NOTICE OF PUBLIC MEETING

To: Internal Governance Committee:
   Joan Clendenin, Chair
   Sam Sharpe, Trustee
   Donna Riley, Trustee

From: Rick Santos, Executive Director

SUBJECT: StanCERA INTERNAL GOVERNANCE COMMITTEE

The Internal Governance Committee will meet at 9:00 AM, Thursday, May 4, 2017.

The Committee will meet in the Conference Room at StanCERA’s Office, located at 832 12th Street, Suite 600, 6th Floor, Modesto.

AGENDA

1. New Resolution View
   a. Internal Revenue Code Section 415 – Annual Limits

2. Policy Review View
   a. Accounting Policy
   b. Desk and Process Manual Policy
   c. Electronic Data Security Policy
   d. Purchasing Policy

3. New Policies View
   a. Purchasing Card Policy
   b. Travel Policy

4. Schedule of Audit Meetings
   a. Entrance Meeting
   b. Exit Meeting
May 4, 2017

StanCERA Internal Governance Committee Agenda Item

TO: StanCERA Internal Governance Committee

FROM: Dawn Lea, Member and Employer Services Manager

I. SUBJECT: Resolution pertaining to Regulations for Internal Revenue Code Section 415 – Annual Limits

II. ITEM NUMBER: 1

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION: Recommend that the Board of Retirement adopt the proposed Resolution pertaining to Regulations for Internal Revenue Code Section 415 – Annual Limits, as required by the Internal Revenue Service.

V. ANALYSIS: On October 30, 2015, the StanCERA Board of Retirement filed a determination letter application with the Internal Revenue Services (IRS) to confirm that StanCERA’s written plan document continues to satisfy the applicable tax-qualification requirements under the Internal Revenue Code (“Code”). The IRS issued a favorable determination letter for StanCERA on January 5, 2017, conditioned on adoption of a proposed amendment that was submitted in response to the IRS reviewer’s request for additional information.

The proposed amendment will make a technical plan change, but will not require any change in StanCERA’s operations. Under a law passed in 2008 known as the “HEART Act,” any “differential wage payment” received by an employee covered by a qualified plan is treated as “compensation” under a qualified plan. A differential wage payment is one made by an employer to an individual while the individual is performing active duty service in the uniformed services for a period of more than 30 days, and which represents all or a portion of the wages the individual would have received from the employer if the individual were still at work.

StanCERA’s current Regulations for Code Section 415 make clear that any differential wage payment received by a StanCERA member is treated as compensation, in describing the types of payments that are included in compensation after severance from employment, if such payments are timely paid in accordance with the Regulations. However, the IRS requested that StanCERA also adopt an amendment to its Regulations for Code Section 415 to include differential wage payments in the Regulations’ definition of “Total Compensation.” A resolution to amend the Regulations for Code Section 415 as requested by the IRS is attached.

Under IRS rules, the deadline for adopting the amendment to the Regulations for Code Section 415 is 91 days after the last day of the first California Legislative session that begins more than 120 days after the date the favorable determination letter is issued. StanCERA’s letter is dated January 5, 2017, and the first regular session of the California
Legislature that begins more than 120 days after that date is the 2019-20 session, which will begin in December, 2018. That session will end on November 30, 2020, which means that the amendment should be adopted by the Board of Retirement, and approved by the Board of Supervisors, by March 1, 2021 (which is 91 days after November 30, 2020).

VI. RISK: Failure to adopt the recommended change it could affect our standing with the IRS.

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA’s business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.

VIII. BUDGET IMPACT: None

Dawn Lea, Member and Employer Services Manager
WHEREAS, the Board of Retirement for the Stanislaus County Employees’ Retirement Association (“StanCERA”) administers StanCERA for the benefit of its members and their beneficiaries; and

WHEREAS, StanCERA is intended to comply with the requirements of the Internal Revenue Code of 1986 (the “Code”), as amended or replaced from time to time and the regulations issued thereunder as applicable; and

WHEREAS, on October 30, 2015, the Board of Retirement submitted to the Internal Revenue Service ("IRS") a request for a favorable determination that StanCERA meets the applicable requirements of the Code; and

WHEREAS, the plan documents, including Regulations of StanCERA Board of Retirement, were submitted for review with StanCERA's determination letter application; and

WHEREAS, items of pay that are included in a member’s "Total Compensation" for purposes of Code section 415 is defined in Section III.I.1 of Regulations for IRC Section 415(c), subsections 1.a through 1.f; and

WHEREAS, Section III.I.3 of Regulations for IRC Section 415(c) provides that payments the description of which meet the definition of "differential wage payments" provided in Internal Revenue Code section 3401(h)(2) are included in a member's Total Compensation, even if paid more than 2½ months after severance from employment or after the end of the Limitation Year, if later; and

WHEREAS, the IRS has requested that Regulations for IRC Section 415(c) be clarified to provide that the definition of compensation for purposes of Code section 415 includes "differential wage payments" as defined in Code section 3401(h)(2), pursuant to Section 105(b) of the Heroes Earnings Assistance and Relief Tax Act of 2008 ("HEART Act"); Therefore be it

RESOLVED that the Board of Retirement hereby amends Section III.I.1 of Regulations for IRC Section 415(c), to add new subsection "g." thereto, to read in its entirety as follows:

"Differential wage payments as defined in Internal Revenue Code section 3401(h)(2)."

PASSED AND ADOPTED by the Board of Retirement of the Stanislaus County Employees' Retirement Association on the _____ day of __________, 201X.

Ayes: __________
Noes: __________
Absent: __________

___________________________________  Attest: ____________________
Board of Retirement Chair  Executive Director
May 4, 2017
Internal Governance Committee Agenda Item

TO: Internal Governance Committee

FROM: Kathy Herman, Fiscal Services Manager

I. SUBJECT: Policy Review

II. ITEM NUMBER: 2

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION: Approve Changes and Adopt the Following Policies.

ANALYSIS: StanCERA has many policies, adopted at different times, without any standardization. As part of the Strategic Plan, staff is to standardize internal and external communication. As part of that standardization staff is recommending all policies be formally reviewed no less than triennially. This recommendation prompted a more thorough look at each policy. Four are included in this agenda item.

a. Accounting Policy – Staff reviewed the current policy and recognized among other areas that the GASB related language needed to be added.

b. Desk and Process Manual Policy – These manuals are for internal use only. Having a policy in place ensures that documentation of internal processes, which is critical in a small organization, remain a priority.

c. Electronic Data Security Policy – In order to recognize the potential needs in a pension software implementation this policy is being amended to allow the Executive Director or his/her designee to give written authorization should a short term deviation from the policy be required.

d. Purchasing Policy – StanCERA agrees that the Stanislaus County Purchasing Policy is reasonable, however for business efficiency StanCERA does call out some exceptions.

V. RISK: None

VI. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA’s business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.

VII. ADMINISTRATIVE BUDGET IMPACT: None

__________________________  __________________________
Kathy Herman, Fiscal Services Manager  Rick Santos, Executive Director
The Stanislaus County accounting guidelines are the Auditor/Controller’s policies and procedures to comply with generally accepted accounting principles (they are located @ http://intranet/departments/auditor-controller/policies/accounting-guidelines. StanCERA views the accounting guidelines fair and appropriate. StanCERA adopts and will abide by the policies and procedures in the Stanislaus County accounting guidelines with the following exceptions:

As a separate legal entity, StanCERA does not participate in certain County processes, primarily the budget process. Thus StanCERA does not adopt the accounting guidelines for Budget Journal Vouchers & Budgeting for fixed assets.

As a separate legal entity, StanCERA reserves the right to modify and/or reject any of the County accounting guidelines it deems appropriate. Any such modifications and/or rejections will be documented and approved by the Retirement Board.

Purpose:

Stanislaus County Employees’ Retirement Association (StanCERA) is a governmental Fiduciary fund used to report resources that are required to be held in trust for the members and beneficiaries of the defined benefit pension plan. This document describes the principles under which StanCERA records their operational transactions and reports their financial position.

Policy:

The County Employees’ Retirement Law of 1937 and Public Employees’ Pension Reform Act of 2013 govern the administration of StanCERA.

California Government Code Section 30200 requires the State Controller to prescribe uniform accounting procedures for governmental entities. The State Controller issued the Accounting Standards and Procedures for Counties. Chapter 20 of the State Controller’s Accounting Standards and Procedures for Counties is the guidance for governmental retirement systems.

In accordance with the State Controller’s Accounting Standards and Procedures for Counties, StanCERA operations will follow generally accepted accounting principles (GAAP). According to GAAP, Fiduciary funds should be maintained on the accrual basis of accounting.

In addition to the State Controller’s guidance, the Governmental Accounting Standards Board (GASB) issued the following statements pertaining to governmental pension plans:

1 - GASB Statement No. 25 – Financial Reporting for Defined Benefit Pension Plans and Note Disclosures which establishes financial reporting standards.

2 - GASB Statement No. 67 – Financial Reporting for Pension Plans which is an amendment of GASB Statement No. 25 improving financial reporting for governmental pension plans and employers.
3 - GASB Statement No. 72 – *Fair Value Measurement and Application* which provides guidance on determining the fair value measurement for financial reporting purposes.

4 - GASB Statement No. 82 – *Pension Issues* which provides further clarification regarding GASB Statement No. 67.

Governmental pension plan accounting and financial reporting standards established in these authoritative pronouncements are to be incorporated into the various sections of the StanCERA Comprehensive Annual Financial Report. Processes and procedures incorporated to maintain this policy are documented, reviewed and included in the year end audit, annually.

**Policy Review**

The Board shall review this policy at least every three years.

**Policy History**

Approved /Adopted by the Board of Retirement

_____________________________________

Rick Santos, Executive Director

Approval / Adoption Date:_________________
Desk and Process Manual Policy

The desk and process manuals for StanCERA staff functions (located @ V/Desk and Process Manuals) are adopted by the Board of Retirement. Staff will update standardized manuals as procedures and processes change. Changes will be approved by the Management Operations and/or the Benefits Manager prior to implementation. A revision history will be created with previous manuals electronically archived. Revision dates will be used to ensure manuals are reviewed and updated on a regular basis, no less than triennially. Manuals will be maintained electronically and reloaded to the Tyler Help Menu and Continuity of Operations application annually by January 1.

Policy Review

This Board shall review this policy at least every three years.

Policy History

Adopted by the Retirement Board on June 28, 2011
Revised April 24, 2012
Revised November 26, 2013
Revised _____________ 2017

Reviewed and amended by the Board of Retirement

Rick Santos, Executive Director
Approval/Adoption Date: __6/28/11__

Ensuring tomorrow's benefits through prudent management.
Electronic Data Security Policy

In addition to complying with the County’s Computer Security – end user policy, found in Tab 16 pages 26-30 of the County personnel manual, StanCERA augment that policy with the following policy:

StanCERA member data is considered the Property of StanCERA and subject to all implied property rights. It may not be shared, distributed, published, disposed of, or otherwise released without explicit direction of the StanCERA Executive Director

1. Electronic member data

   - All electronic member data will reside in the Tyler database
   - Access to member data is limited to authorized StanCERA staff
   - Modification of member data may only be done by authorized StanCERA staff
   - Any data extracted will be limited, secure and temporary

At times member data must be extracted and shared. Some examples are; actuarial valuations, yearly audits, death audits, and state and federal reporting and authorized Public Records Act requests. Secure procedures are in place for all these processes that include password security, data encryption and/or secure file transfer protocol (SFTP). Excluding these required functions, identifiable member data will not be transported off StanCERA premises. Identifiable member data is considered to be any data that includes SSN, birth date, name or address.

   - Electronic identifiable member data will not be:
     - attached to emails for sharing or distribution outside of StanCERA
     - saved to any transportable media including flash drives and CDs or other external storage device.
     - saved to any Laptop or portable computer

Extracted member data will only be stored on the StanCERA network drives. Temporary storage on desktop PCs should be cleared daily or at the end of the project/assignment.

Any deviation of the policy requires prior written authorization from the Executive Director or his/her designee.

2. PERA Application Security

Access authorizations will be reviewed and verified quarterly

3. Consequences

An employee who violates this policy will be subject to the appropriate disciplinary action, which may include suspension, demotion or termination from County employment. Additionally an employee may be subject to civil, and/or criminal prosecution.

A vendor who violates this policy may be subject to termination of relations with StanCERA. Additionally vendors may be subject to civil, and/or criminal prosecution.
Policy Review

This Board shall review this policy at least every three years.

Policy History

Adopted by the Retirement Board on January 28, 2011

Revised 2017

Reviewed and amended by the Board of Retirement

Tom Watson, Executive Director

Approval/Adoption Date: January 28, 2011
Stanislaus County Employees’ Retirement Association’s

**Purchasing Policy**

Stanislaus County purchasing policies and procedures are meant to manage all aspects of the County procurement process. They are located at [http://intranet/departments/GSA/gsa-files/divisions/policies-procedures.pdf](http://intranet/departments/GSA/gsa-files/divisions/policies-procedures.pdf). StanCERA views these policies and procedures as fair and adequate. StanCERA will adopt and will abide by the Stanislaus County purchasing policies and procedures with the following exceptions:

- “StanCERA Executive Director or his/her designee” should be substituted for “purchasing or purchasing department” throughout the policy except for the sale of surplus property section.
- “Board of Retirement” should be substituted for “Board of Supervisors” throughout the policy except for the sale of surplus property section.
- “StanCERA funds” should be substituted for “County funds” throughout the policy.
- StanCERA will coordinate, monitor, and record all phases of StanCERA’s procurement of supplies, equipment, materials, and services.
- StanCERA will also be responsible for the leasing of any StanCERA property.
- StanCERA will administer and manage all of its own contracts.
- StanCERA will use County purchasing agent to sell any StanCERA surplus personal property.
- StanCERA will consult with County purchasing agent as necessary for any assistance.

References in the policy to the County Board of Supervisors and County affiliations are not applicable to StanCERA procurements.

StanCERA will administer and manage all procurement processes for services related to management and investing of the pension fund. As a separate legal entity, StanCERA reserves the right to modify and/or reject any of the County purchasing policies and procedures as it deems appropriate. Any such modifications and/or rejections will be documented and approved by the Board of Retirement.

**Policy Review**

The Board shall review this policy at least every three years.

**Policy History**

Approved 6/28/2011  
Amended 04/24/2012  
Amended 03/09/2017

Approved /Adopted by the Board of Retirement

Rick Santos, Executive Director

Approval / Adoption Date:___________________
STANISLAUS COUNTY
GENERAL SERVICES AGENCY
PURCHASING DIVISION

POLICIES AND PROCEDURES
# TABLE OF CONTENTS

**SECTION I.** INTRODUCTION ........................................................................................................... 5

**SECTION II.** ORDINANCE CODE OF STANISLAUS COUNTY .............................................. 7

**SECTION III.** ETHICS ..................................................................................................................... 11
   A. Employee Purchases ............................................................................................................. 11
   B. Code of Ethics ...................................................................................................................... 11
   C. Gift Policy ............................................................................................................................ 12

**SECTION IV.** PROCUREMENT PROCESS .................................................................................. 14
   A. Procurement Process Overview ......................................................................................... 14
   B. Goals and Objectives ......................................................................................................... 15
   C. General Guidelines ............................................................................................................ 16
   D. Sole Source Procurements ............................................................................................... 16
   E. Fixed Assets ......................................................................................................................... 18

**SECTION V.** CONTRACTS AND APPROVALS ........................................................................ 19
   A. Types of Contracts and Signature Approvals Required ................................................... 19
      1. Independent Contract Services ..................................................................................... 19
      2. Professional Services ..................................................................................................... 19
      3. Technology Services ....................................................................................................... 19
      4. Personal Services ............................................................................................................ 19
   B. Service Purchase Orders in Lieu of Contracts ................................................................. 20

**SECTION VI.** BIDS AND CONTRACTS ....................................................................................... 22
   A. Bids and Contracts ............................................................................................................ 22
      1. Vendor Relations ............................................................................................................. 22
      2. Protest and Appeal Procedures ...................................................................................... 24
SECTION VIII. OTHER POLICIES AND PROCEDURES ........................................61

A. Surplus Disposal ...........................................................................61

B. Requests From General Public, Donation of Surplus Property Located at County Warehouse .................................................................63

C. Request to Turn in Property to Salvage .........................................63

SECTION IX. DEFINITIONS ..................................................................................64

SECTION X. EXHIBITS ..........................................................................................67

A. Justification for Sole Source/Sole Brand

B. Purchase Order

C. Stanislaus County Inventory Transfer Record
INTRODUCTION

The procedures contained in this manual are designed to implement the fundamental principles of procurement, as follows: (1) foster maximum open and free competition for County purchases and contracts; (2) promote the greatest economy and efficiency in County procurements; (3) ensure adherence to proper standards of conduct by County officers and employees; (4) maintain procurement policies and procedures that guarantee compliance with applicable local, state, and federal laws and regulations; (5) establish and maintain a professional, business-like, ethical relationship with all contractors; (6) treat all prospective contractors, consultants, and vendors in an equal and equitable manner; and (7) provide opportunities for remedy and resolution of contract claims or disputes.

It is the responsibility of Purchasing to coordinate, monitor, and record all phases of County procurements of supplies, equipment, materials, services, and Public Works projects under $100,000, excluding purchasing card procurements. Purchasing is also responsible for the sale of County surplus personal property, and the leasing of real and personal property.

In the course of performing its responsibilities, Purchasing is guided by certain policy objectives, broadly stated as follows:

A. Conserving public funds through reduction in cost and improvement in the quality of supplies, equipment, materials, services and construction projects, and reducing the overhead cost of contracting, buying, leasing, renting, and selling.

B. Analyzing alternative approaches for each procurement, such as direct purchasing, time sharing, leasing, intergovernmental/interagency agreements (cooperative purchasing).

C. Structuring each procurement through consolidation of similar products and separation of dissimilar ones.

D. Eliminating purchase of unnecessary or duplicate items and services.

E. Encouraging price and quality competition among suppliers, vendors, contractors, and consultants.

F. Reducing volume, streamlining the flow of paperwork and simultaneously
maintaining accurate documentation of procurement transactions.
G. Utilizing competent technical expertise where needed in the initiation and administration of procurements and contracts.

H. Performing all duties and responsibilities in compliance with local, state and federal law, and consistent with applicable standards of conduct and ethics.

I. Requiring that vendors present acceptable documentation evidencing the quality of the product and the accuracy of representations relative to the product.

J. Following the procedures outlined in this Manual, with the aim of furthering the goals and objectives that underlie such procedures.
SECTION II

ORDINANCE CODE OF STANISLAUS COUNTY

The following applicable policies are contained in the Stanislaus County Ordinance Code, Title 2, Chapters 2.24:

2.24.010 Office Established

Pursuant to the provisions of Sections 25500, et seq., of the government Code of the state, the office of purchasing agent is established.

2.24.020 Duties Generally

The purchasing agent shall have the duties and powers prescribed by laws of the state relating to county purchasing agents, the provisions of this chapter and the resolutions of the board of supervisors. He shall be the head of the purchasing department of the county and shall appoint such deputies, assistants and other employees therein as shall from time to time be authorized therefore in this title. He shall furnish the board of supervisors with such reports and information as the board may from time to time require and shall establish methods and procedures necessary for the proper functioning of the purchasing department in an efficient and economical manner.

2.24.030 Purchasing Duties

Subject to the general direction of the chief administrative officer, the purchasing agent shall:

A. Purchase for the county and its offices all materials, supplies, furnishings, equipment, livestock and other personal property of whatever kind and nature, and except in cases of emergency as provided in this chapter, no purchase of personal property by any person other than the purchasing agent shall be binding upon the county or constitute a lawful charge against any county funds;

B. Rent for the county and its offices, furnishings, equipment and livestock, excepting however, road equipment which the road commissioner is authorized by law to rent;

C. Negotiate and execute in the name of the county all equipment service contracts and lease purchase agreements of personal property;

D. Negotiate and execute in the name of the county as lessee all rentals of real property which the county may require;

E. Sell any personal property belonging to the county as provided in Section 2.24.065;
F. Engage independent contractors to perform services for the county and the offices thereof with or without the furnishing of material where the aggregate cost does not exceed the limitation prescribed by the laws of the state. Provided, however, this shall not apply to contracts to do work upon the public roads of the county, contracts to print legal briefs or legal notices, contracts for reporters' services or transcripts, contracts for election, supplies, contracts for expert services to be rendered the offices of the district attorney, county counsel or sheriff, contracts for appraisers' services, contracts for consultants and other experts employed directly by the board of supervisors, or contracts for other services which by law some other officer or body is specifically charged with obtaining;

G. Engage independent contractors to construct, repair, or furnish any building or structure enumerated in Section 25450 of the Government Code of the state and Section 20121 of the Public Contract Code when the estimated cost does not exceed that limitation prescribed by the laws of the state;

H. When specifically authorized by law, purchase for the superintendent of schools or other public officer or agency personal property;

I. When specifically authorized by law, sell or dispose of personal property of any special district and pay the proceeds thereof into the treasury of the district, or if an exchange or trade is made, return the proceeds to the special district;

J. Perform such other services as the board of supervisors may from time to time by resolution require.

2.24.040 Emergency Purchases

Emergency purchases may be made by any person or official authorized to sign requisitions when the purchasing agent or any of his assistants in the purchasing department authorized to make purchases is not immediately available and the item or items so purchased are immediately necessary for the continued operation of the office or department involved or are immediately necessary for the preservation of life or property. Such emergency purchases shall be subsequently approved and confirmed by the purchasing agent, or if he refuses such confirmation, the board of supervisors may subsequently approve and confirm such purchase by a four-fifths vote of the entire board. Unless such purchases are so approved and confirmed by either the purchasing agent or the board of supervisors, the costs thereof shall not constitute a legal charge against the county.

2.24.050 Requisition Procedure

Except as to purchases from the petty cash fund of the purchasing agent, established pursuant to Title 3, Division 3, Chapter 2, Article 2 of the Government Code of California, all purchases, rentals, and contracts shall be made only upon properly written requisitions, the forms of which shall be supplied by the purchasing agent to the
several offices of the county. No purchase order shall be issued until the county auditor shall have certified that sufficient money is available in the proper budgeted fund of the department to pay for the purchase. The head of any county office, department or institution or his duly designated assistant is authorized to draw requisitions for purchases for such office, department, or institution in accordance with current budget accounts. Such head may delegate such authority to one or more of his deputies, assistants, or employees within the department by filing a written authorization therefore with the purchasing agent and the auditor.

2.24.060 Bidding Not Required

Except as otherwise provided by ordinance or general law, the purchasing agent may, without notice, advertisement, or the securing of competitive bids or quotations, make any purchase of personal property, or do any other thing which he is authorized to do in this chapter; provided, however, that in the event he purchases any individual item (as distinct from the total contract) costing more than Five Thousand Dollars ($5,000) without securing competitive bids or quotations, thereon, he shall report such action to the board of supervisors with his reasons therefore; and provided further, that if he does call for competitive bids or quotations and accepts any bid or quotation which complies with all terms, conditions, and specifications, other than the lowest upon any individual item costing more than Five Hundred Dollars ($500), he shall likewise report such fact to the board of supervisors.

2.24.065 Sale of Personal Property

The purchasing agent is authorized to sell, trade, trade-in, lease, exchange, or otherwise dispose of any personal property belonging to the county which is deemed to be surplus and not required for public use by the county and which has a value of less than One Thousand Dollars ($1,000) per individual item without prior approval by the board of supervisors. Notwithstanding any other provision of this code such disposition of surplus property may be made without securing bids or advertising. For disposition of personal property exceeding One Thousand Dollars ($1,000) per individual item, prior approval of the board of supervisors must be obtained. All proceeds from such sales shall be paid into the county treasury for the use of the county.

2.24.070 Surplus Property Sale - Notice

Notices of sales of surplus personal property shall be posted for not less than five business days proceeding the day of sale in the county office buildings and in the office of the purchasing agent and in such other public place within the county as the purchasing agent may deem advisable.

2.24.080 Surplus Property Sale - Advertising

In the disposition of any surplus personal property and upon approval of the board of supervisors, the purchasing agent may purchase advertising space and may advertise the proposed sale or other disposition of the personal property in such newspapers,
magazines and other periodicals as in his judgment will best publicize the proposed sale or other disposition to those persons most likely to bid for or purchase the personal property. Within the limitation of the order of the board of supervisors approving the advertising, the purchasing agent shall decide upon the amount, nature, makeup, and content of the advertising.

2.24.090 Surplus Property - Transfer to Another Department

Whenever any item of personal property is no longer needed by the office, department or institution in possession thereof, such fact shall be reported to the purchasing agent. Such personal property shall be maintained under the supervision of the purchasing agent, and whenever any office, department or institution is in need of an article which has been designated as purchasing agent's salvage, or has requisitioned the purchase of a similar article, the purchasing agent may upon a properly drawn request for transfer or requisition, transfer the article to such department.

2.24.110 Standards Committee

The purchasing agent may organize standards committees as needed to establish standards with respect to the type, design, quality, or brand of a certain article or group of related articles or services purchased by the county. The membership of the committee shall be the purchasing agent who shall be chairman, the chief administrative officer and the heads of each county office, department, or institution that is a primary user of the item or group of items for which the committee is appointed. Any member of the committee may act through a representative appointed by him.

2.24.120 Preference for Domestic Manufacture

In making purchases of personal property or entering into contracts involving the furnishing of products or materials, the purchasing agent shall comply with Chapter 4, Division 5, Title 1 of the Government Code with respect to American-made and California-made materials. When the price and quality of the products or materials offered are equal, preference shall be given to county products.

2.24.130 Credit Cards

Credit cards may be used to procure goods and services for official County business. County Credit Card Policy and County Travel Policy govern credit card use.

Note: These cards may be used to procure goods and services costing less than $5,000 including taxes, shipping, etc. for official County business. The County Purchasing Card Policy, which is administered by the Auditor-Controller, encourages employees to obtain competitive quotes. It also requires employees to check with Purchasing for any existing contracts before making purchases.
SECTION III

ETHICS

A. EMPLOYEE PURCHASES

In no instance shall the County purchasing agent or staff become involved with making purchases not related to County business or of a personal nature for any person, employee, or otherwise. Buyers and other employees shall avoid personal purchases from County vendors which may in any way affect the County's business relationship with that vendor.

B. STANISLAUS COUNTY CODE OF ETHICS

1. Policy Statement

The Board of Supervisors and all County employees including elected officials, classified personnel, and unclassified personnel should:

   a. Never provide special favors or privileges or accept favors or benefits under circumstances which may be construed by reasonable persons as influencing the performance of one's governmental duties.

   b. Make no private promises of any kind which conflict with one's public duty and responsibilities.

   c. Engage in no business activity which is inconsistent with the conscientious performance of one's governmental duties.

   d. Never use any confidential information received in the performance of one's governmental duties for private profit or personal benefit.

   e. Never engage in outside activities that are incompatible with the objective performance of their duties or delivery of governmental service.

   f. Treat all individuals encountered in the performance of one's duties in a respectful, courteous, and professional manner.

   g. Promote only decisions that benefit the public interest.

   h. Conduct and perform job duties diligently and promptly.

   i. Faithfully comply with all laws and regulations applicable to the County and impartially apply them to everyone.

   j. Promote the public interest through a responsive application of public duties.

   k. Demonstrate the highest standards of personal integrity, truthfulness, and honesty in all public activities.

   l. Uphold these principles being ever conscious that public office is a public trust.

(Adopted by the Board of Supervisors October 22, 1991.)
C. STANISLAUS COUNTY’S GIFT POLICY

1. Acceptance of Gifts and Other Tokens of Appreciation by County Employees

California Penal Code Section 70 makes it a misdemeanor for any public employee or officer to receive any gratuity or reward or promise thereof for doing an official act. California Government Code Section 87300 and the County Personnel Policies Manual, page 54, set forth provisions by which every County department establishes a conflict of interest code. This code designates certain County employees occupying decision-making positions who must annually report gifts received if valued at $50 or more. An important rule to keep in mind is, when there are questions, seek advice, and, when in doubt, do not accept the gift and/or provide full disclosure as appropriate.

The following guidelines describe Stanislaus County policy regarding acceptance of gifts and other tokens of appreciation by County employees or agents of the County not formally designated in their department’s conflict of interest code. These guidelines set forth the acceptable courses of action to take when such gifts are received from members of the public. Gift-giving between and/or among County employees is regarded as acceptable and not a topic of concern in this document.

Note: "County employee" is defined as a person officially occupying a position with the County. This includes all probationary, permanent, full-time, or part-time employees or extra-help employees and others who are considered "agents" of the County as defined by contract between the individual and the County.

a. Basic Tenet: Avoid any appearance of impropriety and any act which appears improper even though it may not be illegal, i.e., neither seek nor accept directly or indirectly favor for performing duties as an employee.

1. Do not discriminate in the provision of services to the public. This means not receiving gifts or other tokens of appreciation in connection with services rendered in the performance of duties for which they are already paid and not bestowing special favors upon any member of the public in return for gifts or gratuities.

2. Do not solicit any gift or accept or receive any gift whether it be money, services, loan, travel, entertainment, hospitality, promises, or any other form under circumstances where it can be reasonably inferred or expected that the gift was intended to influence in the performance of official duties or the gift is intended to serve as a reward for official action on the part of the employee.

3. Do not receive economic advantage or discount not available to all County employees. Examples of these occurrences include but are not limited to
free or reduced admission to places of amusement or sporting events.

b. **Basic Tenet: Recognize the problem in advance; intervene immediately.** Recognizing that on some occasions, especially at Christmas or other holiday times, gifts such as candy, fruit, plants, or other tokens of appreciation are given to employees or departments, the purpose of this document is to standardize County employee behavior when such gifts are received. Responsibility for implementation of the guidelines herein lies at the department level.

c. **Basic Tenet: When the cumulative value of gifts received is $50 or more, reporting is required under the Fair Political Practices Commission's rules and regulations.**

Gifts of $50 or greater individual retail value (or, if several smaller gifts, $50 cumulative value) must be reported on an annual basis following the provisions set forth in the conflict of interest code.

d. **Basic Tenet: Use the departmental chain of command to remove any appearance of impropriety.**

If, during the course of his/her official duties, a County employee receives a gift directed personally to him/her or to his/her department, he/she is obligated to report receipt of the gift to the immediate supervisor. When in doubt about the acceptability of a particular gift, the employee should advise his/her immediate supervisor of the situation and allow the supervisor to make the appropriate decision using a standard of reasonable care and judgment.

It is Stanislaus County policy that, with the exception of alcoholic beverages, if a gift such as candy is opened and made available for all department employees to share, the action is acceptable. If the same gift, however, is taken home for an employee’s singular benefit, the action is unacceptable. If the item is alcoholic in nature, nonperishable, or impossible to divide among employees for some reason, the recommended course of action, at the discretion of the department head, is to donate the item to a local charity or return the gift to the donor with a note of thanks. In this manner, no one employee benefits from receipt of the gift.

e. **Basic Tenet: Be courteous; explain the gift policy in positive terms if asked.**

If members of the public bestow gifts upon County employees or inquire about the County’s policy as to acceptance of such gifts, be courteous in your explanation of the policy. If a gift is deemed by a department head to be unacceptable and, therefore, returned to the giver, the accompanying note of thanks should be brief, concise, and polite so as not to offend the giver or create a negative impression of County employees.

(Adopted by the Board of Supervisors October 22, 1991)
SECTION IV

PROCUREMENT PROCESS

A. PROCUREMENT PROCESS OVERVIEW

1. This section is intended to give an overview of the functions and procedures involved in the County's procurement process. A more detailed explanation of these functions and procedures is contained in subsequent portions of this Manual.

2. The purchasing process begins with the completion of an electronic requisition (Oracle Financial Management System) by the requestor. The requestor indicates what is needed, including the desired quantity and quality. The description of the item or service needed should be as clear as possible, and sufficiently detailed to avoid confusion and provide assistance to Purchasing in obtaining the required item or service. Recommended sources for all items should also be indicated. Additionally, sources which have demonstrated poor performance of delivery or inferior quality of products/service, etc., in the past should also be identified accordingly with the proper documentation.

3. Upon receipt of the Requisition/Store Issue, Purchasing will review it for completeness. The requestor may be called if there are questions. Depending upon the type of material, equipment, or service requested, the urgency of the need, and the cost involved, any of several courses of action will be taken. When total purchase price is under $5,000 per individual line item, no bids are required. Routine requirements costing less than $5,000 should be processed within five (5) to seven (7) working days. Requirements exceeding $5,000 will typically be processed within twenty-one (21) days depending upon the urgency of need and the purchasing process utilized. Fixed assets must be competitively bid or quoted, except as approved by the Purchasing Agent and the Chief Executive Officer (C.E.O.). For items costing more than $5,000, Purchasing must obtain several verbal or written price quotes from supplier/s. Order shall be placed with the supplier with the most responsive and responsible offer. More expensive and complex purchases may be handled in writing, with a Request For Quotation (RFQ), Invitation For Bid (IFB) or Request For Proposal (RFP), being sent to prospective bidders. Timely bids will be evaluated and the lowest responsive and responsible bidder will be awarded the Purchase Order/Contract. In the case of the Request For Proposal (RFP) form of solicitation, award will be made to the most qualified proposer who provides the most cost-effective solution to the County's needs. The award may not necessarily always be made to the lowest proposer. However, when the lowest proposal is not selected, non-selection shall be based on written data that shows that the lowest bidder was not the most responsive and responsible bidder. Such bidders shall be afforded the right to appeal their non-selection pursuant to the appeal provisions outlined in this Manual.
4. Where bid bonds, performance bonds, and delivery or performance shall be required over a period of time, or for costly materials or service, the procurement process requires the most lead time. It involves preparation of an Invitation For Bid (IFB) complete with specifications, general provisions, special provisions, and in some instances bond forms, legal statements, affidavit, and other pertinent paperwork. The bidder completes the required information and returns it in a sealed envelope for public opening by Purchasing at a specified date, time, and place. The outcome of this bidding is summarized in a bid abstract and is available to the requestor for review. When the lowest responsible bid is approved, Purchasing, may execute a contract or purchase order and both parties are required to uphold its provisions. Requesting departments are advised that procurement obtained through the more complex bid process requires a minimum lead-time to Purchasing of at least thirty (30) days.

B. GOALS AND OBJECTIVES

The primary objective of Purchasing is the timely and economical procurement of equipment, materials, supplies, services, required real and personal property to support all operations of Stanislaus County. To achieve this objective, Purchasing has established goals to:

1. Assist using departments in locating new product information, evaluating those products, and assist using departments in developing standardized specifications where practical;

2. Procure, in a timely manner, goods and services to fulfill the needs of all County departments;

3. Utilize the benefits of competitive bidding to achieve the best value for the County;

4. Seek out new sources of supply from which to broaden the competitive bidding base and to permit the input of new products and technology;

5. Encourage local, disadvantaged business enterprises, and MBE, to participate in all aspects of purchasing and contracting to the maximum extent possible;

6. Keep informed and up to date on products current and new in order to meet departments' needs;

7. Develop sound vendor relationships;

8. Increase awareness of and participation in the County's purchasing activity by all businesses, including small, minority, and women owned businesses.
C. GENERAL GUIDELINES

To achieve a responsible procurement operation, Purchasing is guided by and is responsible for upholding the following:

1. Carrying out all purchasing activities in accordance with the policies and regulations as set forth in the statutes of the State of California, the Stanislaus County Ordinance Code and in this Manual;

2. Conducting and concluding all procurement actions upon receipt of a requisition approved by an authorized department employee. By approval of a requisition, the requestor certifies that funds have been approved and are available for the requested purchase;

3. Directing and coordinating vendor contact, and/or assisting departmental representatives engaged in the procurement process with the vendor contact process. Purchasing shall also provide technical consultation for user and vendor representatives in obtaining information on new developments, vendor capability, and other matters concerning requisitions or purchase transactions. The Purchasing Agent or authorized representative shall authorize or shall be informed of such consultations, as needed;

4. Analyzing all purchase requests so that those requests which appear to be excessive, unnecessary, uneconomical or otherwise inappropriate may be returned to the appropriate department for additional justification.

Additionally, employees using County procurement procedures shall be governed by the following:

5. Unless otherwise provided, the County shall not be bound by any purchase made by any County employee, consultant, or contractor other than the Purchasing Agent or designated Purchasing staff.

6. Employees shall take necessary precautions to avoid compromising themselves or the County when coming into contact with persons or firms doing business with the County. Employees should be aware of the existence of laws and regulations pertaining to such contacts and relationships, by referencing the County's Personnel Regulations and/or applicable County Ordinance or State statutes.

D. SOLE SOURCE PROCUREMENTS

1. Summary

A sole source procurement is one that can be made from only one source of supply or a procurement for which no competitive advantage can be gained
through competitive bidding. Such procurements often arise where the specifications and requirements for the items or services to be procured are so unusual or distinct as to narrow possible sources down to one. This may be the case, for example, with replacement parts for brand name machinery, equipment, or vehicles. The sole source must be the only known source of supply with the capability of meeting the bona fide specification requirements. A sole source decision is not permitted merely upon the grounds that such approach is the most convenient, or that the subject product (1) demonstrates technical or administrative superiority or (2) is preferred by staff.

2 Procedures

a. Initiating the Sole Source Purchase

The requesting department desiring to request supplies, equipment, materials, or services for which there is only one available source of supply shall initiate such procurement by completing an electronic requisition and a Justification for Sole Source/Sole Brand (Exhibit 1), which shall be approved by the head of the requesting department or authorized designee. The head of the requesting department or authorized designee will approve the sole source status of the procurement only after confirmation that staff has verified that there is only one vendor or supplier of the items or services in question. The completed forms shall be sent to Purchasing.

b. Verification of Sole Source

Prior to any Purchasing action on the procurement, the Purchasing Agent, or authorized designee, shall verify that the procurement meets the sole source definition set forth above and that the requisition is complete with the proper approval of the requesting department or authorized designee.

c. Cost Analysis

The Purchasing Agent, or authorized designee, shall obtain a price for the proposed procurement from the sole source. Unless the reasonableness of the price can be established on the basis of a catalog or market price for a similar commercial product sold in substantial quantities to the general public, or on the basis of prices set by law or regulation, a cost analysis shall be conducted. A cost analysis is a detailed evaluation of the cost elements that comprise the proposed price to determine whether the contractor is applying sound management and appropriate resources to the procurement and whether the costs are proper, allowable, and allocable.

(1) Method of Analysis

A cost analysis involves the following steps:
(a) The verification of cost data;

(b) The evaluation of specific cost elements; including labor hours, quantities, tooling, testing, etc;

(c) The projection of the cost data to determine its effect on prices.

(2) Factors to Consider
In order to form a judgment as to whether the price offered is reasonable, the following factors are to be considered:

(a) The necessity for certain costs;

(b) The reasonableness of amounts estimated for necessary costs;

(c) The basis for allocating overhead costs;

(d) Allowances for contingencies; and

(e) The appropriateness of allocations of particular overhead costs to the contract.

E. FIXED ASSETS

Unless specifically exempted by the Purchasing Agent and the Chief Executive Officer, all fixed assets shall be competitively bid. The procurement process will be used to ensure that at least three (3) vendors are polled for the desired commodity. In the event the fixed asset is only available from one vendor, the requesting department will be responsible for completing a requisition and the sole source documentation.
Section V

Contracts and Approvals

A. Types of contracts and signature approvals required

1. Independent Contractor Services

An independent contractor is “one who provides services, exercises an independent employment or occupation, and represents his employer only as to the results of his work, and not as to the means whereby it is to be accomplished. The chief consideration which determines one to be an independent contractor is the fact that the County has no right of control as to the mode of doing the work contracted for. Examples of independent contractors include janitorial services, public works projects, and security services.

2. Professional Services

The Board of Supervisors may contract for special services on behalf of the following public entities: the County, any County officer or department, or any district or court in the county. These contracts must be with persons specially trained, and experienced, to perform the special services. The special services shall be in financial, economic, accounting (including the preparation and issuance of payroll checks or warrants), engineering, legal, medical, therapeutic, administrative, architectural, airport or building security matters, and laundry or linen services. In addition, these services shall consist of services, advice, education, or training for the county and its employees.

Persons hired under these contracts must have special skills. They are independent contractors for purposes of right of control, taxes, Medicare, benefits, etc. The County does not have to go through the public bidding laws to procure such services.

3. Technology Services

This contract is similar to a Professional Services Contract to obtain services of specially trained persons to address computer programming services, Internet and other computer technology needs of the County.

4. Personal Services

Personal services contracts are those that do not fit into the above categories. The main factor that distinguishes personal services contracts is that the County retains the right and ability to direct the work of the contractor. Unless otherwise provided, the County supplies the equipment necessary to complete the task (e.g. computer
The County can determine when and where work will be done, and the contractor is considered a contract employee for state, federal taxes and Workers’ Compensation purposes. Examples are counseling services and various medical services.

Legend:
1. Authority Government Code Section 25502.5
2. Contracts for maintenance or janitorial services requires a finding be made by the Board of Supervisors that the site is remote from available County employee resources and that it is economically advantageous to contract rather than pay additional travel and subsistence expenses. (Government Code, 31000)
3. Projects $25,000 or greater require competitive bidding (Public Contract Code, 20150.12), and plans and specifications must be approved by the Board (Public Code, 20124, 20150.12)

Notes: 1. All Independent Contractor Services, Professional Services, and Technology Services Contracts under $100,000 require signature approval from the department head (or designee), County Counsel, contractor and the Purchasing Agent. The Purchasing Agent will not be required to sign contracts if the departments request approval to sign the contracts directly from the Board. For contracts over $100,000, the same signatures noted above are required, except that the Board or designee shall sign the contracts in lieu of the Purchasing Agent. The Board may authorize the Purchasing Agent as its designee to sign contracts over $100,000.

2. On Personal Services Contracts, the Board of Supervisors provides for departments to approve contracts at any dollar limit provided the services are approved in the budget or through a Board agenda item. Signature approvals are required from the Chief Executive Office, (or designee), County Counsel and Contractor.

B. Service Purchase Orders in Lieu of Contracts

1. Customers wishing to use this process should be aware of a number of issues relating to scope of work and certain procedural steps. The requested services should not exceed $25,000. Examples of services include, but are not limited to, the following: repairs to heating, ventilation, and air conditioning systems, consultant work, on-site training, and maintenance or repair projects. Customers wishing to use this format should be familiar with the following procedural steps to facilitate this process:

   a. Departments would submit an electronic requisition with all appropriate funding information to the Purchasing Division, along with all related backup and supporting documents, including all quotations.

   b. If the requisition qualifies for processing under this new system as
determined by the Buyer, the Buyer will then issue a signed purchase order to the selected service provider requesting the particular service.

c. The Buyer will then attach the 4-page standard Terms and Conditions to the Service Purchase Order.

d. The Buyer will afterwards verify receipt of all necessary certificates of insurance prior to commencement of any work.

2. During the processing of the Service Purchase Order, the customer and Buyer will make sure the following criteria are addressed:

   a. If required, a performance Bond will be submitted by the contractor.

   b. The Buyer will attach the ADDENDUM TO AGREEMENT (Public Works of Improvement) terms and conditions for all Public Works Projects to the Service/Purchase Order.
SECTION VI

BIDS AND CONTRACTS

A. BIDS AND CONTRACTS

1. Vendor Relations

It is essential that a professional and businesslike relationship of mutual trust and confidence exist between the County and its suppliers. The primary responsibility for establishing this relationship for the County rests with the Purchasing Agent.

This section is intended to summarize the basic County policies governing vendor relationships, and to furnish information on specific purchasing practices. It is intended only to supplement the policies and regulations set forth elsewhere in this Manual.

a. The following concepts are considered basic and fundamental to the County’s vendor relationship policy.

1) Vendors soliciting sales are to be received by purchasing staff and/or designated departmental representatives, and will be received promptly and courteously, preferably by appointment only. However, if it is deemed necessary or beneficial by the Purchasing Agent, interviews for specific needs shall be arranged with representatives of other County departments.

2) The Purchasing Agent shall not make, or be asked to make unreasonable or unnecessary demands on suppliers.

3) Purchasing staff is available to meet with vendor representatives between 7:30 a.m. - 5:00 p.m. Monday through Friday. Whenever possible vendors are encouraged to request appointments in advance for meetings with Purchasing staff.

4) Vendors are asked to refrain from attempts at "back door" selling. This is defined as the vendor attempting to have the using department specify to Purchasing a specific brand, product, or supplier, to the exclusion of legitimate competition.

5) When a using department requires information from a vendor, these requests will normally be handled by Purchasing. In those cases where technical detail or preliminary information is required which make it advisable for others to make the request, Purchasing should be sent copies of all correspondence which includes any quotations.
6) If a product demonstration is required, such demonstrations will be requested and arranged by Purchasing.

7) All salespersons who wish to meet with County employees should be directed to make their initial contact through Purchasing.

8) Occasionally, it is to the advantage of the County to require bidders to submit regular production samples of products which the County intends to purchase. For example, samples may be required for new, untried products where workmanship may be a significant factor, or in cases when most of the bidders are expected to be distributors and may offer a wide variety of similar products. Bidders desiring to have samples returned must advise Purchasing in advance and must make arrangements for the pick up/return of goods at the bidder's expense.

9) Failure to comply with the request for submission of a sample may be cause for the bid to be declared non-responsive and may be rejected.

10) Trial order requests for demonstrations and/or samples for tests will be issued by the Purchasing Division.

11) Using departments shall not request or expect contractors to perform pre-purchase design, demonstrations, layouts or presentations at no charge as such services cannot be considered when an award of purchase is ultimately made by Purchasing.

12) When it is necessary to obtain pre-purchase services, such services will be purchased separately from any purchase of equipment, supplies, or services. Contact Purchasing for assistance in advance of the need for pre-purchase services.

13) The name of a contractor contacted by a using department should appear on any purchase request as a suggested contractor.

14) County departments shall not accept offers from vendors for free repair or services until a "no charge" purchase order is issued to cover the work to be performed. The purchase order contains terms and conditions designed to protect the County from claims for damages resulting from injuries and accidents which might occur while work is in progress.

b. After The Award

Once a vendor has submitted a bid to provide the County with goods or services, they are entitled to a prompt, courteous response following the award. The following procedures deal with notification of bid acceptance.
1) When the award is made, Purchasing will provide notification to the successful bidder. Purchasing will further ensure that the appropriate purchase order (Exhibit 2), agreement and/or contract is promptly executed. A purchase order is used as a document for contract award, and will act as a working document during the life of the contract.

2) The County is aware that business persons who place bids with the County are interested in all aspects of a particular bid, not simply whether they won the award or not. They are concerned with knowing to whom the award was made, at what price, and how their bid compared to others. It would be impractical and prohibitively expensive to attempt to transmit this information to all bidders on all bids. Upon request, the results of all bids, including tabulations are available for review by interested bidders during normal working hours. Appropriate labor/material charges for reproducing the requested documents will be made. All bid results and support data become a matter of public record following award. This or similar language will be incorporated and become standard information to bidders used in all Invitation For Bids (IFB’s) or Request For Proposals (RFP’s).

2. Protest and Appeal Procedures

a. General

Potential bidders, proposers, contractors and sub-contractors wishing to protest or appeal a procurement or contracting decision by the County of Stanislaus Purchasing Division must follow the procedures provided by this section. Protests or appeals which are not submitted in accordance with these procedures will not be reviewed.

b. Definitions

1) For the purposes of this procedure: "Days" means working days of the County of Stanislaus.
2) "Filing Date" or "Submission Date" means the date of receipt by the Purchasing Division of the County of Stanislaus.
3) "Interested Party" means an actual or prospective bidder or proposer.
4) "Bid" includes the term "offer" or "proposal" as used in the context of formal, informal, or negotiated procurements.
c. Protest Procedure

1) Any bidders, proposers, contractors and sub-contractors may file a written protest with the Stanislaus County Purchasing Agent not later than five (5) days after date of mailing a Notice of Intended Award.

2) The protest shall be delivered or sent by registered mail to the Purchasing Agent.

3) The protest filed with the Purchasing Agent shall:
   a) Include the name, address, and business telephone number of the protestor;
   b) Identify the project under protest by name, quotation/bid number, and quotation/bid date;
   c) Contain a concise statement of the grounds for protest; provided, however, RFP or bid process and procedures, including evaluation criteria, shall not be proper grounds for protest and concerns related to those issues should be raised and addressed, if at all prior to the bid or proposal opening date to allow adjustments before evaluation of bids or proposals; and
   d) Provide all supporting documentation, if any. Documentation submitted after filing the protest will not be considered during review of the protest or during any appeal.

d. Protest Review

1) Upon receipt of a protest, the Purchasing Agent shall review all the submitted materials and shall create and retain a written record of the review. The Purchasing Agent shall respond in writing at least generally to each material issue raised in the protest not later than ten (10) days after receipt of the protest.

2) If the protested procurement involves federal funds, the Purchasing Agent shall give notice to the interested party that he or she has the right to appeal to the appropriate federal agency which shall be identified by name and address. An appeal hereunder shall be filed with the appropriate agency within five (5) working days of the dispatch of rejection notices to the interested party(ies).

3) Purchasing Agent decisions may be appealed in writing to the Stanislaus County Board of Supervisors not later than ten (10) days after date the Purchasing Agent’s decision is mailed to the protesting party. The Board of Supervisors shall review and decide the appeal based on the grounds and
documentation set forth in the original protest to the Purchasing Agent. The appealing party may be represented by legal counsel if desired. Each party shall bear its own costs and expenses involved in the protest and appeal process, including any subsequent litigation. The decision of the Board of Supervisors shall be final unless the protested procurements are obtained in whole or in part with federal funds.

B. CONTRACTS AND PURCHASES REQUIRING COMPETITIVE BIDDING

1. Summary

a. The Purchasing Agent will generally discourage any procedure other than purchasing through the competitive bidding process or RFP process for commodities or services over $25,000.

b. Full opportunity to bid shall be granted to qualified bidders.

c. The County may solicit sealed bids on a competitive basis for contracts over Twenty Five Thousand Dollars ($25,000) for the purchase of supplies, equipment, materials, and for construction projects up to One Hundred Thousand Dollars ($100,000). The contract is awarded to the "lowest responsive and responsible bidder," defined as the bidder submitting the bid that conforms with all the material terms and conditions of the invitation for bids and that is lowest in price. With regard to revenue generating contracts, award will be made to the highest responsive and responsible bidder.

d. The Invitation for Bids (IFB's) procedure begins with the public advertisement, when practical, of the Notice Inviting Bids, and the subsequent issuance of comprehensive contract documents, which include the Notice Inviting Bids, as well as General Conditions and Instructions to Bidders, Special Provisions, Technical Specifications, and other documents as may be required by the procurement, such as certificates or proposal documents concerning qualifications, bonding, and compliance with applicable requirements of local, state and federal law. The terms and conditions contained in the entire package of contract documents constitute the contract which governs the contractual relationship between the successful bidder and the County.

2. Bid and Contract Award Procedures

a. Initiation

1) The requesting department shall draft documentation, technical specifications, and scope of work which adequately describe the products or work required. The requesting department must provide a list of three
qualified potential bidders to compete effectively for the County's business regarding the procurement so that selection of the successful bidder can be made principally on the basis of price.

2) If there is no funding in the current budget to cover the contract, the requesting department shall also obtain the approval of the Board of Supervisors, and shall state in its documentation to Purchasing the number of the Board resolution authorizing the solicitation for bids. Also included in this documentation will be the requesting department's proposed bidding schedule (including advertising and contract commencement dates), the estimated cost of the contract, and a suggested project coordinator, when appropriate, whose duties will include acting as a liaison between the requesting department and Purchasing.

3) The head of the requesting department shall approve all documentation prior to its being sent to Purchasing.

4) Purchasing shall review the requesting department's documentation and confirm that the procurement is appropriate for formal competitive bid procedures.

b. Preparation of Bid Documents

(1) Policy Consideration

The bid documents shall incorporate, to the fullest extent possible, equal participation of interested Disadvantaged Business Enterprises (DBE), Women Business Enterprises (WBE), and Minority Business Enterprises (MBE).

(2) Components of the Bid Documents

With necessary input from the requesting department, Purchasing staff shall prepare the bid documents under the supervision of the Purchasing Agent. Although there may exist certain variations in the provisions and requirements to be included in the bid documents, as noted hereafter, each set of bid documents shall, at a minimum, contain the following items:

(a) Notice Inviting Bids

1) The Invitation to Bid (the "Notice") is a publicly advertised document which notifies potential bidders of the title and nature of the contract, and the date, time, and place of the opening of bids submitted pursuant thereto. The Notice shall also inform bidders of applicable DBE/WBE/MBE requirements and other significant requirements under federal or state laws, if any.
2) If a Pre-Bid Conference is planned, the Notice shall advise of the date, time and location for the conference. The Notice shall indicate if a bidder's security is required. The Notice shall refer to and incorporate by reference all the other bid documents, i.e., the General Conditions and Instructions to Bidder, the Special Provisions, the Technical Specifications, and other certificates, forms, and documents, and shall designate the method for obtaining copies of the bid documents. Finally, the Notice shall be dated and signed by the Purchasing Agent or authorized designee.

(b) General Conditions and Instructions to Bidder

1) The General Conditions and Instructions to Bidder ("General Conditions") set forth standard terms and conditions applicable to all County contracts.

2) Purchasing shall prepare and maintain the set(s) of General Conditions, except for Public Works projects, necessary for inclusion with all bid documents for competitive bid procurements. The General Conditions shall be updated or revised from time to time.

(c) Special Provisions

1) Special Provisions prescribe terms and conditions specifically tailored to the particular contract sought.

2) Liquidated Damages Clause

a) Purchasing may cause to be included in the Special Provisions a clause establishing the time in which the whole or any specified portion of the work called for under the contract shall be completed, and providing that each day completion is delayed beyond the specified time for performance, the contractor shall pay to the County a specified sum of money, to be deducted from any payments due or to become due to the contractor.

b) Liquidated damages should be included in contracts when it would be inconvenient, difficult impracticable to otherwise obtain an adequate remedy for the delay, or to prove the losses or to assess the actual quantity of damages. The amount to be established as liquidated damages shall be reasonable in light of the anticipated harm that may be caused by a delay in the contract performance. Purchasing staff shall evaluate these factors, and set a sum as liquidated damages.

3) Pre-Bid Conference
If a Pre-Bid Conference is scheduled, the Special Provisions shall advise of the date, time, and location of the conference. Further, an attendance sign-in sheet will be used as a permanent record of the Pre-Bid Conference and shall contain the following information:

a) The names, addresses, telephone numbers, and business affiliations of all persons in attendance;

b) The signature of each bidder in attendance.

4) Qualifications of Bidders

a) In contracts where the nature of the work is such that the qualifications of the bidders are essential criteria for evaluating the bidders' responsibility, Purchasing staff shall cause to be included among the Special Provisions a clause setting forth the required qualifications of bidders. Construction contracts and service contracts shall contain such clauses. In addition, contracts for the provision of supplies, equipment, and materials, where a specially manufactured product and/or technical guidance and advice are called for, shall also contain a provision regarding qualifications of bidders.

b) Such provision shall clearly state that the County may reject any bid that does not meet the requirements stated in the qualification clause. Included in such clause shall be requirements that bidders demonstrate they are regularly engaged in the manufacture, construction, or provision of the work or product called for in the contract and that they have the necessary resources, facilities, and personnel to perform the contract. Additionally, bidders must attest that they have previously and satisfactorily performed work with characteristics comparable to those specified in the contract. Finally, bidders may be required to furnish adequate references. Purchasing may, at its option, prepare and include with the bid documents a form to be completed by bidders that will cover the qualification requirements described herein.

(d) Technical Specifications

1) The Technical Specifications shall clearly define the nature of the work, products, or services to be procured, so that bidders may formulate responsive bids. Initial responsibility for drafting the Technical Specifications lies with the requesting department staff having technical expertise relating to the procurement sought. Purchasing shall review and approve the Technical Specifications.
The Technical Specifications must include detailed descriptions of the qualitative and quantitative nature of the supplies, equipment, materials, routine services, or construction to be procured. They must also set forth the minimum essential characteristics and standards to which the products, services, or work must conform in order to satisfy the County's intended use.

Where it would be of assistance in clarifying the specifications requirements, the use of blue prints, diagrams, charts, and maps is encouraged.

2) The Technical Specifications shall not be drafted so as to unduly restrict competition. To that end, brand names may be used in the Technical Specifications only when it is impractical or uneconomical to specify clear and adequate descriptions of the technical requirements for a particular product needed. In all cases where brand names are used, bidders shall be afforded the opportunity to propose to the County a substitute product of equal quality or value for approval.

(e) Other Bid Documents

1) Pricing Schedule

The bidder's completion of the Pricing Schedule shall constitute its acceptance of all the terms and conditions contained in the bid documents, and shall also indicate the bidder's quoted prices. Purchasing staff shall be responsible for developing the Pricing Schedule with the assistance of the department representative, when assigned. The Pricing Schedule shall seek separate cost quotations for all relevant aspects of the procurement, including, where applicable, unit price, extended price, sales or use taxes, and cost of installation and delivery. In all cases, the Pricing Schedule shall be so structured as to allow the County to make an objective comparison of all bids. Whenever possible, this will be accomplished by structuring the Pricing Schedule so as to request a Grand Total Bid Price.

2) Bond Forms

The bid documents shall include a form for the bidder's bond when a bidder's security requirement is imposed. Also, when required by the contract documents, the bid document shall include a sample performance bond and a sample payment bond. The amount of these bonds may vary depending upon the contract. The terms of
the performance bond will vary depending upon whether such bond is to remain in effect during a warranty period, and if so, the length of such period should be indicated.

3) Final Review of Bid Documents

Purchasing shall establish a review schedule, based upon the anticipated date of advertisement, which designates the date upon which all changes, comments, and required approvals shall be submitted to Purchasing. Such schedule shall permit a sufficient time period for review of the contract documents by the individuals involved.

2. Advertisement for Bids

Purchasing shall cause the Invitation to Bid to be published, when required, in at least one newspaper of general circulation. The advertisement shall state the time and place for the receiving and opening of sealed bids and shall describe in general terms the work to be done. Where a particular contract involves a trade or expertise for which there are special industry publications, Purchasing shall advertise the notice in appropriate trade journals. Public works projects shall be advertised.

3. Preparation of an Addendum

Once the Invitation to Bid has been published, all changes necessary to correct any errors in the bid documents, to extend deadlines for the benefit of the County or the bidders, or to otherwise revise the bid documents, shall be accomplished through the issuance of an addendum. All addenda which are technical in nature shall be drafted by the department requiring such change and shall be reviewed and approved by Purchasing. Each addendum shall contain the bid number and title, the date of issuance, the addendum number, specific reference to the provision of the bid documents that is being amended, and the substance of such amendment. Purchasing staff shall cause the addendum to be issued to all firms or persons who have received a copy of the bid documents, except in the cases of bids or proposals which require mandatory attendance of Pre-Bid/Pre-Proposal/Site Inspection (walk-through) Conference(s). Only those vendors in attendance shall be forwarded addenda, when warranted.

5. Bid Opening

a. As sealed bids are received, Purchasing staff shall cause the sealed bids to be stamped indicating the date and time received. All sealed bids must remain unopened and stored in a secure location until the public opening on the date
and time specified in the Notice. On the date of bid opening, any bids received after the time specified in the Notice will not be accepted by Purchasing, but will instead be time stamped and returned unopened.

b. The Purchasing Agent or designee shall preside at all bid openings. A Bid Opening Attendance Roster shall be prepared at the time of the opening, and shall contain the following information:

1) The names, addresses, telephone numbers, and business affiliations of all persons in attendance at the Bid Opening;

2) The signature of each bidder in attendance.

c. Upon request, all pertinent information contained in the bid forms shall be read aloud by the person opening the bids. Members of the public shall be permitted to witness the Bid Opening.

d. From and following the specified date and hours of bid opening in the Notice, no bidder shall be permitted to change its bid. If for any reason the opening of the bids is delayed beyond the time specified in the Notice, all bidders shall be so notified.

e. The original copy of the bid documents will be retained on file in Purchasing at all times.

6. Evaluation of Bids

a. Evaluation Criteria

The contract shall be awarded, if an award is made, to the lowest responsive and responsible bidder whose bid conforms to the requirements of the bid documents. The criteria to be employed in evaluating the bids shall be: lowest monetary bid (or highest monetary bid if the County is selling goods or services), responsiveness of bid, and responsibility of bidder. Purchasing staff, under the direction of the Purchasing Agent, shall be principally responsible for the evaluation of bids. In addition, the requesting department shall review the bids for compliance with the Technical Specifications.

b. Lowest (or Highest) Monetary Bid; Price/Cost Analysis

1) Purchasing staff shall first examine the bids to determine which bid is the lowest (or highest) in price. In doing so, staff shall observe the following rules:

   a) Any formula for determining the basis for evaluating bids, as described in the contract documents, shall be utilized;
b) The unit price shall govern whenever both unit price(s) and extended price(s) or total(s) are given;

c) All bids showing item extensions and/or totals shall be reviewed for accuracy. If a calculator is used to verify totals, the calculator tape shall be attached to the bid documents. Any errors in bidders' calculations shall be noted on a separate sheet of paper. No corrections or changes are to be made on or to the vendor's bid.

d) Staff shall review the terms of payment for the effect of those terms upon the bid price. Therefore, where specified in the contract documents, terms such as discounts, transportation costs, sales taxes, and other costs shall be considered in determining which bid is the lowest (or highest) in price. Payment discounts may only be used to determine low bid if payment terms are twenty (20) days or more and prior experience of the County indicates that such discounts are generally taken.

2) Where more than one bidder submits a proposal, Purchasing shall conduct a price analysis of the bids. In cases where only one bid is received or it is determined that there was a lack of adequate competition for the contract, Purchasing shall conduct a cost analysis, unless the reasonableness of the bid price can be established on the basis of a catalog or market price for a similar commercial product sold in substantial quantities to the general public or on the basis of prices set by law or regulation.

c. Responsiveness

Purchasing shall next determine whether the lowest or highest (if applicable) monetary bid is responsive to the contractual and technical requirements. Staff shall review the bid documents to ensure that the bidder has made no unauthorized deletions, amendments, or changes to the contract documents.

Staff shall verify that required proposal forms and certificates have been completed. Staff shall also confirm that all signatures are in place and appear in order. A determination will be made as to whether the deficiency is a minor irregularity, e.g., omission of a signature on a proposal form or a bidder's security submitted in an improper amount, or whether the deficiency is more substantive in nature, e.g., taking exception to warranty provisions or extending the delivery period. Staff may contact the bidder and discuss the aspects of the bid which appear non-responsive. With respect to deficiencies representing minor irregularities, the bidder may be given the opportunity to correct the deficiency so that the bid may be considered responsive. If the bidder does not correct the minor irregularity and make the bid responsive, or if the deficiency is substantive in nature, staff shall determine which bidder is the next lowest or highest monetary bidder and shall follow the procedure above to determine the responsiveness of that bidder.

d. Responsible Bidder
1) Purchasing shall next determine whether the lowest responsive bidder is a "responsible" bidder, i.e., whether such firm or person has sufficient experience, qualifications, and financial stability to perform the contract. The criteria to be used in making such determination shall include the bidder's past experience and history of service to the County, if any; the bidder's responses on those proposal documents requiring a listing of experience, qualifications, and references, if required; and the expertise, dependability and financial stability of the bidder as revealed to the County from any other legal source. Rejection of a lowest responsive bid on the basis that the bidder is not "responsible" can only be made if there are sound documented reasons evidencing the inability of the bidder to perform the contract, and after notice and an opportunity to have a hearing has been provided to the bidder. Selection of a bidder who submits a bid that is $500 or more higher than the amount submitted by the lowest bidder must be approved by the Board of Supervisors, and reasons for rejecting the lowest bidder must also be provided.

2) In making this determination, Purchasing staff, under the direction of the Purchasing Agent, may set as its standard the minimum requirements or specifications set forth in the Special Provisions and Technical Specifications.

e. Rejection of Bids

Any determination to reject the lowest bid on the basis that the bidder is not responsible or that the bid is not responsive must be approved by the Purchasing Agent.

f. Tied Bids

In any case where two bids from responsible bidders are identical in price and are also the lowest responsive bids, Purchasing shall utilize one of the following methods in order to determine the bidder to which the contract shall be awarded:

1) Local vendor(s) shall have preference over out-of-County vendor(s).

2) In any case where a tied bidder has a history of undependable service to the County, or has suffered a termination for cause of a contract to which it was party for the rendering of the same or similar products or services to another public entity, such tied bidder may be eliminated.

3) In any case where tied bidders propose different performance schedules, Purchasing may select the bidder proposing the more favorable delivery terms, i.e., those delivery terms more convenient for the County.
4) In any case where application of the above methods does not produce a single, lowest responsible bidder, Purchasing shall draw lots to determine the successful bidder.

g. Recommendation for Contract Award for Personal Services

1) All sales of County-owned real property must be approved by the Board of Supervisors.

7. Award of Contract for Goods and Services by Purchasing

a. After solicitation, bid evaluation, and analysis as described above, Purchasing may award contract to the lowest responsive and responsible bidder.

b. Upon award of the contract, Purchasing shall notify the successful bidder in writing of the award. The successful bidder shall be sent all bond forms, if required, and other documents which the successful bidder must execute together with the Agreement. The successful bidder must execute these documents and have prepared the required Certificate of Insurance within the time specified in the bid/contract documents, or if no such time is specified therein, within the time specified in the Notice of Award issued by Purchasing.

c. In addition, if the contract is awarded to a bidder other than the apparent low monetary bidder, Purchasing shall inform each bidder whose total bid was less than that bid of the successful bidder and the reasons for the rejection.

8. Rejection of All Bids

The Board of Supervisors and the Purchasing Agent have the right to reject any and/or all bids when it is in the best interest of the County. Following the bid evaluation, staff may decide to recommend this course of action in cases where (a) the bids received were too high and the funds available in budget are insufficient to cover the amount of the contract even if it were awarded to the lowest responsible bidder; (b) none of the bids were deemed responsive to the requirements of the contract documents; (c) none of the bidders were deemed sufficiently responsible to perform the contract in a satisfactory manner; or (d) staff determines, based upon sound, documented business reasons, in furtherance of the best interests of the County, that it would be imprudent to proceed with the contract award.

C. INSURANCE AND BONDING

1. Summary

For contracts subject to competitive bidding, the County may require insurance
and bonding for protection in the event of default, excusable failures to perform, accident, injury, or other liability or loss. Subject to state law requirements, all of the County's competitively bid contracts include a broad insurance/indemnification provision. Insurance and bonding requirements vary according to the type and estimated cost of the contract, the source of funding, market conditions, and other considerations.

2. Insurance

All contracts for services and construction shall carry, at a minimum, Workers’ Compensation, and comprehensive general liability insurance, including coverage for automobile operation. In addition, any contracts for the procurement of supplies, equipment, or materials, where on-site installation, inspection, or delivery activities are incident to the procurement, shall also include these insurance coverages. The specific amounts and types of coverage shall be determined by the CEO- Risk Management. County approval of a contractor's insurance policies and coverages shall be a condition precedent to entering into the agreement.

3. Bonding

a. The principal protection of County interests in the case of default or other failure to perform shall be by means of bonds.

1) Bidder's Security

The Purchasing Agent may require a bidder's security to be submitted with each bid in order to protect the County's interests in the event that a bidder fails or refuses to honor its bid or to enter into a contract awarded to it. In the case of procurements of "off-the-shelf" items or services, i.e., procurements not specifically tailored to the County's needs, which can be readily obtained on the open market at a competitive price, the County may determine to waive the bidder's security requirement. Note, however, bidder's security is required in Public Works projects.

2) For contracts where bidder's security is required, it shall take the form of a bond, certified or cashier's check, or other negotiable instrument representing a firm commitment to stand behind the bid price. As a general rule, the bidder's security is in the amount of ten percent (10%) of the total bid, but this amount may vary according to the assessed risk in the event of a bidder's failure to honor its bid and the resulting damages to the County.

3) Performance Bonds

When necessary to secure fulfillment of all of the contractor's obligations under the contract, the County may require that the contractor furnish a
performance bond, in any amount up to one hundred (100%) percent of the contract price. In setting the amount of the performance bond, one consideration shall be the capability of such bond to cover the likely differential in price between the contractor and the next lowest responsible bidder or a firm that could be retained from the open market should the County have to reassign the contract. The life of the performance bond may be required to extend beyond the completion of the main work under the contract in order to cover any warranty period. Performance bonds are required by Public Contract Code 20129.

4) Payment Bonds
In all construction contracts, and contracts for the procurement of services or products which involve subcontracting, a payment bond may be required. The amount of the bond may be, at a minimum, 50 percent of the contract price for contracts under One Hundred Thousand Dollars ($100,000). The payment bond assures the contractor's full discharge of its obligations to subcontractors, suppliers, and other labor used on the project. The Invitation to Bid shall contain provisions concerning payment bonds (Civil Code 3247).

5) Fidelity Bonds
In all cases where the contractor's employees will be performing services involving a high degree of confidentiality and trust with County property or funds, with County facilities, or in County vehicles, the County may require the contractor to furnish an employee fidelity bond. Such bond will provide coverage in protection of the County in cases of negligence, misconduct, or theft by contractor's employees. The coverage type and amount shall be established by the Purchasing Agent.

D. BIDDING PROCEDURES

1. Purchase requests prepared by County employees or by consultants or contractors working under the supervision of County employees shall describe the requested goods or services in such a manner so as to facilitate the competitive bid process or RFP process. Specifications and standards used successfully for prior requests should be reused whenever repeat purchases are made.

2. Time for submitting bids and proposals: Generally, a minimum of 30 days should be allowed between the time of mailing bids and RFP's and bid or proposal opening. If any abnormal conditions are required in the bid, the time limit may be increased or decreased, depending on the circumstances.

3. All bids or proposals shall be in writing and shall be submitted to Purchasing before a specified time and date, except for telephone bids obtained for emergencies or for specified minor purchases.
4. Necessary changes, modifications, or adjustments to specifications, requirements, or bid quantities shall be authorized and publicized by the Purchasing Agent; no private modifications shall be made.

5. All bids or proposals will be opened publicly by the Purchasing Agent or his/her designated representative.

6. **Awards**
   a. **Bids**
      Award will be made to the **lowest** responsive and responsible bidder meeting specifications and requirements outlined in this document. In the case of revenue generating bids, award will be made to the **highest** responsive and responsible bidder.

   b. **Proposals**
      Award will be made to the most qualified proposer whose proposal will be most advantageous to the County, with price and all other factors considered.

7. When the price and quality of the products or materials offered are equal, preference shall be given to vendors from County of Stanislaus.

   Whenever two (2) or more bids are received with price and other factors being equal, and the public interest does not permit the re-advertising for bids, the award will be made upon such factors as whether the firms are located within the County, and if so, if the firm is a disadvantaged business, and upon past service of the equal bidders. If such evaluations are equal or unavailable, the award will be made by the drawing of lots in public by the Purchasing Agent. (Refer to Section VI-14 of this Manual)

8. Bid bonds, performance bonds, and payment bonds may be required as required by law.

9. County employees and consultants or contractors under the supervision of County employees shall refrain from discussing with prospective bidders, any details of goods or services advertised for bid unless authorized by the Purchasing Agent. All questions should be referred to the Purchasing Agent. If an answer would appear to affect the bid of other bidders, all bidders will be so advised. This is intended to prevent any one bidder from obtaining an unfair advantage.

10. It is the policy of the Stanislaus County Purchasing Division not to disclose a Bid List prior to a bid opening. Bid List disclosure is not required if the public interest served by temporarily withholding said information clearly outweighs any conceivable public interest served by disclosure. (California Public Records Act,
Government Code 6255). The only exception to Purchasing policy of nondisclosure of a Bid List prior to a bid opening shall be those specific trade journals with the intent to get subcontractors in touch with general contractors.

11. The Purchasing Agent shall solicit bids and award contracts for Public Works projects between $25,000 and $100,000 (Stanislaus County Code Section 4.28.020). Public Works projects exceeding $100,000 shall be referred to the Director of Public Works and must be approved by the Board of Supervisors.

12. Stanislaus County is required by the State of California Uniform Public Construction Cost Accounting Policies and Procedures to advertise Public Works projects in several specific trade journals (Public Contract Code Section 22034).

13. Purchases of equipment, materials, supplies, or services will be awarded through the competitive bidding process except when the Purchasing Agent determines that one of the following conditions exists:

   a. **Cost** When there is no legal reason; no monetary advantage that would be gained by requiring bids; any savings would be lost by the cost of the competitive bid process; or any other reason at the discretion of the Purchasing Agent.

   b. Standardization of an item or service from a single (sole) source has been justified by comparative analysis or usage and is in accordance with established policy.

   c. In the event of an emergency or to avoid an imminent emergency, where the interest of the County demands immediate action.

   d. Negotiated or sole source purchases which have been specifically pre-authorized by the Board of Supervisors.

   e. Procurement through cooperative purchasing agreements with other government agencies or public utilities.

   f. Procurement of a basic item or service available only from a single vendor and/or justified by the requisitioner and approved by the Purchasing Agent.

   g. Procurement of compatible parts and devices from the manufacturer or sole authorized distributor of equipment in service.

   h. Repair and reconditioning of equipment and devices by the manufacturer or manufacturer-authorized firms where it is necessary to take advantage of certain expertise or to comply with warranty terms. Where several non-manufacturer firms are available to make adequate repairs and no cost or
other advantage is apparent in dealing directly with the manufacturer, award will be based upon competitive bidding.

i. When the Purchasing Agent does not seek competitive bids, the Purchasing Agent shall be in compliance with and adhere to Stanislaus County Code, Section 2.24.060. (Refer to Section II-3 of this Manual.)

E. **BID LIST**

1. **Summary**

   a. A bid list shall be maintained by Purchasing, organized by commodity or service classifications. Purchasing shall refer to the bid list in compiling distribution lists, contacting potential vendors or suppliers, and all other procurement activities involving Purchasing solicitation of potential vendors, suppliers, contractors, or consultants. The bid list shall contain information concerning the qualifications and expertise of each person or firm, and the Disadvantaged/Women Owned/Minority Business Enterprise (DBE/WBE/MBE) status of each person or firm. In addition, the bid list shall contain comments and observations by County personnel concerning the person's or firm's past performance.

   b. It is the responsibility of all business enterprises seeking opportunities to do business with the County to ensure that their Bid List Application contains up-to-date information, i.e., current name of business, address, telephone number, fax number, e-mail, owner's name, etc. Business enterprises interested in a particular bid may contact Purchasing and request a copy of the specific solicitation prior to the bid opening date. It is not practical or economically feasible for the County to mail or otherwise solicit bids from all business enterprises which have requested to be placed on the County's bid list. It remains the responsibility of these business enterprises to learn of procurement opportunities for commodities or services through regularly posted advertisements in local newspapers, trade journals and through the County's Bid Announcement Line, (209) 525-4000, which is available 24 hours per day, 7 days per week.

2. **Procedures**

   a. The Purchasing Agent shall be responsible for the contents of the Bid List and shall ensure that the appropriate entries and additions are made to it.

   b. A person or firm on the Bid List may be declared "not responsible" as a result of County experience with such person or firm. In such case, a "not responsible" notation and the rationale therefore shall be made for that
person’s or firm's entry on the Bid List. Such person or firm shall, however, remain entered on the Bid List for purposes of evaluation in the case of the County's receipt of a bid from such person or firm in the future.

c. A person or firm may be declared "not responsible" if he, she, or it is (1) slow or provides unsatisfactory deliveries; (2) in violation of applicable federal, state, or local laws, ordinances, rules, or regulations; or (3) fails to respond to bid requests.

d. Before declaring an entrant on the Bid List to be "not responsible," the Purchasing Agent shall make a reasonable effort to give such person or firm an opportunity to correct the problem.

3. **Vendor Performance**

Stanislaus County has developed many fine business relationships over the years with both local and national firms. Occasionally, it is to be expected that shipments will be delayed. However, the vendor who continually defaults on delivery promises of supplies, materials, equipment, or services which do not conform to specifications can expect to have the firm's name removed from the County's Bid List. Bidders whose bids are returned as undeliverable by the U.S. Postal Service or United Parcel Service, etc., can expect their firm's name to be removed from the County's Bid List.

**F. CONTRACTS AND PROCUREMENTS NOT REQUIRING COMPETITIVE BIDDING**

1. **Summary/Policy**

The County is not required to engage in a competitive bid process for contract and procurements which fall under the following categories:

a. Where competitive bidding is not required by law.

b. Where the procurement is deemed to be a "small purchase," the estimated cost of which does not exceed Five Thousand Dollars ($5,000);

c. Where the estimated cost of the procurement is greater than Five Thousand Dollars ($5,000), but is less than Twenty Five Thousand Dollars ($25,000), a Request for Quotation (RFQ) may be utilized.

d. Where the equipment, materials, supplies, or services are needed on an emergency basis;

e. Where the procurement qualifies as a sole source procurement as hereinafter defined; or
f. Where the procurement or contract is for professional services.

These categories of contracts and the appropriate procedures pertaining to each category are described below.

2. Where Competitive Bidding Is Not Required By Law

Absent a statutory requirement, a public entity is not bound to engage in competitive bidding.


3. Small Purchases - Procurements Not to Exceed $5,000

The following procedures are to be followed for the procurement of supplies, equipment, materials, or services that do not require an expenditure of more than $5,000.

a. Store Issue/Requisition Form

1) The requesting department shall initiate the procurement by submitting an electronic requisition, hereafter referred to as "requisition," to Purchasing for approval. The requisition shall specify the products or services to be procured. Prior to submission, the requisition shall be approved by the head of the requesting department or authorized designee.

2) The requisition shall include the following information: (a) department number; (b) fund, org, and account number; (c) a specific description of the desired products or services, using, whenever possible, dimensions, sizes, and catalog numbers; (d) the quantity of desired products or services; (e) the date on which the products or services are required; (f) the place of delivery for the product or service; and (g) authorized signature. The requisition should also include the name of suggested vendors or suppliers; Purchasing, however, shall make the final determination as to the appropriate vendor.

b. Purchasing Action

Purchasing staff shall review the requesting department's requisition and accompanying documentation for completeness. The accuracy of the requesting department's justification documentation shall be confirmed by Purchasing.

c. Fixed Assets
1) Purchase of fixed assets should be formally bid. Staff should ascertain that all vendors considered are fully qualified to provide the items or services requested, and that prices quoted are fair and reasonable. The vendor's history of service to the County shall also be considered.

2) While negotiated price, quality of vendor product, and the experience and history of the vendor with the County are the most important criteria in selecting a vendor for procurements covered by this section, additional standards of efficiency and economy may be applied by Purchasing as the particular procurement may require.

3) After selection approval, the successful vendor shall be notified of award of contract with price and all other significant terms confirmed in writing and included in a purchase order issued to the vendor.

G. BIDDING PROCUREMENTS BETWEEN $5,000 AND $25,000

1. Summary

Procurements with an estimated cost greater than $5,000 but less than $25,000, may be bid with a Request for Quotation (RFQ) subject to Purchasing staff discretion. This type of quoting generally consists of obtaining a minimum of three (3) telephone quotations from or issuing a written solicitation to a limited number of known qualified bidders. The RFQ describes the desired products or services and sets forth the terms of the procurement to potential bidders without formal advertising. This method is appropriate for all procurements, in the price range specified above, of supplies, equipment, materials, and construction. The County shall not arbitrarily split contracts or procurements so as to avoid bidding procedures.

2. Procedures

a. Initiation of Bidding Process

The requesting department shall submit a requisition to Purchasing, specifying the items or services desired. The requisition shall include suggested vendors or suppliers whose price, quality of product, and experience and history of service to the County warrant the requesting department's recommendation. The requisition shall also indicate the estimated cost of the item(s) being requested, if such information is known.

b. Preparation of a Request for Quotation

Upon approval of the requisition, Purchasing staff shall prepare an RFQ. The RFQ shall include specifications as to the basic terms and conditions
of the procurement sought, a description of the products or services required, Free on Board point, delivery date and address, components of bid prices and technical specifications, (if required by the nature of the product or services), and the date and time by which the informal bids must be submitted to the County. Bonding and insurance, when required, shall also be set out in the RFQ, as appropriate.

RFQ's shall be sent or faxed to potential bidders currently listed on the Bid List, as well as those suggested by the requesting department.

c. **Receipt of RFQ's**

Immediately upon receipt of the RFQ's by Purchasing, all RFQ's shall be time stamped.

d. **Evaluation of Quotations**

Thereafter, Purchasing staff shall evaluate quotations within the prescribed or designated time limit.

e. **RFQ Award**

The County shall award contracts pursuant to the bidding process to the lowest responsive and responsible bidder. In the case of revenue generating quotations, award will be made to the highest responsive and responsible bidder. Evaluation of such bids shall be on the basis of the following criteria: lowest monetary bid; (2) responsiveness to the specification requirements; and (3) responsibility of the bidder.

In the case of services, or hardware/software solicitations, award will be made to the qualified proposer whose proposal will be most advantageous to the County, with price and all other factors considered.

f. **Issuance of Purchase Order or Contract**

Upon selection as described in RFQ Award, subsection (e) above, Purchasing staff shall issue the purchase order or contract, as appropriate, to the successful bidder.

**H. EMERGENCY PROCUREMENTS**

1. **Summary**

The County is not required to engage in competitive bidding when making emergency purchases of supplies, equipment, materials, or services during a natural disaster or other emergency. All such emergency procurements will be
coordinated through the Emergency Operations Center.

2. **Procedure**

   a. **Initiating the Emergency Purchase**

      Emergency purchases must be made by designated staff members who have expertise related to the emergency giving rise to the need for the procurement.

   b. **Confirmation of Emergency Purchase**

      After having placed the order, staff shall notify Purchasing: (1) that an emergency procurement has been effected, and the nature of the procurement; (2) the nature of the emergency; (3) that the head of the requesting department or authorized designee has approved the procurement; and (4) the name and location of the vendor or supplier. Upon verification of the emergency procurement, Purchasing shall cause a confirming order to be issued to such vendor, confirming the procurement and its significant terms.

I. **DEVELOPING REQUESTS FOR PROPOSALS (RFP's) FOR CONSULTANT SERVICES AND FOR HARDWARE AND SOFTWARE**

   All use of outside consultant services must have **prior approval** of the Chief Executive Office.

   1. **Determine that the proposed study comes under the responsibility of the department** and that funds have been budgeted.

   2. **Prepare a detailed Request for Proposal (RFP).** The department should clarify its own thinking beforehand in order to communicate this information to prospective consultants. This will be responsive to the needs of the County.

   3. **Requests for Proposals should include:**

      a. A clear description of the problem to be solved. If a problem cannot be clearly delineated, it is either not sufficiently understood to be successfully addressed by a consultant, or it is not really a problem deserving a consultant's attention.

      b. Specifically identify in realistic terms what the consultant is to accomplish. This would include any desired approach to the problem: practical, policy, technological, and legal limitations; specific questions to be answered; description of the items to be delivered; format and number of copies of the completed reports; and the extent and nature of the assistance and
cooperation which will be available to the consultant.

c. Firm or estimated time schedules including dates for award of contract, commencement of performance, submission of progress reports, if any, and completion.

d. Whether and to what extent progress payments will be allowed and, if deemed appropriate, known or estimated budgetary limitations on the contract price. Ten percent (10%) of the gross fee may be retained until the prescribed work is completed and accepted by the County.

e. Termination in the event of death or incapacity and a non-assignment clause should be considered.

f. Specify that original documents are to be the property of the County.

g. A requirement that the prospective consultant include in the proposal:

   1. A description of the qualifications, a brief list of similar types of consulting contracts successfully concluded, with a sample of such work; a description of the lead personnel and anticipated supporting personnel to be employed on the study; amount of time and manpower to be expended; equipment and facilities to be utilized; if subcontractors are contemplated, a description of those persons or firms and the portions and monetary percentages of the work to be done by same;

   2. An overall description of the techniques to be used in solving the problem;

   3. Where appropriate, the total cost of the study, a detailed breakdown of how it was computed, and any desired method of payment.

4. Securing Requests for Proposals

   a. Purchasing will assist the using department in providing a bidder list.

   b. All proposals will be received and opened by Purchasing.

5. Departmental or Committee Selection of the Consultant.

   a. After the Request for Proposals are returned, they will be evaluated to determine whether the result, when obtained, will be worth the cost. If it is determined that the result is worth the cost, each proposal will be evaluated to determine the one proposal which will best meet the County's need. Oral presentations may be arranged, if considered necessary. The following are some of the criteria which should be covered in the evaluation:
1) Does the proposing firm understand the County's problem?

2) Is the approach to the problem reasonable and feasible?

3) Does the firm have the organization, resources, and experience to perform the assignment? Has the firm had experience in similar problem areas?

4) What are the professional qualifications of the personnel that the firm will commit to the assignment?

5) Where appropriate, the total cost of the proposal.

b. Award will be made to the qualified proposer whose proposal will be most advantageous to the County with price and all other factors considered.

6. Compensation of Consultants

a. The following methods may be used in paying consultants:

1. A lump sum or fixed price for the total project. This avoids detailed accounting and is a contract for a given result. The County's primary concern is not with the cost incurred by the consultant, but with the end product.

2. Hourly rate plus cost reimbursement, with a ceiling on the total project or contract amount. The consultant agrees to charge only for hours utilized at an agreed rate of compensation and reimbursement for out-of-pocket costs. This method is also a contract for a given result.

3. Daily compensation plus cost reimbursement to work "when requested" during the term of the contract for daily rate plus cost reimbursement, with a ceiling on the total project or contract amount. This type of contract should be avoided if a given result can be contracted for.

b. To implement methods (2) and (3) above, the contract must provide for the following:

1. The rate(s) of compensation to be paid the consultant(s). Except for medical fees, there are no set rates for paying consultants. Amounts to be paid depend upon the complexity and difficulty of the project, the prevailing rate for similar work, both within and outside the County, and the qualifications and reputation of the individual(s) or firm(s) being awarded the contract.
2. Reimbursement of transportation costs and per diem allowance should not exceed the amounts normally allowed by the County.

3. Any other expenses should be clearly and specifically set forth in the contract.

7. **Progress Payments**

   a. Progress payments will not be allowed on contracts less than three (3) months in duration. If it is essential that progress payments be made, payment should not be made more frequently than monthly in arrears or at clearly identifiable stages of progress based upon written progress reports submitted with the contractor's invoices. In the aggregate, progress payments should not exceed ninety percent (90%) of the total amount of the contract, with the balance to be paid upon satisfactory completion of the contract. Progress or other payments must always be based on at least equivalent services rendered and not made in advance of service rendered.

   b. In computing the amount of any progress payment, the County shall determine what the contractor has earned during the period for which payment is being made on the basis of the contract terms. However, the County shall retain out of such earnings an amount at least equal to ten percent (10%), pending satisfactory completion of the entire contract.

   c. For County purposes, "progress payment" is defined as including any partial payment of the contract price during the progress of the work, even though the work is broken down into clearly identifiable stages or separate tasks.

8. **Participation of County Personnel**

   a. Through past experience, it has been shown that agencies receive the greatest benefits from consultants when the engagement is considered a joint undertaking and County personnel are active participants. This provides the employees with useful training opportunities and valuable knowledge of what the consultant has done, why the consultant has done it, and how the County can benefit by it. This often represents knowledge which could never be derived simply through the analysis of the consultant's formal report. County personnel, working with the consultant, can give the project continuity at the operating level in subsequent months. Also, these individuals can lend "in-house" acceptance to the project and broaden its chances for an enduring success.

   b. Each contract will provide for and specify a person or position within the County to be the project coordinator. This person will have the overall responsibility to evaluate and monitor the work and progress of the consultant. Other staff time should be scheduled for the project according to
the nature and complexity of each engagement.

c. The contract shall provide for a series of progress reports or meetings at least once a month to allow the County to determine if the consultant is on the right track, whether on schedule, provide communication of interim findings, and afford occasions for airing difficulties or special problems encountered so that remedies can be developed quickly.

9. Follow-Up

Upon completion of the contract, the department shall:

a. Require the consultant to hold a final meeting with departmental management during which the consultant will present findings, conclusions, and recommendations.

b. Require the consultant to submit a comprehensive final report.

c. Take the steps necessary to allow the project coordinator to implement the consultant's recommendations.

J. PROFESSIONAL SERVICES

1. Summary

a. The County may procure professional services without competitive bidding. There is no requirement to engage in competitive bidding when seeking to retain specially trained persons or firms (hereinafter "consultants") to provide services in connection with financial, economic, accounting, engineering, administrative, hardware/software systems, or other matters involving specialized expertise or unique skills. As a matter of policy, competitive bidding can be undertaken for services with standard, non-personal qualities that are easily quantifiable and which lend themselves to bid price comparison.

b. The method for procurement for professional services, however, is the Request for Proposals (RFP's) procedure. The County's RFP procedure includes acquisition planning, solicitation of proposals, evaluation of proposals, negotiation with prospective consultants, award of contract, and contract administration.

2. Procedure - Request for Proposals (RFP's)

a. Initiation

The requesting department shall draft documentation for Purchasing
adequately describing the scope of services required. Such documentation shall include suggested consultants, their history with the County, and their qualifications for and experience in providing the services required. The requesting department will also identify a project coordinator, whose duties will include performing a liaison function with Purchasing. The head of the requesting department will approve all documentation prior to its being sent to Purchasing.

b. **Request for Statement of Qualifications/Letters of Interest**

1) The Purchasing staff shall review the requesting department's documentation and confirm that the services desired are appropriate for the RFP procedure. The requesting department will prepare a list of "potentially qualified consultants" to whom the Request for Statement of Qualifications (SOQ's) or Request for Letters of Interest (LOI's) will be sent. Such list may include the suggested consultants named by the requesting department, and shall be augmented by the inclusion of such persons or firms from Purchasing's bid list that are potentially qualified for the provision of the subject services.

2) The request for SOQ or LOI, prepared by Purchasing staff, will contain a generalized statement of the scope of work which will be required of the consultants, and shall request that the person or firm submit a SOQ or LOI evidencing specific expertise in the area delineated in the scope of work. The request will establish a date on which such SOQ's or LOI's shall be submitted to Purchasing.

c. **Evaluation of SOQ's or LOI's**

The Purchasing Agent, with the advice of the project coordinator and other requesting department and Purchasing staff, will review and evaluate the SOQ's or LOI's received. Those County employees with technical expertise in the area of performance contemplated by the contract shall be consulted during such review process. A determination shall be made as to which persons or firms appear most qualified in the specific area of expertise called for under the contract. An adequate number of such qualified sources, to permit reasonable competition consistent with the nature and requirements of the procurement, shall be selected for inclusion on the RFP distribution list. Reasonable requests by other persons or firms to compete shall be honored to the maximum extent practicable.

d. **Request for Proposals (RFP's)**

1) The RFP shall set forth a detailed and particularized statement as to the scope of work required and applicable terms and conditions to be addressed. Also included in the RFP will be the time in which the project
must be completed, requirements concerning coordination with other entities, other information which may be useful in preparation of the proposal, and evaluation criteria specifically tailored to the project. Such criteria shall include but not be limited to the consultant's proven experience and competence, bondability, insurability, understanding of the scope of work, financial ability, and resources to perform the work, willingness to cooperate with County Purchasing and technical staff, and proposed method for assuring timely and acceptable performance and management of the work. In the event that the County determines to assign weighted values to the evaluation criteria, such values may be indicated in the RFP. In addition, resumes of the consultant's staff may be required.

2) Whenever it is found to be reasonable and appropriate, a firm not-to-exceed cost quotation will be requested in the RFP. In other cases, the RFP shall solicit a labor fee schedule for all categories of personnel to be utilized by the consultant in connection with the project, and a proposed project budget. The RFP shall state the date for a Pre-Proposal Conference, if one is scheduled, and shall also establish the subsequent date by which the proposals shall be submitted to the County.

e. Pre-Proposal Conference

A Pre-Proposal Conference may be held according to the schedule contained in the RFP. The Conference will be chaired by the Purchasing Agent, or authorized designee, who will cover basic requirements for the contract, including funding, contract type, evaluation criteria, and specific points to be addressed in the proposals. Staff from the requesting department will also be present to discuss technical aspects of the scope of work. The Pre-Proposal Conference will offer an opportunity for interested consultants to inquire about or suggest changes in the terms of the RFP. Any changes, additions, deletions or other pertinent information resulting from the Pre-Proposal Conference will be distributed in writing to all prospective bidders. The County shall also review the time and place for submission of proposals and the requested content and length of the proposals.

f. Review of Proposals

1) Proposals received shall be reviewed by, at a minimum, the Purchasing Agent or authorized designee. Other staff, including the project coordinator and County personnel with the appropriate technical expertise, shall be included in the review process, as necessary.

2) The review process shall begin with the verification that the proposals received are in conformity with the proposal specifications. The review shall adhere strictly to the evaluation criteria set out in the RFP and
3) The memorandum will be distributed among the reviewers for their concurrence. Those firms or persons judged by the reviewers to be the most qualified to perform the work required under the contract shall be placed on an "interview list." Those on the interview list will be requested to make a formal presentation of their proposals to the County. On the basis of the oral presentation and the written proposal, the reviewers shall make a final ranking of potential consultants. The qualifications of the consultant to perform the necessary work are of utmost importance to the County in professional services contracts; however, where two or more persons or firms appear equally qualified to perform the desired services, the one proposing the lowest total price shall be ranked first. Where appropriate, a presentation will be made to the Board of Supervisors as to the status of the review process.

**g. Price Analysis**

1) Purchasing may, when appropriate, conduct a price analysis to determine whether the compensation terms of the proposals offered by the consultants under consideration are fair and reasonable for the anticipated work or services. A price analysis may be conducted on the basis of any of the following methods:

   a) A comparison of competitive price quotations submitted to the County;

   b) A comparison of prior quotations and contract prices with current quotations for the same or similar services and/or products;

   c) The use of survey data, such as hourly rates for similar services and market unit costs for specified materials, as a basis of comparison to point out apparent gross inconsistencies;

   d) (d) A comparison of prices or published price lists issued on a competitive basis, and published market prices of commodities, together with discount or rebate schedules;

   e) A comparison of proposed prices with independent estimates of cost developed within Purchasing.

2) In the event that (a) the County receives only one proposal in response to the RFP, (b) the responses reveal a lack of adequate competition, or (c) the RFP required the proposer to outline the elements of the estimated costs for the work, Purchasing may conduct a cost analysis to determine
whether the compensation proposals are fair and reasonable.

h. Negotiations

Upon authorization of the Purchasing staff, the project coordinator, and those County personnel with technical expertise relating to the project, shall negotiate with the consultant ranked first in order to establish a precise scope of work, the time and schedule for completion of the work, the cost of services, and the method and manner of payment. In the event that negotiations with the first consultant prove unsuccessful, the negotiating team shall commence discussions with the next ranked qualified consultant. A recommendation for award may be made upon the successful completion of negotiations as to the terms, conditions, and technical requirements of the proposed agreement.

i. Award of Contract

1) Award will be made to the qualified proposer whose proposal will be most advantageous to the County, with price and all other factors considered.

2) For contracts for professional services in excess of One Hundred Thousand Dollars ($100,000), the Board of Supervisors shall authorize the award of the contract. Purchasing shall notify the successful consultant, advising of award of contract. The consultant shall be given a reasonable time period, normally not to exceed two weeks, for submissions of the required bonds, guarantees, and certification of insurance coverage. Prior to the contract award, Purchasing shall send written notice to all unsuccessful bidders/proposers notifying them of the pending award.

j. Notice to Proceed

Upon receipt by Purchasing of the consultant's required bonds, guarantees, evidence of insurance and an executed Agreement, Purchasing will coordinate with the project coordinator as to the date that the Notice to Proceed is to be issued. Such notice shall be delivered to the consultant by Purchasing.

k. Contract Administration

The department head shall designate the appropriate County employee as project coordinator for purposes of contract administration. Purchasing staff shall maintain the contract file for the contract and copies of relevant correspondence shall be distributed to the appropriate County department. Similarly, copies of correspondence from the project coordinator or other County departments to the consultant shall be forwarded to Purchasing. The project coordinator shall be responsible for monitoring and reviewing the
project in order to determine whether contract terms and conditions are being met. Purchasing, with the advice of County Counsel, shall endeavor to resolve any problems concerning adherence to terms and conditions of the contract. All financial matters shall be coordinated with the County Auditor-Controller.

3. Change Orders

The project coordinator will monitor compliance with the technical requirements of the contract, but shall have no authorization to unilaterally implement changes in the scope of work. When such changes are initiated by the County, they will be coordinated with the Purchasing Agent, who will request a proposal from the consultant covering the areas of cost impact, schedule change, and increases or decreases in scope. All contracts for professional services shall require that the consultant advise the County in writing immediately upon notice of any unanticipated condition or contingency that may cause a change in the scope of work effecting an adjustment in the specified compensation. The written notice shall explain the circumstances giving rise to the unforeseen condition or contingency and shall set forth the proposed adjustment in compensation resulting there from. Such notice shall be given to the County prior to the time that consultant performs work or services giving rise to the proposed adjustment in compensation.

K. CONTRACT ADMINISTRATION

1. Notice

The Purchasing Agent shall be the authorized representative of the County and shall assume the primary role for the purposes of communicating with all vendors, suppliers, and contractors as to the commencement and progress of the contract. Depending upon the peculiarities of a specific procurement, the Purchasing Agent may request the using department to assign an employee (hereinafter referred to as the project coordinator) these responsibilities. Any such delegation shall be made known to the vendor, supplier, or contractor involved.

2. Maintenance of Procurement Records

Purchasing shall maintain a procurement/contract file for each contract. Such file shall contain all records sufficient to document the significant history of the contract, including all formal and informal communications between the County and the vendor, supplier, or contractor. In addition, such file shall include, but not be limited to, the following records:

a. Any and all documents evidencing the rationale for the method of procurement;
b. Any and all documents relating to the selection of the vendor, supplier, or contractor.

3. Revisions

a. Summary

When, in the course of the performance of a construction or other contract, the project coordinator or other requesting department staff deems it necessary that extra work be performed, or that certain authorized work be omitted, or that modifications be made regarding the contract requirements, then a written revision must be issued to the contractor. The parties may disagree as to the price of any contract modification; these revisions assume that any such price dispute has been resolved.

b. Procedures

1) The project coordinator shall submit documentation to Purchasing adequately describing the contract, the contract modification required, and the reasons therefore. If the revision is to modify an existing Purchase Order, a memo from the department asking for this revision should be sent to Purchasing. The project coordinator’s best estimate as to the cost of such revision shall be included.

2) Purchasing staff shall verify the estimated cost of the contract modification and shall transcribe the project coordinator's documentation onto the revision document. The project coordinator shall identify the cost of the contract modification in both dollar amount and percentage increase over the original contract price.

3) The revision shall be distributed to the project coordinator and the appropriate representative of the requesting department, who shall review it and verify that its description adequately conforms to the necessary contract modification. Thereafter, the revision shall be processed electronically, assuming the funds are available for such revision.

4) Upon the completion of this review and approval process, Purchasing shall issue the revision to the contractor.

4. Resolution of Contract Claims or Disputes

a. In the event that a dispute arises as to the payment of any additional compensation arising out of any revisions issued by the County or for any cause, including any alleged act or failure to act by the County, or the happening of any event, thing or occurrence, the contractor shall submit a
written notice of potential claim to the project coordinator. The written notice of potential claim shall set forth the reasons for which the contractor believes additional compensation will or may be due, the nature of the cost involved, and, insofar as possible, the amount of the potential claim. The notice must be given to the County prior to the time that the contractor shall have performed any work giving rise to the potential claim for additional compensation, if based on any act or failure to act by the County, or in all other cases, within fifteen (15) days after the happening of the event, thing or occurrence giving rise to the potential claim. The purpose of this requirement is to bring to the attention of the County potential disputes at the earliest possible time in order that such matters may be settled. In the event that a contractor fails to file written notice of a potential claim as herein required, the County may determine that the contractor has waived entitlement to any additional compensation for such claim.

b. The project coordinator shall review with Purchasing the notice of potential claim and shall conduct any investigation that may be required to ascertain the facts and circumstances surrounding the claim. The project coordinator shall assess the merits of the claim and shall consult with the Purchasing Agent as to a determination regarding said claim. The project coordinator shall prepare and forward to the contractor a written determination of the claim as soon as reasonably possible, but in no event more than 30 days following receipt of the notice of potential claim. Said determination shall be final and conclusive.

5. Exercise of Options

a. Contracts for the provision of services, supplies, equipment, or materials that have been awarded pursuant to competitive bidding may allow for the County's exercise of an option for renewal or extension of term. If the original specifications provided for such an option, Purchasing and using department staff shall make the following findings regarding the exercise of such options. First, the project coordinator shall evaluate the performance of the contractor to determine if said performance has been satisfactory. Second, the project coordinator shall determine whether there are sufficient funds in the approved operating budget for the project to be extended and to be renewed.

b. If the contractor's performance has been satisfactory and there are funds in the approved operating budget to cover the option term, renewal, or extension of the contract term shall be in accordance with those terms and conditions specified in the original contract documents.

6. Warranty Repairs

a. In the event that the project coordinator or the requesting department staff discovers any breakdown, patent or latent defect, or other failure in any item procured that is under warranty, such discovery shall be made known to
Purchasing. Following consultation with County Counsel and confirmation that the failure is covered by the warranty, the project coordinator shall file a Claim Under Warranty with the contractor; a copy of same shall be forwarded to Purchasing.

b. Any failure by the contractor to timely meet its obligations under the warranty shall be made known to Purchasing. In contracts where the term of the performance bond is extended to cover the warranty period, Purchasing shall notify the surety on such bond of any such failure on the part of the contractor.

7. Contract Expiration

a. Purchasing staff shall provide notice to the requesting department whenever a contract is due to expire within 120 days. The requesting department shall review and recommend changes to the contract documents and return the corrected copy of the documents to Purchasing within ten working days.

b. Purchasing staff shall develop a new bid document, unless an option to extend is exercised. This process must be accomplished in a timely fashion, so as to allow a minimum of 30 days for solicitation, bid opening, and award. Notwithstanding that the contract is a renewal; all applicable procedures as previously set forth shall be followed.
SECTION VII

LEASES, PROPERTY OR EQUIPMENT

1. The Purchasing Agent, subject to direction of the Chief Executive Officer, can negotiate and execute in the name of the County all leases of personal property and real property, which the County may require. The Purchasing Agent via an addendum, prior to the work being done, must approve any changes or modifications to leased facilities.

2. A lease agreement or rental agreement shall be considered the same kind of document. In all lease or rental transactions, a written agreement must be made to define and clarify the intent, obligations, terms, and conditions that have been negotiated. After a review of the lease agreement by Purchasing, the ultimate responsibility for signing a lease will be either the County Purchasing Agent or the Board of Supervisors, or their designee.

3. Leasing from others must not be done to circumvent the regulation regarding purchase of fixed assets. Considerable investigation must be done before deciding to lease.

4. The following terms and conditions are guidelines which are to be used to prepare requisitions for special lease documents. Additional conditions may be added as necessary.

   a. General Conditions Appropriate to all Leases

      1) Parties to the Lease The effective date, official names, date in which incorporated, address of corporate offices.

      2) Description of Equipment Complete and accurate description of equipment to be leased. If considerable equipment is involved, use an addendum or separate listing.

      3) Term of Lease The length of time the lease will be in effect. A term must be stated even if it is indefinite, self-renewing, or contains a number of options. Charges usually vary depending upon the term.

      4) Cancellation Complete wording of the basis upon which the lease may be canceled, cancellation costs, means of negotiations, term for default, and reasons for termination should be listed.

      5) Maintenance Responsibility for maintenance is often divided. What is included (supplies, parts, labor, etc.) and where maintenance is to be performed must be clearly established. The amount of repairs to maintain
certain operating levels can be a large part of the total cost. Considerable effort should be exerted to determine actual maintenance costs before a lease is put into effect.

6) **Units of Measurement** Complete understanding and agreement on standards for measurement should be arranged in the same manner as maintenance. Terminology such as adequate, good, normal wear and tear, and similar words should be avoided. If it is at all possible, establish standards more capable of measurement.

7) **Inspection** The owner of the equipment will either want to inspect or offer inspection for various reasons. Inspection is generally in the County's interest and will prevent future difficulty or misunderstanding. A schedule should be arranged to cover the life of the contract and should be incorporated therein.

8) **Fees** One party will normally pay most of the fees, levies, or assessments. The Responsible Party must be named.

9) **Conditions of Use** Briefly state the general conditions under which the machinery will be used. Any special restrictions such as skill of operators, training requirements, hours of use, location, and safety regulations, require specific wording. If the use is unlimited, this should be so stated.

10) **Taxes** Stanislaus County shall be responsible only for sales taxes and use taxes, if applicable. Lessor shall be responsible for all other taxes or governmental charges or taxes levied on the property.

11) **Price** In addition to the lease rate of payment, it should be specified which party will pay the cost of preparing, loading and unloading freight, and other special handling. All rental rates from the lowest (longest) terms to the highest (hourly) should be shown. Provide for (or deny any) rate changes during the term of the contract.

12) **Renegotiation** Determine what, if any, renegotiation will be allowed and on what terms and conditions. Include any other provisions for change or alterations of the contract.

13) **Compliance with Federal and Local Laws** The user and lessee will usually be responsible. Unusual equipment may require special permits. The owner should be questioned or should advise the lessee of any such special requirements.

5. **Special Lease Conditions**

a. **Hold Harmless**
A clause that will protect the County from the negligence of the other party or parties must be included in the lease agreement. County representatives may be asked to sign another party’s hold harmless clause. **DO NOT** agree to sign any such request without prior approval of County Counsel.

b. **Warranties**

Any warranty or guarantee including ownership and right to make a lease should be thoroughly discussed and defined in writing.

6. **Lease Purchase**

Many companies leasing equipment will offer terms that would allow the County as lessee to purchase the item and apply the rental payments to the price when certain conditions are met. **DO NOT** use any of this terminology in the lease. Such wording may make the lease a conditional sales contract and may conflict with County Purchasing policies or state competitive bidding statutes. The statement “that title shall at all times remain with the owner (lessor)” can be used to help define this principle. If it is desirable to ultimately purchase the equipment, this decision should be determined prior to entering into the lease agreement.

7. **Insurance**

If the item leased is to be covered by insurance, the type, amount of coverage, which party will be named on the policy and which party pays for the policy should be covered by the lease. Stanislaus County is self-insured.

8. **Forum Selection**

Any dispute concerning a lease or any action brought to enforce the terms and conditions, shall be governed by, and construed in accordance with the laws of the state of California. Any action brought to enforce the terms or provisions of leases, shall have venue in the County of Stanislaus, State of California.
SECTION VIII

OTHER POLICIES AND PROCEDURES

A. SURPLUS DISPOSAL

1. Purpose

To establish a procedure for disposal of obsolete, damaged, scrap, or surplus equipment, materials and supplies by redistribution within the County, by sale or by other suitable action.

2. Background

a. In accordance with the California Government Code, Public Contract Code, and Stanislaus County Ordinance, the Purchasing Agent is authorized to sell, trade, trade-in, lease, exchange, or otherwise dispose of any personal property belonging to the County which is deemed to be surplus and not required for public use by the County which has a value of less than One Thousand Dollars ($1,000) per individual item without prior approval by the Board of Supervisors. The disposition of surplus property may be made without securing bids or advertising.

b. For the disposition of personal property exceeding One Thousand Dollars ($1,000) per individual item prior approval of the Board of Supervisors must be obtained by the Purchasing Agent.

c. Regardless of the value of the personal property to be sold the Purchasing Agent will be responsible for posting a notice of sale for such property for a period of not less than five (5) business days preceding the day of sale. Notices shall be posted in County office buildings and in such other places within the County as deemed advisable by the Purchasing Agent.

3. Application

This procedure shall apply to disposal of all property other than real property.

4. Procedure

a. Each department should review all material and equipment under department control at least once a year to determine its usefulness.

b. Whenever material or equipment becomes surplus or obsolete, the department head shall report this to the Purchasing Agent by completing a Stanislaus County Inventory Transfer Record. (Exhibit 3).
c. The Warehouse Supervisor shall, upon receipt of an approved Inventory Transfer Record, arrange to have the material or equipment removed, or advise the holder to retain the material or equipment at its present location pending disposition.

d. The Warehouse Supervisor shall periodically prepare a surplus property list containing all material and equipment determined to be surplus, but still possessing some useful life that could be utilized by another County department. The list shall be distributed to all department heads to determine if such material or equipment can be used by their department. Any department may request such material or equipment up to the time of the actual final disposition. Submit requests on the Stanislaus County Inventory Transfer Record.

e. Thirty (30) days after circulation of the list to department heads, the Warehouse Supervisor will submit a list of surplus materials to the Purchasing Agent or his designee, and, upon Board of Supervisor's approval, Purchasing will proceed with the disposition of the property by one of the following methods:

1) Return to manufacturer or supplier for credit;

2) Trade-in on new equipment;

3) Sale to the public through sealed bids;

4) Sell at public auction;

5) Sell for scrap value;

6) Lease;

7) Determine if the property has commercial value, or the estimated cost of its continued care, handling, maintenance, or storage would exceed the proceeds of sale;

8) Or otherwise dispose of any personal property in the best interest of the County.

5. **Surplus Sales Report**

   The Purchasing Agent will report all sales of surplus to the Auditor-Controller, and shall deposit all proceeds from sale in the County Treasury.
B. REQUESTS FROM GENERAL PUBLIC, FOR DONATION OF SURPLUS PROPERTY LOCATED AT COUNTY WAREHOUSE

1. Request should be made to the Chief Executive Office (CEO)

2. Request shall:
   a. Identify person making the request
   b. Identify organization making the request
   c. Describe the function of the organization
   d. Describe items and quantity requested
   e. Describe intended use of the items requested

3. If the CEO has no objection to the request, the request shall be forwarded to the Purchasing Division.

4. Purchasing Division shall determine availability, proper description, and value of property.

5. Purchasing Division shall discuss its findings with the office of the CEO, and if it is determined to be in the best interest of the County to recommend donation of requested items, the Purchasing Division shall prepare a Board Agenda and forward such to the office of the CEO.

C. REQUEST AND/OR TURN IN OF COUNTY PROPERTY TO SALVAGE

1. **Purpose**

   The Stanislaus County Inventory Transfer Record allows the Purchasing Agent to accept and properly dispose of any departmental surplus property. This same form can be used by County department to request, and when available, receive any surplus property from the Purchasing Agent's salvage.

2. **Procedure**

   The Stanislaus County Inventory Transfer Record must be completed by the requesting department and submitted to the Purchasing Agent. The necessary approval will be obtained from the Purchasing Agent and the form will be returned to the department. **It is the department's responsibility to make arrangements with the Warehouse Supervisor before delivering or picking up any salvage.**
SECTION IX

DEFINITIONS

The terms defined in this section shall have the meanings set forth below whenever they appear in this Manual.

A. BID - A comparative price offer made by an intended seller in reply to an invitation for bid or request for quotation.

B. BUYER - The Purchasing Agent, Assistant Purchasing Agent, or designated/deputized Purchasing staff.

C. CONTRACTOR - Any manufacturer, supplier, vendor, contractor, or individual doing business by contract with the County.

D. CONTRACTUAL SERVICES - All other required services which for reasons of specialized equipment, volume, or scope of the work, could not satisfactorily be performed by County forces. These include, but are not limited to, all electric power, gas, telephone, guard service, or garbage services; rental of equipment or machinery (with or without operator); tow, uniform, window washing and cleaning services; construction, remodeling or repair services; and all other types of agreements under which the contractor provides services required by the County.

E. CONSTRUCTION PROJECTS - Construction, remodeling, and/or installation requiring a major amount of labor of a single trade or various trades as well as the supplying of materials.

F. COUNTY - Stanislaus County, a government agency.

G. DISADVANTAGED BUSINESS ENTERPRISE (DBE) - A program designed to encourage the participation of qualified small, minority and women-owned businesses in the County's purchasing activity.

H. EQUIPMENT - Those items used in performing a task which are basically nonconsumable.

I. INVITATION FOR BID (IFB) - The complete assembly of related documents (whether attached or by reference) furnished to a prospective bidder for the purpose of bidding.

J. MATERIAL - A partially-processed item which is yet to be brought into final form or a product which is to be used in conjunction with other items to construct a functional product or system.
K. MAY - The permissive form.

L. MINORITY - an ethnic person of color including American Indians, Asians (including, but not limited to, Chinese, Japanese, Koreans, Pacific Islanders, Samoans, and Southeast Asians), Blacks, Filipinos, and Hispanics.

M. MINORITY BUSINESS ENTERPRISE (MBE) - A business concern that is all of the following:

1. At least 51 percent owned by one or more minorities, or in the case of a publicly owned business, at least 51 percent of the stock of which is owned by one or more minorities.

2. Managed by, and the daily business operations are controlled by, one or more minorities.

3. A domestic corporation with its home office located in the United States, which is not a branch or subsidiary of a foreign corporation, firm, or other business.

N. MUST - The imperative form.

O. PROCUREMENT - The buying, purchasing, renting, leasing, or otherwise obtaining of any materials, equipment, supplies, or services. Also included are all activities related to obtaining the above items.

P. PROFESSIONAL SERVICES - Services of attorneys, physicians, architects, engineers and other professional and/or technical consultants, individuals or organizations possessing specialized training and experience.

Q. PROPOSAL - The assembly of documents which a contractor provides in response to a Request for Proposal. This will minimally include a discussion of the task or product, the intent of the contractor to provide the task or product, and the cost involved.

R. PURCHASE - All forms of acquisitions of supplies, materials, equipment and services and includes rental, lease, or lease purchase.

S. PURCHASING AGENT - The Purchasing Agent of Stanislaus County.

T. PURCHASE ORDER - A written legal document signed by Purchasing stating all terms and conditions of a purchase transaction or referring to such terms and conditions as may exist in an accompanying contract.

U. REMOVAL - The permanent disbarment of a firm from doing business with the County.
V. REQUEST FOR PROPOSAL (RFP) - The complete assembly of related documents (whether attached or by reference) furnished to a prospective contractor for the purpose of presenting a proposal.

W. REQUEST FOR QUOTATION (RFQ) - (see "Invitation for Bid")

X. REQUISITIONER - The specific individual in a County department who initiates a Requisition/Store Issue. It may also refer to the department represented by the requisitioner.

Y. SERVICE - The furnishing of labor, time, or effort by a contractor which normally does not involve the delivery of a specific end product other than reports, unless the service is a construction service.

Z. SHALL - The imperative form.

aa. SUPPLIES - Those products, often of a minor nature, which are used outright and which are generally consumed through use.

bb. SUSPENSION - The temporary removal of a firm's name from bidder's lists and disqualification of that firm from doing business with the County for a specified period of time.

c. USER - The requisitioner or the County department which ultimately utilizes a product or service.

dd. WILL - The imperative form.

e. WOMAN BUSINESS ENTERPRISE (WBE) - A business concern that is all of the following:

1. At least 51 percent owned by a woman or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by one or more women.

2. Managed by, and the daily business operations are controlled by, one or more women.

3. A domestic corporation with its home office located in the United States, which is not a branch or subsidiary of a foreign corporation, firm, or other business.
SECTION X

EXHIBITS

A. Justification for Sole Source/Sole Brand
B. Purchase Order
C. Stanislaus County Inventory Transfer Record
COUNTY OF STANISLAUS
JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND

Requisition Number: ________________  Dated: ________________

Item: ____________________________________________________________________

Sole Source: □ Item is available from only one vendor. Item is one-of-a-kind item and is not sold through distributors. Manufacturer is a sole distributor.

Sole Brand: □ Various Vendors can supply the specified model & brand, and competitive bids will be solicited for the brand requested only.

Refer to the instructions on the back of this form for required criteria before completion.

JUSTIFICATION: (Attach additional sheets, if necessary)

CERTIFICATION:

I am aware of the requirements set forth in the County’s Purchasing Policy & Procedures Manual for competitive bidding and the established criteria for justification for sole source/sole brand purchasing. As an approved department representative, I have gathered technical information and have made a concerted effort to review comparable/equal equipment. This is documented in this justification. I hereby certify as to the validity of the information and feel confident that this justification for sole source/sole brand meets the County’s criteria and is accurate.

This form was completed by:

__________________________________________  DEPARTMENTAL

NAME  APPROVAL:

__________________________________________  DIRECTOR (or Authorized Rep.)/Date

__________________________________________  PROCUREMENT

DEPT/DIVISION REPRESENTATIVE/PHONE  APPROVAL:

__________________________________________  PURCHASING AGENT APPROVAL
CRITERIA FOR SOLE SOURCE/SOLE BRAND

A. FACTORS WHICH MAY BE APPLICABLE

Respond specifically to each question below in preparing a justification.

1. If the product requested is one-of-a-kind item, provide background information on how this was determined.

2. Provide information on why a particular product and/or vendor was chosen.

3. Provide information on other vendors that were contacted and why they cannot provide the requested product. Is the selected vendor also the manufacturer?

4. If unique features are required to successfully perform the required function, identify what those features are and why they are required. BE SPECIFIC.

5. Provide information on other models available and why they were rejected. Provide brand name, model, vendor name, date and name of each person contacted.

6. To "march and intermingle" is not normally an acceptable justification for sole brand. When you determine this is a justified factor which should be considered: the quantity, manufacturer, brand, model, property number of the existing equipment, and necessity for "interfacing" must be provided.

B. FACTORS WHICH DO NOT APPLY

The following factors should not be included in your sole source/sole brand justification. They will not be considered and only tend to confuse the evaluation process.

1. Personal preference for a product of vendor.

2. Cost, vendor performance, local service, maintenance, and delivery (these are award factors in competitive bidding).

3. Features which exceed the minimum department requirements, e.g. heavy duty.

4. Explanation for the actual need and basic use for the equipment, unless the information relates to a request for "unique features."

5. The statement "no substitutions" will not be considered without completion of the "Justification for Sole Source/Sole Brand" form.

If you need assistance in completing this justification for sole source/sole brand form, please contact the Purchasing office at 525-6319.
<table>
<thead>
<tr>
<th>COMMON CARTRIDGE</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>UNIT PRICE</th>
<th>EXTENSION</th>
<th>TOTAL</th>
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This is a sample purchase order.
# Exhibit C

## STANISLAUS COUNTY INVENTORY TRANSFER RECORD

**PLEASE TYPE OR PRINT CLEARLY**

<table>
<thead>
<tr>
<th>FROM</th>
<th>DEPARTMENT NAME</th>
<th>INDEX</th>
<th>CONTACT PERSON</th>
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</thead>
<tbody>
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<th>QUANTITY</th>
<th>DESCRIPTION</th>
<th>SERIAL NO.</th>
<th>COUNTY INVENTORY NO.</th>
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</table>

**APPROVED BY PURCHASING AGENT** [Signature] [Date]

**RELEASING DEPARTMENT**

I certify that I have released the article(s) stated above.

[Signature] [Date]

**RECEIVING DEPARTMENT**

I certify that I have received the article(s) stated above.

[Signature] [Date]

1034-59

PURCHASING-WHITE    AUDITOR-YELLOW    RECEIVING DEPARTMENT-PINK    RELEASING DEPARTMENT-GOLDENROD
May 5, 2017
Internal Governance Committee Agenda Item

TO: Internal Governance Committee

FROM: Kathy Herman, Fiscal Services Manager

I. SUBJECT: Purchasing Card and Travel Policies

II. ITEM NUMBER: 3

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION: Approve the draft Purchasing Card and Travel Policies and direct staff to bring to the Board for final adoption.

V. ANALYSIS: An operations audit completed in 2010 recommended several policies be adopted in order to maintain efficient consistent business practices. StanCERA has many policies, adopted at different times, without any standardization. As part of the current Strategic Plan, staff is to review and standardize internal and external communication. This review identified the potential need to implement the following two policies.

   a. Purchasing Card Policy – Biannually the County's internal audit division, audits StanCERA’s purchasing card activity. StanCERA views the County’s purchasing card policy as reasonable, however, given the business nature of StanCERA, some exceptions need to be identified and approved.

   b. Travel Policy – StanCERA’s travel policy was added as part of the bylaws in 2015. This policy while adequate does not accurately reflect the needs and business practices of StanCERA. A detailed policy provides clear direction to Board, staff and auditors. This travel policy recognizes that given the complexity of the fund, it is not beyond possibilities that travel outside of the United States, may be appropriate. The policy formalizes a list of appropriate educational opportunities, identifies how travel must be documented and how it will be reimbursed.

VI. RISK: None

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA’s business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.

VIII. ADMINISTRATIVE BUDGET IMPACT: None

______________________________  ________________________________
Kathy Herman, Fiscal Services Manager  Rick Santos, Executive Director
Stanislaus County Employees’ Retirement Association’s

Purchasing Card Policy

Stanislaus County purchasing card policy and procedures are meant to streamline the purchasing and accounts payable process by reducing the paperwork generated by small dollar, high volume transactions, eliminating the need for purchase orders and facilitating timely procurement of goods and services. They are located at http://intranet/departments/Auditor-Controller/Policies.pdf. StanCERA views these policies and procedures as fair and adequate. StanCERA will adopt and will abide by the Stanislaus County purchasing card policy and procedures with the following exceptions:

- “StanCERA Executive Director or his/her designee” should be substituted for “County Department Head” and “Department Head” throughout the policy.
- “Board of Retirement” should be substituted for “Board of Supervisors” throughout the policy.
- “StanCERA funds” should be substituted for “public funds” throughout the policy.
- All purchasing cards will be held in a secure place by the Executive Board Assistant when not being used by board members or staff with the exception of the staff member responsible for Central Office Supply purchases.
- Purchasing cards will not be used for transaction equal to or greater than $5,000.00.
- References in the policy to the “Purchasing Policy” and “Travel Policy” will refer to the StanCERA Purchasing Policy and the StanCERA Travel Policy.

StanCERA will administer and manage all purchasing card processes for the procurement of goods and services related to its operations. As a separate legal entity, StanCERA reserves the right to modify and/or reject any of the County purchasing card policy and procedures as it deems appropriate. Any such modifications and/or rejections will be documented and approved by the Board of Retirement.

Policy Review

The Board shall review this policy at least every three years.

Policy History

Approved mm/dd/yyyy

Approved /Adopted by the Board of Retirement

_______________________________________

Rick Santos, Executive Director

Approval / Adoption Date: ____________________
COUNTY OF STANISLAUS

PURCHASING CARD POLICY

Approved by the Stanislaus County Board of Supervisors

BOS Item 2015-22 on January 13, 2015
BOS Item 2017-07 on January 10, 2017

2017 Revision
TABLE OF CONTENTS

1. INTRODUCTION
   1.1 BACKGROUND .................................................................................. 1
   1.2 POLICY STATEMENT ........................................................................ 1
   1.3 ROLES AND RESPONSIBILITIES ..................................................... 1

2. POLICIES
   2.1 PURCHASING CARD ISSUANCE – AUTHORIZATION .................... 4
   2.2 COORDINATION WITH OTHER COUNTY POLICIES ....................... 4
   2.3 PURCHASING CARD USAGE AND RESTRICTIONS ....................... 4
   2.4 COUNTY ASSETS ............................................................................. 6
   2.5 UNAUTHORIZED CREDIT CARDS .................................................... 6
1. INTRODUCTION

1.1 BACKGROUND

Per Board Resolution 2003-762, approved by the Board of Supervisors on August 12, 2003, a review will be completed annually by a Purchasing Card Committee, consisting of representatives from the General Services Agency (GSA) - Purchasing Division, Auditor-Controller, County Counsel, and a member of the Public at Large. This committee will be responsible for reviewing the existing policy and making recommendations for revision. The revised policy for 2011 includes recommendations made by the Purchasing Card Committee, including that the County Purchasing Card Policy be reviewed every three years rather than annually. The Purchasing Card Procedures have been separated from the policy to allow for more timely updates, in keeping with software and other procedural changes.

County Department Heads are accountable to the Board of Supervisors and the public for the funds and assets entrusted to them. Each County Department Head is responsible for administering the basic County Purchasing Card Policy in accordance with policy guidelines and any other policies applicable to the purchase of goods and services.

1.2 POLICY STATEMENT

The Purchasing Card Program is designed to streamline the purchasing and accounts payable process by reducing the paperwork generated by small dollar, high volume transactions, eliminating the need for purchase orders and facilitating timely procurement of goods and services.

1.3 ROLES AND RESPONSIBILITIES

A. Cardholder:
   Each Cardholder shall:
   1. Comply with all provisions of the Purchasing Card Policy and those adopted by his/her Department Head or designee (Department Head) governing purchasing cards. Failure to comply may result in disciplinary action, including termination.
   2. Maintain security of card and card number.
   3. Be responsible for all charges placed on his/her card, except when fraudulent charges have been made by other than the cardholder.
   4. Comply with County procurement procedures and policies as issued by the GSA Purchasing Division to ensure the best price is obtained for the County.
   5. Obtain credit on the purchasing card from merchant for returned goods or discounts. Cash or gift cards may not be accepted from a merchant as to maintain the transaction integrity.
6. Immediately notify his/her Department Head if the card has been lost, stolen or if it is suspected the card may have been compromised.
7. Maintain notes on actions taken with dates and name of the person spoken to whenever there is a disputed transaction. Assist the County in resolving disputed charges with vendor/Master Card.
8. Return his/her County purchasing cards to his/her department before a cardholder’s date of termination.

B. Department Head
Each Department Head shall:
1. Identify their designee in writing and maintain a record of such for five (5) years. Designees shall have the full authority granted to and responsibilities required of Department Heads.
2. Annually, determine the necessity for and establish appropriate limits for all department purchasing cards, including those with limits, approved by the Purchasing Agent, in excess of $5,000. This annual report shall be signed and dated by the Department Head and maintained with purchasing card records for five (5) years. Assigned department staff has the capability to print or view these reports through the WORKS program. A change in job task, assignment, or transfer to another division may require modification or termination of the purchasing card account.
3. Approve all applications and maintenance forms. Department Head has ultimate authority for all purchasing cards with limits under $5,000.
4. Ensure that charges incurred by staff against the purchasing card are in compliance with the Purchasing Card Policy and deemed an appropriate use of public funds.
5. Ensure the timely reconciliation of the purchasing card statements.
6. Review all department charges made against purchasing cards each month for appropriateness and authenticity.
7. Request modifications to purchasing card as cardholder duties and responsibilities change. These modifications may include cancellation of card, monthly limit, address and name changes.
8. Request cancellation of purchasing card account upon termination of employment.

C. Purchasing Agent (General Services Agency)
The Purchasing Agent shall:
1. Identify their designee in writing and maintain a record of such for five (5) years. Designees shall have the full authority granted to and responsibilities required of the Purchasing Agent.
2. Coordinate the review of, and updates to, the Purchasing Card Policy with the Purchasing Card Committee.
3. Review and approve issuance of all purchasing card limits equal to, or in excess of, $5,000, based on the business case presented by the appropriate Department Head.
D. **Auditor-Controller**
The Auditor-Controller shall:
1. Identify his/her designee in writing and maintain a record of such for five (5) years. Designees shall have the full authority granted to and responsibilities required of the Auditor-Controller.
2. Post charges to department accounts.
3. Issue purchasing cards following approval by Department Head and Purchasing Agent if required.
4. Perform audits on an annual basis whereby departments/agency transactions are audited at a minimum once over a two year time period and provide audit results to each affected Department, Grand Jury, Board of Supervisors and Chief Executive Officer.
5. Cancel purchasing card accounts upon termination of cardholder’s employment.
6. Create and maintain the administrative procedures for the day-to-day operation of the Purchasing Card Program in accordance with the Policy and applicable laws and accounting best practices.

E. **Purchasing Card Clerk**
The Purchasing Card Clerk shall:
1. Be responsible for knowing and understanding all of the Purchasing Card Policy and associated departmental procedures.
2. Be directly responsible for canceling purchasing cards when a cardholder leaves service or a card is lost or stolen. A staff termination, change of duties, or other reason may necessitate cancellation or credit limit modification of a purchasing card.
3. Prepare an accurate and thorough reconciliation of the purchasing card statements, in a timely manner.

F. **Purchasing Card Committee**
The Purchasing Card Committee shall consist of representatives from the GSA Purchasing Division, Auditor-Controller, County Counsel, and a member of the Public at large. This Committee will be responsible for reviewing the existing policy and making recommendations for revision. A review of the policy will be completed every three years, or as needed should an issue arise.

G. **Misuse of Purchasing Card**
It is the responsibility of the Department Head to ensure that all purchases are reconciled and approved and that expenditures are appropriate. In the event that misuse is identified:
1. The Department Head will immediately notify the Deputy Executive Officer for Human Resources regarding the misuse.
2. The Deputy Executive Officer will inform the Chief Executive Officer and confer with County Counsel.
3. The Department Head will determine the appropriate disciplinary action after consultation with the Deputy Executive Officer for Human Resources and County Counsel, which may include termination, and may result in criminal prosecution.

4. In all cases, the cardholder is required to reimburse the County.

2. POLICIES

2.1 PURCHASING CARD ISSUANCE - AUTHORIZATION

A. Department Heads are responsible for ensuring that cardholders in their department utilize the purchasing cards in accordance with this policy.

B. If necessary to meet the needs of the department, the Department Head may approve assigning more than one purchasing card to a cardholder; however, the cumulative limit of the cards shall not exceed $5,000 except as authorized by the Purchasing Agent, based on a review of the business need. Cardholders who perform services for other separate legal entities that participate in the Purchasing Card Program are authorized to have more than one card up to the limits approved by each entity and the Purchasing Agent, as needed for cards with limits exceeding $5,000.

C. If an entity’s board adopts its own purchase limits, the Auditor-Controller’s Office will follow those limits when auditing, provided the entity has a written policy in place. Otherwise, the entity must abide by the County’s policy and limits.

2.2 COORDINATION WITH OTHER COUNTY POLICIES

County Purchasing Card Policy purchases are to be in accordance with Purchasing Card Policy, Travel Policy, codes, standards, department procedures and any other applicable County policies.

2.3 PURCHASING CARD USAGE AND RESTRICTIONS

A. Using the Purchasing Card

1. Purchasing cards may only be used to purchase goods and services costing less than $5,000 per item, including taxes, shipping, etc., except in the event of an emergency, as defined in County Code 2.52. Departments must assure they are making the most economical purchase that meets their needs as well as the requirements of other interrelated departments. All purchasing card users must follow the GSA Purchasing Division Policies and Procedures Manual.

   a. Cardholders may not 'split' purchases to avoid credit limits or
   b. County Purchasing Policy limits.
B. Limitations/Restrictions

1. County purchasing card charges are subject to the limitation that sufficient funds are available in the department's budget to cover all charges; the expense provides a public benefit; and is incurred while performing official duties.

2. Allowable charges shall not exceed the approved credit limit established by the Department Head for that specific purchasing card.

3. County purchasing cards must never be used for personal purposes. Should a County purchasing card inadvertently be used for an unallowable purpose, the cardholder shall immediately notify their supervisor and reimburse the County. NOTE: County purchasing card accounts must never be used to represent personal credit worthiness to obtain a personal credit card account.

4. Purchasing card expenditures for spouses, traveling companions, or any unauthorized individual (including travel expenses for airline tickets, meals, hotel accommodations, etc.) are prohibited.

5. County purchasing cards must never be used to receive cash advances.

6. Cardholders are cautioned not to carry his/her County purchasing card during off duty hours (e.g., on vacation).

7. A cardholder may not lend his/her assigned County purchasing card to another individual for his/her use. One cardholder may charge County business items on their card for another County employee, such as hotel or airline reservations, conference registrations, or County-related meals.

8. County purchasing cards are not to be used to purchase fuel for private vehicles except where exempt by contract. Payroll reimbursement for mileage covers private vehicle use, according to the County Travel Policy limits and guidelines.

9. County purchasing cards may be used to fuel rental vehicles when a cardholder is using the rental vehicle for official County business and a participating Card Lock Fuel Program station is not available.

10. For motor pool or department-owned vehicles, participating County Card Lock Fuel Program stations should be utilized to purchase fuel in order to reduce County costs. Purchasing cards may be used if there is not a Card Lock Program station available.

11. Transactions of Department Heads and elected officials will be subject to audit by the Auditor/Controller's Office and the results will be reviewed by the Chief Executive Officer and/or the Board of Supervisors. The Chief Executive Officer and/or the Board of Supervisors, at their discretion, may review Purchasing Card use by the Department Heads and elected officials at any time.

12. Intentional misuse of a County purchasing card may result in disciplinary action, including termination, and may result in criminal prosecution.
2.4 COUNTY ASSETS

All purchases of County assets and inventorable equipment must comply with the Auditor-Controller Capital Asset Inventory policy.

2.5 UNAUTHORIZED CREDIT CARDS

Individuals and departments are not to apply for credit cards in the County or department’s name, except as authorized by the Board of Supervisors.
Stanislaus County Employees’ Retirement Association

Travel Policy

1. INTRODUCTION

Policy Statement

Stanislaus County Employees’ Retirement Association (StanCERA) business requires necessary periodic travel by its’ board members and staff beyond their offices or locations of normal work activities. StanCERA shall pay for business expenses when reasonable and directly related to conducting business outside the jurisdictional boundaries of Stanislaus County. Board members and staff shall exercise prudent judgement and show proper discretion for accountable and economic use of StanCERA funds.

1.1 GENERAL

StanCERA’s Executive Director is accountable to the Retirement Board and the public for funds and assets entrusted to StanCERA. StanCERA Executive Director or his/her designee is responsible for administering and ensuring compliance with this policy. StanCERA designee shall be determined by the Executive Director in writing which will include those items the designee is authorized to approve.

Approved education and travel expenses for Board and staff members shall be direct costs of administration of StanCERA (or directly charged to investments in the case of education and travel expenses for investment staff) and may not be paid through third party contracts or otherwise without express written authorization of the Board of Retirement. All travel and education expenses shall be included in the StanCERA annual budget and approved by the Board of Retirement. Due diligence expenses, as authorized by the Board, shall not be treated as costs of administration.

All travel must be for business or education related purposes. This may include, but is not limited to the following: conventions, conferences, trainings, seminars, meetings and due diligence trips. Each Board member and staff is expected to exercise good judgement in incurring travel expenses.

The Executive Director shall submit to the Retirement Board a quarterly report on conference, seminar and educational course attendance and expenditures covering Board member and staff travel related to such events. The report shall identify the individual Board member or staff, location, purpose and cost of the travel.
1.2 TRAVEL APPROVAL

Except as otherwise provided herein, reimbursement for travel expenses for a Board member or the Executive Director to attend an educational conference or seminar (or other type of meeting or event) requires prior approval of the Board of Retirement. All reimbursement for travel expenses for an employee of StanCERA to attend an educational conference or seminar (or other type of meeting or event) requires the prior approval of the Executive Director or his/her designee.

Travel by a Board member to a destination outside the continental United States requires pre-approval by the Board. Travel by staff to a destination outside the continental United States requires pre-approval by the Executive Director and notification to the Board Chair.

Board members and StanCERA staff designated by the Executive Director are automatically authorized and encouraged to attend the following:

- State Association of County Retirement Systems (SACRS) regular meetings
- National Conference on Public Employee Retirement Systems (NCPERS) annual conference, annual safety conference and annual legislative workshop
- CalAPRS annual general assembly and round table meetings
- National Association of State Retirement Administrators (NASRA) conferences
- National Institute on Retirement Security (NIRS) conferences
- CalAPRS basic and advance educational programs
- SACRS basic and advanced educational programs
- Wharton School basic and advanced investment programs
- Global Financial Markets Institute programs
- Institute of Fiduciary Education conferences
- Pension Real Estate Association conferences
- International Institute for Research annual Public Funds conference
- Pension and Investments conferences
- Pacific Pension Institute conferences
- Institutional Investor forums
- Council of Institutional Investors conferences
- Institutional Real Estate, Inc. conferences
- Opal Financial Group conferences
- The Pension Bridge conferences
- Conferences sponsored by the Board of Retirement’s retained consultants, investment managers, and pension software vendor
- Committee meetings and/or Board of Director meetings of the organizations named above and below of which the Board and/or staff member has been appointed
In addition, StanCERA staff designated by the Executive Director are automatically authorized and encouraged to attend the following:

- Public Pension Financial Forum (P2F2) annual conference
- Government Finance Officers Association (GFOA) conference and trainings
- American Institute for Certified Public Accountants (AICPA) conference and trainings
- Society of Actuaries (SOA) conference and trainings
- Institutional Limited Partners Association (ILPA) conference
- Chartered Financial Analyst (CFA) trainings
- Chartered Alternative Investment Analyst (CAIA) conference and training
- Prism training

For any other type of meeting, conference or event not listed above, an authorization to attend in the form of a confirming email shall be obtained prior to incurring any expenses related to travel.

A Travel Authorization Form shall be completed prior to any StanCERA staff or Board member beginning the trip. All travel authorizations must be supported by written documentation including the business purpose for the travel. Documentation should include but not be limited to a copy of the conference agenda item, date, location, training information, sponsor and registration fee.

Board members and staff who travel to conferences or seminars that are not automatically authorized above shall file with the Executive Director a written report that briefly summarizes the information and knowledge gained that may be relevant to other Board members and staff, provides an evaluation of the conference or seminar, and provides a recommendation concerning future participation. The Executive Director shall provide a copy of the report to each Board member along with his/her quarterly report.

1.3 PAYMENT FOR TRAVEL EXPENSES

Stanislaus County Purchasing Cards are the preferred method of payment for travel expenses and are governed by StanCERA’s Purchasing Card Policy. Payroll reimbursement and blue claim reimbursement are also acceptable methods for payment of travel expenses incurred.

Claims for reimbursement pursuant to this policy must be submitted within 30 days following return to Stanislaus County.

Itemized receipts must be submitted for each purchase, along with the approved Travel Authorization Form. Documents that substantiate the expenses must be submitted including but not limited to business purpose for the travel, agenda for the conference, copy of the hotel folio, airfare, itemized receipts for meals, and proof of mileage including destination and total miles either one way or both ways. Items charged to the purchasing cards shall be excluded from the reimbursement claim being made through payroll or the blue claim process.
If, at the conclusion of a business-related trip, it would be impractical for a Board member or staff to return home the same day and arrive prior to 10:00pm California time (due to the distance that must be traveled, or the unavailability of a return flight), the Board member or staff will be entitled to be reimbursed for one additional night of lodging.

When a receipt is misplaced or an itemized receipt not available, a Misplaced Receipt Form must be completed and signed by the employee within 30 days of the travel date and signed by the Executive Director or his/her designee certifying the expense was a valid StanCERA travel expense.

1.4 GENERAL TRAVEL ARRANGEMENTS

StanCERA Board members and staff are encouraged to take advantage of government discounts, Internet travel discounts or travel agency’s special rates available for car rentals, hotels and other incidental travel requirements.

The Executive Director or his/her designee shall make a determination to include such factors as employee schedules, distance, weather conditions, meeting participation or emergencies when approving travel expenses for extended travel time before or after a conference, or seminar, etc. Written documentation for the business purpose for the travel should include the approval for extended travel time, such as setting up prior to an early morning meeting.

Receipts for car rental, lodging or meals that include multiple StanCERA individuals traveling together must list the names of all individuals included in the detailed receipt.

Board members or staff who are not able to honor a reservation will be responsible for canceling in compliance with the terms of the hotel, airline, etc. Any charges to StanCERA or lost refunds resulting from failure to cancel a reservation shall be charged to the Board member or staff unless it can be shown that such failure to cancel the reservation was the result of circumstances beyond that individuals control.

2. TRAVEL POLICY PROVISIONS

2.1 TRANSPORTATION

The Executive Director or his/her designee is responsible for ensuring the most practical method of transportation is selected. Factors that may be considered include salary cost, staff schedules, ADA accommodations, distance of travel, and StanCERA priorities.

Reimbursement for travel by commercial aircraft shall be approved by the Executive Director or his/her designee. Board members and staff are not authorized to travel First Class, unless upgraded for free by the airline or emergency conditions exist, without prior authorization by the Executive Director or his/her designee. The Executive Director or his/her designee may approve exceptions to the foregoing when it is necessary or desirable to meet the business obligations of StanCERA.
The Executive Director or his/her designee may approve any mode of vehicle travel such as; private vehicle, rental car, or taxi. Board members and staff who choose to transport a spouse, companion, or other in a rental vehicle shall be required to rent said vehicle at their own expense and then submit a claim for reimbursement upon their return. StanCERA staff and County employees on the Board of Retirement who receive a car allowance are prohibited from checking out a County vehicle or County-contracted rental vehicle for in-county travel.

Mileage reimbursements for in and out of County are non-taxable to Board members and staff per the IRS. In County travel does not require an approved Trip Authorization. Out of County does require an approved Trip Authorization. Both in County and out of County mileage reimbursement requests must be documented with proof of the mileage using the current mileage chart maintained by Stanislaus County Auditor-Controller’s Office, or odometer readings, or Internet map services mileage calculations such as MapQuest or Google Maps.

Board members or staff who elect to use their personal automobile for travel will be reimbursed for mileage to the point that does not exceed the cost of the most economical round-trip ticket between Stanislaus County and the destination city. Board members and staff must comply with applicable state laws regarding insurance coverage.

2.2 TRAVEL TIME

One-Day Trips – Time spent traveling as part of an employee’s daily work activity during regular work hours is FLSA (Fair Labor Standards Act) compensable work time. This includes travel from one job site to another, or travel from a designated meeting place to a job site. For example, the employee reports to work as usual at 8:00am and then drives to a 10:00am meeting/training in another county.

Time spent traveling outside of regular work hours is FLSA compensable work time if the travel is from home to an alternate worksite outside the County for a one day special assignment/training/meeting. For example, the employee leaves home at 6:00am to travel to Sacramento for a meeting at 8:00am. The employee is compensated for the travel time regardless if he/she is the driver or the passenger. However, the department should adjust the employee’s work schedule to avoid any overtime liability whenever possible.

Overnight Travel – Overnight travel is FLSA compensable work time. Travel by an employee who will be away from home overnight is work time only during those periods that coincide with the employee’s regular working hours (e.g., 8:00am to 5:00pm). Such time is counted as hours worked even if it occurs on a non-working day such as Saturday or Sunday. Travel outside of regular working hours as a passenger in a plane, train, boat, bus, or automobile does not qualify as hours worked, unless work is performed while traveling. Travel time is only compensable if the employee is the driver.
2.3 MEALS

Reimbursements for meals outside of Stanislaus County will be made for the actual amount spent up to the maximum meal allowance. StanCERA will pay for the expense of all meals associated with travel for the Board members and staff. The limit on meals includes an allowance for a 15% tip; however, due to the nature of StanCERA travel needs, the Executive Director or his/her designee is authorized to approve reasonable total meal overages for StanCERA Board members. StanCERA staff shall, at all times, stay within the meal limits prescribed below unless there is an exception. The exception must be documented and approved in writing by the Executive Director or his/her designee via initial and date on the receipt. An itemized receipt along with the signed Trip Authorization must be provided for payroll reimbursement, blue claim, or when using the purchasing card. Meals are not reimbursable if they are purchased within Stanislaus County jurisdictional limits. Below are the maximum meal rates:

- Breakfast $15.00
- Lunch $20.00
- Dinner $35.00

Receipts for multiple meals for a group must list all names on the itemized receipt.

IN-COUNTY MEALS

With Executive Director or his/her designee written pre-approval, in-county meals are allowable when incurred in conjunction with StanCERA business meetings or special projects, oral interview boards, and/or recognized trainings where the employee’s attendance is required all day without a discretionary lunch period and the meal cannot be claimed through another agency. Meals provided as part of training or meetings that exceed meal rates are allowable and are not considered exceptions. The business purpose of the in-county meal must be documented and retained with the accounting records as support and for audit purposes.

2.4 OTHER ALLOWABLE TRAVEL EXPENSES

Allowable Tips:
- Transportation that takes you between an airport or station and your hotel and the hotel to the temporary work location or meeting place – 10% to 15% of the fare
- Baggage carriers and hotel housekeeping services (per diem option includes these incidentals) - $1 to $2 per bag and up to $10 for housekeeping
- Food and beverages (included in meal allowance limits)

Miscellaneous Out-of-Pocket Expenses including but not limited to:
Ensuring tomorrow’s benefits through prudent management.

Itemized receipts are required for any miscellaneous out-of-pocket expenses.

2.5 PROHIBITED PURCHASES

- Costs incurred by or related to a spouse or companion
- Alcoholic beverages
- Any type of tobacco
- Personal expenses such as; laundering, barbering, massages, tips other than those allowed, pay TV and personal calls made from the hotel phone.

Any non-business charges appearing on any billings will be excluded from a claim for reimbursement or, if the purchasing card was used, will be requested to be reimbursed by the purchasing card holder.

3. RECORD KEEPING

Written documentation to support travel must be located in centralized department files and available for audit purposes. StanCERA must retain all documentation supporting travel activity for a minimum of one (1) year hard copy and five (5) years electronically.

Policy Review

The Board shall review this policy at least every three years.

Policy History
14.6. REIMBURSEMENT FOR TRAVEL EXPENSES RELATED TO EDUCATION AND DUE DILIGENCE VISITS

The Retirement Board recognizes that Retirement Board members and staff training as well as due diligence visits are necessary activities to insure that benefits are administered properly and assets are managed well. To that end, the following Travel Policy is established:

For any educational event or due diligence travel, all reasonable expenses related to the trip will be reimbursed or paid for by StanCERA. See travel policy adopted __________ Reasonable expenses will include airfare, train fare, mileage (IRS approved rate using odometer readings or Stanislaus County Auditor-Controller mileage chart), ferry, toll bridge, parking, shuttle service, taxi service (including tip), hotel lodging, meals (including tips), necessary business phone calls, tips for porterage, and other expenses that may occur which are incurred by the traveler for the approved travel. The traveler should present receipts for all items which are easily obtainable (such as lodging and meals) but may also claim amounts for such expenses as bridge toll, taxi service or tips for porterage for which receipts are generally not given. The StanCERA business traveler must pay for any additional costs for a spouse or other fellow traveler who has not been authorized to travel on StanCERA business. The Executive Director will review and approve the travel expenses for all Retirement Board members and other staff. A member of the Retirement Board will review and approve the travel expenses of the Executive Director. The disbursing agent for StanCERA (i.e. the Stanislaus County Auditor-Controller’s Office), will allow for and pay the travel expenses of the Retirement Board members and staff that have been approved by either the Executive Director or member of the Retirement Board.

14.6. Amended 02/25/2014
14.6. Amended on 12/16/2015
14.6 Amended on __________