may nclude income from securities lending. Jackson Square Partners investment advisory fees are described in Part II of our Form ADV. The Large Cap Growth Equity fee schedule is as follows: first \$25 million, 0.75%; next \$25 million, 0.65%; next \$50 million, 0.55%; next \$200 million, 0.45%; amounts over \$300 million, 0.40%. Net returns are calculated using actual management fees, which includes performance fees. Some clients may utilize a performance-based fee, therefore actual fees paid may be higher or lower than the maximum fixed fee. Management fees, and any other expenses incurred in the management of the account, will reduce your return. The actual fee schedule may vary. Policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request. Past performance is not an indicator of future results.

nternal dispersion is calculated using the asset-weighted standard deviation of the annual returns of all the portfolios that were included in the composite for the entire year. Internal dispersion is only shown if the composite has at least six accounts that were managed for the full calendar year.

The three-year annualized standard deviation measures the variability of the composite and the benchmark over the preceding 36-month period. This measure is not required to be presented for annual periods ended prior to 2011 or when 36 monthly composite returns are not yet available.

The benchmark for the composite is the Russell 1000<sup>®</sup> Growth Index. The Russell 1000 Growth Index measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000<sup>®</sup> companies with higher price-to-book ratios and higher forecasted growth values. For comparison purposes, the index is fully invested and ncludes the reinvestment of income. Index returns do not reflect management fees, transaction costs, or expenses. Indices are unmanaged, and one cannot invest directly in an index. Benchmark information contained herein has been obtained from third party sources believed to be reliable, but we cannot guarantee its accuracy or completeness. All third-party marks are the property of their respective owners.

Because the strategy expects to hold a concentrated portfolio of a limited number of securities, the strategy's risk is increased because each investment will have a greater effect on the strategy's overall performance.

This is not an offer of any product or service in any jurisdiction where it would be unlawful to do so under the laws of that jurisdiction.

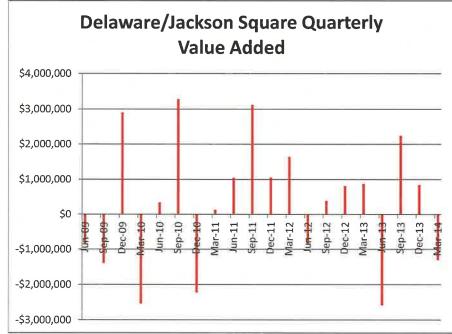
The information presented is available for institutional one-on-one presentations only. It is not intended and should not be construed to be a presentation of information concerning any J.S. mutual fund. The firm's registration as an investment adviser does not imply any level of skill or training.

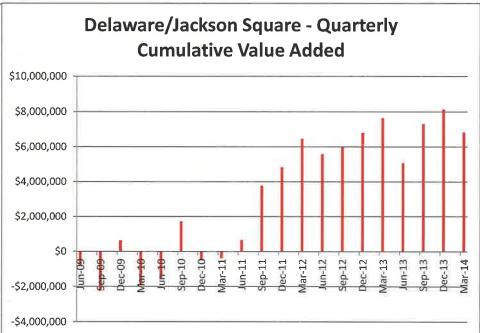
### **Delaware/Jackson Square Quarterly Value Added**

Fees

Quarter	Begin Date	End Date	<u>Alpha</u>	<u>Managerial</u>	Custodial	Value Added
1	3/31/2009	6/30/2009	-\$731,767	\$116,062	\$2,078	-\$849,907
2	6/30/2009	9/30/2009	-\$1,263,475	\$131,961	\$2,431	-\$1,397,867
3	9/30/2009	12/31/2009	\$3,043,032	\$143,212	\$2,680	\$2,897,140
4	12/31/2009	3/31/2010	-\$2,395,031	\$144,649	\$2,754	-\$2,542,434
5	3/31/2010	6/30/2010	\$442,133	\$106,047	\$2,162	\$333,923
6	6/30/2010	9/30/2010	\$3,378,675	\$101,839	\$1,869	\$3,274,967
7	9/30/2010	12/31/2010	-\$2,113,459	\$115,269	\$2,140	-\$2,230,869
8	12/31/2010	3/31/2011	\$253,486	\$125,411	\$2,342	\$125,734
9	3/31/2011	6/30/2011	\$1,170,665	\$129,638	\$2,425	\$1,038,603
10	6/30/2011	9/30/2011	\$3,241,561	\$123,443	\$1,098	\$3,117,020
11	9/30/2011	12/31/2011	\$1,180,312	\$127,986	\$1,178	\$1,051,148
12	12/31/2011	3/31/2012	\$1,778,217	\$141,840	\$1,694	\$1,634,683
13	3/31/2012	6/30/2012	-\$723,810	\$142,009	\$1,954	-\$867,773
14	6/30/2012	9/30/2012	\$528,838	\$145,968	\$1,824	\$381,046
15	9/30/2012	12/31/2012	\$957,854	\$147,904	\$2,026	\$807,924
16	12/31/2012	3/31/2013	\$1,030,783	\$159,111	\$4,988	\$866,684
17	3/31/2013	6/30/2013	-\$2,421,912	\$156,738	\$4,430	-\$2,583,080
18	6/30/2013	9/30/2013	\$2,406,424	\$160,682	\$4,282	\$2,241,460
19	9/30/2013	12/31/2013	\$1,015,086	\$173,996	\$4,333	\$836,758
20	12/31/2013	3/31/2014	-\$1,120,390	\$177,076	\$4,840	-\$1,302,306

7/22/14 Item #6a





### U.S. EQUITY

June was once again another positive month for global equity markets. In the U.S., Value outperformed Growth and Small Caps outperformed Large Caps. For the month, the Russell 1000 Growth Index was up by +2.0% and the Russell 1000 Value Index up by +2.6%. The Russell 2000 Growth Index was up by +6.2% and the Russell 2000 Value was up by +4.4%. The S&P 500 Index ended the month higher by +2.1%.

The S&P 500 Index has a trailing P/E ratio of 19.3, a forward 12-month estimate P/E ratio of 16.6 and dividend yield of 1.9%.

Corporate merger highlights for the month included: Marathon Oil selling its Norwegian business to Det Norske Oljeselskap in a deal valued at \$2.7 billion; Japanese insurer Dai-ichi Life Insurance will acquire Alabama-based Protective Life for about \$5.7 billion; Kohlberg Kravis Roberts will buy Internet Brands in a deal estimated at \$1.1 billion; Volkswagen plans to sell as much as \$2.7 billion in preferred shares to help finance the full takeover of Swedish truck producer Scania; Sprint has agreed to pay about \$32 billion to buy T-Mobile in an attempt to merge the 3<sup>rd</sup> and 4<sup>th</sup>-largest U.S. mobile network operators; American Energy Partners will buy shale oil and gas assets in Texas, Ohio and West Virginia for \$4.25 billion; Merck will acquire Idenix Pharmaceuticals for \$3.85 billion; Tyson Foods won the bidding war over Pilgrim's Pride to acquire Hillshire Brands with an increased offer totaling \$8.55 billion; Analog Devices will acquire Hittite Microwave for \$2.45 billion; Siemens is in talks with Mitsubishi Heavy Industries about a joint bid to buy Alstom's energy business and counter a \$17 billion offer by General Electric; Priceline will pay \$2.6 billion to buy OpenTable, a service that allows customers to book tables online in exchange for monthly fees from restaurants; Amaya Gaming will acquire Poker Stars for \$4.9 billion; Royal Dutch Shell will sell its stake in Australia's Woodside Petroleum for \$5.7 billion; Oracle will acquire Micros Systems for \$5.3 billion; U.S. medical device maker Medtronic will buy Covidien for \$42.9 billion; Siemens offered \$5.3 billion to buy the gas turbine business of French rival Alstom; SanDisk will acquire Fusion-io for about \$1.1 billion to increase its flash storage business; Williams Cos. will pay nearly \$6 billion to expand its ownership of Access Midstream Partners; Starwood Capital will buy seven U.S. malls from Taubman Centers for about \$1.4 billion; Dublin-based drug maker Shire rejected an unsolicited \$46.2 billion buyout offer from

U.S. based AbbVie; Wisconsin Energy will buy Integrys Energy Group for \$5.7 billion; Banco Santander will buy GE Capital's consumer finance business in Sweden, Norway and Denmark for \$950 million; PPG Industries will acquire architectural and industrial coatings company Consorcio Comex for \$2.3 billion and, Carlos Slim will buy AT&T's stake in American Movil for \$5.6 billion.

### **FIXED INCOME**

Gross domestic product contracted much worse than expected in the first quarter, revised at an annual rate of -2.9%. U.S. economic growth should accelerate in the second quarter and remain healthy for the rest of the year, according to a forecast by a group of U.S. business economists. The IMF forecasts global economic growth of +2.0% this year, below the 2.8% rate it predicted in April due to the weak first quarter. The World Bank trimmed its global growth forecast to +2.8% for the year, down from its +3.2% projection in January. However the organization left its estimate for world growth unchanged at +3.4% for 2014.

The yield on the bellwether 10-year Treasury note rose to +2.53% at the close of June from its May close at +2.48%. At month-end, the 30-year bond yield was +3.34% with the 3-month T-bill at +0.04%. The Barclays Capital US Aggregate Index was up +0.05% in June and is now up +3.93% through the first six months of 2014.

On the economic front, the following key data was released in June:

### THE GOOD

\*Markit reported that its final U.S. Manufacturing Purchasing Managers Index increased to a 3-month high of 56.4 in May from a 55.4 in April.

\*The Commerce Dept. reported that new orders for manufactured goods rose +0.7% in April, the third straight month of increases.

\*Chrysler's U.S. vehicle sales jumped +17.0% in May, GM's rose +12.6%, Ford's increased +3.0%, Nissan's surged +18.8% and Volkswagen's dropped -15.4%.

\*The Institute for Supply Management reported that its service sector index rose to 56.3 in May from 55.2 in April.

\*U.S. households and non-profits added \$1.5 trillion in net worth in the first quarter.

## MARKET UPDATE

- \*The National Federation of Independent Business' small business optimism index increased to 96.6 in May, the highest since September 2007.
- \*U.S. wholesale inventories increased +1.1% in April, while wholesale sales climbed +1.3%.
- \*The Labor Dept. reported that its producer price index for final demand declined -0.2% in May.
- \*The N.Y. Federal Reserve said its Empire State general business conditions index rose to 19.28 this month, the highest reading since 2010.
- \*The Conference Board's index of leading indicators increased +0.5% in May, the fourth consecutive monthly increase.
- \*The National Association of Realtors reported that existing home sales rose +4.9% in May to an annual rate of 4.89 million units, the highest increase since August 2011.
- \*New home sales surged +18.6% to a seasonally adjusted annual rate of 504,000 units, the highest level since May 2008.

The Conference Board's Consumer Confidence Index rose to 85.2 in June from 83.0 in May, the highest since January 2008.

### THE NOT SO GOOD

- \*Consumer spending, which accounts for 70% of overall economic activity, fell -0.1% in April, the Commerce Dept. announced. The drop was the first in twelve months.
- \*The Bureau of Labor Statistics reported that productivity fell at an annual rate of -3.2% in the 1st quarter, more than the -1.7% initially estimated.
- \*The Commerce Dept. reported that the trade deficit widened to \$47.2 billion in April, the highest since July 2012 and up over \$3 billion since March.
- \*The Commerce Dept. reported retail sales, which account for one-third of consumer spending, increased +0.3% in May; less than expected.
- \*The Labor Dept. reported that its Consumer Price Index increased +0.4% last month, with food prices posting their largest rise since August 2011.
- \*The Commerce Dept. reported that housing starts fell -6.5% in May to an annual seasonally adjusted pace of 1.0 million units.
- \*The Commerce Dept. reported that the U.S. current account deficit widened to \$111 billion in the 1st quarter,

- or 2.6% of gross domestic product, form \$87 billion or 2.0%, in the 4th quarter of 2013.
- \*U.S. consumers increased their spending by just +0.2% in May, after no gain in April, a disappointment to economists who said the weaker than expected gain likely means a weaker than forecasted economic rebound in the second quarter.

### Non-U.S. Markets

Industrial production in the U.K. remains on a distinct recovery trail. Overall output rose +0.4% in April, the third consecutive gain, lifting it to a solid +3.0% year-over-year.

The preliminary estimates of the June purchasing managers' indexes in the Eurozone were disappointing, suggesting momentum is continuing to erode in the already anemic recovery. The overall Eurozone PMI fell -0.3 point to 51.9; its fourth decline in the last five months.

Japan's GDP was revised upwards one tick in the first quarter to +1.6%.

India's economy grew by +4.6% in the first three months of the year, well below what many consider optimal for the emerging market country.

Non-U.S. Developed equities were also once again positive in June. The MSCI ACWI Ex-U.S. was up +1.7% (US dollars) for the month. International Developed stocks (EAFE) were up +1.0% while Emerging Markets gained +2.7% for the month.

### **CONCLUSION**

Higher equity prices and fixed income spreads narrowing have been fairly consistent over the first six months of 2014 following a very strong year in 2013. U.S. equities as measured by the Russell 3000 Index are up +6.9%. Non-U.S. equities as measured by the MSCI All Country World ex-US Index are up +5.6%. Global High Yield Bonds as measured by the BofA Merrill Lynch Global High Yield Index are up +5.9% for the first six months of the year.

Market returns are driven in large part by how various events transpire relative to what has already been discounted by the markets and how the discounting of the future changes. Returns for markets have been positive and modest over the first six months of 2014.

### **Monthly Market Update**

### **US Equity Indices Trailing Performance**

Annualized Performance to Date: Ending Jun-14	1 Month	3 Months	YTD	1 Year	2 Years	3 Years	5 Years	7 Years	10 Years
Russell 3000 Index	2.51	4.87	6.94	25.22	23.33	16.46	19.33	6.47	8.23
Russell TOP 200 Index	1.83	5.18	6.64	24.69	22.08	16.84	18.14	5.98	7.31
Russell TOP 200 Growth Index	1.40	5.48	6.21	27.33	20.92	17.06	18.60	8.11	7.69
Russell TOP 200 Value Index	2.25	4.88	7.10	22.19	23.24	16.63	17.67	3.86	6.92
S&P 500 Index	2.07	5.23	7.14	24.61	22.59	16.58	18.83	6.16	7.78
Russell 1000 Index	2.27	5.12	7.27	25.35	23.28	16.63	19.25	6.46	8.19
Russell 1000 Growth Index	1.95	5.13	6.31	26.92	21.89	16.26	19.24	7.98	8.20
Russell 1000 Value Index	2.61	5.10	8.28	23.81	24.56	16.92	19.23	4.80	8.03
Russell Mid-Cap Index	3.29	4.97	8.67	26.85	26.13	16.09	22.07	7.66	10.43
Russell Mid-Cap Growth Index	3.13	4.37	6.51	26.04	24.45	14.54	21.16	7.89	9.83
Russell Mid-Cap Value Index	3,46	5.62	11.14	27.76	27.71	17.56	22.97	7.14	10.66
Russell 2000 Index	5.32	2.05	3.19	23.64	23.92	14.57	20.21	6.73	8.70
Russell 2000 Value Index	4.42	2.38	4.20	22.54	23.65	14.65	19.88	5.46	8.24
Russell 2000 Growth Index	6.20	1.72	2.22	24.73	24.20	14.49	20.50	7.90	9.04
DJ US REIT Index	0.86	7.15	18.24	13.27	10.44	11.38	23.76	4.32	9.41
DJ-UBS US Commodity Index TR	0.60	0.08	7.08	8.21	-0.23	-5.17	1.99	-2.69	0.87
DJ-UBS US Gold Index TR	6.10	2.96	9.88	7.71	-9.68	-4.73	6.68	9.73	11.97

### Non-US Indices Trailing Performance

Annualized Performance to Date:	1	3	YTD	1	2	3	5	7	10
Ending Jun-14	Month	Months	110	Year	Years	Years	Years	Years	Years
MSCI AC World Index ex USA	1.72	5.25	5.89	22.27	18.13	6.21	11.59	1.73	8.22
MSCI AC World Index  EM Pick. ~	1.93	5.23	6.50	23.58	20.36	10.85	14.88	3.80	8.02
MSCI EAFE Index MSCI Emerging Markets index	0.99	4.34	5.14	24.09	21.59	8.59	12.27	1.45	7.42
MSCI Emerging Markets index	2.70	6.71	6.32	14.68	8.81	-0.06	9.58	2.59	12.30
ML Global Government Bond Ex. U.S. Index	1.02	2.64	5.47	5.99	-2.84	-0.78	3.13	5.69	4.55
Euro	0.34	-0.66	-0.64	5.33	3.87	-1.89	-0.48	0.20	1.19
Japanese Yen	0.43	1.66	3.75	-1.94	-11.25	-7.28	-0.97	2.87	0.75
UK Pound Sterling	1.94	2.56	3.24	12.73	4.41	2.12	0.75	-2.26	-0.59

### **US Fixed Income Indices Trailing Performance**

Annualized Performance to Date: Ending Jun-14	1 Month	3 Months	YTD	1 Year	2 Years	3 Years	5 Years	7 Years	10 Years
ML 3-month T-bill Total Return Index	0.01	0.01	0.02	0.05	0.08	0.07	0.11	0.72	1.63
BarCap Aggregate Bond Index	0.05	2.04	3.93	4.37	1.81	3.66	4.85	5.35	4.93
ML U.S. Corp/Govt Master Index	-0.03	2.07	4.22	4.39	1.83	4.08	5.16	5.40	4.95
ML U.S. Corporate Master Index	0.17	2.89	5.95	7.98	4.82	6.25	8.27	6.67	5.94
BarCap Mortgage Backed Securities Index	0.26	2.41	4.03	4.66	1.74	2.80	3.92	5.24	4.95
MLU.S. High Yield Master Index	0.85	2.49	5.55	11.71	10.57	9.24	13.80	8.78	8.82
IPM EMBI Global	0.59	5.43	9.09)	11.04	6.03	7.63	10.43	8.45	9.50

very strong

# MONTHLY PERFORMANCE REVIEW PERIOD ENDING JUNE 30, 2014

PRELIMINARY BASIS

### SUMMARY OF INVESTMENTS

			CURRENT	POLICY	TARGET POLICY		
ASSET CLASS	MARKET VALUE	PERCENT	ALLOCATION	RANGE	ALLOCATION	RANGE	
DOMESTIC EQUITIES	840,879,325	47.2%	46.7%	41.7% - 51.7%	38.2%	32.2% - 44.2	
NTERNATIONAL EQUITIES	324,592,131	18.2%	18.0%	15.0% - 21.0%	18.0%	15.0% - 21.0	
FIXED INCOME	505,177,814	28.3%	29.8%	26.0% - 33.6%	29.8%	26.0% - 33.6	
ALTERNATIVES:	97,816,585	5.5%	5.5%		14.0%		
DIRECT LENDING	72,468,201	4.1%	4.0%	2.0% - 6.0%	7.5%	2.5% - 9.0%	
REAL ESTATE	25,348,384	1.4%	1.5%	1.0% - 2.0%	3.5%	1.0% - 4.5%	
INFRASTRUCTURE	0	0.0%	0.0%	0.0% - 0.0%	3.0%	0.0% - 4.0%	
CASH (NT + equity managers only)	13,826,445	0.8%	0.0%	0.0% - 3.0%	0.0%	0.0% - 3.0%	
TOTAL PORTFOLIO	1,782,292,299	100.0%	100.0%		100.0%		
		ACTUAL	CURRENT ALLOCATION	TARGET			
DODGE & COX - LARGE CAP VALUE	-	10.7%	9.7%	8.9%			
BlackRock - R1000 VALUE INDEX		6.7%	6.5%	5.5%			
JACKSON SQUARE - LARGE CAP GROW	ГН	8.7%	8.5%	6.7%			
BlackRock - R1000 GROWTH INDEX		5.7%	5.5%	4.6%			
CAPITAL PROSPECTS		5.5%	5.5%	4.0%			
LEGATO CAPITAL		4.9%	5.5%	3.7%			
BNY - S&P 500 INDEX		5.7%	5.5%	4.8%			
LSV ASSET MGMT - INTL EQ		9.2%	9.0%	9.0%			
PYRAMIS - INTL EQ		9.2%	9.0%	9.0%			
DODGE & COX FIXED INCOME		22.2%	23.8%	23.8%			
PIMCO		6.1%	6.0%	6.0%			
MEDLEY		1.6%	1.0%	2.1%			
RAVEN		1.5%	1.5%	2.7%			
WHITE OAK		1.0%	1.5%	2.7%			
BlackRock - US REAL ESTATE SECURITIE	S INDEX	1.4%	1.5%	1.5%			
Unallocated Private Real Estate		0.0%	0.0%	2.0%			
Infrastructure	_	0.0%	0.0%	3.0%			
TOTALS		100.0%	100.0%	100.0%			

# MONTHLY PERFORMANCE REVIEW PERIOD ENDING JUNE 30, 2014

PRELIMINARY BASIS

ASSET CLASS	CURRENT MONTH	PRIOR MONTH	% CHANGE *	PRIOR YEAR	% CHANGE *	
MARKET VALUE						
DOMESTIC EQUITIES	840,879,325	815,769,778	3.08%	701,062,422	19.94%	
INTERNATIONAL EQUITIES	324,592,131	317,886,541	2.11%	265,371,351	22.32%	
FIXED INCOME	505,177,814	506,013,660	-0.17%	511,987,307	-1.33%	
DIRECT LENDING	72,468,201	71,145,125	1.86%	29,098,870	149.04%	
REAL ESTATE	25,348,384	25,125,890	0.89%	22,377,219	13.28%	
SECURITIES LENDING	0	0	0.00%	(760,078)	100.00%	
CASH (NT +equity managers only)	13,826,445	14,349,053	-3.64%	15,897,964	-13.03%	
TOTAL PORTFOLIO	1,782,292,299	1,750,290,047	1.83%	1,545,035,055	15.36%	
ASSET ALLOCATION (ACTUAL)		132 M		1227	n an	
DOMESTIC EQUITIES	47.18%	46.61%	0.6%	45.38%	1.8%	
INTERNATIONAL EQUITIES	18.21%	18.16%	0.1%	17.18%	1.0%	
FIXED INCOME	28.34%	28.91%	-0.6%	33.14%	-4.8%	
DIRECT LENDING	4.07%	4.06%	0.0%	1.88%	2.2%	
REAL ESTATE SECURITIES	1.42%	1.44%	0.0%	1.45%	0.0%	
SECURITY LENDING	0.00%	0.00%	0.0%	-0.05%	0.0%	
CASH (equity managers only)	0.78%	0.82%	0.0%	1.03%	-0.3%	
TOTAL PORTFOLIO	100.0%	100.0%	0.0%	100.0%	0.0%	
* % Change represents changes in cash balances, including	cash transfers, and does not represent in	vestment returns			Page 2	

## MONTHLY PERFORMANCE REVIEW PERIOD ENDING JUNE 30, 2014

PRELIMINARY BASIS

ASSET CLASS	MARKET VALUE	PERCENT	CURRENT TARGET	POLICY RANGE
XOMESTIC EQUITIES				
DODGE & COX - LARGE CAP VALUE	190,501,327	10.7%	9.7%	7.7% - 11.7%
BLACKROCK - R1000 VALUE INDEX	118,556,810	6.7%	6.5%	5.5% - 6.5%
JACKSON SQUARE - LARGE CAP GROWTH	154,985,180	8.7%	8.5%	7.0% - 10.0%
BLACKROCK - R1000 GROWTH INDEX	100,755,731	5.7%	5.5%	4,0% - 6.0%
CAPITAL PROSPECTS - SMALL CAP VALUE	97,862,074	5.5%	5.5%	4.0% - 6.0%
LEGATO CAPITAL - SMALL CAP GROWTH	87,022,379	4.9%	5.5%	4.0% - 6.0%
BNY - S&P 500 INDEX	101,709,075	5.7%	5.5%	4.0% - 6.0%
TOTAL DOMESTIC EQUITIES	851,392,575	47.8%	46.7%	
EXED INCOME				
DODGE & COX	396,498,077	22.2%	23.8%	20.8% - 26.8%
PIMCO	108,679,737	6.1%	6.0%	5.0% - 7.0%
TOTAL FIXED INCOME	505,177,814	28.3%	29.8%	
DIRECT LENDING				
MEDLEY CAPITAL	27,847,660	1.6%	1.0%	1.0% - 3.0%
RAVEN CAPITAL	26,405,144	1.5%	1.5%	1.0% - 3.0%
WHITE OAK	18,215,397	1.0%	1.5%	1.0% - 3.0%
TOTAL DIRECT LENDING	72,468,201	4.1%	4.0%	
nternational investments				
LSV ASSET MGMT.	163,593,071	9.2%	9.0%	7.5% - 10.5%
PYRAMIS	164,311,019	9.2%	9.0%	7.5% - 10.5%
TOTAL INTERNATIONAL EQUITIES	327,904,090	18.4%	18.0%	
REAL ESTATE SECURITIES				
BlackRock - US RE SECURITIES INDEX	25,348,384	1.4%	1.5%	1.0% - 2.0%
TOTAL REAL ESTATE	25,348,384	1.4%	1.5%	1.0% - 2.0%
CASH - NORTHERN TRUST	1,235	0.0%	0.0%	
TOTAL SUNCERA PORTFOLIO	1,782,292,299	100.0%	100.0%	

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## MONTHLY PERFORMANCE REVIEW PERIOD ENDING JUNE 30, PRELIMINARY 2014

	CASH	BONDS	EQUITIES	TOTAL
DOMESTIC EQUITIES				
DODGE & COX - LARGE CAP VALUE	4,975,641		185,525,687	190,501,327
BLACKROCK - R1000 VALUE INDEX	0		118,556,810	118,556,810
JACKSON SQ LARGE CAP GROWTH	567,920		154,417,260	154,985,180
BLACKROCK - R1000 GROWTH INDEX	0		100,755,731	100,755,731
CAPITAL PROSPECTS - SMALL CAP VALUE	3,514,417		94,347,658	97,862,074
LEGATO CAPITAL - SMALL CAP GROWTH	1,455,043		85,567,336	87,022,379
BNY - S&P 500 INDEX	230		101,708,845	101,709,075
TOTAL DOMESTIC EQUITIES	10,513,250		840,879,325	851,392,575
FIXED INCOME				
DODGE & COX	10,751,181	385,746,896		396,498,077
PIMCO	2,194,807	106,484,930		108,679,737
TOTAL FIXED INCOME	12,945,988	492,231,826		505,177,814
DIRECT LENDING				
MEDLEY	0	27,847,660		27,847,660
RAVEN	0	26,405,144		26,405,144
WHITE OAK	0	18,215,397		18,215,397
TOTAL DIRECT LENDING	0	72,468,201		72,468,201
INTERNATIONAL:INVESTMENTS				
INTERNATIONAL INVESTMENTS:	1,273,837		162,319,234	163,593,071
	1,273,837 2,038,123		162,319,234 162,272,896	
LSV ASSET MGMT.				163,593,071
LSV ASSET MGMT. PYRAMIS	2,038,123		162,272,896	163,593,071 164,311,019
LSV ASSET MGMT.  PYRAMIS  TOTAL INTERNATIONAL EQUITIES	2,038,123		162,272,896	163,593,071 164,311,019 327,904,090
LSV ASSET MGMT.  PYRAMIS  TOTAL INTERNATIONAL EQUITIES  REAL ESTATE SECURITIES	2,038,123 3,311,959		162,272,896 324,592,131	163,593,071 164,311,019 327,904,090
LSV ASSET MGMT.  PYRAMIS  TOTAL INTERNATIONAL EQUITIES  REAL: ESTATE SECURITIES:::::::::::::::::::::::::::::::::::	2,038,123 3,311,959 0		162,272,896 324,592,131 25,348,384	163,593,071 164,311,019 327,904,090 25,348,384
LSV ASSET MGMT.  PYRAMIS  TOTAL INTERNATIONAL EQUITIES  REAL: ESTATE SECURITIES  BLACKROCK - US REAL ESTATE SECURITIES INDEX  TOTAL REAL ESTATE	2,038,123 3,311,959 (((((((((((((((((((((((((((((((((((	564,700,027	162,272,896 324,592,131 25,348,384	163,593,071 164,311,019 327,904,090 25,348,384 25,348,384 1,235
LSV ASSET MGMT.  PYRAMIS  TOTAL INTERNATIONAL EQUITIES  REAL ESTATE SECURITIES  BLACKROCK - US REAL ESTATE SECURITIES INDEX  TOTAL REAL ESTATE  NORTHERN TRUST CASH	2,038,123 3,311,959 0 0 1,235	564,700,027	162,272,896 324,592,131 25,348,384 25,348,384	163,593,071 164,311,019 327,904,090 25,348,384 25,348,384 1,235

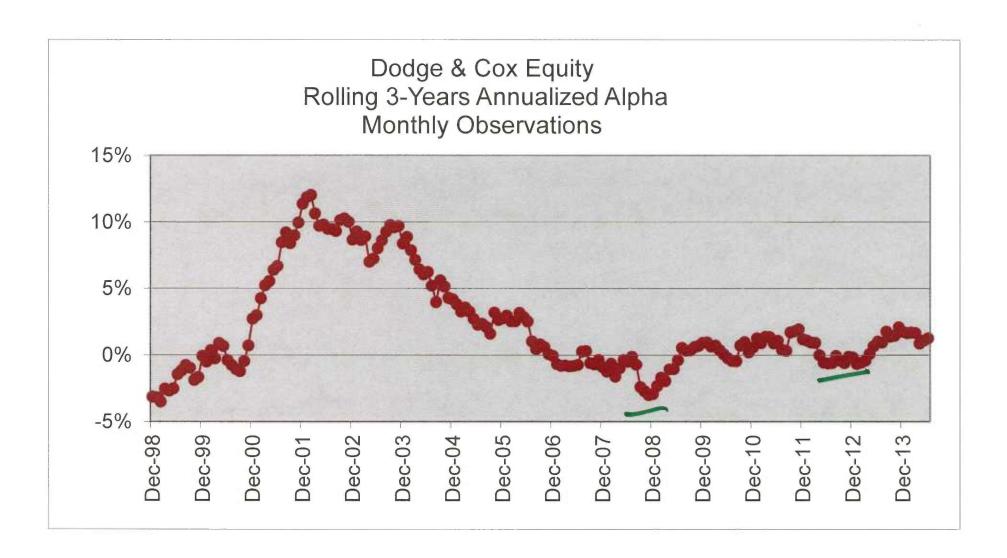


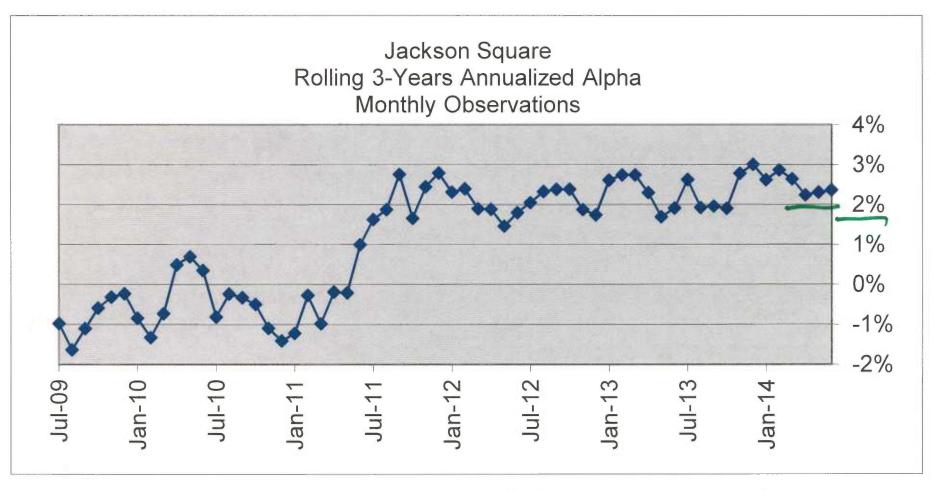
## MONTHLY PERFORMANCE REVIEW PERIOD ENDING JUNE 30, 2014

PRELIMINARY BASI

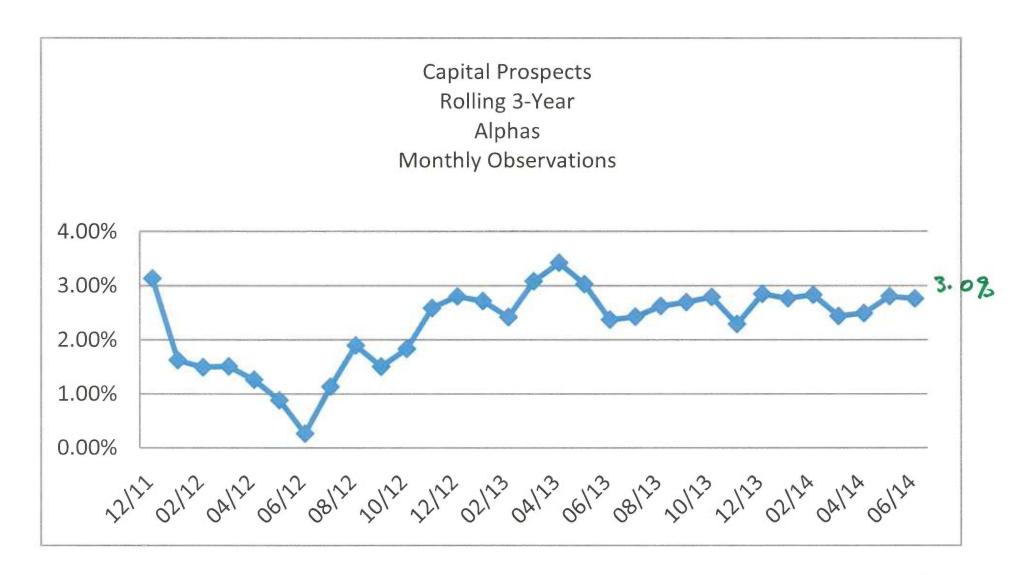
	MARKET VALUE	JUNE	ALPHA	MAY	ALPHA	FISCAL YTD	ALPHA
DOMESTIC EQUITIES DODGE & COX - LARGE CAP VALUE RUSSELL 1000 VALUE	185,525,687	3.00% 2.61%	0.39%	1.95% 1.46%	0.49%	<b>27.29%</b> 23.81%	3.48%
BLACKROCK - R1000 VALUE INDEX RUSSELL 1000 VALUE	118,556,810	2.61% 2.61%	0.00%	1.48%	0.02%	<b>23.88%</b> 23.81%	0.07%
JACKSON SQ LARGE CAP GROWTH RUSSELL 1000 GROWTH	154,417,260	2.61% 1.95%	0.66%	3.17% 3.12%	0.05%	<b>29.42%</b> 26.92%	2.50%
BLACKROCK - R1000 GROWTH INDEX RUSSELL 1000 GROWTH	100,755,731	1.96% 1.95%	0.01%	3.11% 3.12%	-0.01%	26.90% 26.92%	-0.02%
CAPITAL PROSPECTS RUSSELL 2000 VALUE	94,347,658	4.02% 4.42%	-0.40%	1.30% 0.63%	0.67%	26.31% 22.54%	3.77%
LEGATO CAPITAL RUSSELL 2000 GROWTH	85,567,336	5.90% 6.20%	-0.30%	-0.08% 0.97%	-1.05%	21.64% 24.73%	-3.09%
BNY - S&P 500 INDEX S&P 500	101,708,845	2.07% 2.07%	0.00%	2.35% 2.35%	0.00%	24.61%	0.00%
TOTAL DOMESTIC EQUITY  Russell 3000 Index	840,879,325	3.05% 2.51%	0.54%	2.13% 2.18%	-0.05%	27.28% 25.22%	2.06%
IXED INCOME		dandananan					
DODGE & COX BARCLAYS US AGGREGATE BOND	396,498,077	<b>0.41%</b> 0.05%	0.36%	1.08% 1.14%	-0.06%	<b>6.62%</b> 4.37%	2.25%
PIMCO BARCLAYS US AGGREGATE BOND	108,679,737	0.05% 0.05%	0.00%	1.35% 1.14%	0.21%	4.10% 4.37%	-0.27%
TOTAL FIXED INCOME  BARCLAYS US AGGREGATE BOND	505,177,814	0.33% 0.05%	0.28%	1.14%	0.00%	6.01% 4.37%	1.64%
DIRECT LENDING							
MEDLEY CAPITAL CUSTOM 9% ANNUAL	27,847,660	0.00% 0.75%	-0.75%	0.00% 0.75%	-0.75%	3.37% <del>-</del>	-5.63%
RAVEN CAPITAL CUSTOM 9% ANNUAL	26,405,144	<b>5.27%</b> 0.75%	4.52%	<b>0.38%</b> 0.75%	-0.37%	2.87% 9.00%	-6.13%
WHITE OAK CUSTOM 9% ANNUAL	18,215,397	<b>0.00%</b> 0.75%	-0.75%	<b>0.35%</b> 0.75%	-0.40%	<b>45.07</b> %	37.47%
TOTAL DIRECT LENDING	72,468,201	1.92%	1.17%	0.23%	-0.52%	9.26%	0.26%
CUSTOM 9% ANNUAL		0.75%		0.75%	60,500,500,50	9.00%	1,100,100,100
NTERNATIONAL EQUITY  LSV ASSET MGMT  MSCI ACWI ex-US	162,319,234	2.38% 1.68%	0.70%	1.41% 1.94%	-0.53%	25.94%	4.19%
PYRAMIS  MSCI ACWI ex-US	162,272,896	1.46%	-0.22%	1.52%	-0.42%	18.55%	-3.20%
TOTAL INTERNATIONAL EQUITY  MSCI ACWI ex-US	324,592,131	1.92% 1.98%	0.24%	1.94% 1.47% 1.94%	-0.47%	22.17% 21.75%	0.42%
REAL ESTATE SECURITIES							
BlackRock US RE Index DOW JONES US SELECT RE INDEX	25,348,384	0.89% 0.88%	0.01%	2.45% 2.45%	0.00%	13.28%	0.03%
ASH and SHORT-TERM INVESTMENTS							
CASH (NT + MANAGERS) 90-day US Treasury Bill	13,826,445	0.01%	0.00%	0.01%	0.00%	0.14%	0.01%
Total StanCERA Fund  Current Policy Index*	1,782,292,299	1.87% 1.71%	0.26%	1.46%	-0.23%	18.31%	1.59%
Actuary Rate of Assumption (7.75%)		0.64%	1.33%	0,64%	0.82%	7.75%	10.56%
Actuary Rate of Inflation (3.25%) Policy Index represents Current Policy Index that will be b		0.27%	1.70%	0.27%	1.19%	3.25%	15.06%

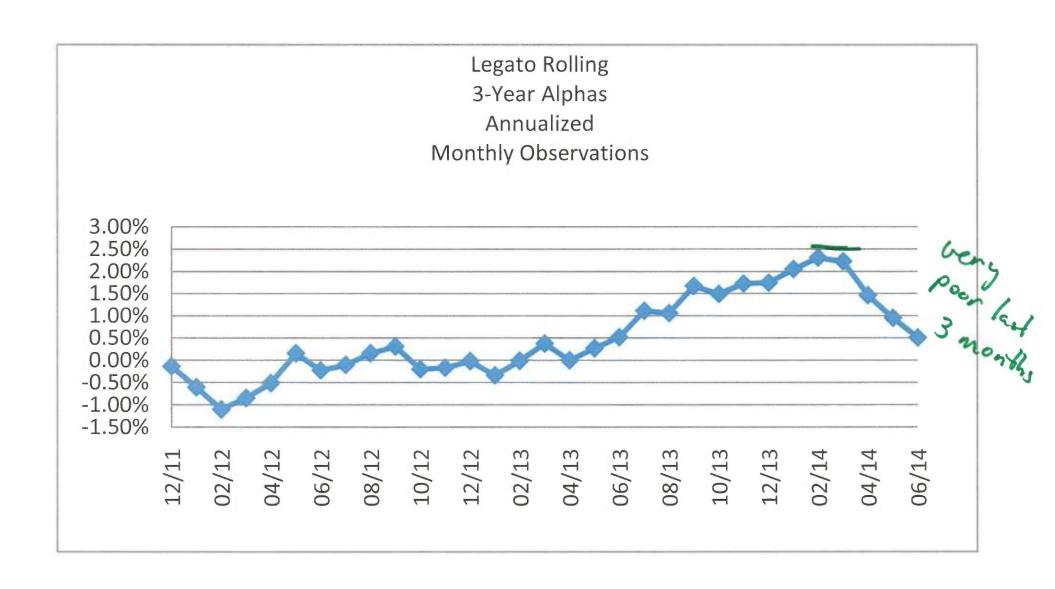
IN Jackson Sa 11 Cap Pros 19.26% in 1st year with J-curves LSV 18.31% VS. 1672% + 1595ps



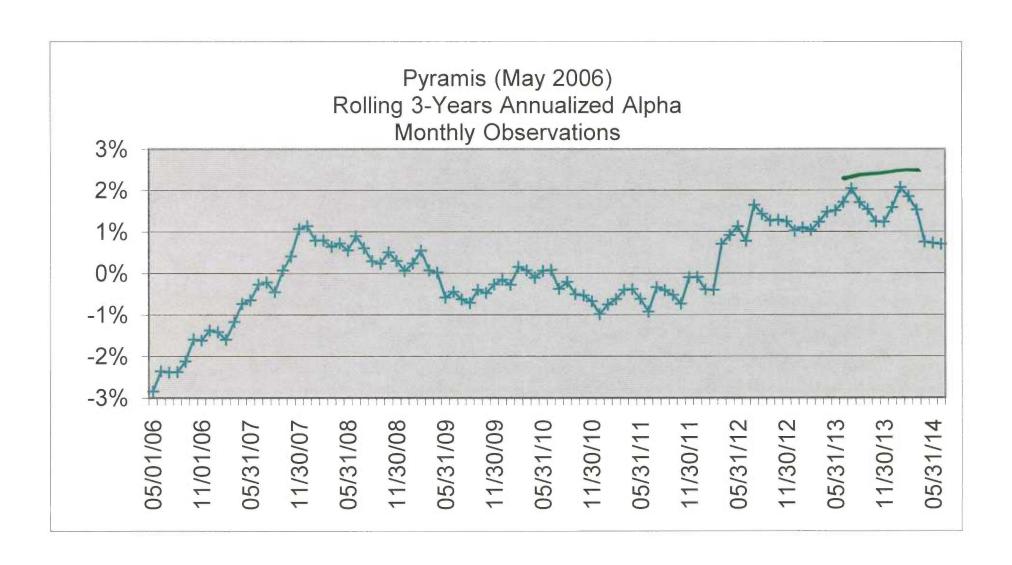


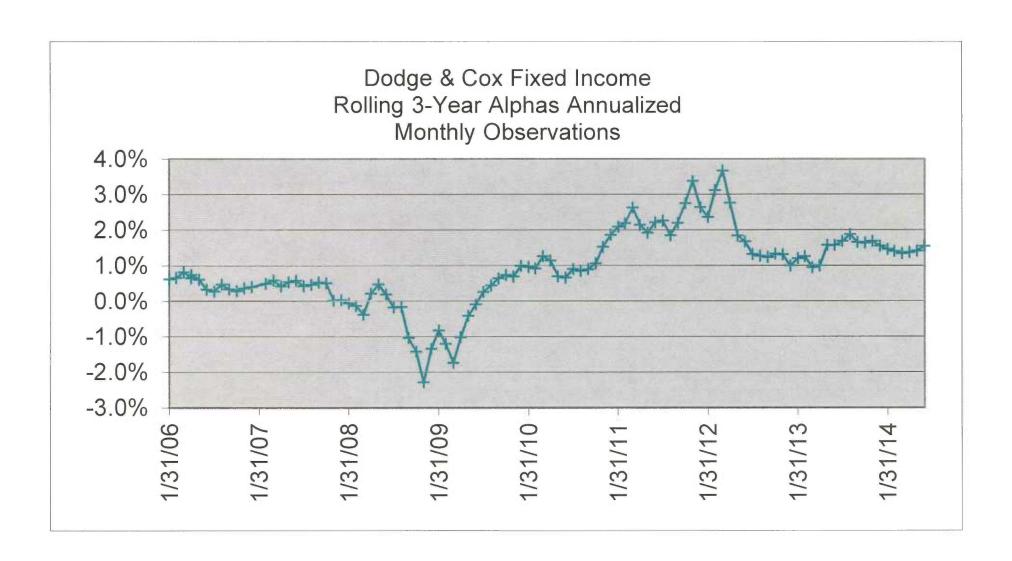
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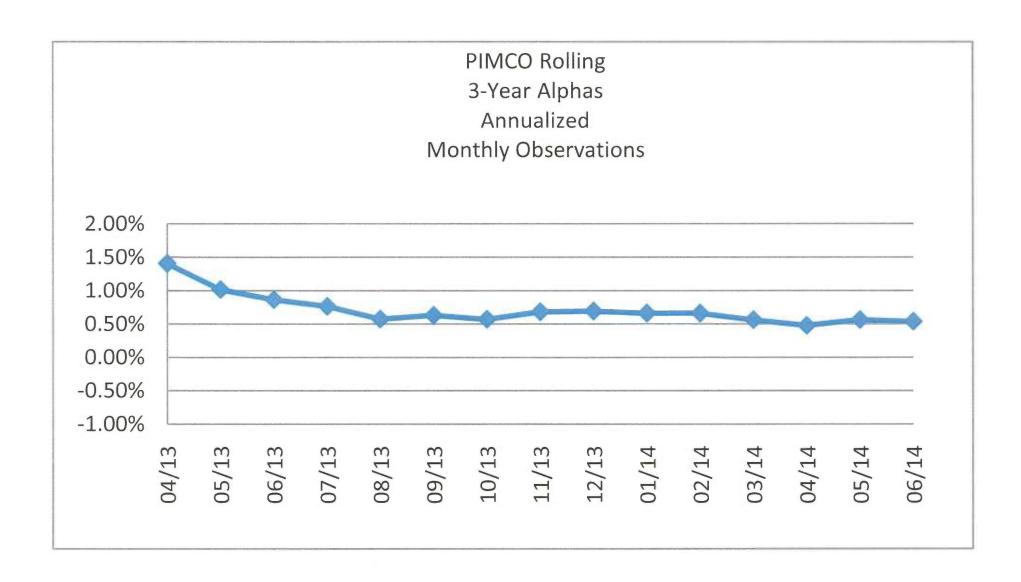












7/22/14 Item #7b

BlackRock Passive Large Cap Growth Manager Positions as of June 30, 2014

			\$ Value	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	\$ PX	\$ PX	% Change	% Change
Apple Inc.	AAPL	61,258	\$5,692,699	5.65%	0.32%	92.93	96.45	3.79%	3.20%
Microsoft Corp.	MSFT	53,398	\$2,226,702	2.21%	0.12%	41.7	42.14	1.06%	0.47%
Verizon Communications	VZ	42,213	\$2,065,492	2.05%	0.12%	48.93	50.53	3.27%	2.69%
INTL Business Machines	IBM	9,727	\$1,763,225	1.75%	0.10%	181.27	189.86	4.74%	4.16%
Coca-Cola Co.	KO	39,008	\$1,652,394	1.64%	0.09%	42.36	42.38	0.05%	-0.54%
Google Inc Class A	GOOG	2,837	\$1,632,243	1.62%	0.09%	575.28	584.87	1.67%	1.08%
Google Inc Class C	GOOGL	2,931	\$1,632,243	1.62%	0.09%	556.97	594.26	6.70%	6.11%
Schlumberger LTD	PM	17,567	\$1,481,109	1.47%	0.08%	84.31	85.95	1.95%	1.36%
Gilead Sciences	SLB	11,447	\$1,350,127	1.34%	0.08%	117.95	115.94	-1.70%	-2.29%
Pepsci	PEP	15,112	\$1,350,127	1.34%	0.08%	89.34	91.08	1.95%	1.36%
TOP TEN HOLDINGS			\$20,846,361	20.69%	1.17%	Russell 1000 Growth	:	0.58%	

Total Portfolio Value Total StanCERA Value **\$100,755,731** \$1,782,292,299

BlackRock Passive Large Cap Value Manager Positions as of June 30, 2014

			\$ Value	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	\$ PX	\$ PX	% Change	% Change
EXXON MOBIL CORP	XOM	51,342	\$5,169,077	4.36%	0.29%	100.68	102.68	1.99%	2.02%
GENERAL ELECTRIC CO	GE	120,000	\$3,153,611	2.66%	0.18%	26.28	26.66	1.45%	1.48%
JOHNSON & JOHNSON	JNJ	28,330	\$2,963,920	2.50%	0.17%	104.62	105.38	0.73%	0.76%
WELLS FARGO & CO	CVX	22,249	\$2,904,642	2.45%	0.16%	130.55	129.26	-0.99%	-0.96%
CHEVRON CORP	CVX	22,158	\$2,892,786	2.44%	0.16%	130.55	129.26	-0.99%	-0.96%
BERKSHIRE HATHAWAY INC	BRK-B	22,014	\$2,786,085	2.35%	0.16%	126.56	128.98	1.91%	1.94%
JPMORGAN CHASE & CO	JPM	43,415	\$2,501,549	2.11%	0.14%	57.62	56.29	-2.31%	-2.28%
PROCTER & GAMBLE CO	PG	31,227	\$2,454,126	2.07%	0.14%	78.59	81.32	3.47%	3.50%
PFIZER INC	PFE	76,295	\$2,264,435	1.91%	0.13%	29.68	30.24	1.89%	1.92%
AT&T CORP	T	62,028	\$2,193,301	1.85%	0.12%	35.36	35.86	1.41%	1.44%
TOP TEN HOLDINGS			\$29,283,532	24.70%	1.64%	Russell 1000 Value		-0.03%	

Total Portfolio Value Total StanCERA Value **\$118,556,810** \$1,782,292,299

BNY - S&P 500 Index Passive S&P 500 Index Fund Positions as of June 30, 2014

			\$ Value	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	\$ PX	\$ PX	% Change	% Change
Apple Inc.	AAPL	36,227	\$3,366,563	3.31%	0.19%	92.93	96.45	3.79%	2.85%
Exxon Mobil Corp	XOM	25,356	\$2,552,892	2.51%	0.14%	100.68	102.68	1.99%	1.05%
Microsoft	MSFT	43,903	\$1,830,759	1.80%	0.10%	41.70	42.14	1.06%	0.12%
Johnson & Johnson	JNJ	16,527	\$1,729,050	1.70%	0.10%	104.62	105.38	0.73%	-0.21%
General Electric Co	GE	58,827	\$1,545,974	1.52%	0.09%	26.28	26.66	1.45%	0.51%
Chevron Corp	CVX	10,907	\$1,423,924	1.40%	0.08%	130.55	129.26	-0.99%	-1.93%
Wells Fargo & Co.	WFC	27,091	\$1,423,924	1.40%	0.08%	52.56	51.31	-2.38%	-3.32%
Berkshire Hathaway Inc.	BRK-B	10,608	\$1,342,557	1.32%	0.08%	126.56	128.98	1.91%	0.97%
Procter & Gamble	PG	16,177	\$1,271,361	1.25%	0.07%	78.59	81.32	3.47%	2.53%
JPMorgan Chase & Co.	JPM	21,359	\$1,230,677	1.21%	0.07%	57.62	56.29	-2.31%	-3.25%
TOP TEN HOLDINGS			\$17,717,681	17.42%	0.99%	S&P 500 Index:		0.94%	

Total Portfolio Value Total StanCERA Value **\$101,708,845** \$1,782,292,299

Dodge & Cox Equity Active US Large Cap Value Manager Positions as of June 30, 2014

			\$ Value	Weight	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	R1000G	\$ PX	\$ PX	% Change	% Change
HEWLETT-PACKARD CO	HPQ	232,705	\$7,837,504	4.23%	0.44%	0.60%	33.68	34.15	1.40%	0.81%
WELLS FARGO & CO	WFC	146,072	\$7,677,544	4.14%	0.43%	2.50%	52.56	51.31	-2.38%	-2.96%
CAPITAL ONE FINANCIAL CORP	COF	92,500	\$7,640,500	4.12%	0.43%	0.50%	82.60	84.01	1.71%	1.12%
MICROSOFT CORP	MSFT	170,000	\$7,089,000	3.82%	0.40%	1.20%	41.70	42.14	1.06%	0.47%
NOVARTIS AG-ADR	NVS	68,600	\$6,210,358	3.35%	0.35%	0.00%	90.53	90.25	-0.31%	-0.89%
COMCAST CORP-CLASS A	CMCSA	110,363	\$5,924,285	3.19%	0.33%	0.10%	53.68	55.05	2.55%	1.97%
TIME WARNER INC	TWX	78,232	\$5,495,798	2.96%	0.31%	0.60%	70.25	71.68	2.04%	1.45%
SCHLUMBERGER LTD	SLB	44,300	\$5,225,185	2.82%	0.29%	0.00%	117.95	115.94	-1.70%	-2.29%
SANOFI-ADR	SNY	98,255	\$5,224,218	2.81%	0.29%	0.00%	53.17	51.91	-2.37%	-2.95%
GLAXOSMITHKLINE PLC-SPON ADR	GSK	95,000	\$5,080,600	2.74%	0.29%	0.00%	53.48	53.58	0.19%	-0.40%
TOP TEN HOLDINGS			\$63,404,992	34.18%	3.56%	5.50%	Russell 1000 Grow	/th:	0.58%	

Total Portfolio Value Total StanCERA Value **\$185,525,687** \$1,782,292,299

Jackson Square Partners Active Large Cap Growth Portfolio Positions as of June 30, 2014

			\$ Value	Weight	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	R1000G	\$ PX	\$ PX	% Change	% Change
Celgene Corporation	CELG	104,200	\$8,948,696	5.77%	0.50%	0.68%	85.88	88.37	2.90%	2.32%
EOG Resources, Inc.	EOG	74,125	\$8,662,248	5.59%	0.49%	0.63%	116.86	115.69	-1.00%	-1.58%
Walgreen Co.	WAG	112,950	\$8,372,984	5.40%	0.47%	0.53%	74.13	71.49	-3.56%	-4.14%
Visa Inc. Class A	V	38,950	\$8,207,155	5.30%	0.46%	1.04%	210.71	221.03	4.90%	4.31%
Microsoft Corporation	MSFT	195,275	\$8,142,968	5.25%	0.46%	2.20%	41.70	42.14	1.06%	0.47%
Allergan, Inc.	AGN	47,750	\$8,080,255	5.21%	0.45%	0.50%	169.22	167.02	-1.30%	-1.88%
QUALCOMM Incorporated	QCOM	100,050	\$7,923,960	5.11%	0.44%	1.32%	79.20	79.52	0.40%	-0.18%
MasterCard Incorporated Class A	MA	103,650	\$7,615,166	4.91%	0.43%	0.73%	73.47	77.33	5.25%	4.67%
Crown Castle International Corp.	CCI	93,125	\$6,915,463	4.46%	0.39%	0.24%	74.26	74.85	0.79%	0.21%
Adobe Systems Incorporated	ADBE	94,475	\$6,836,211	4.41%	0.38%	0.36%	72.36	72.88	0.72%	0.14%
TOP TEN HOLDINGS			\$79,705,103	51.42%	4.47%	8.22%	Russell 1000 Grow	th:	0.58%	

Total Portfolio Value Total StanCERA Value **\$154,417,260** \$1,782,292,299

Capital Prospects Active US Small Cap Value Manager Positions as of June 30, 2014

			\$ Value	Weight	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	R2000V	\$ PX	\$ PX	% Change	% Change
Hillenbrand, Inc	HI	42,806	\$1,396,345	1.48%	0.08%	0.12%	32.62	31.82	-2.45%	0.07%
Regal Beloit Corp	RBC	15,733	\$1,235,954	1.31%	0.07%	0.00%	78.56	77.92	-0.81%	1.70%
Littelfuse, Inc	LFUS	11,673	\$1,084,998	1.15%	0.06%	0.12%	92.95	92.87	-0.09%	2.43%
Iberiabank Corp	IBKC	13,091	\$905,738	0.96%	0.05%	0.12%	69.19	66.70	-3.60%	-1.08%
Asbury Auto GP	ABG	12,902	\$886,868	0.94%	0.05%	0.12%	68.74	71.34	3.78%	6.30%
Deluxe Corporation	DLX	14,978	\$877,433	0.93%	0.05%	0.17%	58.58	57.90	-1.16%	1.36%
First AM	FAF	31,574	\$877,433	0.93%	0.05%	0.17%	27.79	27.96	0.61%	3.13%
Cinemark Holdings, Inc	CNK	24,014	\$849,129	0.90%	0.05%	0.00%	35.36	33.98	-3.90%	-1.38%
Hexcel Corp New	HXL	20,069	\$820,825	0.87%	0.05%	0.00%	40.90	41.27	0.90%	3.42%
MB Financial, Inc	MBFI	29,647	\$801,955	0.85%	0.04%	0.08%	27.05	27.82	2.85%	5.36%
TOP TEN HOLDINGS			\$9,736,678	10.31%	0.55%	0.90%	Russell 2000 Value	e:	-2.52%	

Total Portfolio Value Total StanCERA Value **\$94,347,658** \$1,782,292,299

Legato Capital Management Active US Small Cap Growth Manager Positions as of June 30, 2014

			\$ Value	Weight	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	# Shares	Position	Manager	StanCERA	R2000G	\$ PX	\$ PX	% Change	% Change
Ultimate Software Group, Inc.	ULTI	8,996	\$1,242,977	1.45%	0.07%	0.45%	138.17	132.36	-4.20%	-1.57%
MAXIMUS, Inc.	MMS	26,219	\$1,127,941	1.32%	0.06%	0.33%	43.02	41.91	-2.58%	0.06%
Cepheid	CPHD	23,109	\$1,107,845	1.29%	0.06%	0.38%	47.94	49.95	4.19%	6.83%
Portfolio Recovery Associates, Inc.	PRAA	17,484	\$1,040,823	1.22%	0.06%	0.34%	59.53	56.96	-4.32%	-1.68%
Dealertrack Technologies, Inc.	TRAK	21,747	\$986,009	1.15%	0.06%	0.23%	45.34	40.84	-9.93%	-7.29%
PAREXEL International Corporation	PRXL	18,066	\$954,607	1.12%	0.05%	0.34%	52.84	54.17	2.52%	5.15%
Synchronoss Technologies, Inc.	SNCR	23,211	\$811,457	0.95%	0.05%	0.14%	34.96	34.15	-2.32%	0.32%
United Natural Foods, Inc.	UNFI	12,257	\$797,931	0.93%	0.04%	0.37%	65.10	64.00	-1.69%	0.95%
Proto Labs, Inc.	PRLB	9,732	\$797,245	0.93%	0.04%	0.21%	81.92	82.81	1.09%	3.72%
Grand Canyon Education, Inc.	LOPE	17,207	\$791,006	0.92%	0.04%	0.24%	45.97	45.65	-0.70%	1.94%
TOP TEN HOLDINGS			\$9,657,842	11.29%	0.54%	3.03%	Russell 2000 Growt	th:	-2.64%	

Total Portfolio Value Total StanCERA Value **\$85,567,336** \$1,782,292,299

LSV Asset Management International Large Cap Value Positions as of June 30, 2014

				\$ Value	Weight	Weight	Weight	6/30/2014	7/15/2014	Position	Relative
Company	Symbol	Market	# Shares	Position	Manager	StanCERA	ACWI xUS	\$ PX*	\$ PX*	% Change	% Change
ASTRAZENECA PLC	AZN	London	46,964	\$3,489,864	2.15%	0.20%	0.50%	74.31	74.86	0.74%	0.62%
MAGNA INTERNATIONAL INC	MGA	Canada	26,965	\$2,905,514	1.79%	0.16%	0.13%	107.75	110.59	2.64%	2.51%
ALLIANZ SE	ALV.DE	Germany	18,806	\$2,288,701	1.41%	0.13%	0.40%	121.70	130.15	6.94%	6.82%
BASF SE	BASFY	Germany	19,228	\$2,240,005	1.38%	0.13%	0.57%	116.50	114.88	-1.39%	-1.52%
DAIMLER AG	DAI.DE	Germany	32,037	\$2,191,310	1.35%	0.12%	0.48%	68.40	67.61	-1.15%	-1.28%
CHINA PETROLEUM & CHEMICAL-H	SNP	Hong Kong	22,547	\$2,142,614	1.32%	0.12%	0.13%	95.03	93.54	-1.57%	-1.69%
NOVARTIS AG	NVS	Switzerland	23,667	\$2,142,614	1.32%	0.12%	1.11%	90.53	90.25	-0.31%	-0.43%
SANOFI S.A.	SNY	London	39,382	\$2,093,918	1.29%	0.12%	0.67%	53.17	51.91	-2.37%	-2.49%
ENI - ENTE NAZIONALE IDROCARBURI	E	Italy	36,958	\$2,028,990	1.25%	0.11%	0.37%	54.90	53.36	-2.81%	-2.93%
OLD MUTUAL PLC	OML.L	London	10,017	\$1,980,295	1.22%	0.11%	0.09%	197.70	199.30	0.81%	0.68%
TOP TEN HOLDINGS				\$23,503,825	14.48%	1.32%	4.45%	MSCI ACWI ex-	J.S.	0.12%	

Total Portfolio Value Total StanCERA Value **\$162,319,234** \$1,782,292,299

<sup>\*</sup>Company quotes are provided directly in USD

Pyramis Global Advisors Active Non-US Growth Manager Positions as of June 30, 2014

				\$ Value	Weight	Weight	Weight	6/30/2014	5/16/2014	Position	Relative
Company	Symbol	Market	# Shares	Position	Manager	StanCERA	ACWI xUS	PX*	PX*	% Change	% Change
ROYAL DUTCH SHELL PLC CL A(NL)	B09CBL4	Amsterdam	71,451	\$2,958,293	1.66%	0.17%	1.39%	30.24	28.81	-4.73%	-4.85%
NESTLE SA (REG)	7123870	Switzerland	34,365	\$2,662,241	1.64%	0.15%	1.30%	68.75	71.45	3.93%	3.80%
SANOFI	5671735	Paris	19,768	\$2,099,730	1.30%	0.12%	0.66%	53.17	53.10	-0.13%	-0.26%
HSBC HOLDINGS PLC (UK REG)	540528	London	196,453	\$1,991,582	1.28%	0.11%	0.99%	10.08	10.60	5.16%	5.03%
ROCHE HLDGS AG (GENUSSCHEINE)	7110388	Germany	6,631	\$1,977,785	1.19%	0.11%	1.09%	37.30	37.72	1.13%	1.00%
BAYER AG	5069211	Germany	13,193	\$1,863,219	1.17%	0.10%	0.61%	37.30	37.72	1.13%	1.00%
LLOYDS BANKING GROUP PLC	870612	London	1,394,874	\$1,770,881	1.12%	0.10%	0.38%	1.28	1.25	-2.34%	-2.47%
NOVARTIS AG (REG)	7103065	Germany	19,136	\$1,732,770	1.03%	0.10%	1.08%	90.53	89.88	-0.72%	-0.84%
TOYOTA MOTOR CORP	6900643	Tokyo	28,600	\$1,717,609	1.00%	0.10%	0.86%	119.66	109.61	-8.40%	-8.52%
ALLIANZ SE (REGD)	5231485	Germany	9,757	\$1,625,766	1.00%	0.09%	0.39%	121.70	121.35	-0.29%	-0.41%
TOP TEN HOLDINGS		-		\$20,399,876	12.39%	1.14%	8.74%	MSCI ACWI ex-	US:	0.12%	

Total Portfolio Value Total StanCERA Value **\$162,272,896** \$1,782,292,299

<sup>\*</sup>Company quotes are provided in foreign currency and then converted to USD



# STANISLAUS COUNTY EMPLOYEES' RETIREMENT SYSTEM

Infrastructure Overview

Paul Harte

July 22<sup>nd</sup>, 2014

# **Discussion Topics**

### **Overview on the Infrastructure Asset Class**

- Types of Assets in Infrastructure
- Risk/Return Characteristics
- Diversification Benefits

### Ways to Invest in Infrastructure

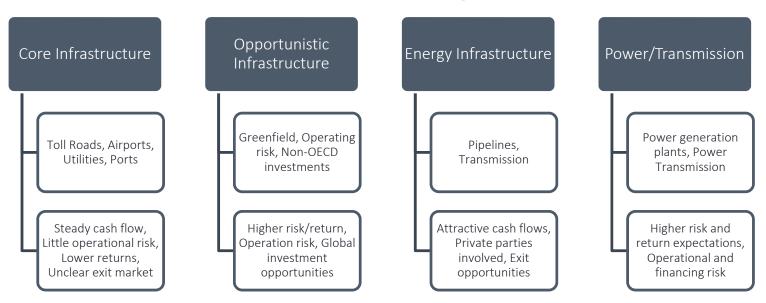
- Public Markets
- Private Markets
- Secondaries
- MLPs

### **Overview of Infrastructure**

#### □ Sectors of Infrastructure:

- Energy/Power Utilities, Pipelines, Power Transmission
- Transportation Toll Roads, Ports, Airports, Bridges
- Communication Cell Towers, Broadcast Towers, Satellites
- Industrial Industrial Plants, Waste Water
- Social Hospitals, Schools, Correctional Facilities, Public Transportation

#### <u>Infrastructure Strategies</u>



# **Introduction to the Infrastructure Asset Class**

<b>]</b>	nfrastructure assets typically demonstrate a number of the following attributes:
	<b>Essential Services with Low Demand Elasticity</b> – Demand for many infrastructure assets is often "de-linked" from changes in the overall economy; we turn on the heat when we're cold and turn on lights in the dark, regardless of general economic conditions.
	<b>Monopolistic/Quasi-Monopolistic Market Positions</b> – Many infrastructure operations are the sole providers of certain goods or services in their market, either by regulation, contract, or scale.
	<b>Stable and Predictable, Long-Term Cash Flows, often Linked to Inflation</b> – High current income is a hallmark of many infrastructure investments; importantly, many are able to grow income over time through regulated or contractual bumps in annual revenues that are linked to a measure of inflation.
	<b>High Barriers to Entry/Difficult to Replicate</b> – It is practically impossible to replicate many infrastructure assets today due to the scale of such operations and forecast costs of construction. Permitting and rights-of-way would also be difficulties. For example, it would be nearly impossible to successfully build and operate a new toll road parallel to the existing Pennsylvania Turnpike.
	Low or Negative Correlation of Returns to traditional asset classes.
	Long Useful Lives – Many assets can have useful lives of 50 years or more (e.g., gas pipelines).

# Infrastructure Return Characteristics

### □ Modest Return Expectations for Private Markets

- Net returns of 8%-12%
- High share of the return comes from income
- Regulated revenues and stable cash flows

#### □Some Assets Feature Inflation Linked Cash Flows

- CPI-linked cash flows will most likely be negotiated with government regulated assets.
- Private-to-Private Infrastructure will be driven more by demand/supply dynamics

### □Low Correlation to Traditional Asset Classes

- Some assets will be heavily influenced by GDP growth (Transportation/Industrial)
- Commodity prices will have an impact on certain sectors (Energy/Power)
- Some sectors are idiosyncratic and exhibit little to no correlation to other asset classes (Social)

# **Infrastructure Risk Characteristics**

#### □ Investment Risk

- Economic cycle may result in increased correlation with other asset classes
- Regulatory risk may impact risk and/or return profile

#### ☐ Execution Risk

- Potential for relatively low risk among private markets investments
- Long-term contracted revenue streams, CPI protected, hedged commodity exposures
- High barriers to entry
- Low management risk relative to other private market segments

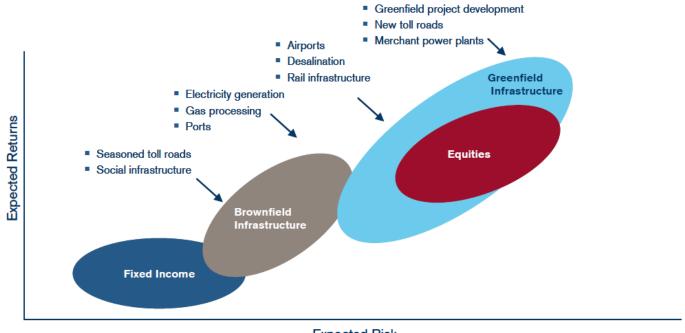
#### □ Counterparty Risk

- □ Illiquidity Risk Long-dated assets that are often private in nature
- ☐ Financial Leverage
  - Stable cash flows may invite high levels of financial leverage
  - Rising rates may impact the asset class
  - Prudent management can reduce the risk of credit issues

#### ☐ Insufficient Deal Flow

- U.S. has been slow to adopt private infrastructure in certain sectors
- Large increase in capital chasing few deals will hurt valuations
- Exit risk
- ☐ High Fees can Overwhelm Expected Returns
- □ Evolving Opportunity
  STRATEGIC INVESTMENT SOLUTIONS INC.

### Investments Feature a Wide Range of Expected Risks and Returns



**Expected Risk** 

Source: Credit Suisse Asset Management

SIS, generally, favors infrastructure strategies where GPs have an opportunity to add value in operations, development and/or deal structuring. Often these private strategies will carry higher risk but return expectations are also higher which is necessary to overcome the fee burden associated with private investment funds.

# **Diversification Benefits**

#### □Low Correlation to Traditional Asset Classes

- Private Infrastructure has historically had low correlation to stocks and bonds.
- Energy infrastructure can be influenced by commodity price activity (but can be hedged via contracts) which has historically been a good diversifier to stocks and bonds.

#### **□Some Correlation to Inflation**

- Infrastructure is not as direct an inflation hedge as the industry often states.
- Certain contracts will offer a CPI adjustment which will influence cash flows on a periodic basis with the movement in CPI. These tend to be government regulated contracts.
- Energy infrastructure can be influenced by oil/gas price activity (but can be hedged via contracts) which, if positively correlated with CPI, will provide some inflation hedging characteristics.

# Ways to Invest in Infrastructure

Investment Option	Public Markets	Private Market	Secondaries	MLPs
Liquidity	High	Low	Low	Medium
Fund Term	N/A	10+ Years	10+ Years	N/A
Management Fee	0.50-1.25%	1.00-1.90%	1.50-2.5%*	0.75-1.50%
Performance Fee	N/A	10-20%	15-25%*	N/A
Benchmark	S&P Global Infrastructure	N/A	N/A	Alerian MLP Index
Target Return (Net)	5-7%	8-12%	7-10%	6-10%
Correlation to Public Equities	High	Moderate	Moderate	High

<sup>\*</sup> Secondary Funds include two sets of management and performance fees.

### **Public Markets**

- □ Public equity markets that attempts to deliver attractive returns through a combination of capital appreciation and cash yield income.
- □ Invests in a diversified portfolio of infrastructure assets, development projects and related service businesses across various infrastructure sectors, life cycle phases and geographies.
- ☐ Higher correlation to global equities than Private Infrastructure funds.
- ☐ Marked to market on a daily basis no illiquidity risk.
- □ Can either be passive in nature (index funds) or actively managed.
- ☐ Fees are much lower than private markets.

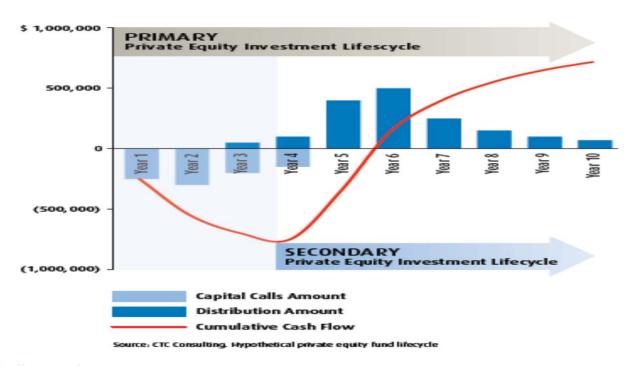
# **Private Markets**

☐Generally in a closed-end fund format with a long-dated investment life.
☐There are a few funds in an open-end format that strive for friendlier
liquidity terms (lock-up but for 1-3 years).
☐ Low correlation to global equities.
☐ Private in nature so marked on a quarterly or annual basis much like Private
Equity or Private Real Estate.
☐Increasingly, governments are seeking to access private capital to build new
assets, expand or renovate existing assets, and supply the provision of
essential services.
☐ Actively managed that generally seeks investments with limited downside
risk and to drive value creation through sourcing, deep operational
engagement and active shareholder management.
☐ Sector exposure can include any or all of the following: Renewables,
Transportation, Telecom, Energy, Water, Social, etc.
☐ Assets with market protection, contracted assets and regulated assets.
☐ Fund format is private in nature with high fees consisting of an asset-based
plus performance-based fee.

# **Secondary Markets**

#### **□What is a Secondary Investment?**

- An available partnership interest in private equity fund vehicle. For a variety of reasons, limited partners in a private investment seek to sell their interest in a fund. Qualified investors can purchase the LP interest at a mutually agreed upon price (often at a discount to fund NAV).
- Secondary buyers have greater deal transparency, shorter fund lives and reduced J-curve returns



# Primary vs. Secondary in Infrastructure

### **Primary**

#### Pros

- Greater flexibility in choosing strategies
- Access to top tier GPs
- Potential to negotiate terms
- Single layer of fees if making direct investments

#### Cons

- Blind pool risk no ability to underwrite investments
- Uncertainty with deal flow
- Fees tend to be high relative to return expectations
- J-curve present in first 1-5 years
- Poor historical returns in the US infrastructure market

### Secondary

#### • Pros

- Transparency on underlying assets mitigate blind pool risk
- J-Curve mitigation
- Higher cash yields in early years relative to primary investments
- Diversification benefits

#### • Cons

- Less flexibility in choosing GPs
- Additional layer of fees in FOF secondary
- Top tier managers are difficult to access in secondary markets
- Attractive GPs may not treat commitment via secondary market as equivalent to direct LP commitments during next fundraise

# Master Limited Partnerships (MLPs)

☐A master limited partnership (MLP) is a limited partnership that is traded on
a public markets securities exchange. It combines the tax benefits of a limited
partnership with the liquidity of publicly traded securities.
☐MLPs are limited by US Federal law to only apply to enterprises that engage
in certain businesses, mostly pertaining to the use of natural resources, such
as petroleum and natural gas extraction and transportation.
☐ To qualify for MLP status, a partnership must generate at least 90 percent of
its income from what the IRS deems "qualifying" sources. For many MLPs,
these include all manners of activities related to the production, processing or
transportation of energy.
☐ In practice, MLPs pay their dividends through quarterly required
distributions with yields above what other common stocks generally pay.
☐MLPs are managed by active investment management firms or can be
accessed in a passive manner (index funds)
☐ Tax Exempt investors may incur UBTI issues making MLPs generally unsuitable
for Pension Plans. County and State Pensions have received mixed legal advice
on the tax issue but we, generally ,view MLPs as an undesirable asset class for
our Tax Exempt Clients.



#### STANISLAUS COUNTY EMPLOYEES' RETIREMENT ASSOCIATION 832 12<sup>th</sup> Street, Suite 600 Modesto, CA 95354 P.O. Box 3150 Modesto, CA 95353-3150

Phone (209) 525-6393 Fax (209) 558-4976 www.stancera.org e-mail: retirement@stancera.org

# For the Board of Retirement meeting Held on July 22, 2014

TO: The Board of Retirement

FROM: Rick Santos, Executive Director

I. SUBJECT: Addition to the Investment Policy regarding Alternative Investments

II. ITEM NUMBER: #8a

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION: Approve the noted change to the Investment Policy

V. ANALYSIS: In a recent meeting, it was pointed out that in a section of the Investment Policy regarding Corporate Fraudulent Behavior Notification, there was no specific mention of the Direct Lending asset class. Attachment 1 shows the proposed red-line modification to the Investment Policy regarding this issue.

VI. RISK: None

VII. STRATEGIC PLAN: Strategic Objective #2. Develop efficient and effective processes for the evaluation, monitoring and disposition of StanCERA's active managers

VIII. ADMINISTRATIVE BUDGET IMPACT: None

Rick Santos, Executive Director

Lujana M. Elrizarry

Luiana Irizarry, Investment & Accounting Technician

#### Corporate Fraudulent Behavior Notification Guidelines

The All investment managers, including those that manage the Direct Lending assets, -shall notify StanCERA staff immediately by written communication upon any reported fraudulent behavior committed in any of their holdings. The notification shall include the following information: amount of shares held or units of investment, date of purchase, average purchase price (if applicable), currentthe most recently determinable market price and a summary on why the company was purchased and going forward the rationale for either keeping the company in the portfolio or an exit plan.

In addition, theall investment managers, including those that manage the Direct Lending assets, -shall notify StanCERA staff by written communication immediately upon any material adverse news on a significant portfolio holding that has had, or likely will have a significant effect on the share price of that company. The notification shall include the following information: amount of shares held or units of investment, date of purchase, average purchase price (if applicable), current the most recently determinable market price, and a summary on why the company was purchased and going forward the rationale for either keeping the company in the portfolio or an exit plan.



July 16, 2014

Stanislaus County Employees' Retirement Association 832 12<sup>th</sup> Street, Suite 600 Modesto, California 95354 Attention: Gordon B. Ford, StanCERA Chair

Dear Mr. Ford:

Although we responded to your letter dated April 15, 2014, during our presentation to the Board on April 22, we also wanted to provide a written response. First, however, I'd like to acknowledge your concern: please rest assured that White Oak does not lend to borrowers engaged in unlawful activities and that any involvement with such a firm would be completely unacceptable.

As you're no doubt aware, however, "payday loans" are not illegal and exist because a significant number of consumers have unmet capital needs. This population is particularly vulnerable to the fraudsters that prey on vulnerable members of our society, and we fully appreciate that you do not want to lend support to such bad actors in any way. However, Selling Source is also concerned about the bad actors tarnishing their industry. They have worked with the Federal Trade Commission and Secret Service, as well as an industry trade group, the On Line Lenders Alliance (OLA), to investigate these problems. Furthermore, Selling Source is an industry leader in data protection and its President/CEO wrote the OLA's Marketing Best Practices.

Beyond the questions of protecting consumers and their data against fraud, however, is the challenging complexity of regulatory compliance. For Selling Source, two areas have been a particular concern.

First, we believe you're familiar with the "Sovereign business model." Although Selling Source has worked with payday lenders that subscribe to this model, the company has been advised by nationally-recognized counsel that the lenders to whom Selling Source provides leads are authorized to do so under current law. The Sovereign model is currently being tested in the New York State courts; Selling Source has already made adjustments to its business, and we have no doubt it will continue to comply with the governing law in this area.

Second, your letter alluded to the Pennsylvania Department of Banking (PDB)'s objection that a Selling Source affiliate's national advertising campaign may have violated a statutory prohibition against marketing by or on behalf of certain lenders. The matter was settled by mutual consent. The parties' agreement acknowledges that Selling Source, upon notice from the PDB, "immediately contacted the Bureau to cooperate in its investigation and amicably resolve any open questions" regarding its activities and business. The company agreed to pay \$40,000 to cover the PDB's costs, to block Pennsylvania residents from their website, and to disclose in future advertising that their products are



not available to Pennsylvania residents. The matter was resolved in 2011, and the consent agreement is available online.<sup>1</sup>

On this latter point White Oak may be particularly sympathetic to Selling Source, as we also face the challenges of complying with myriad financial industry regulations. Likewise, we are keenly sensitive to your concerns about StanCERA's fiduciary responsibilities. White Oak is equally concerned about maintaining our investors' trust.

As we understand it, however, the Board's responsibility to StanCERA is to invest prudently, and it does not have a "social good" mandate or guideline. Therefore, your investment with White Oak and, indirectly with Selling Source, poses no negative implications to your fiduciary responsibility. On the contrary, we believe this investment is entirely consistent with StanCERA's investment objectives regarding its allocation to our firm.

On a final note, I'd like you to know that I personally respect your feelings about payday lending. Thank you for sharing your concerns and granting us an opportunity to address them.

Sincerely yours,

Andre Hakkak Managing Member

 $<sup>^1</sup> http://webcache.googleusercontent.com/search?q=cache:xBpoe4yXRu8J:https://www.portal.state.pa.us/portal/server.pt/document/1046565/selling_source_llc_dba_money_mutual_cao_021811_redacted_for_website_pdf+&cd=1&hl=en&ct=clnk&gl=us$