

Stanislaus County Employees' Retirement Association

832 12th Street, Ste. 600, Modesto, CA 95354 • PO Box 3150, Modesto, CA 95353 • www.stancera.org • 209-525-6393 • 209-558-4976 Fax

AGENDA

BOARD OF RETIREMENT 832 12th Street Ste. 600, **Wesley W. Hall Board Room** Modesto, CA 95354

May 22, 2018 1:30 p.m.

The Board of Retirement welcomes you to its meetings, which are regularly held on the fourth Tuesday of each month. Your interest is encouraged and appreciated.

CONSENT/ACTION ITEMS: Consent matters include routine administrative actions and are identified under the Consent Items heading. All other items are considered to be action items "Action" means that the Board may dispose of any item by any action, including but not limited to the following acts: approve, disapprove, authorize, modify, defer, table, take no action, or receive and file.

PUBLIC COMMENT: Matters under jurisdiction of the Board, may be addressed by the general public before or during the regular agenda. However, California law prohibits the Board from taking action on any matter which is not on the posted agenda unless it is determined an emergency by the Board of Retirement. Any member of the public wishing to address the Board during the "Public Comment," period shall be permitted to be heard once up to three minutes. Please complete a Public Comment Form and give it to the Chair of the Board. Any person wishing to make a presentation to the Board must submit the presentation in written form, with copies furnished to all Board members. Presentations are limited to three minutes.

BOARD AGENDAS & MINUTES: Board agendas, minutes and copies of items to be considered by the Board of Retirement are customarily posted on the Internet by Friday afternoon preceding a meeting at the following website: www.stancera.org.

Materials related to an item on this Agenda submitted to the Board after distribution of the agenda packet are available for public inspection at StanCERA, 832 12th Street, Suite 600, Modesto, CA 95354, during normal business hours.

AUDIO: All Board of Retirement regular meetings are audio recorded. Audio recordings of the meetings are available after the meetings at http://www.stancera.org/agenda.

NOTICE REGARDING NON-ENGLISH SPEAKERS: Board of Retirement meetings are conducted in English and translation to other languages is not provided. Please make arrangements for an interpreter if necessary.

REASONABLE ACCOMMODATIONS: In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Board Secretary at (209) 525-6393. Notification 72 hours prior to the meeting will enable StanCERA to make reasonable arrangements to ensure accessibility to this meeting.

- 1. Call Meeting to Order
- Roll Call
- 3. Announcements
- 4. Public Comment
- 5. Consent Items
 - a. Approval of the April 24, 2018 Meeting Minutes View
 - b. Monthly Staff Report Agenda Item View
 - c. Legal/Legislation Update
 - d. VERUS Workplan View
 - e. Approval of Service Retirement(s) Government Code Sections 31499.14, 31670, 31662.2 & 31810
 - 1. Cardoza, Karen BHRS Effective 5-26-18
 - 2. Gomez, Hazel DCSS Effective 5-25-18
 - 3. Green Craig Planning Effective 3-31-18
 - 4. Marsh, Janna BHRS Effective 4-25-18
 - 5. Taylor, Debra BHRS Effective 3-17-18
 - 6. Tolman, Holly DCSS Effective 3-29-18
 - 7. Vieira, Debbie BHRS Effective 5-28-18
 - 8. West, John D.A. Effective 5-01-18

5. <u>Consent Items (Cont.)</u>

- f. Approval of Deferred Retirement(s) Government Code Section 31700
 - 1. Earl, Robert SO Effective 04-18-18 *
 - 2. Fabela, Richard Public Works Effective 10-27-17
 - 3. Grewal, Harinder AG COMM Effective 04-20-18
 - 4. Lopez, Alicia CSA Effective 09-29-17
 - 5. Sum, David D.E.R. Effective 11-10-17
 - 6. UnRuh-Salonen, Karryn HSA Effective 04-27-18
 - * Indicates Safety Personnel
- g. Approval of Disability Retirement Government Code Section 31724
 - 1. Moyer, Roberta Sheriff's Department, Non-Service Connected, Effective March 10, 2017
 - 2. Myers Sr., Harry DER, Service-Connected, Effective April 26, 2016
- h. Approval of Death Benefit Government Code Section 31781, 31781.1, 31781.3
 - 1. Deal, Deborah, Deceased April 27, 2018, CSA Active Member

6. Investment

- a. Functionally Focused Portfolio (FFP) Annual Reconciliation
 Agenda Item <u>View</u> Attachment 1 <u>View</u>
- b. Raven Capital Annual Meeting Agenda Item <u>View</u>
- c. Private Markets RFI Process Update Agenda Item <u>View</u>
- 7. Verus Investment Consultant
 - a. April Flash Report View
 - b. Investment Performance 2018 Quarter 1 Review View
 - c. Annual Asset Allocation Review
 Agenda Item <u>View</u> Attachment 1 <u>View</u>

8. Administrative

- a. Information Technology Solutions (ITS) Project Update View
- b. Board Room Committee Update
- c. Fiscal Year 2018-2019 Proposed Administrative Budget Agenda Item <u>View</u> Attachment 1 <u>View</u>

9. Closed Session

- a. Conference with Legal Counsel Pending Litigation One Case:
 O'Neal et al v. Stanislaus County Employees' Retirement Association
 Stanislaus County Superior Court Case No. 648469
 Government Code Section 54956.9(d)(1)
- b. Conference with Legal Counsel Pending Litigation One Case: Stanislaus County Employees' Retirement Association v. Buck Consultants, LLC, Mediation Pursuant to Evidence Code Sections 1115, 1119, 1152 Government Code Section 54956.9d)(4)
- 10. Members' Forum (Information and Future Agenda Requests Only)
- 11. Adjournment



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BOARD OF RETIREMENT MINUTES April 24, 2018

Call Meeting to Order

Meeting called to order 1:30 p.m. by Trustee Lynch, Chair

2. Roll Call

Trustees Present:

Mike Lynch, Jim DeMartini, Donna Riley, Sam Sharpe, Darin Gharat

Jeff Grover, Michael O'Neal, Lauren Klein and Mandip Dhillon

Trustees Absent:

None

Alternate Trustee:

Rhonda Biesemeier, Alternate Retiree Representative

Staff Present:

Others Present:

Rick Santos, Executive Director

Dawn Lea, Member and Employer Services Manager

Natalie Elliott, Interim Fiscal Services Manager Kellie Gomes, Executive Board Assistant

Fred Silva, General Legal Counsel

Ed Hoffman, Verus Investment Consultant

3. Announcements

None

4. Public Comment

None

5. Consent Items

- a. Approval of the March 27, 2018 Meeting Minutes
- b. Monthly Staff Report
- c. Legal/Legislation Update
- d. StanCERA Complaint Log of January 1 March 31, 2018
- e. Executive Director Goals Update Quarter 1 2017
- f. Approval of Service Retirement(s) Government Code Sections 31499.14, 31670, 31662.2 & 31810
 - 1. Gustafson, Constance BHRS Effective 03-31-18
 - 2. Ham, Lesley Auditor Controller Effective 03-29-18
 - 3. Hatter, Michelle Probation Effective 04-13-18 *
 - 4. Ott, Melinda Stan Reg 911 EFF 04-22-18
 - 5. Owen, Sharon HSA EFF 04-27-18

Consent Items (Cont.)

- 6. Smith, Patsy Sheriff Effective 04-07-18
- 7. Vohra, Firoz Public Works Effective 03-31-18
- 8. Welch. Paul Veterans Services Effective 03-16-18
- 9. Yarbery, Tommy City of Ceres Effective 03-14-18
 - * Indicates Safety Personnel
- g. Approval of Deferred Retirement(s) Government Code Section 31700
 - 1. Cordova, Dolores CSA Effective 02-24-18
 - 2. Gregston, Erin BHRS 04-01-18
 - 3. Lakshmi, Pajagopalan StanCOG Effective 11-17-17
 - 4. Leiva, Robert Sheriff Effective 11-01-17 *
 - 5. Perry, Mark Sheriff Effective 03-10-18
 - 6. Purto, Elizabeth BHRS Effective 01-13-18
 - 7. Silva, Cynthia CSA Effective 01-06-18
 - * Indicates Safety Personnel
- h. Approval of Disability Retirement Government Code Section 31724
 - 1. Walters, Kendra Treasurer Tax Collector, Non-Service Connected, Effective April 25, 2018
- I. Approval of Death Benefit Government Code Section 31781, 31781.1, 31781.3
 - 1. Forrette, Pamela. Deceased March 22, 2018, HSA Active Member
 - 2. Smith, Robert, Deceased April 2, 2018, Parks and Recreation Active Member
 - 3. Valencia, Tanya, Deceased February 23, 2018, HSA Active Member

Motion was made by Trustee Gharat and seconded by Trustee O'Neal- to accept the consent items as presented

Motion carried unanimously

6. Investment

None

- 7. Verus Investment Consultant
 - a. Workplan
 - b. March Flash Report

Ed Hoffman VERUS Consultant presented both items by phone.

8. Administrative

a. Direction for Voting Delegates of State Association of County Retirement Systems (SACRS) at the 2018 Spring Business Meeting.

Motion was made by Trustee O'Neal and seconded by Trustee Dhillon to support the SACRS nominating committee's recommended ballot as presented as well as direct the delegate to vote yes on all nominees if voted on separately.

Motion Carried unanimously

Motion was made by Trustee O'Neal and Seconded by Trustee Klein to approve SACRS co-sponsor or SB1270 and direct the delegate to vote yes.

Motion Carried unanimously

- b. Information Technology Solutions (ITS) Project Update
- c. New Board Room Tenant Improvements

Motion was made by Trustee Gharat and seconded by Trustee Riley to assemble an ad-hoc committee for the new board room tenant improvements. The committee is as follows:

Trustee Biesemeier Trustee O'Neal Trustee DeMartini Trustee Grover

Motion Carried unanimously

9. Standing Committees

- a. Internal Governance Committee
 - i. Internal Governance Committee's Recommendation for the Biennial Bylaw Revision.

Motion was made by Trustee Gharat and seconded by Trustee Grover to accept the Internal Governance Committee's recommendation for the Biennial Bylaw revisions.

Motion Carried unanimously

10. Closed Session

- a. Conference with Legal Counsel Pending Litigation One Case:
 O'Neal et al v. Stanislaus County Employees' Retirement Association
 Stanislaus County Superior Court Case No. 648469
 Government Code Section 54956.9(d)(1)
- b. Conference with Legal Counsel Pending Litigation One Case: Stanislaus County Employees' Retirement Association v. Buck Consultants, LLC, Mediation Pursuant to Evidence Code Sections 1115, 1119, 1152 Government Code Section 54956.9d)(4)

No Closed Session

11. Members' Forum (Information and Future Agenda Requests Only)

Trustee Grover and Trustee Lynch updated the board regarding the two day conference that they attended provided by Pension Bridge. Information shared summarized the event as a negative outlook for the investment future for equities.

Trustee Biesemeier and O'Neal updated the board on the CRCEA conference.

Chris Wisdom asked the board if it was the boards pleasure to move the workplan and the monthly flash report provided by VERUS to the consent portion of the agenda in the future. The board expressed wishes to have the workplan only to be moved to consent on future agendas.

Rick announced he appointed Natalie Elliott permanently to the position of Fiscal and Member Services Manager which she currently filled as interim.

12. Adjournment

Meeting adjourned at 2:11 p.m.

Respectfully submitted,

Rick Santos, Executive Director

APPROVED AS TO FORM:

Fred Silva, GENERAL LEGAL COUNSEL

Fred Silva, General Legal Counsel



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May 22, 2018

Retirement Board Agenda Item

TO: Retirement Board

FROM: Rick Santos, Executive Director

I. SUBJECT: Monthly Staff Report

II. ITEM NUMBER: 5.b

III. ITEM TYPE: Information Only

IV. STAFF RECOMMENDATION: None

V. ANALYSIS:

a) Member & Employer Services (MESS) – During the month April, Member and Employer Services Staff processed 37 new hires (5 Safety and 32 General), 18 terminations, 12 member requests resulting in 27 estimates and 19 member requests resulting in 34 buy back contracts. There were 45 individual counseling sessions. MESS staff presented at 1 New Employee Orientation (NEO).

MESS staff continues to be a major player in the development of the Information Technology System. Staff are continuing to work closely with our plan sponsors in assisting them in the development of the file specifications for the regular employer payroll upload to StanCERA.

- b) Investment Governance and Compliance In April, staff concluded contract negotiations with Prudential and Greenfield. In the case of Greenfield, we funded the first capital call to the Gap VIII Fund for approximately \$5.2 million. Staff continued to perform research on the topic of private markets investments through discussions with various service providers as well as conversations with investment staff at other '37 Act systems. Staff posted a Request for Information (RFI) on Private Markets Design and Implementation Services. Finally, staff completed StanCERA's membership application to ILPA (Institutional Limited Partners Association).
- c) Fiscal Services Employer and employee contributions totaling \$8,035,998 were received through 12 different payroll batches in February. 21 contribution refunds and death benefit payouts totaling \$69,691 were processed. The retiree payroll for February totaled \$9,937,739 and was processed as scheduled.

Staff continues to partner with Member Services in defining the business rules for the new pension software. Staff is being proactive with the three upload employers discussing the import file specifications. Testing of the Employer Reporting will begin in April. Meetings have started with Tegrit regarding the Buy Back process which will be the next piece of the Pension Administration System to get programmed.

Retirement Board – May 22, 2018 Monthly Staff Report Page 2

VI. RISK: None

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently*

VIII. ADMINISTRATIVE BUDGET IMPACT: NONE

Rick Santos, Executive Director

Matali Ellit

Natalie Elliott, Interim Fiscal Services Manager

Chris Wisdom, Retirement Investment Officer



StanCERA Investment Program 12-Month Workplan

| changes from prior month highlighted in yellow | |
|--|-------------------------------|
| | Time Changes from prior month |
| May, 2018 | 0:55 |
| Flash report and 12-month workplan | 0:05 |
| Quarterly investment performance report | 0:30 |
| Annual review of FFP with updated capital market assumptions | 0:20 |
| June, 2018 | 1:05 |
| Flash report and 12-month workplan | 0:05 |
| Review of investment program governance documents | 0:30 Moved from May 2018 |
| Private markets next steps | 0:30 |
| July, 2018 | 0:35 |
| Flash report and 12-month workplan | 0:05 |
| Cash overlay education and search authorization | 0:30 |
| August, 2018 | 1:05 |
| Flash report and 12-month workplan | 0:05 |
| Quarterly investment performance report | 0:30 |
| Transition management education and search authorization | 0:30 |
| September, 2018 | 0:35 |
| Flash report and 12-month workplan | 0:05 |
| Cash overlay search presentation & selection | 0:30 |
| October, 2018 | 0:35 |
| Flash report and 12-month workplan | 0:05 |
| Transition management search presentation & selection | 0:30 |



StanCERA Investment Program 12-Month Workplan

| changes from prior month highlighted in yellow | |
|--|-------------------------------|
| | Time Changes from prior month |
| November, 2018 | 0:35 |
| Flash report and 12-month workplan | 0:05 |
| Quarterly investment performance report | 0:30 |
| December, 2018 | 0:05 |
| | |
| Flash report and 12-month workplan | 0:05 |
| January, 2019 | 0:05 |
| Flash report and 12-month workplan | 0:05 |
| February, 2019 | 0:35 |
| Flash report and 12-month workplan | 0:05 |
| Quarterly investment performance report | 0:30 |
| March, 2019 | 0:05 |
| Flash report and 12-month workplan | 0:05 |
| April, 2019 | 0:05 |
| • | |
| Flash report and 12-month workplan | 0:05 |



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May 22, 2018 Retirement Board Agenda Item

TO: Retirement Board

FROM: Rick Santos, Executive Director

I. SUBJECT: Functionally Focused Portfolio (FFP) Annual Reconciliation

II. ITEM NUMBER: 6.a

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION: 1) Maintain a 7 year shortfall immunization process 2) Transfer approximately \$143,000,000 from DFA to Insight on or around June 30, 2018 with the actual transfer value to be based on a final valuation in mid-June

V. EXECUTIVE SUMMARY: Last year the Board approved the concept of a functionally focused portfolio (FFP). The FFP process essentially insures or immunizes future benefit payments that StanCERA will be required to pay over some pre-determined number of future years. It accomplishes this by using employer and employee contributions to fund as much of the benefit payments as possible and any leftover unfunded benefit payment (a "shortfall") would come from invested assets that produce cash flows precisely when these unfunded shortfalls come due each month. Shortfalls are defined as benefit payments plus administrative expenses less employer and employee contributions.

The FFP process provides several benefits:

- 1. Operational efficiency: Since shortfall payments are deposited by the investment manager directly into StanCERA's liquid account at a known time, staff has the luxury of knowing that all the money needed to pay retirement benefits is always there precisely when needed and can simply pay retirees without having to move money around various accounts or continually work with the managers to make sure enough money is available to pay benefits.
- 2. Financial efficiency: The shortfall payments deposited in StanCERA's account each month (just prior to paying benefits) come from assets that generally have just "thrown off" those payments (cash flows). That is, the investment was originally set up to remain fully invested for as long as possible and pays coupons or principal maturation at just the right time. Thus there is very little cash drag due to idle or uninvested cash.
- 3. Liquidity coverage: Since StanCERA has the comfort of knowing that its benefit payments are covered for a set number of years, it can take more strategic risk in other areas of the portfolio ("the functionally focused portfolio") without having to worry about selling assets at an inopportune time to pay benefits. Consequently, there is a growth component to the total portfolio that has an allocation to illiquid investments (i.e. private credit and equity). These investments are generally expected to pay a premium to the investor for giving up the ability to sell the assets on demand and are ideal for pension plans that have well defined, predictable liabilities.

Today staff is asking the Board to replenish that part of the shortfall portfolio that was used to fund this fiscal year's benefit payments and to add additional capital due to changes in shortfall payment assumptions caused by revised actuarial and salary projections. More detailed information will be provided today during staff's presentation (Attachment 1).

Retirement Board – May 22, 2018 Functionally Focused Portfolio (FFP) Annual Reconciliation Page 2

VI. RISK: None

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.

VIII. ADMINISTRATIVE BUDGET IMPACT: No change

Rick Santos, Executive Director

Chris Wisdom, Retirement Investment Officer

Functionally Focused Portfolio Reconciliation

May 22, 2018

Idea behind FFP

- 1. Able to pay benefits in any market environment
- 2. Eliminate need to sell assets at the wrong time
- 3. Invest in assets that pay off precisely when benefits come due
- 4. Efficient administration
 - Operationally
 - Financially

Desired Outcome from FFP

- Little or no change in funded status related to StanCERA's shortfall liability
- 2. All benefit payments satisfied
- 3. Take advantage of illiquidity premium offered by alternative type assets

FFP Basics

- Estimate monthly benefit shortfalls
 - Shortfall = Benefits + Expenses Contributions
- Staff projections
 - 1. Benefits
 - 2. Expenses
 - 3. Contributions
- Send projection matrix to manager
 - 7 years monthly (84) shortfalls
- Manager sends shortfall cash each month

Example of Shortfall Matrix

- Shortfall matrix sent to Insight on June 30, 2017
 - Shortfall = Benefits + Expenses Contributions

| <u>Month</u> | <u>Benefits</u> | + Expenses - Contribution | | <u>= Shortfall</u> |
|----------------|-----------------|---------------------------|-------------|--------------------|
| July 2017 | \$9,935,196 | \$885,759 | \$7,297,831 | \$3,523,124 |
| August 2017 | 9,962,969 | 668,709 | 12,160,430 | 0 |
| September 2017 | 9,989,845 | 757,479 | 8,653,589 | 2,093,735 |
| | | | | |
| June 2024 | 13,375,184 | 606,535 | 12,443,060 | 1,538,657 |

Shortfall Liability

- Shortfalls are a liability to the System
- Contributions + shortfall payments insure satisfaction of the liabilities
- Present value of liability calculated using the same return (discount rate) that risk free assets offer
- U.S. Treasuries are the risk free asset proxy (benchmark)

Shortfall Assets

- Assets given to manager to fund shortfalls
- Shortfall liability calculated
- Assets in excess of liability considered surplus
- Manager evaluated based on change in funded status

| Valuation Parameters as of June 30, 2017 | | | |
|--|---------------|--|--|
| Assets given to Manager | \$100,000,000 | | |
| Shortfall Liability | 88,136,753 | | |
| Surplus Assets | 11,863,247 | | |
| Funded Status | 113.5% | | |

FFP Value Added Fiscal Year 2017-2018

| | <u>Liability</u> | <u>Assets</u> | Surplus/(UL) | Funded Status |
|-------------------------|------------------|--------------------|--------------|---------------|
| Beginning Value | \$88,136,753 | \$100,000,000 | \$11,863,247 | 113.46% |
| Less Shortfalls | (\$23,248,116) | (\$23,248,116) | \$0 | - |
| Plus gains/(losses) | (\$250,097) | <u>(\$251,884)</u> | (\$1,787) | - |
| Ending Value | \$64,638,540 | \$76,500,000 | \$11,861,460 | 118.35% |
| Total Net Return | -0.33% | -0.29% | - | - |
| Change in Funded Status | | | | 4.89% |

- Liabilities decreased by 0.33%
- Assets decreased by 0.29%
- Funded status increased by 4.9%

Shortfall Liability Reconciliation

| Year Over Year Change in Shortfall Liability | | | | |
|--|--------------|--|--|--|
| Value at June 30, 2017 (7 years of shortfalls) | \$88,136,753 | | | |
| Less: 1 year of Shortfall Payments | (23,248,116) | | | |
| Plus/Minus: Roll Down Yield | 1,470,776 | | | |
| Plus/Minus: Interest Rate Change Yield | _(1,720,872) | | | |
| Value at June 30, 2018 (6 years of shortfalls) | \$64,638,540 | | | |

Rebalance 7-Year Shortfalls

- Derive new liability value as of June 30, 2018
 - Increase due to "new 7th year"
 - Increase/decrease due to annual recalculation of remaining shortfalls (6 years)
- Determine how much new money to give Insight

| Rebalance 7 Years of Shortfall Payments | | | |
|---|--------------|--|--|
| Value as of June 30, 2018 (6 years) | \$64,638,540 | | |
| Plus: Increase due to new 7 th Year | 36,234,414 | | |
| Plus: Increase due to recalculation of remaining shortfalls | 118,373,299 | | |
| Value as of June 30, 2018 (7 years) 219,246,253 | | | |

New Staff Shortfall Projection

| | <u>Total \$ Change</u> |
|--|------------------------|
| 1) Benefit Payments | \$10,683,477 |
| 2) Expenses | (1,094,125) |
| 3) Contributions: Due to Payroll Projection | (32,635,184) |
| 4) Contributions: Due to Actuarial Projection | (76,148,763) |
| Increase due to new shortfall projection $(1 + 2 - 3 - 4)$ | 118,373,299 |

Additional Assets Needed

- Maintain 7 years of shortfall payments
- Additional assets would come from DFA
- New assets to Insight

| 1) Insight Assets as of June 30, 2018 | \$76,500,000 |
|--|--------------|
| 2) Shortfall Liability as of June 30, 2018 | 219,246,253 |
| Additional Assets Needed (2 – 1) | 142,746,253 |

Additional Assets Needed Other Scenarios

Shortfall years vs cost

| Shortfall Years | <u>Liability Value</u> | <u>Current Assets</u> | Additional Assets |
|-----------------|------------------------|-----------------------|-------------------|
| 6 | \$183,011,839 | \$76,500,000 | \$106,511,839 |
| 5 | 148,062,369 | 76,500,000 | 71,562,369 |
| 4 | 114,923,886 | 76,500,000 | 38,423,886 |
| 3 | 85,022,204 | 76,500,000 | 8,522,204 |

Staff Recommendation

- Maintain 7 year shortfall immunization
- 2. Transfer approximately \$142,766,253 (plus or minus some adjustment based on a final valuation in mid-June 2018) from DFA to Insight on or around June 30, 2018



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May 22, 2018

Retirement Board Agenda Item

TO: Retirement Board

FROM: Chris Wisdom, Retirement Investment Officer

I. SUBJECT: Raven Capital Annual Meeting

II. ITEM NUMBER: 6.b

III. ITEM TYPE: Information Only

IV. STAFF RECOMMENDATION: None

V. EXECUTIVE SUMMARY: On May 3, 2018, staff attended the Annual Investor Meeting with Raven Capital Management in New York. Raven provided a market update, industry review, and an organizational update. Additionally, they reviewed performance of their Opportunity Funds and their Credit Fund. StanCERA is invested in Raven Opportunity I and Raven Opportunity III.

Raven continues to see compelling investment opportunities across its five industry sectors: IP/Receivables, Real Estate, Infrastructure, Specialty Finance, and Transportation. One of the important themes that Raven will be focused on for Opportunity Fund IV is Co-Living, that is, specialty "attainable luxury" apartments with smaller private spaces and several shared, community-focused social spaces. The target demographic is the millennial generation.

Staff is not recommending any changes to our current investments with Raven, nor is staff recommending investment in Fund IV.

VI. RISK: None.

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.

VIII. ADMINISTRATIVE BUDGET IMPACT: None.

Chris Wisdom, Retirement investment Officer

Rick Santos, Executive Director



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May 22, 2018

Retirement Board Agenda Item

TO: Retirement Board

FROM: Chris Wisdom, Retirement Investment Officer

I. SUBJECT: Private Markets RFI Process Update

II. ITEM NUMBER: 6.c

III. ITEM TYPE: Information Only

IV. STAFF RECOMMENDATION: None

V. EXECUTIVE SUMMARY: In April, staff issued a Request For Information (RFI) to learn about potential partners who could assist StanCERA design and implement a private markets portfolio. StanCERA received 26 responses from interested parties, and the responses varied widely in terms of the respondents' recommended approach to this issue. Staff will share some of the early findings from these RFIs as well as discuss how some of the other '37 Act systems have chosen to implement their portfolios. Staff is looking for Board input on some of the key decisions that we will need to make (examples include level of discretion, legal structure, desire for customization, and fees).

VI. RISK: None.

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.

VIII. ADMINISTRATIVE BUDGET IMPACT: None.

Chris Wisdom, Retirement Investment Officer

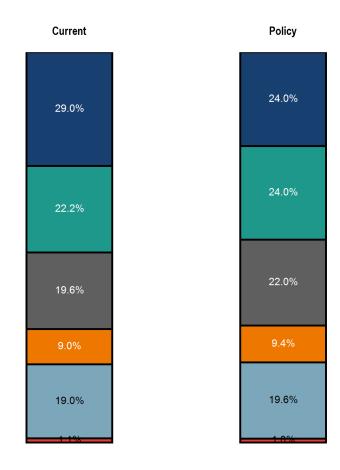
Rick Santós, Executive Director

Total Fund Flash Report (Net of Fees) - Preliminary

Period Ending: April 30, 2018

| | Market Value | % of Portfolio | 1 Mo | YTD | Fiscal YTD |
|--|---------------|-------------------|------|------|---------------|
| Total Fund | 2,099,848,499 | 100.0 | 0.6 | 0.2 | 7.4 |
| Policy Index | | | 0.5 | 0.2 | 7.3 |
| US Equity | 609,798,915 | 29.0 | 0.4 | 0.4 | 10.3 |
| US Equity Blended | | | 0.4 | -0.1 | 10.8 |
| Russell 3000 | | | 0.4 | -0.3 | 10.9 |
| Northern Trust Russell 1000 | 169,618,669 | 8.1 | 0.3 | -0.4 | |
| Russell 1000 | | | 0.3 | -0.4 | |
| BlackRock Russell 1000 Growth | 119,309,625 | 5.7 | 0.3 | 1.7 | 16.2 |
| Russell 1000 Growth | | | 0.3 | 1.8 | 16.2 |
| BlackRock Russell 1000 Value | 93,909,631 | 4.5 | 0.3 | -2.5 | 5.9 |
| Russell 1000 Value | | | 0.3 | -2.5 | 5.9 |
| Dodge & Cox-Equity | 112,555,038 | 5.4 | 8.0 | -0.8 | 8.7 |
| Russell 1000 Value | | | 0.3 | -2.5 | 5.9 |
| Capital Prospects | 114,405,925 | 5.4 | 0.5 | -1.4 | 9.2 |
| Russell 2000 Value | | | 1.7 | -1.0 | 6.2 |
| International Equity | 466,738,426 | 22.2 | 1.7 | 0.9 | 11.8 |
| MSCI ACWI ex USA Gross | | | 1.7 | 0.6 | 12.3 |
| LSV Asset Mgt | 238,949,901 | 11.4 | 1.9 | 1.7 | 13.3 |
| MSCI ACWI ex USA Gross | | | 1.7 | 0.6 | 12.3 |
| Fidelity | 227,788,525 | 10.8 | 1.5 | 0.0 | 10.3 |
| MSCI ACWI ex USA Gross | | | 1.7 | 0.6 | 12.3 |
| US Fixed Income | 412,543,423 | 19.6 | -0.2 | -1.1 | -0.3 |
| BBgBarc US Aggregate TR | | | -0.7 | -2.2 | -1.0 |
| Insight | 81,022,565 | 3.9 | -0.2 | -1.1 | -0.5 |
| BBgBarc US Govt/Credit 1-5 Yr. TR | | | -0.3 | -0.8 | -0.6 |
| DFA | 274,093,724 | 13.1 | -0.1 | -0.9 | |
| ICE BofAML 1-5 Yrs US Corp & Govt TR | | | -0.3 | -0.8 | |
| Northern Trust Intermediate Gov't Bond | 43,031,148 | 2.0 | -0.6 | -1.3 | |
| BBgBarc US Govt Int TR | | | -0.6 | -1.3 | |
| Northern Trust Long Term Gov't Bond | 14,395,986 | 0.7 | -1.9 | -5.1 | |
| BBgBarc US Govt Long TR | | | -2.0 | -5.1 | |

| | Current | % | Policy | % |
|-----------------------|-----------------|--------|-----------------|--------|
| Domestic Equity | \$609,798,915 | 29.0% | \$503,963,640 | 24.0% |
| International Equity | \$466,738,426 | 22.2% | \$503,963,640 | 24.0% |
| Domestic Fixed Income | \$412,543,423 | 19.6% | \$461,966,670 | 22.0% |
| Real Estate | \$189,078,303 | 9.0% | \$197,385,759 | 9.4% |
| Alternatives | \$398,611,928 | 19.0% | \$411,570,306 | 19.6% |
| Cash and Equivalents | \$23,077,503 | 1.1% | \$20,998,485 | 1.0% |
| Total | \$2,099,848,499 | 100.0% | \$2,099,848,499 | 100.0% |

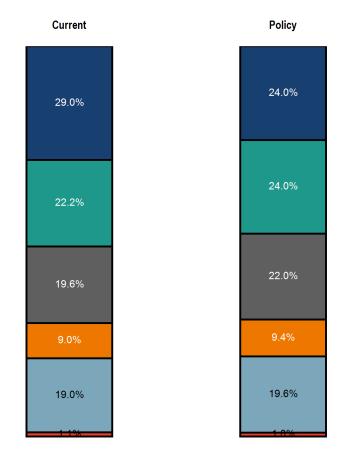


Policy Index (7/1/2017): 18.5% Russell 1000, 5.5% Russell 2000, 24% MSCI ACWI ex-USA, 19% BBgBarc US Gov't/Credit 1-3 Yr, 3% BBgBarc US Treasury 7-10 Yr, 7.7% NCREIF Property, 1.7% NCREIF Property +2%, 0.6% CPI +5%, 5% BBgBarc US High Yield +2%, 14% 60% MSCI ACWI / 40% BBgBarc Global Aggregate, 1% Citi 1 Month T-Bills. All data is preliminary.



| | Market Value | % of Portfolio | 1 Mo | YTD | Fiscal YTD |
|---|--------------|-------------------|------|------|---------------|
| Real Estate | 189,078,303 | 9.0 | 1.1 | -2.7 | 0.8 |
| DJ US Select RESI | | | 1.5 | -6.1 | -3.8 |
| Prime Property Fund | 18,735,473 | 0.9 | 0.0 | 2.0 | 6.5 |
| NCREIF-ODCE | | | 0.0 | 2.2 | 6.3 |
| American Strategic Value Realty | 30,353,083 | 1.4 | 0.0 | 2.5 | 7.1 |
| NCREIF Property Index | | | 0.0 | 1.7 | 5.3 |
| BlackRock US Real Estate | 124,789,779 | 5.9 | 1.5 | -6.0 | -3.8 |
| DJ US Select RESI TR USD | | | 1.5 | -6.1 | -3.8 |
| Greenfield Gap | 15,199,968 | 0.7 | | | |
| Direct Lending | 94,926,031 | 4.5 | | | |
| Medley Capital | 18,290,986 | 0.9 | | | |
| Raven Capital | 15,989,408 | 0.8 | | | |
| Raven Opportunity III | 29,796,325 | 1.4 | | | |
| White Oak Pinnacle | 30,849,312 | 1.5 | | | |
| Risk Parity | 281,003,994 | 13.4 | 0.3 | -1.6 | |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | -0.1 | -0.1 | |
| AQR Global Risk Premium - EL | 141,515,692 | 6.7 | 0.6 | | |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | -0.1 | | |
| PanAgora Risk Parity Multi Asset | 139,488,302 | 6.6 | 0.1 | -1.5 | |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | -0.1 | -0.1 | |
| Infrastructure | 22,681,903 | 1.1 | | | |
| MS Infrastructure Partners II | 22,681,903 | 1.1 | | | |
| Cash Account | | | | | |

| Total | \$2,099,848,499 | 100.0% | \$2,099,848,499 | 100.0% |
|-----------------------|-----------------|--------|-----------------|--------|
| Cash and Equivalents | \$23,077,503 | 1.1% | \$20,998,485 | 1.0% |
| Alternatives | \$398,611,928 | 19.0% | \$411,570,306 | 19.6% |
| Real Estate | \$189,078,303 | 9.0% | \$197,385,759 | 9.4% |
| Domestic Fixed Income | \$412,543,423 | 19.6% | \$461,966,670 | 22.0% |
| International Equity | \$466,738,426 | 22.2% | \$503,963,640 | 24.0% |
| Domestic Equity | \$609,798,915 | 29.0% | \$503,963,640 | 24.0% |
| | Current | % | Policy | % |



Policy Index (7/1/2017): 18.5% Russell 1000, 5.5% Russell 2000, 24% MSCI ACWI ex-USA, 19% BBgBarc US Gov't/Credit 1-3 Yr, 3% BBgBarc US Treasury 7-10 Yr, 7.7% NCREIF Property, 1.7% NCREIF Property +2%, 0.6% CPI +5%, 5% BBgBarc US High Yield +2%, 14% 60% MSCI ACWI / 40% BBgBarc Global Aggregate, 1% Citi 1 Month T-Bills. All data is preliminary.



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Verus receives universe data from InvestorForce, eVestment Alliance, and Morningstar. We believe this data to be robust and appropriate for peer comparison. Nevertheless, these universes may not be comprehensive of all peer investors/managers but rather of the investors/managers that comprise that database. The resulting universe composition is not static and will change over time. Returns are annualized when they cover more than one year. Investment managers may revise their data after report distribution. Verus will make the appropriate correction to the client account but may or may not disclose the change to the client based on the materiality of the change.

Stanislaus County Employees' Retirement Association

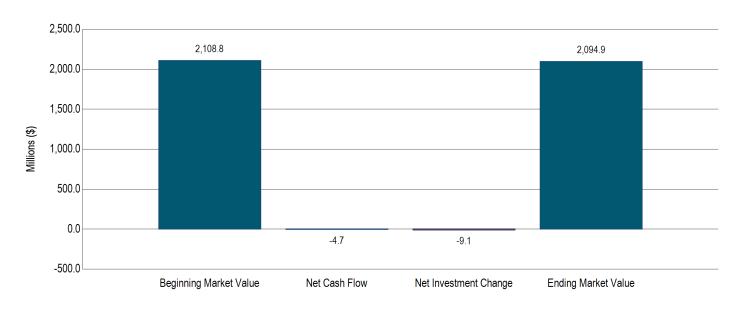
Investment Performance Review Period Ending: March 31, 2018



Portfolio Reconciliation

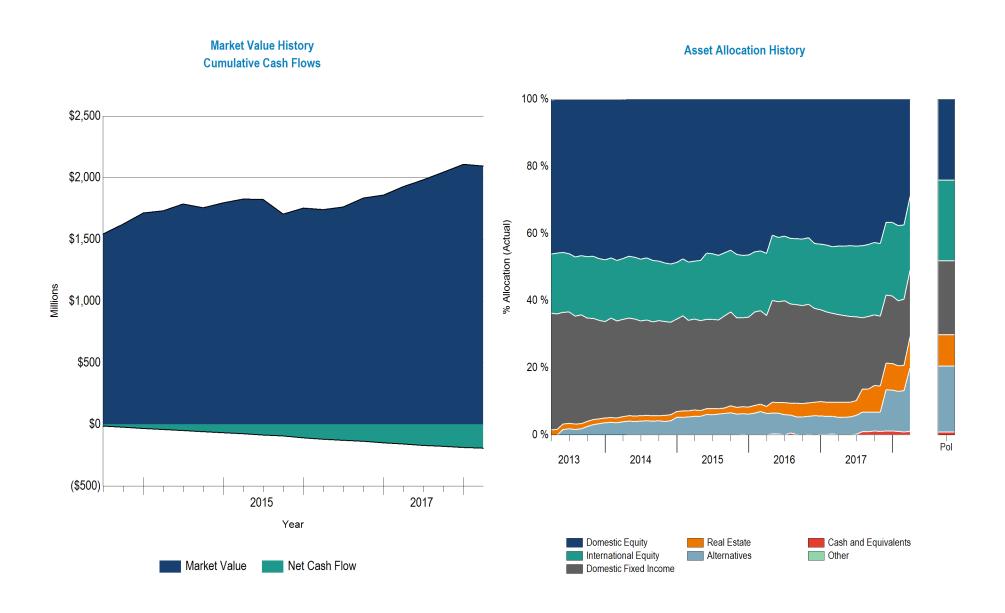
| | Last Three Months | Fiscal Year-To-Date | Year-To-Date |
|------------------------|----------------------|---------------------|-----------------|
| Beginning Market Value | \$2,108,788,448 | \$1,983,082,534 | \$2,108,788,448 |
| Net Cash Flow | -\$4,736,085 | -\$19,617,357 | -\$4,736,085 |
| Net Investment Change | -\$9,106,961 | \$131,480,224 | -\$9,106,961 |
| Ending Market Value | \$2,094,945,402 | \$2,094,945,402 | \$2,094,945,402 |

Change in Market Value Last Three Months



Contributions and withdrawals may include intra-account transfers between managers/funds.





Difference

\$105,801,114

-\$1,426,804

-\$43,816,349

-\$45,148,351

\$4,727,175

-\$9,821,239

\$10,112,231

-\$9,175,989

-\$13,205,890

\$1,954,102

\$0

Policy Range

14.0% - 23.0%

1.0% - 10.0%

15.0% - 33.0%

15.0% - 29.0%

5.0% - 11.0%

0.0% - 10.0%

0.0% - 10.0%

0.0% - 3.0%

0.0% - 5.0%

9.0% - 19.0%

0.0% - 1.5%

Within IPS

Range?

No

Yes

Current

23.6%

5.4%

21.9%

19.8%

7.9%

4.5%

1.1%

1.3%

13.4%

1.1%

100.0%

Policy

18.5%

5.5%

24.0%

22.0%

7.7%

0.0%

5.0%

0.6%

1.7%

14.0%

1.0%

100.0%

Current

\$493,366,013

\$113,795,193

\$458,970,548

\$415,739,638

\$166,037,971

\$94,926,031

\$22,681,903

\$26,438,083

\$280,086,466

\$22,903,556

\$2,094,945,402

Balance Allocation

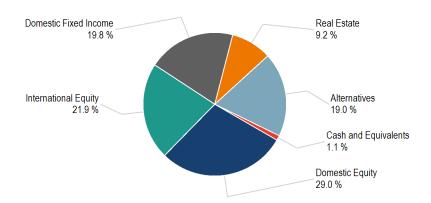
| Current | Policy | |
|----------------------|----------------------|--|
| 23.6% | 18.5% | U.S. Equity Large Cap U.S. Equity Small Cap International Equity U.S. Fixed Income Real Estate |
| 5.4% | 5.5% | Private Equity Direct Lending Infrastructure Value Added |
| 21.9% | 24.0% | Risk Parity Cash and Equivalents Total |
| 19.8% | 22.0% | |
| 7.9% 4.5% | 7.7% 0.0% 5.0% | |
| 4.5% 1.1% 1.3% | 0.6% | |
| 13.4% | 14.0% | |

Cash Account includes cash held at Northern Trust for all closed end funds.



| | QTD | Fiscal YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs |
|---|------|---------------|------|-------|-------|---------|
| Total Fund | -0.4 | 6.9 | 10.6 | 6.8 | 8.5 | 7.3 |
| Policy Index | -0.3 | 6.7 | 9.8 | 6.6 | 7.8 | 6.9 |
| InvestorForce Public DB Gross Rank | 65 | 54 | 43 | 44 | 22 | 13 |
| US Equity | 0.0 | 10.0 | 13.8 | 9.7 | 12.9 | 9.6 |
| US Equity Blended | -0.6 | 10.3 | 13.6 | 10.0 | 12.9 | 9.8 |
| Russell 3000 | -0.6 | 10.5 | 13.8 | 10.2 | 13.0 | 9.6 |
| InvestorForce All DB US Eq Gross Rank | 29 | 72 | 54 | 63 | 48 | 51 |
| International Equity | -0.7 | 10.3 | 17.8 | 7.7 | 7.4 | 4.0 |
| MSCI ACWI ex USA Gross | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 |
| InvestorForce All DB ex-US Eq Gross Rank | 70 | 63 | 54 | 42 | 43 | 34 |
| US Fixed Income | -0.9 | 0.1 | 1.7 | 2.4 | 2.9 | 5.2 |
| BBgBarc US Aggregate TR | -1.5 | -0.2 | 1.2 | 1.2 | 1.8 | 3.6 |
| InvestorForce All DB US Fix Inc Gross Rank | 42 | 73 | 69 | 40 | 44 | 36 |
| Real Estate | -3.7 | -0.3 | 1.5 | 6.0 | 8.7 | 3.6 |
| DJ US Select RESI | -7.4 | -5.2 | -3.7 | 0.7 | 6.0 | 4.4 |
| Direct Lending | 2.6 | 3.0 | 4.3 | 3.8 | | |
| 9% Annual | 2.2 | 6.7 | 9.0 | 9.0 | | |
| Risk Parity | -1.9 | | | | | |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | 0.0 | | | | | |
| Infrastructure | 2.2 | 24.8 | 27.0 | | | <u></u> |
| CPI + 5% | 2.5 | 5.2 | 7.0 | | | |

Current Allocation

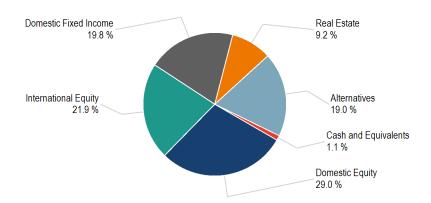


Policy Index (7/1/2017): 18.5% Russell 1000, 5.5% Russell 2000, 24% MSCI ACWI ex-USA, 19% BBgBarc US Gov't/Credit 1-3 Yr, 3% BBgBarc US Treasury 7-10 Yr, 7.7% NCREIF Property, 1.7% NCREIF Property +2%, 0.6% CPI +5%, 5% BBgBarc US High Yield +2%, 14% 60% MSCI ACWI / 40% BBgBarc Global Aggregate, 1% Citi 1 Month T-Bills. US Equity Blended: 80% Russell 1000, 20% Russell 2000.



| | QTD | Fiscal YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs |
|---|------|---------------|------|-------|-------|--------|
| Total Fund | -0.4 | 6.7 | 10.3 | 6.4 | 8.1 | 6.9 |
| Policy Index | -0.3 | 6.7 | 9.8 | 6.6 | 7.8 | 6.9 |
| US Equity | 0.0 | 9.8 | 13.5 | 9.4 | 12.6 | 9.3 |
| US Equity Blended | -0.6 | 10.3 | 13.6 | 10.0 | 12.9 | 9.8 |
| Russell 3000 | -0.6 | 10.5 | 13.8 | 10.2 | 13.0 | 9.6 |
| International Equity | -0.8 | 10.0 | 17.3 | 7.2 | 7.0 | 3.5 |
| MSCI ACWI ex USA Gross | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 |
| US Fixed Income | -0.9 | 0.0 | 1.5 | 2.2 | 2.7 | 5.1 |
| BBgBarc US Aggregate TR | -1.5 | -0.2 | 1.2 | 1.2 | 1.8 | 3.6 |
| Real Estate | -3.7 | -0.3 | 1.5 | 5.3 | 8.0 | 2.7 |
| DJ US Select RESI | -7.4 | -5.2 | -3.7 | 0.7 | 6.0 | 4.4 |
| Direct Lending | 2.6 | 3.0 | 4.3 | 2.8 | | |
| 9% Annual | 2.2 | 6.7 | 9.0 | 9.0 | | |
| Risk Parity | -1.9 | | | | | |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | 0.0 | | | | | |
| Infrastructure | 2.2 | 24.8 | 27.0 | | | |
| CPI + 5% | 2.5 | 5.2 | 7.0 | | | |

Current Allocation

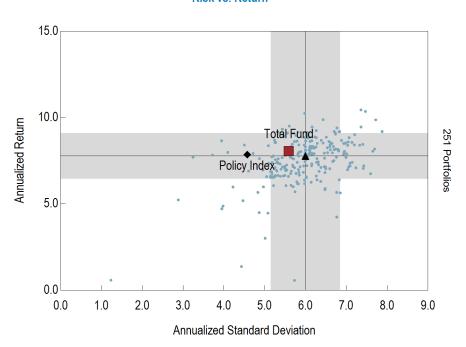


Policy Index (7/1/2017): 18.5% Russell 1000, 5.5% Russell 2000, 24% MSCI ACWI ex-USA, 19% BBgBarc US Gov't/Credit 1-3 Yr, 3% BBgBarc US Treasury 7-10 Yr, 7.7% NCREIF Property, 1.7% NCREIF Property +2%, 0.6% CPI +5%, 5% BBgBarc US High Yield +2%, 14% 60% MSCI ACWI / 40% BBgBarc Global Aggregate, 1% Citi 1 Month T-Bills. US Equity Blended: 80% Russell 1000, 20% Russell 2000.



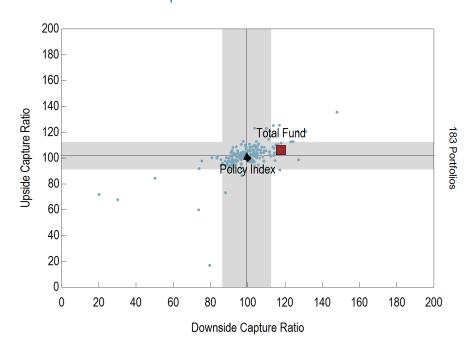
| | Anlzd Ret | Ann Excess BM Return | Anlzd Std Dev | Anlzd Alpha | Beta | Tracking Error | R-Squared | Sharpe Ratio | Info Ratio | Up Mkt Cap Ratio | Down Mkt Cap Ratio |
|------------|-----------|----------------------------|------------------|----------------|------|-------------------|-----------|-----------------|------------|---------------------|-----------------------|
| Total Fund | 8.06% | 0.21% | 5.59% | -1.21% | 1.18 | 1.65% | 0.93 | 1.38 | 0.13 | 106.25% | 117.83% |

Risk vs. Return



- Total Fund
- Policy Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Public DB Gross

Up Markets vs. Down Markets



- Total Fund
- Policy Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Public DB Gross

| | Market Value | % of Portfolio | 3 Mo | Fiscal YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | 2017 | 2016 | 2015 | 2014 | 2013 | Inception | Inception Date |
|--|---------------|-------------------|------|---------------|------|-------|-------|--------|------|------|------|------|------|-----------|-------------------|
| Total Fund | 2,094,945,402 | 100.0 | -0.4 | 6.9 | 10.6 | 6.8 | 8.5 | 7.3 | 15.6 | 8.3 | -0.2 | 6.9 | 19.8 | 9.4 | Dec-94 |
| Policy Index | | | -0.3 | 6.7 | 9.8 | 6.6 | 7.8 | 6.9 | 14.3 | 8.5 | 0.2 | 7.5 | 15.4 | 8.2 | Dec-94 |
| InvestorForce Public DB Gross Rank | | | 65 | 54 | 43 | 44 | 22 | 13 | 45 | 29 | 60 | 23 | 12 | | |
| US Equity | 607,161,207 | 29.0 | 0.0 | 10.0 | 13.8 | 9.7 | 12.9 | 9.6 | 19.7 | 12.4 | -0.2 | 10.9 | 36.9 | 7.4 | Jun-01 |
| US Equity Blended | | | -0.6 | 10.3 | 13.6 | 10.0 | 12.9 | 9.8 | 20.3 | 13.9 | -0.1 | 11.6 | 34.3 | 7.3 | Jun-01 |
| Russell 3000 | | | -0.6 | 10.5 | 13.8 | 10.2 | 13.0 | 9.6 | 21.1 | 12.7 | 0.5 | 12.6 | 33.6 | | |
| InvestorForce All DB US Eq Gross Rank | | | 29 | 72 | 54 | 63 | 48 | 51 | 72 | 58 | 63 | 54 | 13 | | |
| Northern Trust Russell 1000 | 169,049,586 | 8.1 | -0.7 | | - | - | | | - | | | | | 8.1 | Aug-17 |
| Russell 1000 | | | -0.7 | | | | | | | | | | | 8.1 | Aug-17 |
| eV US Large Cap Equity Gross Rank | | | 49 | | | | | | | | | | | | |
| BlackRock Russell 1000 Growth | 118,898,034 | 5.7 | 1.4 | 15.8 | 21.2 | 12.9 | 15.6 | | 30.2 | 7.2 | 5.7 | 13.1 | 33.5 | 17.0 | Jun-10 |
| Russell 1000 Growth | | | 1.4 | 15.8 | 21.3 | 12.9 | 15.5 | | 30.2 | 7.1 | 5.7 | 13.0 | 33.5 | 17.0 | Jun-10 |
| eV US Large Cap Growth Equity Gross Rank | | | 65 | 48 | 51 | 31 | 41 | | 42 | 26 | 42 | 37 | 56 | | |
| BlackRock Russell 1000 Value | 93,603,045 | 4.5 | -2.8 | 5.6 | 7.1 | 8.0 | 10.9 | | 13.8 | 17.3 | -3.6 | 13.5 | 32.6 | 13.2 | Jul-09 |
| Russell 1000 Value | | | -2.8 | 5.5 | 6.9 | 7.9 | 10.8 | | 13.7 | 17.3 | -3.8 | 13.5 | 32.5 | 13.1 | Jul-09 |
| eV US Large Cap Value Equity Gross Rank | | | 73 | 80 | 86 | 68 | 70 | | 86 | 26 | 62 | 31 | 59 | | |
| Dodge & Cox-Equity | 111,694,510 | 5.3 | -1.5 | 8.1 | 10.1 | 10.9 | 13.3 | 9.4 | 17.1 | 21.4 | -3.9 | 10.9 | 39.1 | 12.4 | Dec-94 |
| Russell 1000 Value | | | -2.8 | 5.5 | 6.9 | 7.9 | 10.8 | 7.8 | 13.7 | 17.3 | -3.8 | 13.5 | 32.5 | 10.0 | Dec-94 |
| eV US Large Cap Value Equity Gross Rank | | | 31 | 55 | 57 | 12 | 16 | 40 | 52 | 6 | 64 | 72 | 15 | | |
| Capital Prospects | 113,795,193 | 5.4 | -1.7 | 9.3 | 11.2 | 9.3 | 11.8 | | 15.5 | 28.1 | -7.0 | 5.8 | 37.9 | 15.9 | Dec-08 |
| Russell 2000 Value | | | -2.6 | 4.4 | 5.1 | 7.9 | 10.0 | | 7.8 | 31.7 | -7.5 | 4.2 | 34.5 | 12.6 | Dec-08 |
| eV US Small Cap Value Equity Gross Rank | | | 44 | 24 | 22 | 36 | 44 | | 18 | 40 | 72 | 51 | 53 | | |
| International Equity | 458,970,548 | 21.9 | -0.7 | 10.3 | 17.8 | 7.7 | 7.4 | 4.0 | 27.9 | 6.0 | -3.5 | -4.2 | 20.0 | 6.5 | Jun-01 |
| MSCI ACWI ex USA Gross | | | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 | 27.8 | 5.0 | -5.3 | -3.4 | 15.8 | 6.7 | Jun-01 |
| InvestorForce All DB ex-US Eq Gross Rank | | | 70 | 63 | 54 | 42 | 43 | 34 | 61 | 21 | 50 | 70 | 35 | | |
| LSV Asset Mgt | 234,522,052 | 11.2 | 0.0 | 11.7 | 18.6 | 8.3 | 8.0 | 4.3 | 28.2 | 8.8 | -5.1 | -4.0 | 20.4 | 7.9 | Aug-04 |
| MSCI ACWI ex USA Gross | | | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 | 27.8 | 5.0 | -5.3 | -3.4 | 15.8 | 7.2 | Aug-04 |
| eV ACWI ex-US Equity Unhedged Gross Rank | | | 47 | 51 | 58 | 52 | 59 | 71 | 67 | 10 | 86 | 65 | 46 | | |
| Fidelity | 224,448,496 | 10.7 | -1.4 | 8.9 | 16.7 | 6.6 | 6.7 | 3.7 | 27.3 | 2.4 | -2.0 | -4.5 | 19.6 | 4.5 | Apr-06 |
| MSCI ACWI ex USA Gross | | | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 | 27.8 | 5.0 | -5.3 | -3.4 | 15.8 | 4.0 | Apr-06 |
| eV ACWI ex-US Equity Unhedged Gross Rank | | | 83 | 82 | 74 | 76 | 79 | 80 | 74 | 46 | 66 | 70 | 55 | | - |



| | Market Value | % of Portfolio | 3 Mo | Fiscal YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | 2017 | 2016 | 2015 | 2014 | 2013 | Inception | nception Date |
|--|--------------|-------------------|------|---------------|------|-------|-------|--------|------|------|------|------|------|-----------|------------------|
| US Fixed Income | 415,739,638 | 19.8 | -0.9 | 0.1 | 1.7 | 2.4 | 2.9 | 5.2 | 3.9 | 5.4 | 0.3 | 6.2 | 0.3 | 5.6 | Jun-01 |
| BBgBarc US Aggregate TR | | | -1.5 | -0.2 | 1.2 | 1.2 | 1.8 | 3.6 | 3.5 | 2.6 | 0.6 | 6.0 | -2.0 | 4.5 | Jun-01 |
| InvestorForce All DB US Fix Inc Gross Rank | | | 42 | 73 | 69 | 40 | 44 | 36 | 68 | 47 | 42 | 42 | 21 | | |
| Insight | 83,333,426 | 4.0 | -0.9 | -0.2 | | | | | | | | | | -0.2 | Jun-17 |
| BBgBarc US Govt/Credit 1-5 Yr. TR | | | -0.5 | -0.4 | | | | | | | | | | -0.4 | Jun-17 |
| eV US Short Duration Fixed Inc Gross Rank | | | 99 | 95 | | | | | | | | | - | | |
| DFA | 274,452,892 | 13.1 | -0.7 | | | | | | | | | | | -0.8 | Jul-17 |
| ICE BofAML 1-5 Yrs US Corp & Govt TR | | | -0.5 | | | | | | | | | | | -0.7 | Jul-17 |
| eV US Short Duration Fixed Inc Gross Rank | | | 99 | | | | | | | | | | - | | |
| Northern Trust Intermediate Gov't Bond | 43,272,865 | 2.1 | -0.7 | | | | | | | | | | | -1.1 | Jul-17 |
| BBgBarc US Govt Int TR | | | -0.7 | | | | | | | | | | | -1.1 | Jul-17 |
| eV US Government Fixed Inc Gross Rank | | | 47 | | | | | | | | | | | | |
| Northern Trust Long Term Gov't Bond | 14,680,454 | 0.7 | -3.2 | | | | | | | | | | | 0.2 | Jul-17 |
| BBgBarc US Govt Long TR | | | -3.2 | | | | | | | | | | | 0.2 | Jul-17 |
| eV US Government Fixed Inc Gross Rank | | | 99 | | | | | | | | | | | | |
| Real Estate | 192,476,053 | 9.2 | -3.7 | -0.3 | 1.5 | 6.0 | 8.7 | 3.6 | 7.5 | 7.5 | 12.1 | 28.3 | 1.4 | 3.7 | Feb-08 |
| DJ US Select RESI | | | -7.4 | -5.2 | -3.7 | 0.7 | 6.0 | 4.4 | 3.8 | 6.6 | 4.5 | 31.9 | 1.3 | 4.4 | Feb-08 |
| Prime Property Fund | 18,735,473 | 0.9 | 2.0 | 6.5 | 8.8 | | | | 8.8 | 10.4 | | | | 9.9 | Sep-15 |
| NCREIF-ODCE | | | 2.2 | 6.3 | 8.1 | | | | 7.6 | 8.8 | | | | 8.9 | Sep-15 |
| American Strategic Value Realty | 26,438,083 | 1.3 | 2.5 | 7.1 | 9.6 | 13.4 | | | 10.1 | 13.1 | 21.4 | | | 14.4 | Dec-14 |
| NCREIF Property Index | | | 1.7 | 5.3 | 7.1 | 8.7 | | | 7.0 | 8.0 | 13.3 | | | 9.2 | Dec-14 |
| BlackRock US Real Estate | 132,251,328 | 6.3 | -7.4 | -5.2 | -3.6 | 0.7 | 6.0 | | 3.8 | 6.6 | 4.4 | 31.9 | 1.4 | 7.2 | Sep-12 |
| DJ US Select RESI TR USD | | | -7.4 | -5.2 | -3.7 | 0.7 | 6.0 | | 3.8 | 6.6 | 4.5 | 31.9 | 1.3 | 7.2 | Sep-12 |
| eV US REIT Gross Rank | | | 70 | 82 | 81 | 85 | 84 | | 90 | 68 | 58 | 39 | 91 | | |
| Risk Parity | 280,086,466 | 13.4 | -1.9 | | - | - | | | - | | | | | -0.8 | Nov-17 |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | 0.0 | | | | | | | | | | | 1.1 | Nov-17 |
| AQR Global Risk Premium - EL | 140,676,181 | 6.7 | | | | | | | | | | | | 0.5 | Mar-18 |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | | | | | | | | | | | | -0.3 | Mar-18 |
| PanAgora Risk Parity Multi Asset | 139,410,285 | 6.7 | -1.6 | | | | | | | | | | | -0.4 | Nov-17 |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | 0.0 | | | | | | | | | | | 1.1 | Nov-17 |



| | Market Value | % of Portfolio | 3 Mo | Fiscal YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | 2017 | 2016 | 2015 | 2014 | 2013 | Inception | Inception Date |
|--|---------------|-------------------|------|---------------|------|-------|-------|--------|------|------|------|------|------|-----------|-------------------|
| Total Fund | 2,094,945,402 | 100.0 | -0.4 | 6.7 | 10.3 | 6.4 | 8.1 | 6.9 | 15.3 | 7.8 | -0.6 | 6.5 | 19.2 | 9.2 | Dec-94 |
| Policy Index | | | -0.3 | 6.7 | 9.8 | 6.6 | 7.8 | 6.9 | 14.3 | 8.5 | 0.2 | 7.5 | 15.4 | 8.2 | Dec-94 |
| US Equity | 607,161,207 | 29.0 | 0.0 | 9.8 | 13.5 | 9.4 | 12.6 | 9.3 | 19.4 | 12.1 | -0.4 | 10.7 | 36.5 | 7.1 | Jun-01 |
| US Equity Blended | | | -0.6 | 10.3 | 13.6 | 10.0 | 12.9 | 9.8 | 20.3 | 13.9 | -0.1 | 11.6 | 34.3 | 7.3 | Jun-01 |
| Russell 3000 | | | -0.6 | 10.5 | 13.8 | 10.2 | 13.0 | 9.6 | 21.1 | 12.7 | 0.5 | 12.6 | 33.6 | 7.1 | Jun-01 |
| Northern Trust Russell 1000 | 169,049,586 | 8.1 | -0.7 | | | | | | | | | | | 8.1 | Aug-17 |
| Russell 1000 | | | -0.7 | | | | | | | | | | | 8.1 | Aug-17 |
| BlackRock Russell 1000 Growth | 118,898,034 | 5.7 | 1.4 | 15.8 | 21.2 | 12.9 | 15.5 | | 30.2 | 7.2 | 5.7 | 13.1 | 33.5 | 17.0 | Jun-10 |
| Russell 1000 Growth | | | 1.4 | 15.8 | 21.3 | 12.9 | 15.5 | | 30.2 | 7.1 | 5.7 | 13.0 | 33.5 | 17.0 | Jun-10 |
| BlackRock Russell 1000 Value | 93,603,045 | 4.5 | -2.8 | 5.6 | 7.0 | 8.0 | 10.9 | | 13.8 | 17.3 | -3.6 | 13.5 | 32.6 | 13.2 | Jul-09 |
| Russell 1000 Value | | | -2.8 | 5.5 | 6.9 | 7.9 | 10.8 | | 13.7 | 17.3 | -3.8 | 13.5 | 32.5 | 13.1 | Jul-09 |
| Dodge & Cox-Equity | 111,694,510 | 5.3 | -1.5 | 7.9 | 9.9 | 10.7 | 13.1 | 9.2 | 16.9 | 21.2 | -4.0 | 10.7 | 38.8 | 12.2 | Dec-94 |
| Russell 1000 Value | | | -2.8 | 5.5 | 6.9 | 7.9 | 10.8 | 7.8 | 13.7 | 17.3 | -3.8 | 13.5 | 32.5 | 10.0 | Dec-94 |
| Capital Prospects | 113,795,193 | 5.4 | -1.9 | 8.7 | 10.4 | 8.5 | 11.1 | | 14.7 | 27.1 | -7.5 | 5.2 | 36.8 | 15.1 | Dec-08 |
| Russell 2000 Value | | | -2.6 | 4.4 | 5.1 | 7.9 | 10.0 | | 7.8 | 31.7 | -7.5 | 4.2 | 34.5 | 12.6 | Dec-08 |
| International Equity | 458,970,548 | 21.9 | -0.8 | 10.0 | 17.3 | 7.2 | 7.0 | 3.5 | 27.4 | 5.3 | -3.8 | -4.5 | 19.4 | 6.0 | Jun-01 |
| MSCI ACWI ex USA Gross | | | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 | 27.8 | 5.0 | -5.3 | -3.4 | 15.8 | 6.7 | Jun-01 |
| LSV Asset Mgt | 234,522,052 | 11.2 | -0.1 | 11.2 | 18.0 | 7.8 | 7.5 | 3.7 | 27.5 | 8.2 | -5.4 | -4.2 | 19.8 | 7.3 | Aug-04 |
| MSCI ACWI ex USA Gross | | | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 | 27.8 | 5.0 | -5.3 | -3.4 | 15.8 | 7.2 | Aug-04 |
| Fidelity | 224,448,496 | 10.7 | -1.5 | 8.7 | 16.5 | 6.1 | 6.2 | 3.2 | 27.0 | 1.8 | -2.3 | -4.9 | 19.1 | 4.1 | Apr-06 |
| MSCI ACWI ex USA Gross | | | -1.1 | 10.4 | 17.0 | 6.7 | 6.4 | 3.2 | 27.8 | 5.0 | -5.3 | -3.4 | 15.8 | 4.0 | Apr-06 |
| US Fixed Income | 415,739,638 | 19.8 | -0.9 | 0.0 | 1.5 | 2.2 | 2.7 | 5.1 | 3.8 | 5.2 | 0.2 | 6.1 | 0.1 | 5.5 | Jun-01 |
| BBgBarc US Aggregate TR | | | -1.5 | -0.2 | 1.2 | 1.2 | 1.8 | 3.6 | 3.5 | 2.6 | 0.6 | 6.0 | -2.0 | 4.5 | Jun-01 |
| Insight | 83,333,426 | 4.0 | -1.0 | -0.3 | | | | | | | | | | -0.3 | Jun-17 |
| BBgBarc US Govt/Credit 1-5 Yr. TR | | | -0.5 | -0.4 | | | | | | | | | | -0.4 | Jun-17 |
| DFA | 274,452,892 | 13.1 | -0.8 | | | | | | | | | | | -0.8 | Jul-17 |
| ICE BofAML 1-5 Yrs US Corp & Govt TR | | | -0.5 | | | | | | | | | | | -0.7 | Jul-17 |
| Northern Trust Intermediate Gov't Bond | 43,272,865 | 2.1 | -0.7 | | | | | | | | | | | -1.1 | Jul-17 |
| BBgBarc US Govt Int TR | | | -0.7 | | | | | | | | | | | -1.1 | Jul-17 |
| Northern Trust Long Term Gov't Bond | 14,680,454 | 0.7 | -3.2 | | _ | | | | | | | | | 0.2 | Jul-17 |
| BBgBarc US Govt Long TR | | | -3.2 | | | | | | | | | | | 0.2 | Jul-17 |



| | Market Value | % of Portfolio | 3 Mo | Fiscal YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | 2017 | 2016 | 2015 | 2014 | 2013 | Inception | Inception Date |
|--|--------------|-------------------|------|---------------|------|-------|-------|--------|------|------|------|------|------|-----------|-------------------|
| Real Estate | 192,476,053 | 9.2 | -3.7 | -0.3 | 1.5 | 5.3 | 8.0 | 2.7 | 7.5 | 6.6 | 10.5 | 27.4 | 1.3 | 2.8 | Feb-08 |
| DJ US Select RESI | | | -7.4 | -5.2 | -3.7 | 0.7 | 6.0 | 4.4 | 3.8 | 6.6 | 4.5 | 31.9 | 1.3 | 4.4 | Feb-08 |
| Prime Property Fund | 18,735,473 | 0.9 | 2.0 | 6.5 | 8.8 | | | | 8.8 | 9.2 | | | | 9.3 | Sep-15 |
| NCREIF-ODCE | | | 2.2 | 6.3 | 8.1 | | | | 7.6 | 8.8 | | | | 8.9 | Sep-15 |
| American Strategic Value Realty | 26,438,083 | 1.3 | 2.5 | 7.1 | 9.6 | 12.4 | | | 10.1 | 11.7 | 18.3 | | | 13.1 | Dec-14 |
| NCREIF Property Index | | | 1.7 | 5.3 | 7.1 | 8.7 | | | 7.0 | 8.0 | 13.3 | | | 9.2 | Dec-14 |
| BlackRock US Real Estate | 132,251,328 | 6.3 | -7.4 | -5.2 | -3.7 | 0.6 | 5.9 | | 3.7 | 6.6 | 4.4 | 31.9 | 1.3 | 7.1 | Sep-12 |
| DJ US Select RESI TR USD | | | -7.4 | -5.2 | -3.7 | 0.7 | 6.0 | | 3.8 | 6.6 | 4.5 | 31.9 | 1.3 | 7.2 | Sep-12 |
| Risk Parity | 280,086,466 | 13.4 | -1.9 | | | | | | - | | | | | -0.8 | Nov-17 |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | 0.0 | | | | | | | | | | | 1.1 | Nov-17 |
| AQR Global Risk Premium - EL | 140,676,181 | 6.7 | | | | | | | | | | | | 0.5 | Mar-18 |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | | | | | | | | | | | | -0.3 | Mar-18 |
| PanAgora Risk Parity Multi Asset | 139,410,285 | 6.7 | -1.6 | | | | | | | | | | | -0.4 | Nov-17 |
| 60% MSCI ACWI Net/40% BBgBarc Global Aggregate | | | 0.0 | | | | | | | | | | | 1.1 | Nov-17 |



| | | | | | Ve | erus Internal Ana | lysis | | | |
|-------------------|-------------------------------|---|---------------------|-------------------|-------------|-------------------------|------------------------|--|---|---------------------|
| Inception Date | Manager Name/Fund Name | Estimated Market Value as of 3/31/2018 ³ | Total Commitment | Capital Called | % Called | Remaining Commitment | Total Distributions | Distrib./ Paid-In (DPI) ¹ | Tot. Value/ Paid-In (TVPI) ² | Latest Valuation |
| Real Estate | | 045.054.470 | £45,000,000 | \$40,004,004 | 000/ | ¢4 745 700 | #0.000.470 | 00.00/ | 400.00/ | 10/04/0017 |
| 7/31/2014 | Greenfield Gap | \$15,051,170 | \$15,000,000 | \$13,284,201 | 89% | \$1,715,799 | \$3,098,470 | 23.3% | 136.6% | 12/31/2017 |
| | Total Real Estate | \$15,051,170 | \$15,000,000 | \$13,284,201 | 89% | \$1,715,799 | \$3,098,470 | 23.3% | 136.6% | |
| | % of Portfolio (Market Value | 0.7% | | | | | | | | |
| Direct Lend | ling | | | | | | | | | |
| 5/31/2013 | | \$18,290,986 | \$30,000,000 | \$29,000,453 | 97% | \$999,547 | \$20,362,240 | 70.2% | 133.3% | 12/31/2017 |
| 5/31/2013 | Raven Capital | \$15,989,408 | \$40,000,000 | \$34,505,763 | 86% | \$5,494,237 | \$20,780,731 | 60.2% | 106.6% | 12/31/2017 |
| 7/31/2015 | Raven Opportunity III | \$29,796,325 | \$50,000,000 | \$26,477,341 | 53% | \$23,522,659 | \$481,014 | 1.8% | 114.4% | 12/31/2017 |
| 8/31/2013 | White Oak Pinnacle | \$30,849,312 | \$40,000,000 | \$40,000,000 4 | 100% | \$5,153,060 | \$35,705,104 | 89.3% | 166.4% | 12/31/2017 |
| | Total Direct Lendin | \$94,926,031 | \$160,000,000 | \$129,983,557 | 81% | \$35,169,503 | \$77,329,089 | 59.5% | 132.5% | |
| | % of Portfolio (Market Value | 4.5% | | | | | | | | |
| Infrastructu | ıre | | | | | | | | | |
| | MS Infrastructure Partners II | \$22,681,903 | \$50,000,000 | \$22,542,165 | 45% | \$27,457,835 | \$3,707,675 | 16.4% | 117.1% | 12/31/2017 |
| | Total Infrastructure | \$22,681,903 | \$50,000,000 | \$22,542,165 | 45% | \$27,457,835 | \$3,707,675 | 16.4% | 117.1% | |
| | % of Portfolio (Market Value) | 1.1% | | | | | | | | |

⁴ Includes deemed contributions, which are amounts withheld from distributions and applied to fulfill capital calls.



^{1 (}DPI) is equal to (capital returned / capital called)

^{2 (}TVPI) is equal to (market value + capital returned) / capital called 3 Last known market value + capital calls - distributions

| Real Estate | Inception | Fund Level (G) | StanCERA (G) | Fund Level (N) | StanCERA (N) | IRR Date |
|-------------------------------|-----------|----------------|--------------|----------------|--------------|------------|
| Greenfield Gap | 7/31/2014 | 19.0% | 20.4% | 15.4% | 15.1% | 12/31/2017 |
| Direct Lending | | | | | | |
| Medley Capital | 5/31/2013 | 7.3% | 6.1% | 5.5% | 3.9% | 12/31/2017 |
| Raven Capital | 5/31/2013 | 6.1% | 6.1% | 2.4% | 2.4% | 12/31/2017 |
| Raven Opportunity III | 7/31/2015 | 9.8% | 9.8% | 1.0% | 1.0% | 12/31/2017 |
| White Oak Pinnacle | 8/31/2013 | 12.0% | 12.3% | 7.7% | 7.7% | 12/31/2017 |
| Infrastructure | | | | | | |
| MS Infrastructure Partners II | 5/31/2015 | 25.3% | 25.3% | 14.6% | 11.9% | 12/31/2017 |

| | | | | | 3 Years | | | | | | |
|---------------------------------|-----------|-------------------------|---------------|-------------|---------|----------------|-----------|--------------|------------|---------------------|-----------------------|
| | Anlzd Ret | Ann Excess BM Return | Anlzd Std Dev | Anlzd Alpha | Beta | Tracking Error | R-Squared | Sharpe Ratio | Info Ratio | Up Mkt Cap Ratio | Down Mkt Cap Ratio |
| BlackRock Russell 1000 Growth | 12.92% | 0.03% | 8.19% | 0.04% | 1.00 | 0.04% | 1.00 | 1.51 | 0.69 | 100.22% | 100.07% |
| BlackRock Russell 1000 Value | 7.95% | 0.08% | 8.35% | 0.11% | 1.00 | 0.07% | 1.00 | 0.89 | 1.11 | 100.47% | 99.36% |
| Dodge & Cox-Equity | 10.67% | 2.80% | 10.30% | 2.11% | 1.09 | 4.85% | 0.78 | 0.98 | 0.58 | 127.11% | 99.28% |
| Capital Prospects | 8.52% | 0.65% | 11.62% | 1.17% | 0.93 | 2.46% | 0.96 | 0.69 | 0.27 | 97.91% | 84.90% |
| LSV Asset Mgt | 7.80% | 1.13% | 11.83% | 0.86% | 1.04 | 2.80% | 0.95 | 0.61 | 0.40 | 107.23% | 93.97% |
| Fidelity | 6.15% | -0.53% | 10.66% | -0.16% | 0.95 | 2.14% | 0.96 | 0.53 | -0.25 | 98.93% | 106.73% |
| American Strategic Value Realty | 12.40% | 3.67% | 1.49% | 2.66% | 1.12 | 0.72% | 0.77 | 7.94 | 5.08 | 147.18% | |
| BlackRock US Real Estate | 0.65% | -0.05% | 10.25% | -0.05% | 1.00 | 0.04% | 1.00 | 0.01 | -1.26 | 99.45% | 100.11% |

| | | | | | 5 Years | | | | | | |
|-------------------------------|-----------|-------------------------|---------------|-------------|---------|----------------|-----------|--------------|------------|---------------------|-----------------------|
| | Anlzd Ret | Ann Excess BM Return | Anlzd Std Dev | Anlzd Alpha | Beta | Tracking Error | R-Squared | Sharpe Ratio | Info Ratio | Up Mkt Cap Ratio | Down Mkt Cap Ratio |
| BlackRock Russell 1000 Growth | 15.55% | 0.02% | 7.54% | 0.03% | 1.00 | 0.05% | 1.00 | 2.02 | 0.32 | 100.14% | 100.07% |
| BlackRock Russell 1000 Value | 10.85% | 0.07% | 7.73% | 0.11% | 1.00 | 0.06% | 1.00 | 1.36 | 1.19 | 100.38% | 98.98% |
| Dodge & Cox-Equity | 13.06% | 2.28% | 9.29% | 1.50% | 1.07 | 4.17% | 0.80 | 1.37 | 0.55 | 121.45% | 95.96% |
| Capital Prospects | 11.07% | 1.11% | 11.03% | 1.97% | 0.91 | 2.78% | 0.94 | 0.97 | 0.40 | 99.92% | 81.17% |
| LSV Asset Mgt | 7.48% | 1.12% | 11.43% | 0.75% | 1.06 | 2.29% | 0.96 | 0.62 | 0.49 | 110.33% | 97.73% |
| Fidelity | 6.24% | -0.13% | 9.94% | 0.42% | 0.91 | 2.42% | 0.95 | 0.59 | -0.05 | 92.64% | 91.41% |
| BlackRock US Real Estate | 5.91% | -0.05% | 11.83% | -0.04% | 1.00 | 0.05% | 1.00 | 0.47 | -0.98 | 99.65% | 100.15% |

Performance Analysis excludes closed end funds and those funds without 3 and 5 years of performance.



Total Fund Investment Fund Fee Analysis

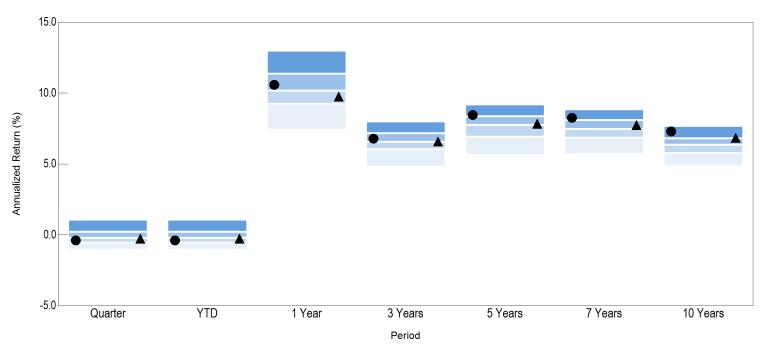
Period Ending: March 31, 2018

| Name | Asset Class | Fee Schedule | Market Value | Estimated Fee Value | Estimated Fee |
|--|-----------------------|--|-----------------|---------------------|---------------|
| Northern Trust Russell 1000 | Domestic Equity | 0.02% of Assets | \$169,049,586 | \$25,357 | 0.02% |
| BlackRock Russell 1000 Growth | Domestic Equity | 0.02% of Assets | \$118,898,034 | \$23,780 | 0.02% |
| BlackRock Russell 1000 Value | Domestic Equity | 0.02% of Assets | \$93,603,045 | \$18,721 | 0.02% |
| Dodge & Cox-Equity | Domestic Equity | 0.40% of First 10.0 Mil, 0.20% of Next 90.0 Mil, 0.15% Thereafter | \$111,694,510 | \$237,542 | 0.21% |
| Capital Prospects | Domestic Equity | 0.75% of Assets | \$113,795,193 | \$853,464 | 0.75% |
| LSV Asset Mgt | International Equity | 0.75% of First 25.0 Mil, 0.65% of Next 25.0 Mil, 0.55% of Next 50.0 Mil, 0.45% Thereafter | \$234,522,052 | \$1,230,349 | 0.52% |
| Fidelity | International Equity | 0.25% of Assets | \$224,448,496 | \$561,121 | 0.25% |
| Insight | Domestic Fixed Income | 0.12% of Assets | \$83,333,426 | \$100,000 | 0.12% |
| DFA | Domestic Fixed Income | 0.20% of First 25.0 Mil, 0.10% Thereafter | \$274,452,892 | \$299,453 | 0.11% |
| Northern Trust Intermediate Gov't Bond | Domestic Fixed Income | 0.05% of First 25.0 Mil, 0.04% Thereafter | \$43,272,865 | \$19,809 | 0.05% |
| Northern Trust Long Term Gov't Bond | Domestic Fixed Income | 0.05% of First 25.0 Mil, 0.04% Thereafter | \$14,680,454 | \$7,340 | 0.05% |
| Prime Property Fund | Real Estate | 0.84% of Assets | \$18,735,473 | \$157,378 | 0.84% |
| American Strategic Value Realty | Real Estate | 1.25% of First 10.0 Mil, 1.20% of Next 15.0 Mil, 1.10% of Next 25.0 Mil, 1.00% Thereafter | \$26,438,083 | \$320,819 | 1.21% |
| BlackRock US Real Estate | Real Estate | 0.09% of First 100.0 Mil, 0.07% Thereafter | \$132,251,328 | \$112,576 | 0.09% |
| AQR Global Risk Premium - EL | Alternatives | 0.38% of Assets | \$140,676,181 | \$534,569 | 0.38% |
| PanAgora Risk Parity Multi Asset | Alternatives | 0.35% of Assets | \$139,410,285 | \$487,936 | 0.35% |
| Cash Account | Cash and Equivalents | 0.10% of Assets | \$22,903,556 | \$22,904 | 0.10% |
| Total | | | \$1,848,370,266 | \$5,013,118 | 0.27% |

Closed end funds excluded from fee analysis. Fidelity has performance based fees which are not included in the analysis above; fee shown is the annual base fee only. Northern Trust aggregates StanCERA's Northern Trust Bond Funds.



Total Fund Cumulative Performance vs. InvestorForce Public DB Gross

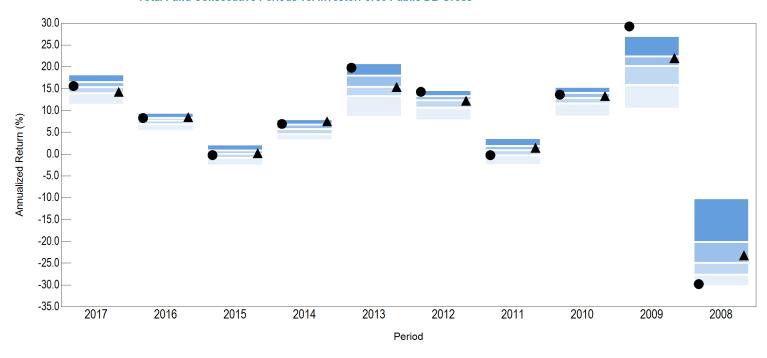


| 5th Percentile |
|-----------------|
| 25th Percentile |
| Median |
| 75th Percentile |
| 95th Percentile |
| # of Portfolios |

Total FundPolicy Index

| eturn (Ranl | k) | | | | | | | | | | | | |
|-------------|------|------|------|------|------|-----|------|-----|------|-----|------|-----|------|
| 1.1 | , | 1.1 | | 13.0 | | 8.0 | | 9.2 | | 8.9 | | 7.7 | |
| 0.2 | | 0.2 | | 11.4 | | 7.2 | | 8.4 | | 8.1 | | 6.8 | |
| -0.2 | | -0.2 | | 10.2 | | 6.6 | | 7.8 | | 7.5 | | 6.4 | |
| -0.5 | | -0.5 | | 9.2 | | 6.1 | | 6.9 | | 6.9 | | 5.8 | |
| -1.0 | | -1.0 | | 7.4 | | 4.8 | | 5.7 | | 5.7 | | 4.9 | |
| 296 | | 296 | | 293 | | 277 | | 251 | | 220 | | 200 | |
| -0.4 | (65) | -0.4 | (65) | 10.6 | (43) | 6.8 | (44) | 8.5 | (22) | 8.3 | (20) | 7.3 | (13) |
| -0.3 | (55) | -0.3 | (55) | 9.8 | (63) | 6.6 | (50) | 7.8 | (48) | 7.7 | (40) | 6.9 | (25) |

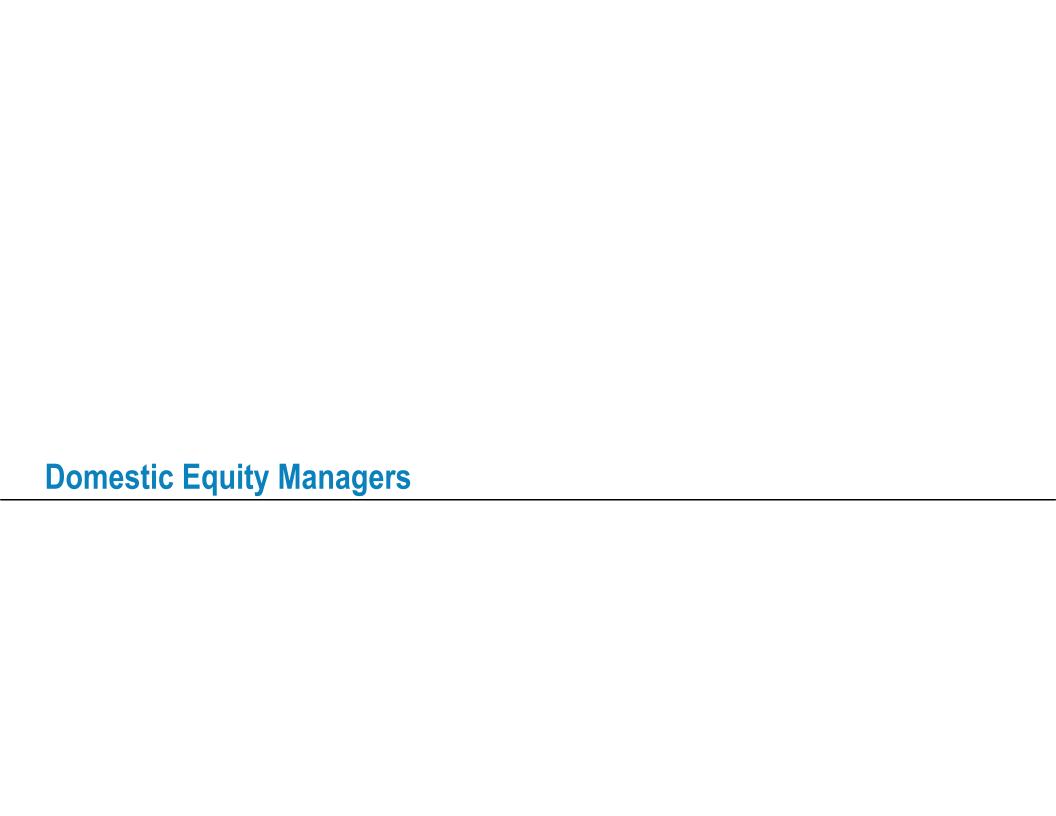
Total Fund Consecutive Periods vs. InvestorForce Public DB Gross



| 5th Percentile |
|-----------------|
| 25th Percentile |
| Median |
| 75th Percentile |
| 95th Percentile |
| # of Portfolios |

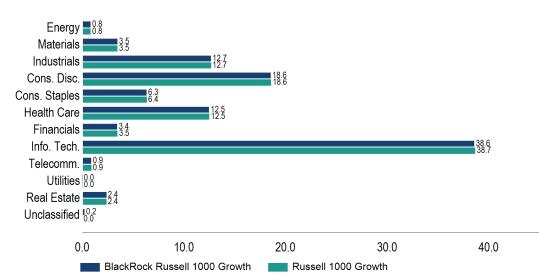
Total FundPolicy Index

| (Rank) | | | | | | | | | | |
|--------------|----------|---|---|---|--|--|---|---|--|--|
| | 9.4 | 2.2 | 8.0 | 20.8 | 14.6 | 3.6 | 15.4 | 27.0 | -10.1 | |
| | 8.4 | 0.9 | 6.8 | 18.0 | 13.4 | 1.9 | 14.0 | 22.4 | -20.1 | |
| | 7.7 | 0.1 | 5.8 | 15.5 | 12.4 | 0.9 | 12.9 | 20.2 | -24.9 | |
| | 6.9 | -0.9 | 4.6 | 13.3 | 10.7 | -0.3 | 11.7 | 15.9 | -27.6 | |
| | 5.3 | -2.6 | 3.2 | 8.5 | 7.8 | -2.5 | 8.6 | 10.5 | -30.3 | |
| | 305 | 316 | 248 | 231 | 236 | 206 | 188 | 184 | 181 | |
| (45) (71) | \ | , | , | | , | , | (75) 13.6 (35) 13.3 | (35) 29.3 (42) 22.0 | (1) -29.8 (29) -23.2 | (92) (37) |
| | (45) | 9.4 8.4 7.7 6.9 5.3 305 (45) 8.3 (29) | 9.4 2.2 8.4 0.9 7.7 0.1 6.9 -0.9 5.3 -2.6 305 316 (45) 8.3 (29) -0.2 (6 | 9.4 2.2 8.0 8.4 0.9 6.8 7.7 0.1 5.8 6.9 -0.9 4.6 5.3 -2.6 3.2 305 316 248 (45) 8.3 (29) -0.2 (60) 6.9 (| 9.4 2.2 8.0 20.8 8.4 0.9 6.8 18.0 7.7 0.1 5.8 15.5 6.9 -0.9 4.6 13.3 5.3 -2.6 3.2 8.5 305 316 248 231 (45) 8.3 (29) -0.2 (60) 6.9 (23) 19.8 (1 | 9.4 2.2 8.0 20.8 14.6 8.4 0.9 6.8 18.0 13.4 7.7 0.1 5.8 15.5 12.4 6.9 -0.9 4.6 13.3 10.7 5.3 -2.6 3.2 8.5 7.8 305 316 248 231 236 (45) 8.3 (29) -0.2 (60) 6.9 (23) 19.8 (12) 14.3 (1 | 9.4 2.2 8.0 20.8 14.6 3.6 8.4 0.9 6.8 18.0 13.4 1.9 7.7 0.1 5.8 15.5 12.4 0.9 6.9 -0.9 4.6 13.3 10.7 -0.3 5.3 -2.6 3.2 8.5 7.8 -2.5 305 316 248 231 236 206 (45) 8.3 (29) -0.2 (60) 6.9 (23) 19.8 (12) 14.3 (10) -0.3 | 9.4 2.2 8.0 20.8 14.6 3.6 15.4 8.4 0.9 6.8 18.0 13.4 1.9 14.0 7.7 0.1 5.8 15.5 12.4 0.9 12.9 6.9 -0.9 4.6 13.3 10.7 -0.3 11.7 5.3 -2.6 3.2 8.5 7.8 -2.5 8.6 305 316 248 231 236 206 188 (45) 8.3 (29) -0.2 (60) 6.9 (23) 19.8 (12) 14.3 (10) -0.3 (75) 13.6 | 9.4 2.2 8.0 20.8 14.6 3.6 15.4 27.0 8.4 0.9 6.8 18.0 13.4 1.9 14.0 22.4 7.7 0.1 5.8 15.5 12.4 0.9 12.9 20.2 6.9 -0.9 4.6 13.3 10.7 -0.3 11.7 15.9 5.3 -2.6 3.2 8.5 7.8 -2.5 8.6 10.5 305 316 248 231 236 206 188 184 (45) 8.3 (29) -0.2 (60) 6.9 (23) 19.8 (12) 14.3 (10) -0.3 (75) 13.6 (35) 29.3 | 9.4 2.2 8.0 20.8 14.6 3.6 15.4 27.0 -10.1 8.4 0.9 6.8 18.0 13.4 1.9 14.0 22.4 -20.1 7.7 0.1 5.8 15.5 12.4 0.9 12.9 20.2 -24.9 6.9 -0.9 4.6 13.3 10.7 -0.3 11.7 15.9 -27.6 5.3 -2.6 3.2 8.5 7.8 -2.5 8.6 10.5 -30.3 305 316 248 231 236 206 188 184 181 (45) 8.3 (29) -0.2 (60) 6.9 (23) 19.8 (12) 14.3 (10) -0.3 (75) 13.6 (35) 29.3 (1) -29.8 |



| | Portfolio | Russell 1000 Growth |
|---------------------------------|-----------|---------------------------|
| Number of Holdings | 553 | 553 |
| Weighted Avg. Market Cap. (\$B) | 211.48 | 212.03 |
| Median Market Cap. (\$B) | 11.54 | 11.59 |
| Price To Earnings | 31.66 | 27.97 |
| Price To Book | 8.58 | 7.32 |
| Price To Sales | 5.28 | 5.23 |
| Return on Equity (%) | 35.32 | 29.91 |
| Yield (%) | 1.36 | 1.37 |
| Beta | 1.00 | 1.00 |

Sector Allocation (%) vs Russell 1000 Growth

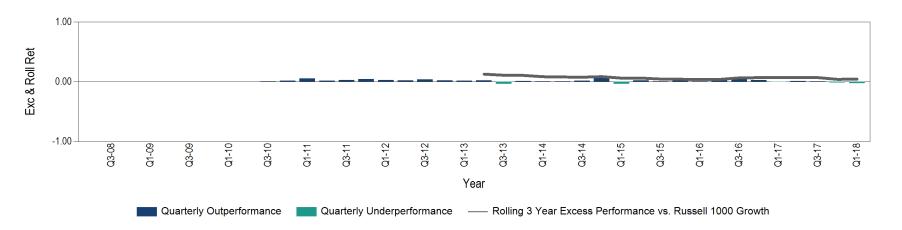


Largest Holdings

Top Contributors

Bottom Contributors

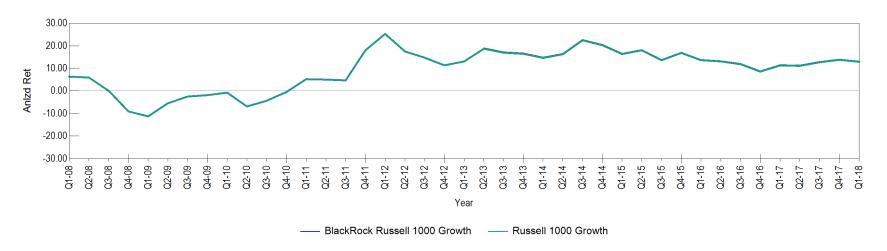
| =41.90 | · · | | | | | | | | | |
|--------------------|-------------------|--------|-------------------------|---------|--------|--------------|-----------------------|---------|--------|--------------|
| | End Weight | Return | | Avg Wgt | Return | Contribution | 1 | Avg Wgt | Return | Contribution |
| APPLE | 6.58 | -0.46 | AMAZON.COM | 1.20 | 23.76 | 0.29 | FACEBOOK CLASS A | 1.06 | -9.45 | -0.10 |
| MICROSOFT | 5.29 | 7.19 | MICROSOFT | 1.66 | 7.19 | 0.12 | COMCAST 'A' | 0.44 | -14.35 | -0.06 |
| AMAZON.COM | 4.50 | 23.76 | NETFLIX | 0.20 | 53.86 | 0.11 | ALTRIA GROUP | 0.35 | -11.77 | -0.04 |
| FACEBOOK CLASS A | 2.92 | -9.45 | MASTERCARD | 0.37 | 15.91 | 0.06 | PEPSICO | 0.38 | -8.30 | -0.03 |
| ALPHABET 'C' | 2.41 | -1.40 | NVIDIA | 0.28 | 19.76 | 0.06 | HOME DEPOT | 0.58 | -5.41 | -0.03 |
| ALPHABET A | 2.38 | -1.54 | ADOBE SYSTEMS | 0.22 | 23.31 | 0.05 | MCDONALDS | 0.35 | -8.56 | -0.03 |
| VISA 'A' | 1.68 | 5.09 | BOEING | 0.42 | 11.76 | 0.05 | CELGENE | 0.21 | -14.52 | -0.03 |
| HOME DEPOT | 1.62 | -5.41 | BOOKING HOLDINGS | 0.22 | 19.72 | 0.04 | UNITED PARCEL SER.'B' | 0.21 | -11.41 | -0.02 |
| UNITEDHEALTH GROUP | 1.58 | -2.61 | PROSHARES ULTRA | 0.32 | 9.90 | 0.03 | VERIZON | 0.28 | -8.62 | -0.02 |
| BOEING | 1.41 | 11.76 | SEMICS. | 0.52 | 5.50 | 0.00 | COMMUNICATIONS | 0.20 | -0.02 | -0.02 |
| | | | VISA 'A' | 0.54 | 5.09 | 0.03 | BIOGEN | 0.16 | -14.05 | -0.02 |



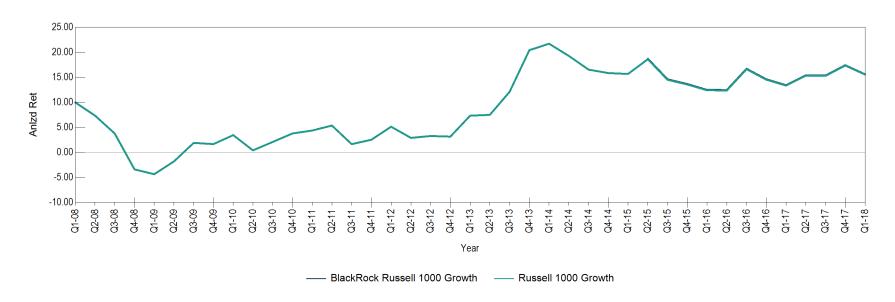
BlackRock Russell 1000 Growth vs. eV US Large Cap Growth Equity Gross Universe

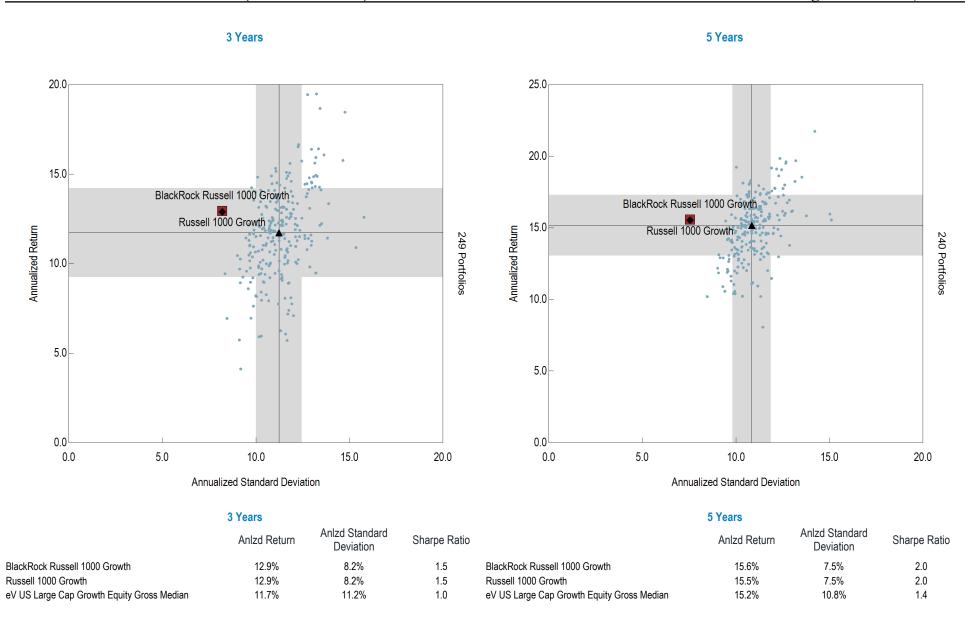


Rolling 3 Year Annualized Return (%)



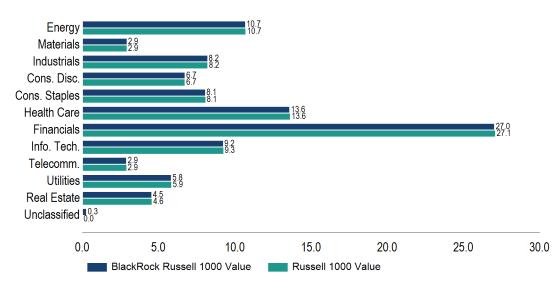
Rolling 5 Year Annualized Return (%)





| | Portfolio | Russell 1000 Value |
|---------------------------------|-----------|-----------------------|
| Number of Holdings | 709 | 711 |
| Weighted Avg. Market Cap. (\$B) | 113.10 | 113.40 |
| Median Market Cap. (\$B) | 9.02 | 9.02 |
| Price To Earnings | 20.88 | 20.40 |
| Price To Book | 2.31 | 2.52 |
| Price To Sales | 2.96 | 2.95 |
| Return on Equity (%) | 12.28 | 11.45 |
| Yield (%) | 2.49 | 2.45 |
| Beta | 1.00 | 1.00 |
| | | |

Sector Allocation (%) vs Russell 1000 Value



Largest Holdings

| | End Weight | Return |
|------------------------|------------|--------|
| BERKSHIRE HATHAWAY 'B' | 3.17 | 0.64 |
| JP MORGAN CHASE & CO. | 3.14 | 3.36 |
| EXXON MOBIL | 2.61 | -9.89 |
| JOHNSON & JOHNSON | 2.42 | -7.70 |
| BANK OF AMERICA | 2.37 | 1.98 |
| INTEL | 2.03 | 13.58 |
| WELLS FARGO & CO | 1.92 | -13.10 |
| AT&T | 1.81 | -7.08 |
| CHEVRON | 1.78 | -8.00 |
| CISCO SYSTEMS | 1.76 | 12.82 |

To

0.19

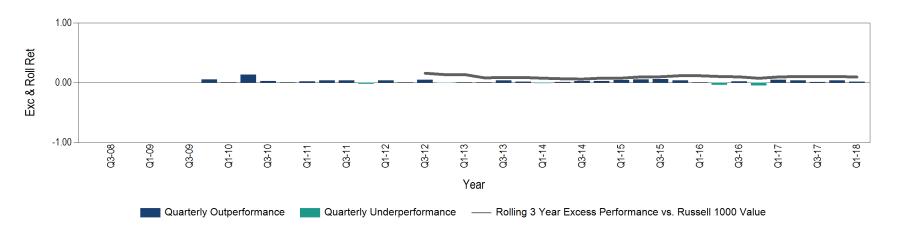
ENTER. RAYTHEON 'B' **NEXTERA ENERGY**

| p | Contributors | |
|---|--------------|--|
|---|--------------|--|

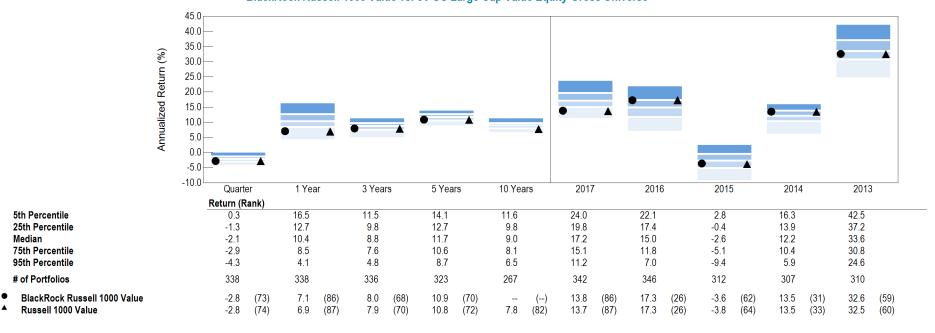
5.32

0.01

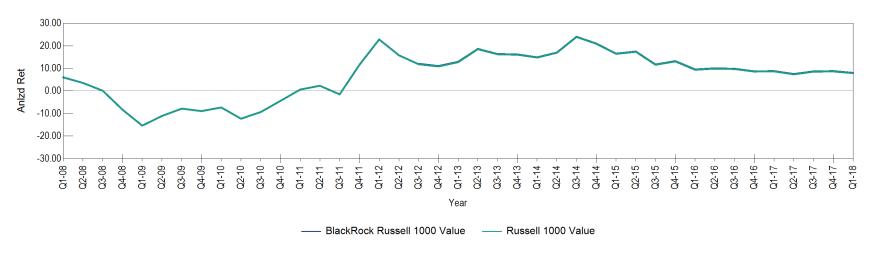
| То | p Contributo | rs | | Bot | tom Contribu | tors | |
|---------------------------|--------------|--------|--------------|-------------------|--------------|--------|--------------|
| | Avg Wgt | Return | Contribution | | Avg Wgt | Return | Contribution |
| INTEL | 0.58 | 13.58 | 0.08 | WELLS FARGO & CO | 0.71 | -13.10 | -0.09 |
| CISCO SYSTEMS | 0.50 | 12.82 | 0.06 | EXXON MOBIL | 0.94 | -9.89 | -0.09 |
| JP MORGAN CHASE & | 0.98 | 3.36 | 0.03 | PROCTER & GAMBLE | 0.59 | -13.05 | -0.08 |
| CO. | 0.50 | 0.00 | | GENERAL ELECTRIC | 0.33 | -22.11 | -0.07 |
| BANK OF AMERICA | 0.76 | 1.98 | 0.02 | JOHNSON & JOHNSON | 0.85 | -7.70 | -0.07 |
| CONOCOPHILLIPS | 0.17 | 8.61 | 0.01 | CHEVRON | 0.63 | -8.00 | -0.05 |
| CME GROUP | 0.13 | 11.20 | 0.01 | CITIGROUP | 0.52 | -8.91 | -0.05 |
| ABBOTT LABORATORIES | 0.25 | 5.49 | 0.01 | AT&T | 0.63 | -7.08 | -0.04 |
| HEWLETT PACKARD ENTER. | 0.06 | 22.63 | 0.01 | WALMART | 0.38 | -9.37 | -0.04 |
| RAYTHEON 'B' | 0.09 | 15.38 | 0.01 | QUALCOMM | 0.25 | -12.71 | -0.03 |



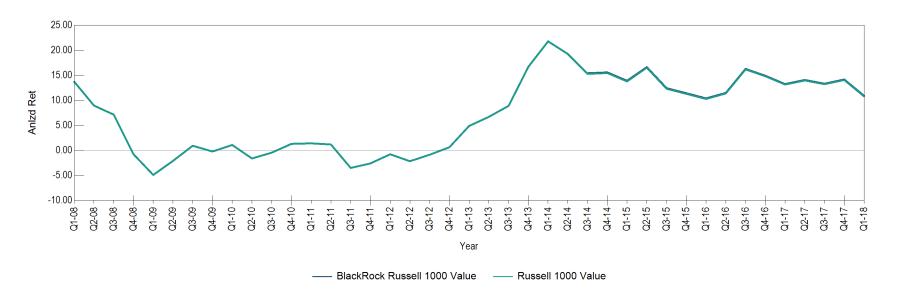
BlackRock Russell 1000 Value vs. eV US Large Cap Value Equity Gross Universe

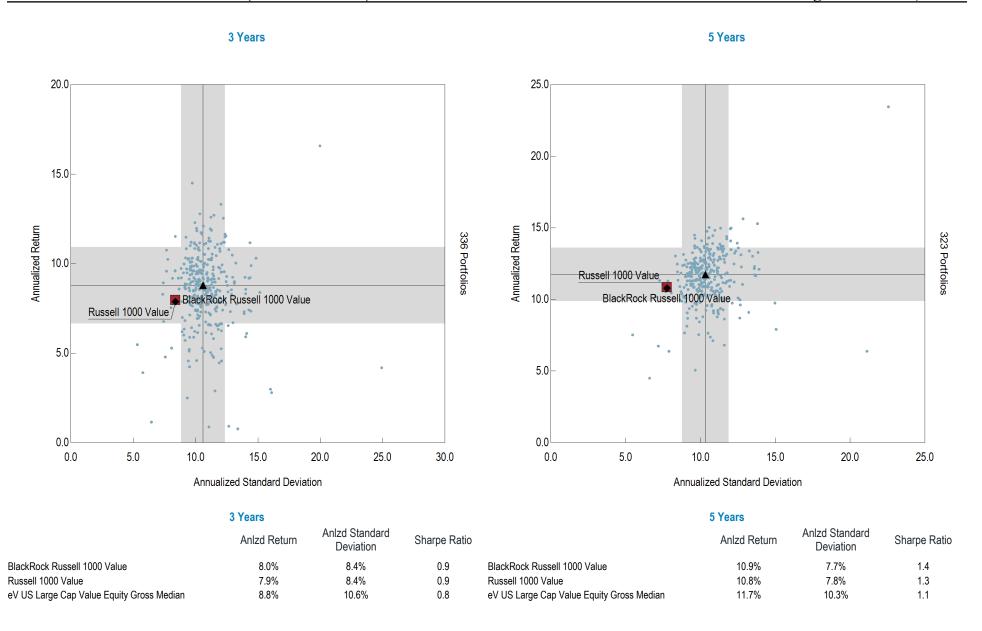


Rolling 3 Year Annualized Return (%)



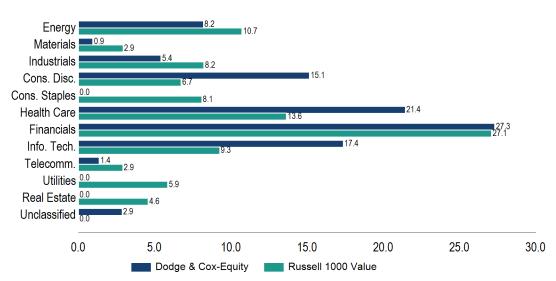
Rolling 5 Year Annualized Return (%)





| Number of Holdings 67 711 Weighted Avg. Market Cap. (\$B) 106.57 113.40 Median Market Cap. (\$B) 40.59 9.02 Price To Earnings 20.45 20.40 Price To Book 2.87 2.52 Price To Sales 2.99 2.95 Return on Equity (%) 13.18 11.45 Yield (%) 2.06 2.45 Beta 1.09 1.00 | | Portfolio | Russell 1000 Value |
|--|--------------------------|----------------|-----------------------|
| Median Market Cap. (\$B) 40.59 9.02 Price To Earnings 20.45 20.40 Price To Book 2.87 2.52 Price To Sales 2.99 2.95 Return on Equity (%) 13.18 11.45 Yield (%) 2.06 2.45 | Number of Holdings | 67 | 711 |
| Price To Earnings 20.45 20.40 Price To Book 2.87 2.52 Price To Sales 2.99 2.95 Return on Equity (%) 13.18 11.45 Yield (%) 2.06 2.45 | Weighted Avg. Market Cap | . (\$B) 106.57 | 113.40 |
| Price To Book 2.87 2.52 Price To Sales 2.99 2.95 Return on Equity (%) 13.18 11.45 Yield (%) 2.06 2.45 | Median Market Cap. (\$B) | 40.59 | 9.02 |
| Price To Sales 2.99 2.95 Return on Equity (%) 13.18 11.45 Yield (%) 2.06 2.45 | Price To Earnings | 20.45 | 20.40 |
| Return on Equity (%) 13.18 11.45 Yield (%) 2.06 2.45 | Price To Book | 2.87 | 2.52 |
| Yield (%) 2.06 2.45 | Price To Sales | 2.99 | 2.95 |
| | Return on Equity (%) | 13.18 | 11.45 |
| Beta 1.09 1.00 | Yield (%) | 2.06 | 2.45 |
| | Beta | 1.09 | 1.00 |

Sector Allocation (%) vs Russell 1000 Value



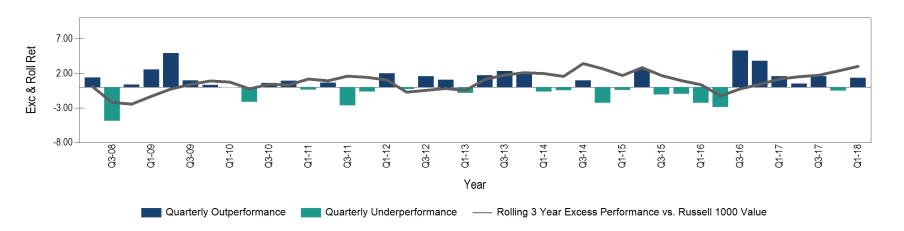
Largest Holdings

Top Contributors

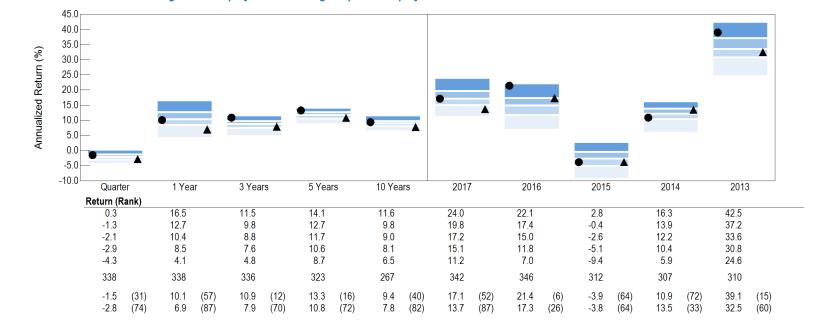
Bottom Contributors

| | End Weight | Return | | Avg Wgt | Return | Contributio | n | Avg Wgt | Return | Contribution |
|--------------------------|------------|--------|--------------------------|---------|--------|-------------|----------------------------|---------|--------|--------------|
| CHARLES SCHWAB | 3.86 | 1.86 | HEWLETT PACKARD | 2.17 | 22.63 | 0.49 | WELLS FARGO & CO | 3.75 | -13.10 | -0.49 |
| CAPITAL ONE FINL. | 3.60 | -3.36 | ENTER. | 2.17 | 22.00 | 0.43 | COMCAST 'A' | 3.13 | -14.35 | -0.45 |
| BANK OF AMERICA | 3.59 | 1.98 | ANADARKO PETROLEUM | 2.10 | 13.10 | 0.28 | MICRO FOCUS | 0.58 | -57.72 | -0.34 |
| WELLS FARGO & CO | 3.52 | -13.10 | CISCO SYSTEMS | 1.99 | 12.82 | 0.25 | INTL.SPN.ADR 1:1 | 0.30 | -31.12 | -0.34 |
| COMCAST 'A' | 3.06 | -14.35 | BOOKING HOLDINGS | 1.14 | 19.72 | 0.22 | CIGNA | 1.74 | -17.39 | -0.30 |
| NOVARTIS 'B' SPN.ADR 1:1 | 2.99 | -0.19 | GLAXOSMITHKLINE | 1.62 | 12.07 | 0.20 | CHARTER COMMS.CL.A | 2.85 | -7.36 | -0.21 |
| ALPHABET 'C' | 2.69 | -1.40 | SPN.ADR 1:2 | 1.02 | 12.01 | 0.20 | SANOFI ADR 2:1 | 2.43 | -6.79 | -0.16 |
| CHARTER COMMS.CL.A | 2.65 | -7.36 | MAXIM INTEGRATED PRDS. | 0.93 | 15.98 | 0.15 | EXPRESS SCRIPTS HOLDING | 2.14 | -7.45 | -0.16 |
| JP MORGAN CHASE & CO. | 2.56 | 3.36 | HP | 2.13 | 4.95 | 0.11 | METLIFE | 1.71 | -8.47 | -0.14 |
| TIME WARNER | 2.46 | 3.85 | JP MORGAN CHASE & CO. | 2.52 | 3.36 | 0.08 | SPRINT | 0.75 | -17.15 | -0.13 |
| | | | TIME WARNER | 2.00 | 3.85 | 0.08 | AMERICAN EXPRESS | 2.21 | -5.75 | -0.13 |
| | | | TE CONNECTIVITY | 1.34 | 5.53 | 0.07 | | | | |





Dodge & Cox-Equity vs. eV US Large Cap Value Equity Gross Universe





5th Percentile

25th Percentile

75th Percentile

95th Percentile

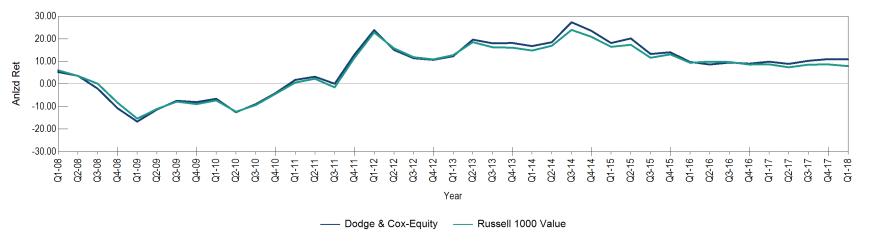
of Portfolios

Dodge & Cox-Equity

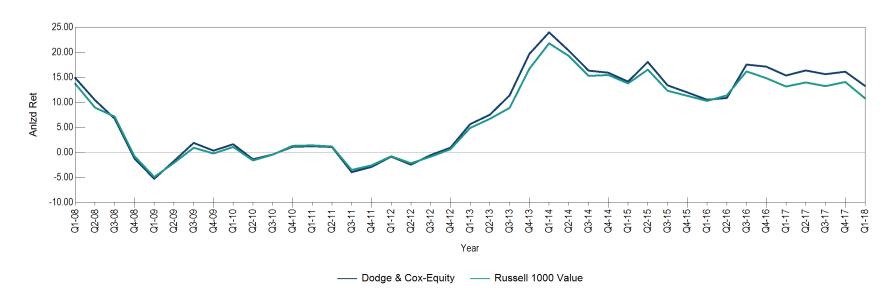
Russell 1000 Value

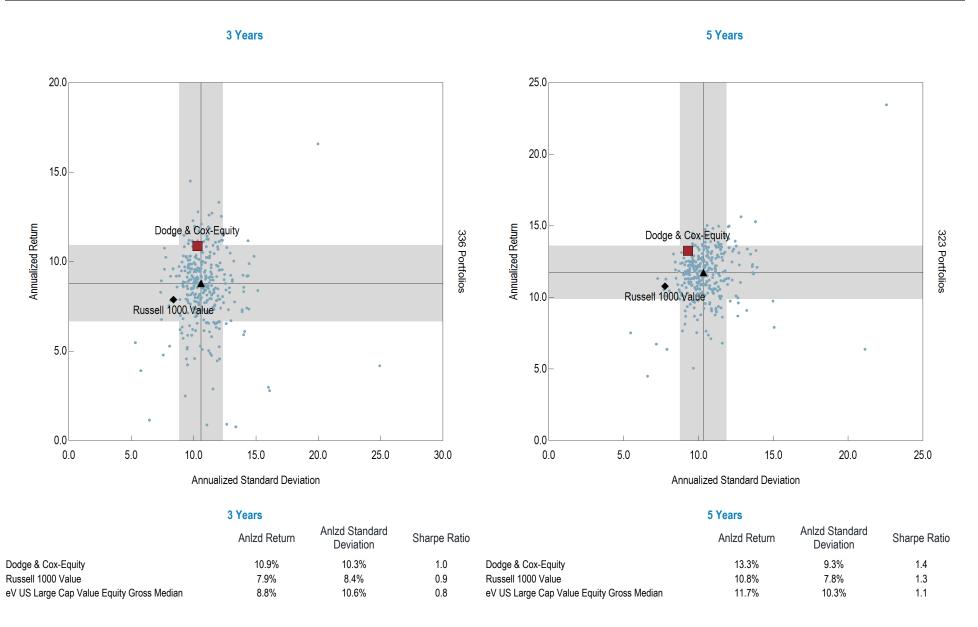
Median





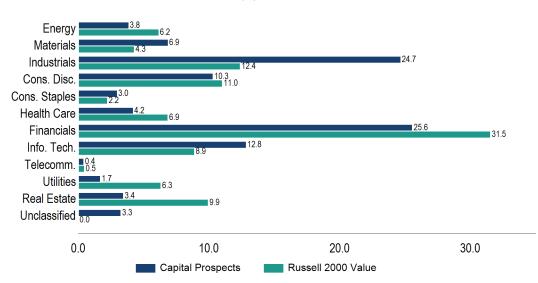
Rolling 5 Year Annualized Return (%)





| | Portfolio | Russell 2000 Value |
|---------------------------------|-----------|-----------------------|
| Number of Holdings | 296 | 1,398 |
| Weighted Avg. Market Cap. (\$B) | 2.35 | 2.02 |
| Median Market Cap. (\$B) | 1.21 | 0.72 |
| Price To Earnings | 20.57 | 16.01 |
| Price To Book | 2.80 | 1.75 |
| Price To Sales | 2.40 | 2.66 |
| Return on Equity (%) | 14.80 | 6.23 |
| Yield (%) | 1.65 | 1.68 |
| Beta | 0.94 | 1.00 |
| | | |

Sector Allocation (%) vs Russell 2000 Value



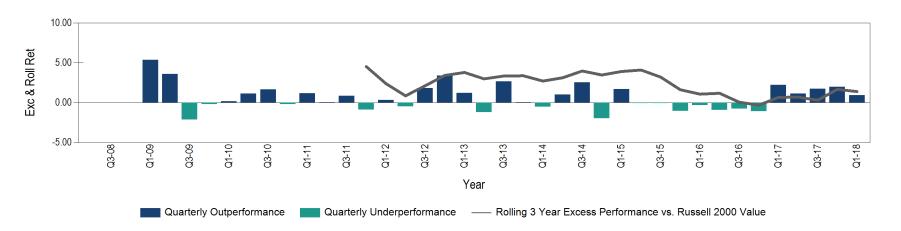
Largest Holdings

| _ | | | |
|-----|------|------|------|
| Top | Cont | ribu | tors |

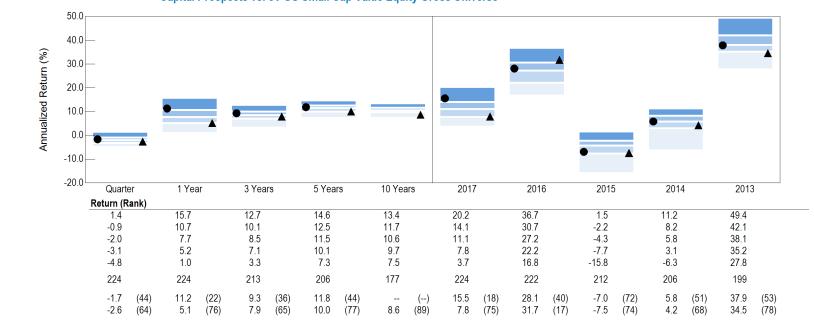
Bottom Contributors

| 3 - 3 | | | | | | | | | | |
|--------------------------|-------------------|--------|-------------------|---------|--------|--------------|----------------------------|---------|--------|--------------|
| | End Weight | Return | | Avg Wgt | Return | Contribution | on | Avg Wgt | Return | Contribution |
| HOSTESS BRANDS CL.A | 1.73 | -0.14 | COMTECH TELECOM. | 0.44 | 35.76 | 0.16 | ARCONIC | 1.21 | -15.28 | -0.18 |
| HILLENBRAND | 1.43 | 3.15 | MICROSEMI | 0.55 | 25.30 | 0.14 | ARTISAN | 1.21 | -12.18 | -0.15 |
| LITTELFUSE | 1.42 | 5.42 | MOBILE MINI | 0.52 | 26.83 | 0.14 | PTNS.ASTMGMT. | 1.21 | -12.10 | |
| VERSO 'A' | 1.21 | -4.15 | CALLAWAY GOLF | 0.59 | 17.52 | 0.10 | FREIGHTCAR AMERICA | 0.67 | -21.55 | -0.14 |
| ARTISAN PTNS.ASTMGMT. | 1.12 | -12.18 | DOUGLAS DYNAMICS | 0.66 | 15.35 | 0.10 | AIR LEASE | 1.05 | -11.17 | -0.12 |
| ARCONIC | 1.04 | -15.28 | REXNORD | 0.70 | 14.07 | 0.10 | ATLAS FINANCIAL (NAS) | 0.22 | -49.63 | -0.11 |
| MODINE MANUFACTURING | 0.99 | 4.70 | BARRETT BUS.SVS. | 0.33 | 28.89 | 0.10 | HOLDINGS | 0.00 | 05.05 | 0.44 |
| AIR LEASE | 0.98 | -11.17 | BOTTOMLINE TECHS. | 0.80 | 11.74 | 0.09 | QUANTUM | 0.30 | -35.35 | -0.11 |
| AMERICAN EQ.INV.LF.HLDG. | 0.87 | -4.46 | KAPSTONE PAPER & | 0.40 | 54.05 | 0.00 | MEREDITH | 0.56 | -17.78 | -0.10 |
| CINEMARK HOLDINGS | 0.83 | 9.02 | PACK. | 0.18 | 51.65 | 0.09 | ABM INDS. | 0.85 | -10.83 | -0.09 |
| ON LIMITARY TOLDINGS | 0.00 | 0.02 | PROFIRE ENERGY | 0.19 | 42.19 | 0.08 | GULF ISLAND FABRICATION | 0.20 | -47.11 | -0.09 |
| | | | | | | | RANGE RES. | 0.63 | -14.66 | -0.09 |





Capital Prospects vs. eV US Small Cap Value Equity Gross Universe



5th Percentile

25th Percentile

75th Percentile

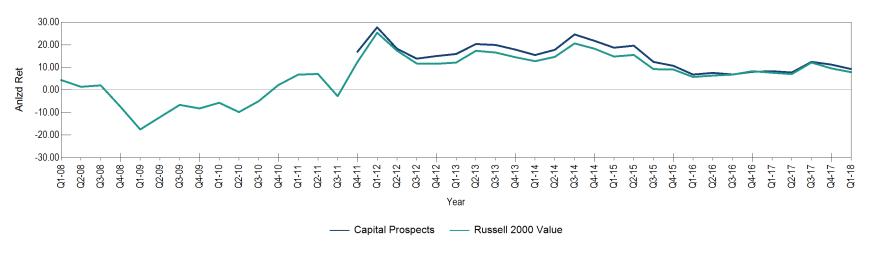
95th Percentile # of Portfolios

Capital Prospects

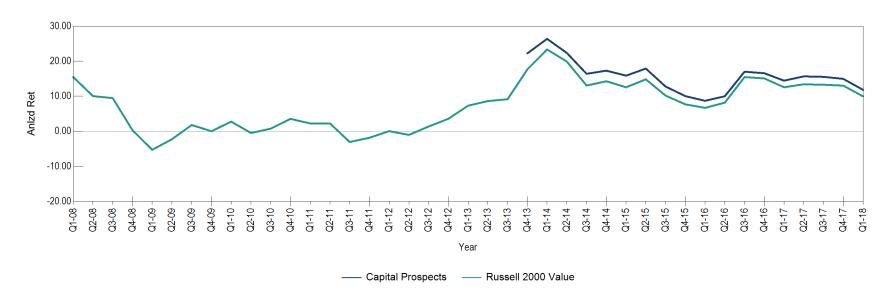
Russell 2000 Value

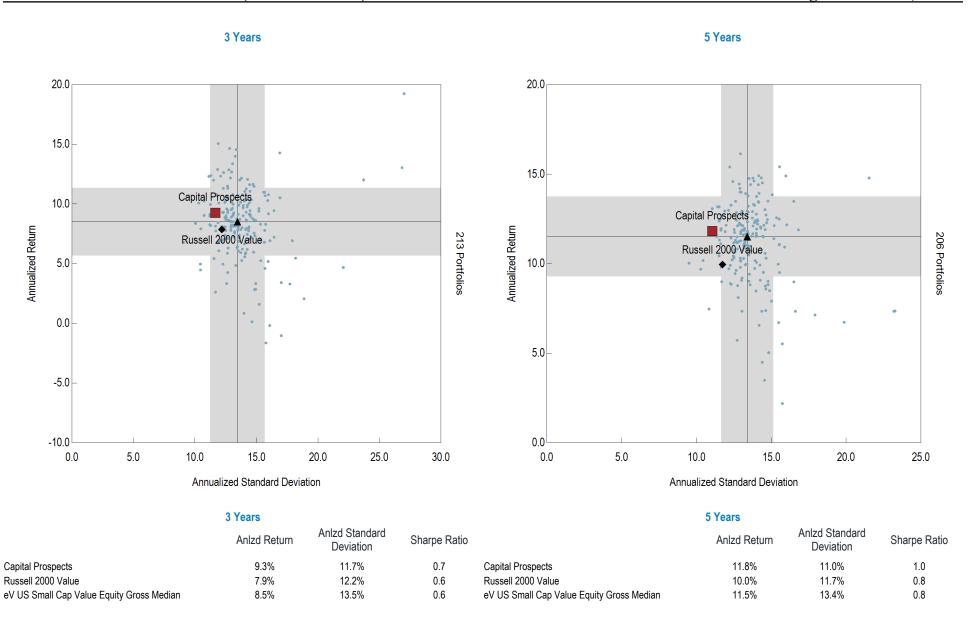
Median

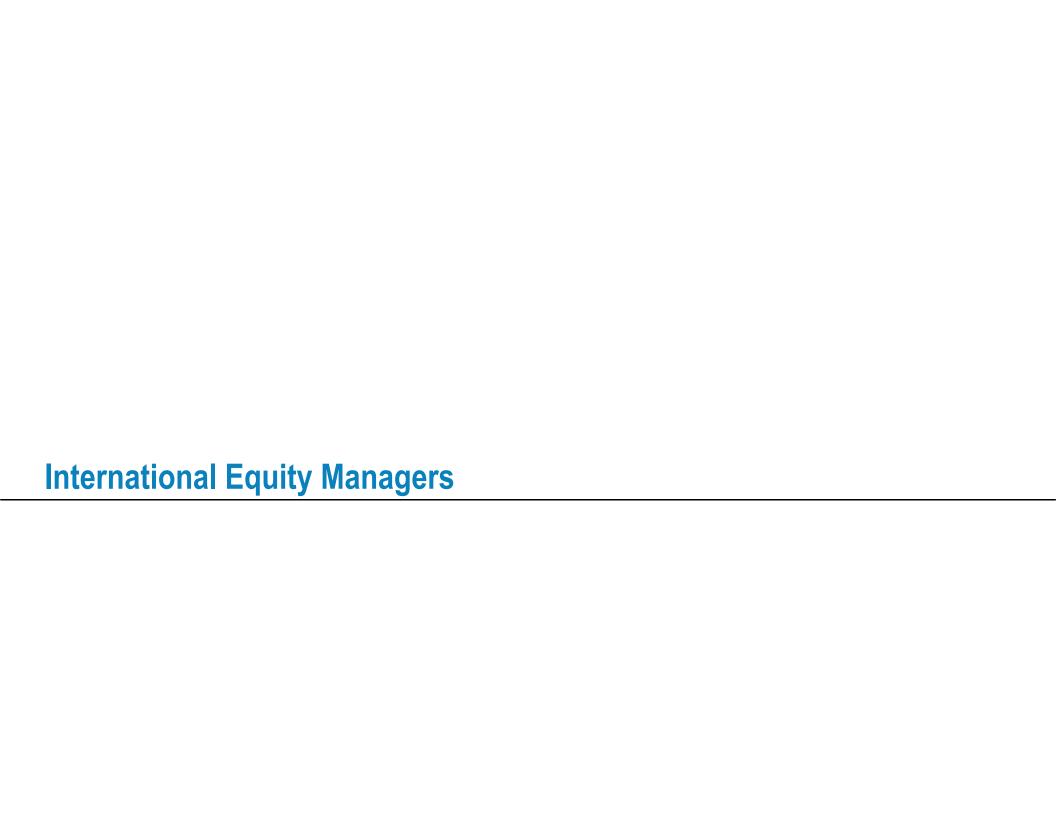
Rolling 3 Year Annualized Return (%)

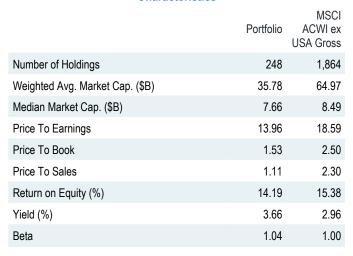


Rolling 5 Year Annualized Return (%)

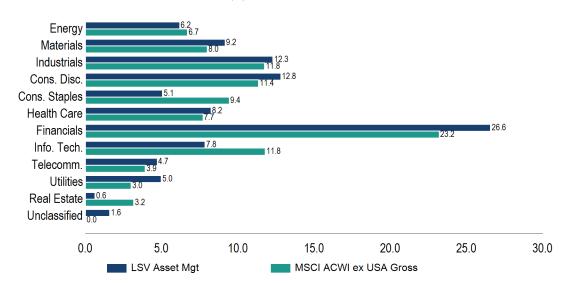








Sector Allocation (%) vs MSCI ACWI ex USA Gross



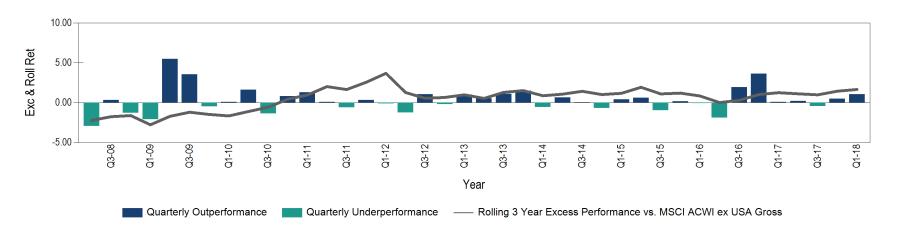
Largest Holdings

Top Contributors

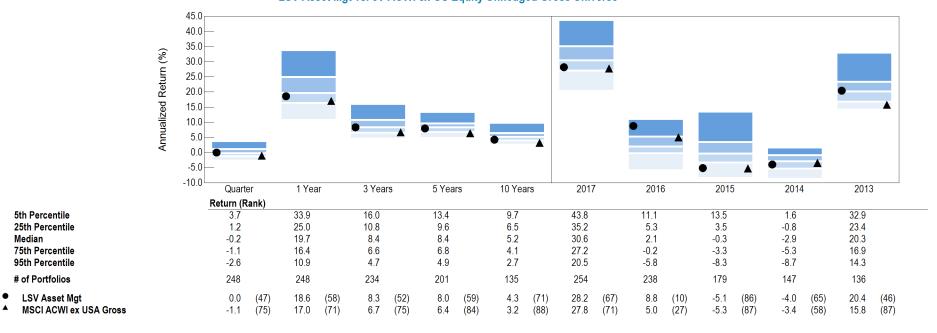
Bottom Contributors

| | End Weight | Return | | Avg Wgt | Return | Contribution | on | Avg Wgt | Return | Contribution |
|---------------------|-------------------|--------|------------------------|---------|--------|--------------|----------------------|---------|--------|--------------|
| SAMSUNG ELECTRONICS | 2.20 | -2.99 | NINE ENTERTAINMENT | 0.61 | 48.14 | 0.29 | DEUTSCHE BANK | 0.45 | -26.87 | -0.12 |
| SANOFI | 1.62 | -6.87 | GIGA-BYTE | 0.58 | 24.93 | 0.14 | SANOFI | 1.55 | -6.87 | -0.11 |
| NIPPON TELG. & TEL. | 1.36 | -0.59 | TECHNOLOGY | 0.50 | 24.30 | 0.14 | FUJIKURA | 0.40 | -22.31 | -0.09 |
| ENEL | 1.32 | 1.21 | UPM-KYMMENE | 0.67 | 18.98 | 0.13 | BANK NEGARA | 0.79 | -11.10 | -0.09 |
| KDDI | 1.32 | 4.33 | BANCO BRASIL SPN.ADR | 0.36 | 30.22 | 0.11 | INDONESIA | 0.13 | -11.10 | -0.03 |
| ALLIANZ | 1.32 | -1.63 | 1:1 | | | | DEUTSCHE LUFTHANSA | 0.61 | -13.47 | -0.08 |
| MAGNA INTL. | 1.29 | -0.38 | GLAXOSMITHKLINE | 0.93 | 11.24 | 0.10 | BAYER | 0.86 | -9.04 | -0.08 |
| BAE SYSTEMS | 1.27 | 5.22 | ASTRAL FOODS | 0.40 | 26.08 | 0.10 | KINGBOARD CHEMICAL | 0.50 | -15.48 | -0.08 |
| GLAXOSMITHKLINE | 1.22 | 11.24 | LUKOIL OAO SPN.ADR 1:1 | 0.49 | 20.07 | 0.10 | HDG. | 0.50 | -13.40 | -0.00 |
| ROCHE HOLDING | 1.18 | -6.15 | RHEINMETALL | 0.76 | 12.17 | 0.09 | BASF | 0.88 | -8.13 | -0.07 |
| NOCHE HOLDING | 1.10 | -0.15 | CHINA RESOURCES | 0.29 | 31.39 | 0.09 | RESONA HOLDINGS | 0.69 | -10.00 | -0.07 |
| | | | CEMENT HOLDINGS | 0.29 | 31.33 | 0.09 | CANADIAN IMP.BK.COM. | 0.79 | -8.75 | -0.07 |
| | | | RENAULT | 0.41 | 20.23 | 0.08 | | | | |

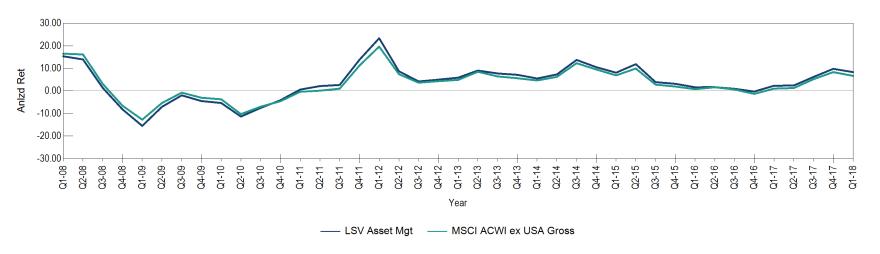




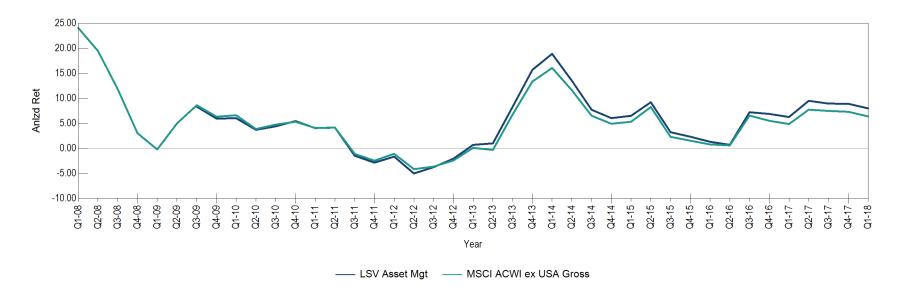
LSV Asset Mgt vs. eV ACWI ex-US Equity Unhedged Gross Universe

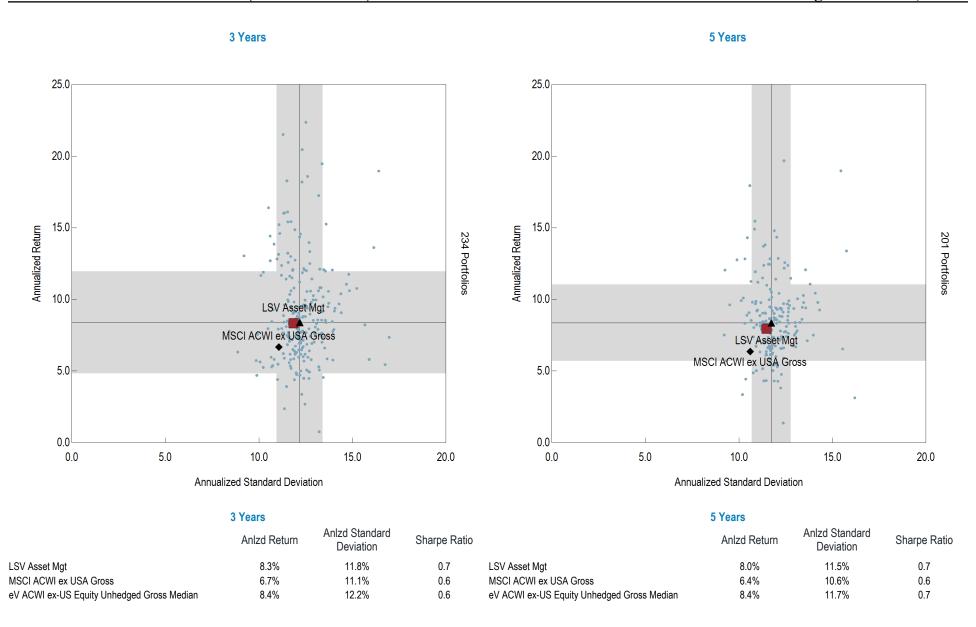


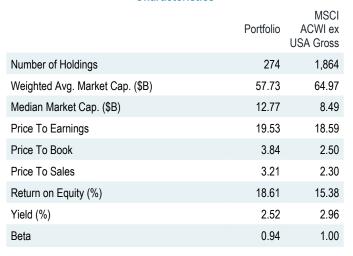
Rolling 3 Year Annualized Return (%)



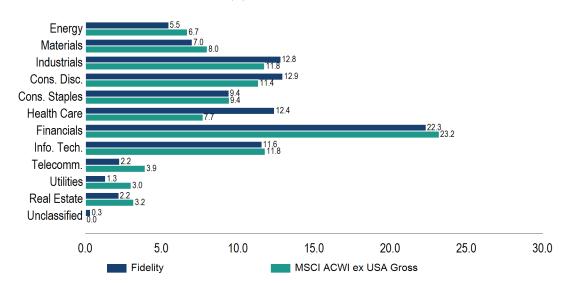
Rolling 5 Year Annualized Return (%)







Sector Allocation (%) vs MSCI ACWI ex USA Gross



Largest Holdings

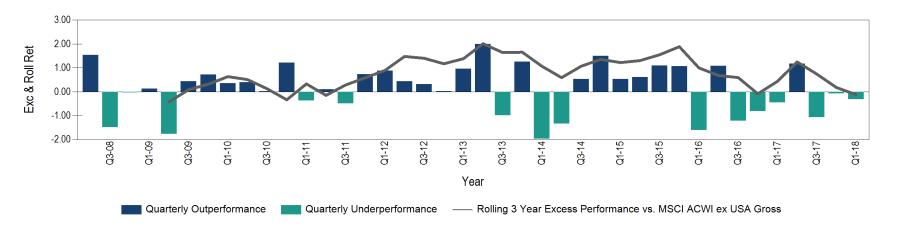
| | | | 4 |
|--------|------|-------|-------|
| On | Can | ribu | itors |
| UU | CUII | เมเมน | เเบเอ |

Bottom Contributors

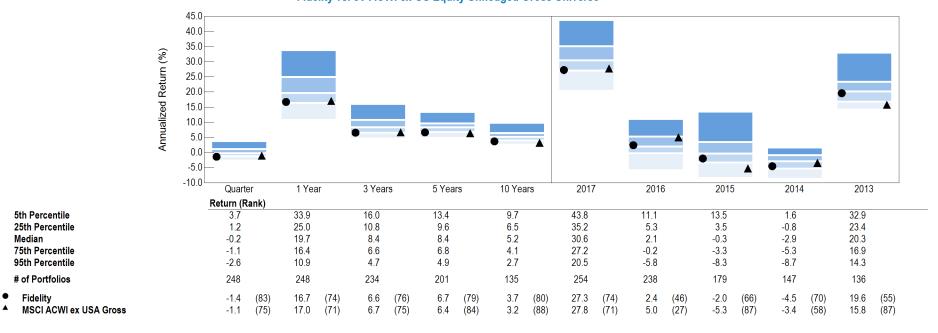
| | | End Weight | Return | | Avg Wgt | Return | Contribution | 1 | Avg Wgt | Return | Contribution |
|--|--------------------------|-------------------|--------|-----------------|---------|--------|--------------|-------------------------|---------|--------|--------------|
| | NESTLE 'R' | 1.54 | -8.17 | NINTENDO | 0.72 | 21.51 | 0.15 | BRITISH AMERICAN | 1.16 | -13.56 | -0.16 |
| | SAP | 1.52 | -6.83 | PEPTIDREAM | 0.27 | 50.10 | 0.13 | TOBACCO | 1.10 | -10.00 | -0.10 |
| | ROYAL DUTCH SHELL A | 1.35 | -3.56 | GENMAB | 0.35 | 29.04 | 0.10 | NESTLE 'R' | 1.57 | -8.17 | -0.13 |
| | AIA GROUP | 1.24 | -0.77 | KOSE | 0.26 | 34.50 | 0.09 | MITSUBISHI UFJ FINL.GP. | 1.06 | -9.52 | -0.10 |
| | BRITISH AMERICAN TOBACCO | 1.16 | -13.56 | ASML HOLDING | 0.67 | 13.00 | 0.09 | SAP | 1.43 | -6.83 | -0.10 |
| | ROCHE HOLDING | 1.16 | -6.15 | MARUI GROUP | 0.62 | 12.34 | 0.08 | AXA | 0.89 | -10.56 | -0.09 |
| | ВР | 1.14 | -3.48 | KEYENCE | 0.64 | 10.91 | 0.07 | BAYER | 1.01 | -9.04 | -0.09 |
| | ORIX | 1.10 | 4.37 | NITORI HOLDINGS | 0.24 | 24.31 | 0.06 | CHALLENGER | 0.45 | -18.19 | -0.08 |
| | NASPERS | 1.02 | -12.45 | M3 | 0.20 | 28.00 | 0.06 | LINDE (XET) | 0.75 | -9.97 | -0.07 |
| | SHIRE | 1.02 | -4.43 | LONDON STOCK | 0.40 | 40.00 | | ROCHE HOLDING | 1.18 | -6.15 | -0.07 |
| | | | | EX.GROUP | 0.42 | 12.80 | 0.05 | GETINGE | 0.33 | -22.00 | -0.07 |



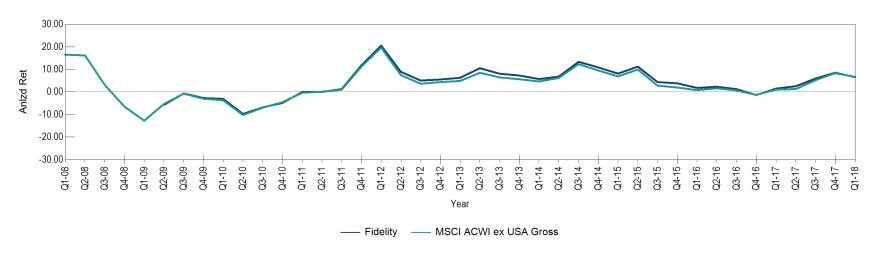
Rolling Annualized Excess Performance



Fidelity vs. eV ACWI ex-US Equity Unhedged Gross Universe



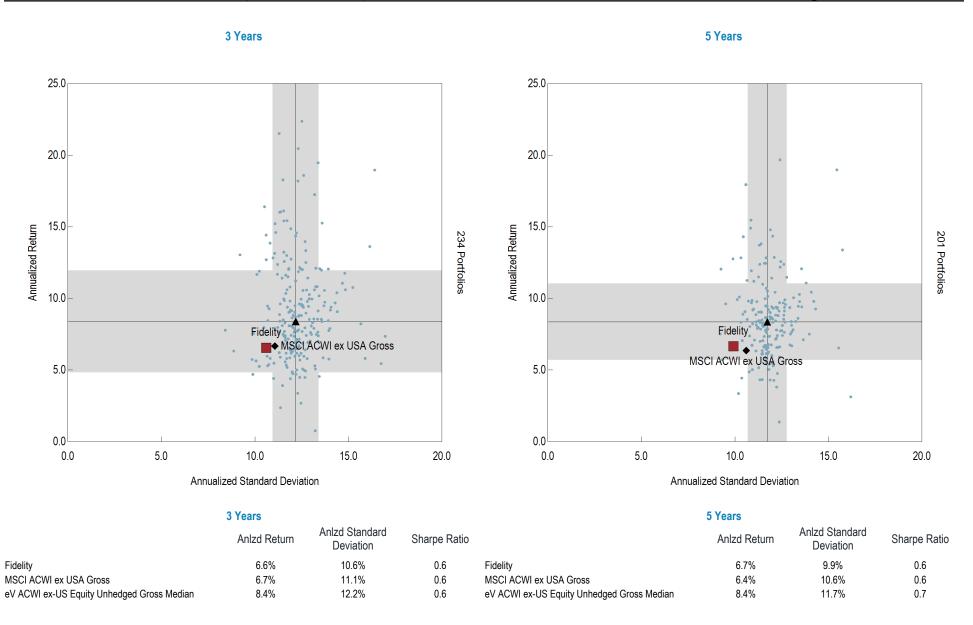
Rolling 3 Year Annualized Return (%)

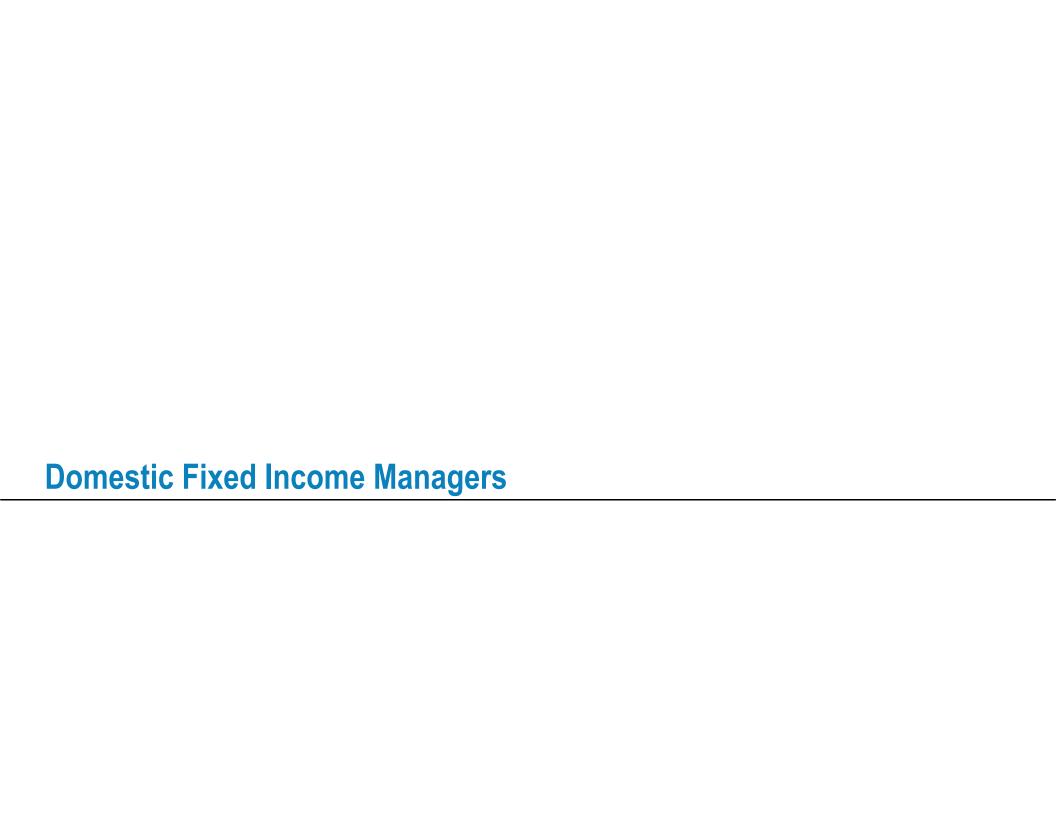


Rolling 5 Year Annualized Return (%)

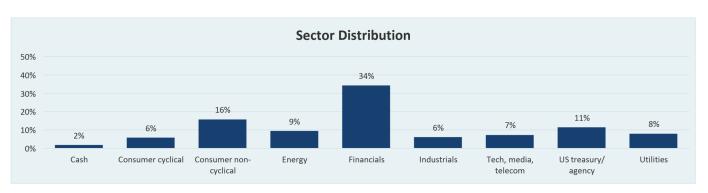


Risk vs. Return 3 & 5 Year (Gross of Fees)





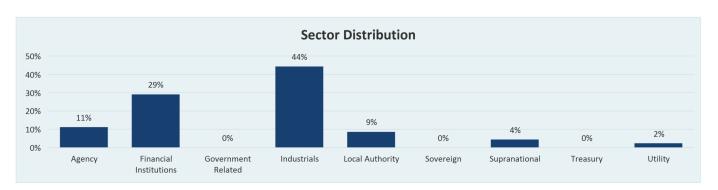
| Summary | Portfolio |
|----------------------------|-----------|
| Yield to worst (%) | 3.07 |
| OAS (bp) | 68 |
| Effective duration (years) | 3.08 |
| Spread duration (years) | 3.12 |
| Number of issuers | 103 |
| Average rating | A+ |



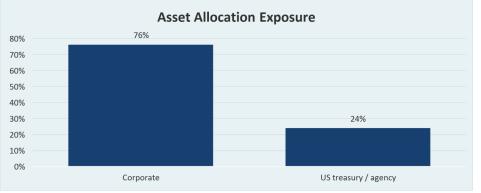




| | İ |
|---------------------------|-----------|
| Summary | Portfolio |
| Average maturity (years) | 3.03 |
| Longest maturity (years) | 4.96 |
| Modified duration (years) | 2.85 |
| Average coupon (%) | 2.73 |
| Average rating | A+ |
| Holdings | 253 |







Performance Return Calculations

Performance is calculated using Time Weighted Rates of Return (TWRR) methodologies. Monthly returns are geometrically linked and annualized for periods longer than one year.

Data Source

Verus is an independent third party consulting firm and calculates returns from best source book of record data. Returns calculated by Verus may deviate from those shown by the manager in part, but not limited to, differences in prices and market values reported by the custodian and manager, as well as significant cash flows into or out of an account. It is the responsibility of the manager and custodian to provide insight into the pricing methodologies and any difference in valuation.

Illiquid Alternatives

Due to the inability to receive final valuation prior to report production, closed end funds (including but are not limited to Real Estate, Hedge Funds, Private Equity, and Private Credit) performance is typically reported at a one-quarter lag. Valuation is reported at a one-quarter lag, adjusted for current quarter flow (cash flows are captured real time). Closed end fund performance is calculated using a time-weighted return methodology consistent with all portfolio and total fund performance calculations. For Private Markets, performance reports also include Verus-calculated multiples based on flows and valuations (e.g. DPI and TVPI) and manager-provided IRRs.

| Manager Line Up | | | | | |
|--|---------------|----------------|----------------------------------|---------------|-----------------|
| <u>Manager</u> | Fund Incepted | Data Source | <u>Manager</u> | Fund Incepted | Data Source |
| Northern Trust Russell 1000 | 8/31/2017 | Mellon | Prime Property Fund | 9/30/2015 | Prime Property |
| BlackRock Russell 1000 Growth | 6/30/2010 | BlackRock | American Strategic Value Realty | 12/31/2014 | American Realty |
| BlackRock Russell 1000 Value | 7/31/2009 | BlackRock | BlackRock US Real Estate | 9/30/2012 | BlackRock |
| Dodge & Cox - Equity | 12/31/1994 | Northern Trust | Greenfield Gap | 7/31/2014 | Greenfield |
| Capital Prospects | 12/31/2008 | Northern Trust | Medley Capital | 5/31/2013 | Medley Capital |
| LSV Asset Mgt | 8/31/2004 | Northern Trust | Raven Capital | 5/31/2013 | Raven Capital |
| Fidelity | 4/30/2006 | Northern Trust | Raven Opportunity III | 7/31/2015 | Raven Capital |
| Insight | 6/29/2017 | Northern Trust | White Oak Pinnacle | 8/31/2013 | White Oak |
| DFA | 7/31/2017 | Northern Trust | PanAgora Risk Parity Multi Asset | 11/30/2017 | PanAgora |
| Northern Trust Intermediate Gov't Bond | 7/31/2017 | Northern Trust | AQR Global Risk Premium - EL | 3/5/2018 | AQR |
| Northern Trust Long Term Gov't Bond | 7/31/2017 | Northern Trust | MS Infrastructure | 5/31/2015 | Morgan Stanley |

Policy & Custom Index Composition

Policy Index (7/01/2017): 18.5% Russell 1000, 5.5% Russell 2000, 24% MSCI ACWI ex-USA, 19% BBgBarc US Gov't/Credit 1-3 Yr, 3% BBgBarc US Treasury 7-10 Yr, 7.7%

NCREIF Property, 1.7% NCREIF Property +2%, 0.6% CPI +5%, 5% BBgBarc US High Yield +2%, 14% 60% MSCI ACWI / 40% BBgBarc Global

Aggregate, 1% Citi 1 Month T-Bills.

US Equity Blended: 80% Russell 1000, 20% Russell 2000.

Prior Policy Index: 14.4% Russell 1000 Value, 11.3% Russell 1000 Growth, 4.8% S&P 500, 4.0% Russell 2000 Value, 3.7% Russell 2000 Growth, 18.0% MSCI ACWI ex

USA, 29.8% BBgBarc US Aggregate, 3.5% DJ US Select RESI, 7.5% 9% Annual, 3% CPI + 4%.

Other Disclosures

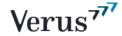
Fiscal Year End: 6/30

Cash Account includes cash held at Northern Trust for all closed end funds and cash held by BlackRock.

Effective 1/01/2017, only traditional asset class (public equity, public fixed income, REITs) investment management fees will be included in the gross of fee return calculation.

All data prior to 6/30/2015 provided by the previous consultant.

As of 3/31/2018, Total Fund market value includes liquidation value of \$120,838.27 for Jackson Square.



Glossary

Allocation Effect: An attribution effect that describes the amount attributable to the managers' asset allocation decisions, relative to the benchmark.

Alpha: The excess return of a portfolio after adjusting for market risk. This excess return is attributable to the selection skill of the portfolio manager. Alpha is calculated as: Portfolio Return - [Risk-free Rate + Portfolio Beta x (Market Return - Risk-free Rate)].

Beachmark R-squared: Measures how well the Benchmark return series fits the manager's return series. The higher the Benchmark R-squared, the more appropriate the benchmark is for the manager. **Beta:** A measure of systematic, or market risk; the part of risk in a portfolio or security that is attributable to general market movements. Beta is calculated by dividing the covariance of a security by the variance of the market.

Book-to-Market: The ratio of book value per share to market price per share. Growth managers typically have low book-to-market ratios while value managers typically have high book-to-market ratios. Capture Ratio: A statistical measure of an investment manager's overall performance in up or down markets. The capture ratio is used to evaluate how well an investment manager performed relative to an index during periods when that index has risen (up market) or fallen (down market). The capture ratio is calculated by dividing the manager's returns by the returns of the index during the up/down market, and multiplying that factor by 100.

Correlation: A measure of the relative movement of returns of one security or asset class relative to another over time. A correlation of 1 means the returns of two securities move in lock step, a correlation of -1 means the returns of two securities move in the exact opposite direction over time. Correlation is used as a measure to help maximize the benefits of diversification when constructing an investment portfolio.

Excess Return: A measure of the difference in appreciation or depreciation in the price of an investment compared to its benchmark, over a given time period. This is usually expressed as a percentage and may be annualized over a number of years or represent a single period.

Information Ratio: A measure of a manager's ability to earn excess return without incurring additional risk. Information ratio is calculated as: excess return divided by tracking error.

Interaction Effect: An attribution effect that describes the portion of active management that is contributable to the cross interaction between the allocation and selection effect. This can also be explained as an effect that cannot be easily traced to a source.

Portfolio Turnover: The percentage of a portfolio that is sold and replaced (turned over) during a given time period. Low portfolio turnover is indicative of a buy and hold strategy while high portfolio turnover implies a more active form of management.

Price-to-Earnings Ratio (P/E): Also called the earnings multiplier, it is calculated by dividing the price of a company's stock into earnings per share. Growth managers typically hold stocks with high price-to-earnings ratios whereas value managers hold stocks with low price-to-earnings ratios.

R-Squared: Also called the coefficient of determination, it measures the amount of variation in one variable explained by variations in another, i.e., the goodness of fit to a benchmark. In the case of investments, the term is used to explain the amount of variation in a security or portfolio explained by movements in the market or the portfolio's benchmark.

Selection Effect: An attribution effect that describes the amount attributable to the managers' stock selection decisions, relative to the benchmark.

Sharpe Ratio: A measure of portfolio efficiency. The Sharpe Ratio indicates excess portfolio return for each unit of risk associated with achieving the excess return. The higher the Sharpe Ratio, the more efficient the portfolio. Sharpe ratio is calculated as: Portfolio Excess Return / Portfolio Standard Deviation.

Sortino Ratio: Measures the risk-adjusted return of an investment, portfolio, or strategy. It is a modification of the Sharpe Ratio, but penalizes only those returns falling below a specified benchmark. The Sortino Ratio uses downside deviation in the denominator rather than standard deviation, like the Sharpe Ratio.

Standard Deviation: A measure of volatility, or risk, inherent in a security or portfolio. The standard deviation of a series is a measure of the extent to which observations in the series differ from the arithmetic mean of the series. For example, if a security has an average annual rate of return of 10% and a standard deviation of 5%, then two-thirds of the time, one would expect to receive an annual rate of return between 5% and 15%.

Style Analysis: A return based analysis designed to identify combinations of passive investments to closely replicate the performance of funds

Style Map: A specialized form or scatter plot chart typically used to show where a Manager lies in relation to a set of style indices on a two-dimensional plane. This is simply a way of viewing the asset loadings in a different context. The coordinates are calculated by rescaling the asset loadings to range from -1 to 1 on each axis and are dependent on the Style Indices comprising the Map.

Disclaimer

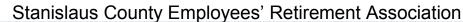
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The information presented may be deemed to contain forward-looking information. Examples of forward looking information include, but are not limited to, (a) projections of or statements regarding return on investment, future earnings, interest income, other income, growth prospects, capital structure and other financial terms, (b) statements of plans or objectives of management, (c) statements of future economic performance, and (d) statements of assumptions, such as economic conditions underlying other statements. Such forward-looking information can be identified by the use of forward looking terminology such as believes, expects, may, will, should, anticipates, or the negative of any of the foregoing or other variations thereon comparable terminology, or by discussion of strategy. No assurance can be given that the future results described by the forward-looking information will be achieved. Such statements are subject to risks, uncertainties, and other factors which could cause the actual results to differ materially from future results expressed or implied by such forward looking information. The findings, rankings, and opinions expressed herein are the intellectual property of Verus and are subject to change without notice. The information presented does not claim to be all-inclusive, nor does it contain all information that clients may desire for their purposes. The information presented should be read in conjunction with any other material provided by Verus, investment managers, and custodians.

Verus will make every reasonable effort to obtain and include accurate market values. However, if managers or custodians are unable to provide the reporting period's market values prior to the report issuance, Verus may use the last reported market value or make estimates based on the manager's stated or estimated returns and other information available at the time. These estimates may differ materially from the actual value. Hedge fund market values presented in this report are provided by the fund manager or custodian. Market values presented for private equity investments reflect the last reported NAV by the custodian or manager net of capital calls and distributions as of the end of the reporting period. These values are estimates and may differ materially from the investments actual value. Private equity managers report performance using an internal rate of return (IRR), which differs from the time-weighted rate of return (TWRR) calculation done by Verus. It is inappropriate to compare IRR and TWRR to each other. IRR figures reported in the illiquid alternative pages are provided by the respective managers, and Verus has not made any attempts to verify these returns. Until a partnership is liquidated (typically over 10-12 years), the IRR is only an interim estimated return. The actual IRR performance of any LP is not known until the final liquidation.

Verus receives universe data from InvestorForce, eVestment Alliance, and Morningstar. We believe this data to be robust and appropriate for peer comparison. Nevertheless, these universes may not be comprehensive of all peer investors/managers but rather of the investors/managers that comprise that database. The resulting universe composition is not static and will change over time. Returns are annualized when they cover more than one year. Investment managers may revise their data after report distribution. Verus will make the appropriate correction to the client account but may or may not disclose the change to the client based on the materiality of the change.





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May 22, 2018

Retirement Board Agenda Item

TO: Retirement Board

FROM: Rick Santos, Executive Director

I. SUBJECT: Annual Asset Allocation Review

II. ITEM NUMBER: 7.c

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION:

- 1. Approve Alternative Asset Mix B
- 2. Authorize Verus to initiate an emerging manager search for the debt allocation contingent on the approval of Mix B
- 3. Update the asset allocation in StanCERA's Investment Policy Statement to reflect the revised asset allocation
- V. EXECUTIVE SUMMARY: Each year, staff is required to update its capital market expectations (CME's) and to recommend any changes to StanCERA's asset allocation to the Board of Retirement. Today, StanCERA's Investment Consultant will present the results of the change in CME's and a recommendation to make some changes to our long-term target asset allocation.

Given the current capital market environment and expectations, a more optimal portfolio exists relative to our current target. The new recommended allocation is expected to increase return slighty, lower risk slightly and ultimately reduce drawdown risk (portfolio stress and capital loss during a negative economic event). This revised allocation also has an expected real return that keeps us in line with our current actuarial discount rate (7.25%).

At its core, the new allocation achieves this through a reduction in domestic equity, a slight increase in high quality fixed income (short-term government and credit instruments) and an introduction to emerging market debt. The following table summarizes the changes staff is recommending:

| Asset Class | Current Target | New Target | <u>Change</u> |
|-----------------------|----------------|------------|---------------|
| Dom. Equity US Large | 16% | 10% | -6% |
| Int. Equity Developed | 19% | 20% | 1% |
| Emerg. Market Debt | 0% | 4% | 4% |
| Private Credit | 6% | 5% | -1% |
| Infrastructure | 0% | 1% | 1% |
| Short-Term Gov/Credit | 18% | 20% | 2% |
| Risk Parity | 14% | 13% | -1% |

Our Investment Consultant has also offered an Alternative Mix A which excludes an allocation to emerging market debt, however, staff is not recommending this today, since the drawdown risk is inferior. Should the Board choose to go with staff's recommendation for Mix B, it is further recommended that Verus initiate an emerging manager search for the debt allocation. Attachment 1 contains the consultant's presentation today.

Retirement Board – May 22, 2018 Annual Asset Allocation Review Page 2

- VI. RISK: None
- VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.
- VIII. ADMINISTRATIVE BUDGET IMPACT: None

Rick Santos, Executive Director

Chris Wisdom, Retirement Investment Officer







MAY 22, 2018

Annual Asset Allocation Analysis

Stanislaus County Employees' Retirement Association

Executive summary

- Per StanCERA's IPS approved in January 2017, "the Board will review capital market expectations annually.
 The result of this review will be used to update the Investment Resolutions as needed."
 - The Board's last review took place in April 2017 resulting in the adoption of the "FFP 6-Yr Alternative Mix".
- The objective of the annual review process is not to make large changes to the asset allocation, but rather to:
 - 1. Adjust the size of the Liquidity sub-portfolio; and
 - 2. Make adjustment to the Growth & Risk Diversifying sub-portfolios based on updated Capital Market Assumptions and/or changes to the Liquidity sub-portfolio.
- Based on this year's review, the following allocation are presented:
 - 1. Mix A: reduces domestic equity and increases international equity, private markets, and the Liquidity sub-portfolio
 - 2. Mix B: reduces domestic equity, increases the Liquidity sub-portfolio, and introduces emerging market debt.
- The recommendation is to select Alternative Mix B as it offers the lowest volatility and downside risk while offering an expected return equal to the actuarial assumed rate, adjusted for inflation.

Asset allocation analysis



Asset allocation

CMA's (10 Yr)

| | Current (3/31/2018) | Phase 1 Targets | Long-Term Targets | Alt. Mix A | Alt. Mix B | Return | Standard Deviation | Sharpe Ratio |
|---|-------------------------------|----------------------------|----------------------------|--------------------------|--|--|--|--|
| US Large | 23.6 | 18.5 | 16.0 | 10.0 | 10.0 | 4.5 | 15.7 | 0.15 |
| US Small Private Equity | 5.4 | 5.5 | 3.0 5.0 | 3.0 6.0 | 3.0 5.0 | 4.4 6.4 | 21.5 25.8 | 0.10 0.16 |
| Total Domestic Equity International Developed | 29.0 17.4 | 24.0 18.0 | 24.0 19.0 | 19.0 21.0 | 18.0 20.0 | 8.6 | 18.1 | 0.35 |
| Emerging Markets Total International Equity | 4.5 21.9 | 6.0 24.0 | 5.0 24.0 | 6.0 27.0 | 5.0 25.0 | 7.3 | 26.6 | 0.19 |
| Emerging Market Debt (Hard) Emerging Market Debt (Local) Private Credit Core Real Estate Value Add Real Estate Infrastructure | - 4.4 7.3 1.9 1.1 | 5.0 7.7 1.7 0.6 | - 6.0 5.0 5.0 | 6.0 5.0 5.0 1.0 | 2.0 2.0 5.0 5.0 5.0 1.0 | 5.1 5.8 6.9 6.0 8.0 7.1 | 12.8 12.1 10.5 12.7 19.5 18.9 | 0.23 0.30 0.45 0.30 0.30 0.26 |
| Total Growth Portfolio Short-Term Gov't/Credit Cash | 65.6 17.1 1.1 | 63.0 19.0 1.0 | 64.0 18.0 1.0 | 63.0 20.0 1.0 | 63.0 20.0 1.0 | 2.5 2.2 | 3.7 1.2 | 0.08 |
| Total Liquidity Portfolio | 18.2 | 20.0 | 19.0 | 21.0 | 21.0 | | | |
| US Treasury Risk Parity | 2.8 13.4 | 3.0 14.0 | 3.0 14.0 | 3.0 13.0 | 3.0 13.0 | 2.4 7.2 | 6.8 10.0 | 0.03 0.50 |
| Total Risk Diversifying | 16.2 | 17.0 | 17.0 | 16.0 | 16.0 | | | |
| Total Allocation | 100 | 100 | 100 | 100 | 100 | | | |

As of March 31, 2018

Based on Verus' 2018 Capital Market Assumptions



Asset allocation analysis

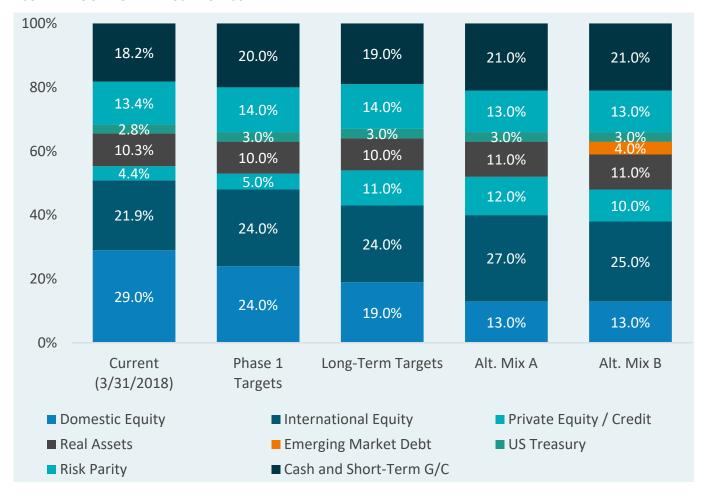
| | Current | Phase 1 | Long-Term | | |
|---|-------------|---------|-----------|------------|------------|
| | (3/31/2018) | Targets | Targets | Alt. Mix A | Alt. Mix B |
| Mean Variance Analysis | | | | | |
| Forecast 10 Year Return | 6.0 | 6.1 | 6.4 | 6.6 | 6.5 |
| Forecast 10 Year Real Return | 3.9 | 4.0 | 4.3 | 4.5 | 4.4 |
| Standard Deviation | 10.8 | 10.5 | 10.5 | 10.5 | 10.2 |
| Return/Std. Deviation | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| 5th percentile ret. 1 year | -9.6 | -9.2 | -9.2 | -9.1 | -8.8 |
| Sharpe Ratio | 0.40 | 0.41 | 0.44 | 0.45 | 0.45 |
| Verus Scenario Analysis | | | | | |
| 10 Year Return Forecast | | | | | |
| Stagflation | 5.5 | 5.6 | 5.5 | 5.5 | 5.6 |
| Weak | 2.8 | 2.9 | 3.0 | 3.1 | 3.3 |
| Base CMA | 6.4 | 6.5 | 6.8 | 6.9 | 6.8 |
| Strong | 10.5 | 10.4 | 10.9 | 11.0 | 10.6 |
| Range of Scenario Forecast | 7.8 | 7.5 | 7.9 | 7.9 | 7.3 |
| Shock (1 year) | -17.9 | -17.2 | -17.9 | -17.8 | -16.3 |
| 10 Year <u>Real</u> Return Forecast | | | | | |
| Stagflation | -0.6 | -0.5 | -0.6 | -0.6 | -0.5 |
| Weak | 1.7 | 1.8 | 1.9 | 2.0 | 2.2 |
| Base CMA | 4.3 | 4.4 | 4.7 | 4.8 | 4.7 |
| Strong | 7.9 | 7.8 | 8.3 | 8.4 | 8.0 |
| Range of Scenario Forecast As of March 31, 2018 | 8.5 | 8.3 | 9.0 | 9.0 | 8.5 |

Based on Verus' 2018 Capital Market Assumptions



Asset allocation

ASSET ALLOCATION BY ASSET CLASS

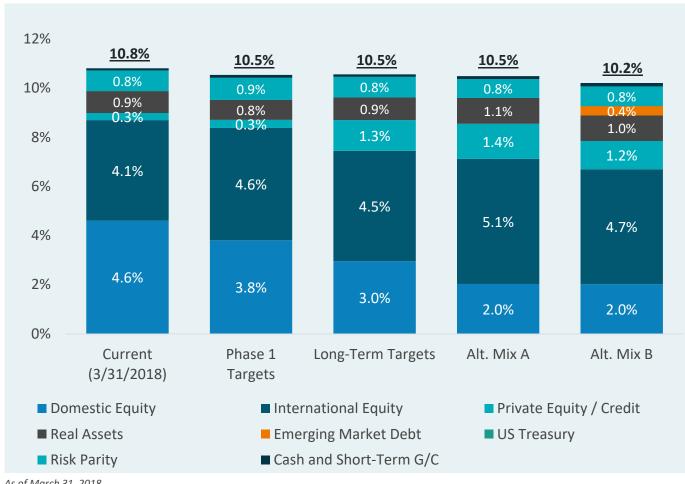


As of March 31, 2018



Risk contribution

RISK CONTRIBUTION BY ASSET CLASS



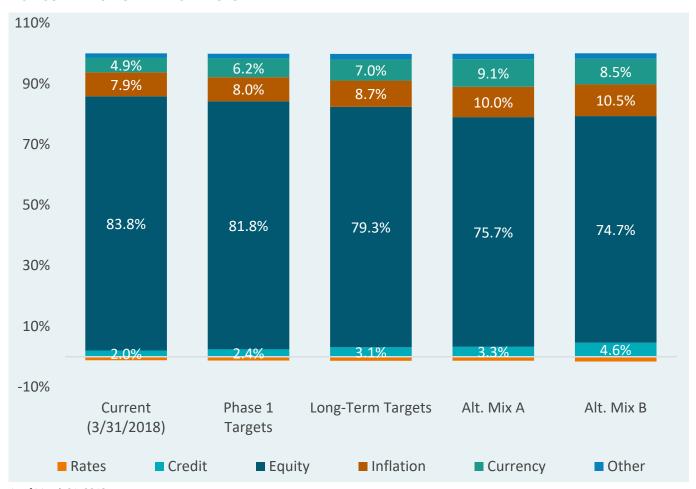
With the exception of the Current portfolio, international equity remains the largest contributor to risk.

As of March 31, 2018 Based on Verus' 2018 Capital Market Assumptions



Risk contribution

RISK CONTRIBUTION BY RISK FACTOR



The main drivers behind the notable risk factors are:

- Equity: Domestic, International, and Private Equity
- Currency:International Equity
- Inflation: Real Assets
- Credit: Emerging Market Debt and Private Credit

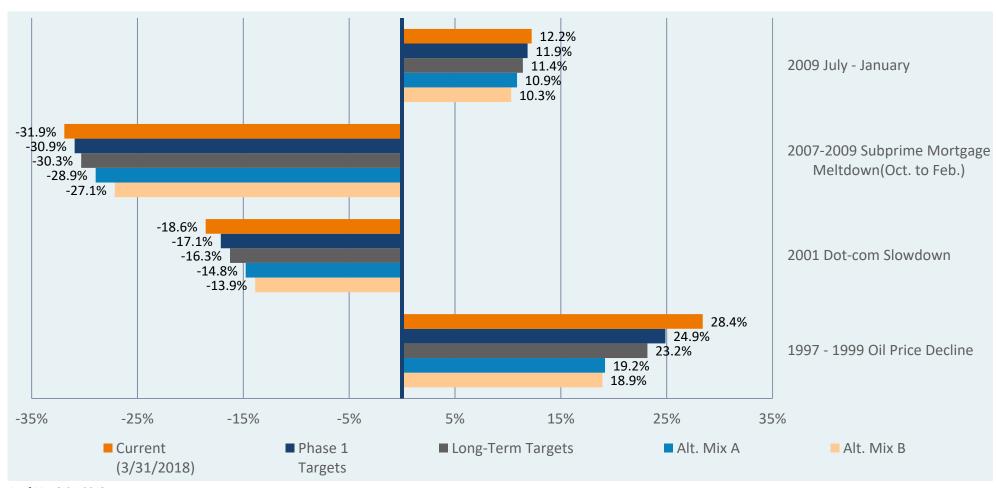
As of March 31, 2018

Based on MSCI BarraOne's 2018 Capital Market Assumptions



Historical scenario analysis

TAIL RISK - SCENARIO ANALYSIS



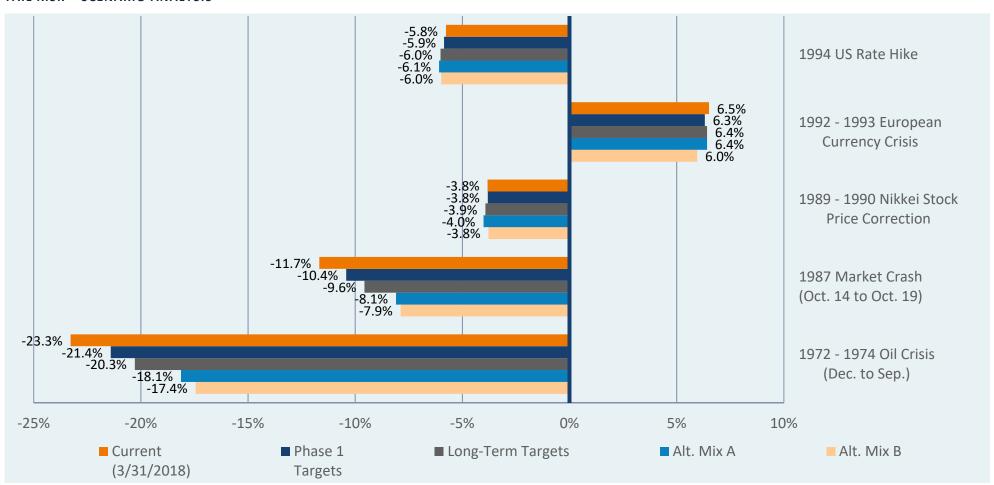
As of March 31, 2018

Scenario analysis based on risk factors in current policy index and computed as hypothetical scenarios using MSCI Barra One



Historical scenario analysis

TAIL RISK - SCENARIO ANALYSIS



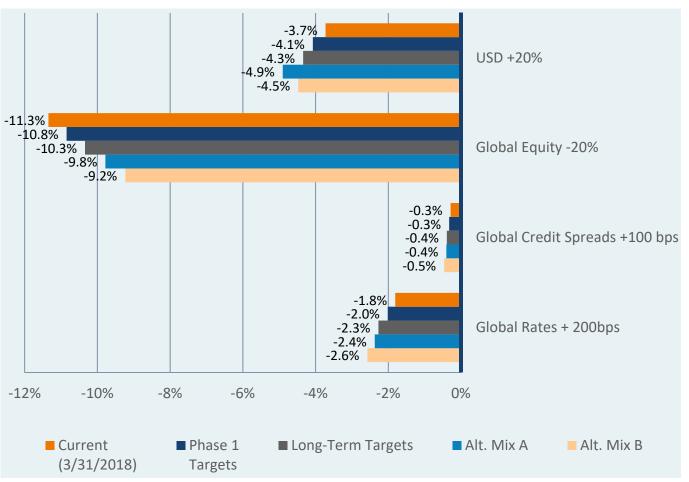
As of March 31, 2018

Scenario analysis based on risk factors in current policy index and computed as hypothetical scenarios using MSCI Barra One



Stress test

TAIL RISK - STRESS TEST



BarraOne's risk decomposition analysis can hypothesize how the different portfolios would have performed in certain hypothetical stress tests or historical environments.

This analysis is based on how the risk factors inherent in the current index holdings reacted in those environments.

As of March 31, 2018

Based on MSCI BarraOne's 2018 Capital Market Assumptions



Next steps



Next steps

- Recommendation is to approve the "Alternative Mix B".
- Authorize Verus to conduct an emerging markets debt search.
- Update the Asset Allocation in the Investment Policy Statement.
 - The "Phase 1 targets & ranges" will be revised via an updated investment directive
 - Implementation will take place in phases following the selection of an emerging markets debt manager and approval of a rebalancing analysis at that time.

Appendix

Plan profile

Assumptions:

- Inflation = 3.0%
- Total return = 7.25%
- Real return = 4.25%

As of June 30, 2017:

- Average monthly Plan cash flows based on the previous 24 months:
 - Total Contributions \$7.11mm
 - Employer_____\$5.05mm
 - Employee \$2.06mm
 - Total Benefit Payments & Expenses______\$(9.42)mm
 - Benefit Payments \$(9.22)mm
 - Operating Expenses \$(0.21)mm
 - Net Operating Cash Inflow (Outflow) \$(2.31)mm
 - Total Interest & Dividends \$3.85mm
 - Net Cash Inflow \$1.54mm
- Total participants = 9,126 (4,309 or 47.2% active, 1,071 or 11.7% inactive, 3,746 or 41.1% retired)
- Actuarial liability = \$2,648.2 mm
- Market value of assets as of March 31, 2018 = \$2,092.09 mm
- Funded ratio = 79.0% (based on March 31, 2018 market value of assets)



10-year return & risk assumptions

| | | Ten Year Ret | turn Forecast | Standard Deviation | Sharpe Ratio | Sharpe Ratio | 10-Year Historical | 10-Year Historical |
|---------------------------------|--|--------------|---------------|--------------------|--------------|--------------|--------------------|--------------------|
| Asset Class | Index Proxy | Geometric | Arithmetic | Forecast | Forecast (g) | Forecast (a) | Sharpe Ratio (g) | Sharpe Ratio (a) |
| Equities | | | | | | | | |
| U.S. Large | S&P 500 | 4.5% | 5.6% | 15.7% | 0.15 | 0.22 | 0.50 | 0.56 |
| U.S. Small | Russell 2000 | 4.4% | 6.5% | 21.5% | 0.10 | 0.20 | 0.36 | 0.44 |
| International Developed | MSCI EAFE | 8.6% | 10.1% | 18.1% | 0.35 | 0.44 | 0.11 | 0.2 |
| International Developed Hedged | MSCI EAFE Hedged | 8.6% | 9.8% | 16.2% | 0.40 | 0.47 | 0.21 | 0.28 |
| International Small | MSCI EAFE Small Cap | 7.9% | 10.2% | 22.7% | 0.25 | 0.35 | 0.24 | 0.33 |
| International Small Hedged | MSCI EAFE Small Cap Hedged | 7.9% | 9.7% | 20.1% | 0.28 | 0.37 | 0.36 | 0.43 |
| Emerging Markets | MSCI EM | 7.3% | 10.4% | 26.6% | 0.19 | 0.31 | 0.17 | 0.28 |
| Global Equity | MSCI ACWI | 6.3% | 7.7% | 17.5% | 0.23 | 0.31 | 0.27 | 0.35 |
| Private Equity | Cambridge Private Equity | 6.4% | 9.3% | 25.8% | 0.16 | 0.28 | 0.93 | 0.92 |
| Fixed Income | , | | | | | | | |
| Cash | 30 Day T-Bills | 2.2% | 2.2% | 1.2% | - | - | - | - |
| U.S. TIPS | BBgBarc U.S. TIPS 5 - 10 | 2.6% | 2.7% | 5.5% | 0.07 | 0.09 | 0.57 | 0.59 |
| U.S. Treasury | BBgBarc Treasury 7-10 Year | 2.4% | 2.6% | 6.8% | 0.03 | 0.06 | 0.68 | 0.70 |
| Global Sovereign ex U.S. | BBgBarc Global Treasury ex U.S. | 2.7% | 3.2% | 9.9% | 0.05 | 0.10 | 0.30 | 0.33 |
| Global Sovereign ex U.S. Hedged | BBgBarc Global Treasury ex U.S. Hedged | 2.7% | 2.8% | 3.3% | 0.15 | 0.18 | 1.23 | 1.22 |
| Core Fixed Income | BBgBarc U.S. Aggregate Bond | 2.9% | 3.1% | 6.4% | 0.11 | 0.14 | 1.09 | 1.08 |
| Core Plus Fixed Income | BBgBarc U.S. Corporate IG | 3.3% | 3.6% | 8.4% | 0.13 | 0.17 | 0.81 | 0.81 |
| Short-Term Gov't/Credit | BBgBarc U.S. Gov't/Credit 1 - 3 year | 2.5% | 2.6% | 3.7% | 0.08 | 0.11 | 1.36 | 1.34 |
| Short-Term Credit | BBgBarc Credit 1-3 Year | 2.4% | 2.5% | 3.7% | 0.05 | 0.08 | 1.05 | 1.05 |
| Long-Term Credit | BBgBarc Long U.S. Corporate | 3.5% | 3.9% | 9.4% | 0.14 | 0.18 | 0.64 | 0.67 |
| High Yield Corp. Credit | BBgBarc U.S. Corporate High Yield | 3.7% | 4.3% | 11.6% | 0.13 | 0.18 | 0.64 | 0.67 |
| Bank Loans | S&P/LSTA | 4.9% | 5.4% | 10.5% | 0.26 | 0.30 | 0.48 | 0.51 |
| Global Credit | BBgBarc Global Credit | 1.7% | 2.0% | 7.6% | -0.07 | -0.03 | 0.59 | 0.61 |
| Global Credit Hedged | BBgBarc Global Credit Hedged | 1.7% | 1.8% | 5.0% | -0.10 | -0.08 | 1.01 | 1.00 |
| | JPM EMBI Global Diversified | 5.1% | 5.9% | 12.8% | 0.23 | 0.29 | 0.74 | 0.76 |
| Emerging Markets Debt (Hard) | JPM GBI EM Global Diversified | 5.1% | 6.5% | | | | 0.74 | |
| Emerging Markets Debt (Local) | | | | 12.1% | 0.30 | 0.36 | 0.51 | 0.37 |
| Private Credit | Bank Loans + 200 bps | 6.9% | 7.5% | 10.5% | 0.45 | 0.50 | - | - |
| Other | Diagonale and Common differen | 4.20/ | F F0/ | 45.00/ | 0.13 | 0.21 | 0.22 | 0.25 |
| Commodities | Bloomberg Commodity | 4.3% | 5.5% | 15.9% | 0.13 | 0.21 | -0.33 | -0.25 |
| Hedge Funds | HFRI Fund of Funds | 4.0% | 4.8% | 7.9% | 0.23 | 0.33 | 0.21 | 0.23 |
| Hedge Fund of Funds | HFRI Fund of Funds | 3.0% | 3.8% | 7.9% | 0.10 | 0.20 | 0.21 | 0.23 |
| Hedge Funds - Equity Hedge | HFRI Equity Hedge | 4.2% | 5.5% | 11.1% | 0.18 | 0.30 | 0.36 | 0.39 |
| Hedge Funds - Event Driven | HFRI Event Driven | 4.5% | 5.6% | 9.9% | 0.22 | 0.34 | 0.55 | 0.57 |
| Hedge Funds - Relative Value | HFRI Relative Value | 3.9% | 4.5% | 6.8% | 0.25 | 0.34 | 0.89 | 0.89 |
| Hedge Funds - Macro | HFRI Macro | 3.3% | 4.7% | 8.5% | 0.12 | 0.29 | 0.43 | 0.44 |
| Core Real Estate | NCREIF Property | 6.0% | 6.7% | 12.7% | 0.30 | 0.35 | 0.77 | 0.75 |
| Value-Add Real Estate | NCREIF Property + 200bps | 8.0% | 9.7% | 19.5% | 0.30 | 0.38 | - | - |
| Opportunistic Real Estate | NCREIF Property + 400bps | 10.0% | 12.9% | 26.0% | 0.30 | 0.41 | - | - |
| REITs | Wilshire REIT | 6.0% | 7.7% | 19.5% | 0.19 | 0.28 | 0.16 | 0.28 |
| Infrastructure | S&P Global Infrastructure | 7.1% | 8.7% | 18.9% | 0.26 | 0.34 | 0.27 | 0.34 |
| Risk Parity | Risk Parity | 7.2% | 7.7% | 10.0% | 0.50 | 0.55 | - | - |
| Currency Beta | Russell Conscious Currency | 2.2% | 2.3% | 4.4% | 0.00 | 0.02 | 0.23 | 0.24 |
| Inflation | | 2.1% | - | - | - | - | - | - |

Investors wishing to produce expected geometric return forecasts for their portfolios should use the arithmetic return forecasts provided here as inputs into that calculation, rather than the single-asset-class geometric return forecasts. This is the industry standard approach, but requires a complex explanation only a heavy quant could love, so we have chosen not to provide further details in this document – we will happily provide those details to any readers of this who are interested.



Correlation assumptions

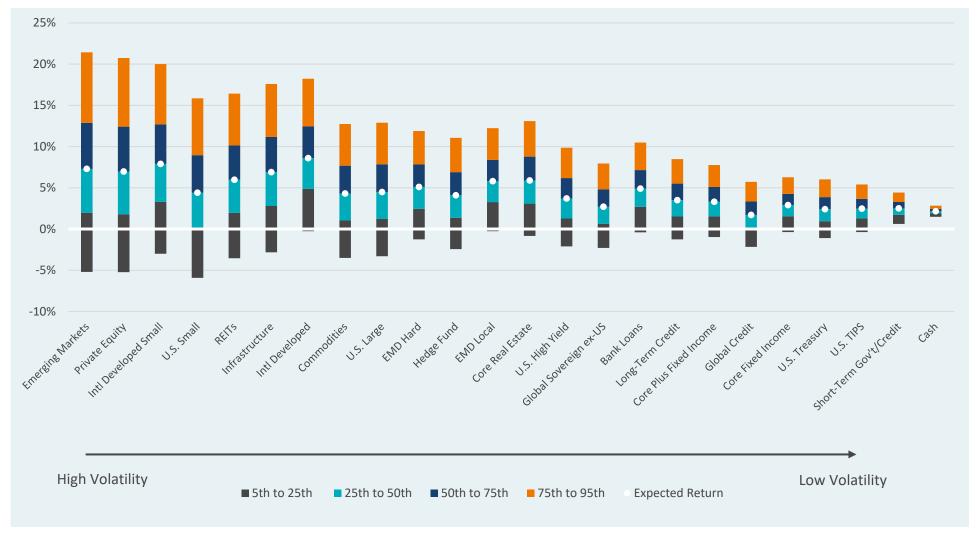
| | Cash | US Large | US Small | Intl Large | Intl Large Hdg | Intl Small | Intl Small Hdg | EM | Global Equity | PE | US TIPS | US Treasury | | Global Sovereign ex US Hdg | US Core | | ST Govt/C redit | | Term | US HY | | Global Credit | Global Credit Hdg | EMD USD | | | Hedge Funds | | REITs | Infras- tructure | | Currency Beta | Inflation |
|----------------------------|------|-------------|-------------|---------------|----------------------|---------------|----------------------|------|------------------|------|------------|----------------|------|----------------------------------|------------|------|-----------------------|-----|------|----------|-----|------------------|-------------------------|------------|-----|-----|----------------|------|-------|---------------------|-----|------------------|-----------|
| Cash | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| US Large | -0.3 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| US Small | -0.2 | 0.9 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Intl Large | -0.3 | 0.9 | 0.8 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Intl Large Hdg | -0.4 | 0.9 | 0.8 | 0.9 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Intl Small | -0.3 | 0.9 | 0.8 | 1.0 | 0.9 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Intl Small Hdg | -0.4 | 0.8 | 0.8 | 0.9 | 1.0 | 0.9 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| EM | -0.3 | 0.8 | 0.7 | 0.9 | 0.8 | 0.9 | 0.8 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Global Equity | -0.3 | 1.0 | 0.9 | 1.0 | 0.9 | 0.9 | 0.9 | 0.9 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | | |
| PE | -0.2 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.5 | 0.7 | 1.0 | | | | | | | | | | | | | | | | | | | | | | | |
| US TIPS | 0.0 | 0.2 | 0.1 | 0.3 | 0.1 | 0.3 | 0.2 | 0.4 | 0.3 | 0.1 | 1.0 | | | | | | | | | | | | | | | | | | | | | | |
| US Treasury | 0.1 | -0.3 | -0.3 | -0.2 | -0.3 | -0.2 | -0.3 | -0.2 | -0.2 | -0.2 | 0.6 | 1.0 | | | | | | | | | | | | | | | | | | | | | |
| Global Sovereign ex US | 0.1 | 0.3 | 0.1 | 0.4 | 0.1 | 0.4 | 0.1 | 0.4 | 0.4 | 0.0 | 0.6 | 0.5 | 1.0 | | | | | | | | | | | | | | | | | | | | |
| Global Sovereign ex US Hdg | 0.1 | -0.2 | -0.2 | -0.2 | -0.2 | -0.2 | -0.2 | -0.1 | -0.2 | -0.1 | 0.4 | 0.8 | 0.4 | 1.0 | | | | | | | | | | | | | | | | | | | |
| US Core | 0.0 | 0.0 | -0.1 | 0.2 | 0.0 | 0.2 | 0.0 | 0.2 | 0.1 | -0.1 | 0.8 | 0.9 | 0.6 | 0.7 | 1.0 | | | | | | | | | | | | | | | | | | |
| US Core Plus | -0.2 | 0.4 | 0.3 | 0.5 | 0.4 | 0.5 | 0.4 | 0.5 | 0.5 | 0.1 | 0.7 | 0.5 | 0.5 | 0.4 | 0.8 | 1.0 | | | | | | | | | | | | | | | | | |
| ST Govt/Credit | 0.3 | -0.1 | -0.1 | 0.1 | -0.1 | 0.1 | -0.1 | 0.1 | 0.0 | -0.1 | 0.6 | 0.6 | 0.6 | 0.5 | 0.7 | 0.6 | 1.0 | | | | | | | | | | | | | | | | |
| Short-Term Credit | -0.1 | 0.3 | 0.3 | 0.5 | 0.4 | 0.5 | 0.4 | 0.5 | 0.4 | 0.1 | 0.6 | 0.2 | 0.4 | 0.2 | 0.5 | 0.8 | 0.7 | 1.0 | | | | | | | | | | | | | | | |
| Long-Term Credit | -0.2 | 0.3 | 0.2 | 0.4 | 0.3 | 0.4 | 0.4 | 0.4 | 0.4 | 0.0 | 0.6 | 0.5 | 0.5 | 0.5 | 8.0 | 1.0 | 0.5 | 0.6 | 1.0 | | | | | | | | | | | | | | |
| US HY | -0.3 | 0.7 | 0.7 | 0.8 | 0.7 | 0.8 | 0.8 | 0.8 | 0.8 | 0.4 | 0.5 | -0.2 | 0.3 | -0.2 | 0.2 | 0.6 | 0.2 | 0.6 | 0.5 | 1.0 | | | | | | | | | | | | | |
| Bank Loans | -0.4 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.7 | 0.6 | 0.6 | 0.4 | 0.3 | -0.4 | 0.0 | -0.3 | 0.0 | 0.4 | -0.1 | 0.5 | 0.3 | 0.9 | 1.0 | | | | | | | | | | | | |
| Global Credit | -0.2 | 0.6 | 0.5 | 0.8 | 0.6 | 0.8 | 0.6 | 0.8 | 0.7 | 0.2 | 0.7 | 0.2 | 0.7 | 0.2 | 0.6 | 0.8 | 0.5 | 0.7 | 0.8 | 0.8 | 0.5 | 1.0 | | | | | | | | | | | |
| Global Credit Hdg | -0.2 | 0.5 | 0.4 | 0.6 | 0.6 | 0.6 | 0.6 | 0.7 | 0.6 | 0.2 | 0.7 | 0.3 | 0.5 | 0.4 | 0.7 | 1.0 | 0.5 | 0.8 | 0.9 | 0.8 | 0.6 | 0.9 | 1.0 | | | | | | | | | | |
| EMD USD | -0.2 | 0.6 | 0.5 | 0.7 | 0.6 | 0.7 | 0.6 | 0.7 | 0.7 | 0.3 | 0.7 | 0.3 | 0.5 | 0.2 | 0.6 | 0.8 | 0.4 | 0.7 | 0.7 | 0.8 | 0.6 | 0.9 | 0.9 | 1.0 | | | | | | | | | |
| EMD Local | 0.0 | 0.6 | 0.6 | 0.7 | 0.6 | 0.7 | 0.6 | 0.8 | 0.7 | 0.3 | 0.6 | 0.2 | 0.7 | 0.1 | 0.5 | 0.6 | 0.4 | 0.5 | 0.6 | 0.7 | 0.4 | 0.8 | 0.7 | 0.8 | 1.0 | | | | | | | | |
| Commodities | -0.1 | 0.5 | 0.4 | 0.6 | 0.4 | 0.6 | 0.4 | 0.7 | 0.6 | 0.3 | 0.4 | -0.2 | 0.4 | -0.3 | 0.1 | 0.3 | 0.2 | 0.4 | 0.2 | 0.5 | 0.5 | 0.6 | 0.4 | 0.5 | 0.6 | 1.0 | | | | | | | |
| Hedge Funds | -0.4 | 0.7 | 0.7 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.5 | 0.3 | -0.3 | 0.1 | -0.2 | 0.0 | 0.4 | -0.1 | 0.5 | 0.3 | 0.7 | 0.7 | 0.6 | 0.5 | 0.5 | 0.5 | 0.6 | 1.0 | | | | | | |
| Real Estate | -0.1 | 0.5 | 0.5 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.5 | 0.4 | 0.1 | -0.1 | 0.1 | 0.0 | 0.0 | 0.2 | 0.0 | 0.1 | 0.1 | 0.3 | 0.3 | 0.3 | 0.2 | 0.3 | 0.3 | 0.2 | 0.4 | 1.0 | | | | | |
| REITs | -0.1 | 0.7 | 0.7 | 0.7 | 0.6 | 0.7 | 0.6 | 0.6 | 0.7 | 0.4 | 0.3 | 0.0 | 0.4 | 0.1 | 0.3 | 0.5 | 0.1 | 0.3 | 0.4 | 0.7 | 0.5 | 0.6 | 0.6 | 0.6 | 0.6 | 0.3 | 0.4 | 0.6 | 1.0 | | | | |
| Infrastructure | -0.3 | 0.8 | 0.7 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.2 | 0.4 | -0.1 | 0.5 | -0.1 | 0.2 | 0.5 | 0.1 | 0.5 | 0.5 | 0.7 | 0.5 | 0.8 | 0.7 | 0.7 | 0.7 | 0.6 | 0.6 | 0.1 | 0.6 | 1.0 | | | |
| Risk Parity | -0.1 | 0.5 | 0.4 | 0.6 | 0.4 | 0.6 | 0.5 | 0.6 | 0.6 | 0.3 | 0.7 | 0.3 | 0.6 | 0.3 | 0.6 | 0.7 | 0.5 | 0.6 | 0.6 | 0.6 | 0.3 | 0.8 | 0.7 | 0.7 | 0.7 | 0.6 | 0.5 | -0.1 | 0.5 | 0.7 | 1.0 | | |
| Currency Beta | -0.1 | 0.1 | 0.2 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 | -0.2 | -0.2 | -0.1 | 0.0 | -0.1 | -0.1 | -0.1 | 0.0 | -0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -0.1 | 0.0 | 0.1 | 0.0 | 1.0 | |
| Inflation | 0.1 | 0.1 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | 0.1 | -0.3 | 0.0 | -0.3 | -0.2 | -0.1 | -0.2 | 0.0 | -0.2 | 0.3 | 0.4 | 0.1 | 0.0 | 0.1 | 0.1 | 0.3 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | -0.1 | 1.0 |

Note: Correlation assumptions are based on the last ten years. Private Equity and Real Estate correlations are especially difficult to model – we have therefore used BarraOne correlation data to strengthen these correlation estimates.



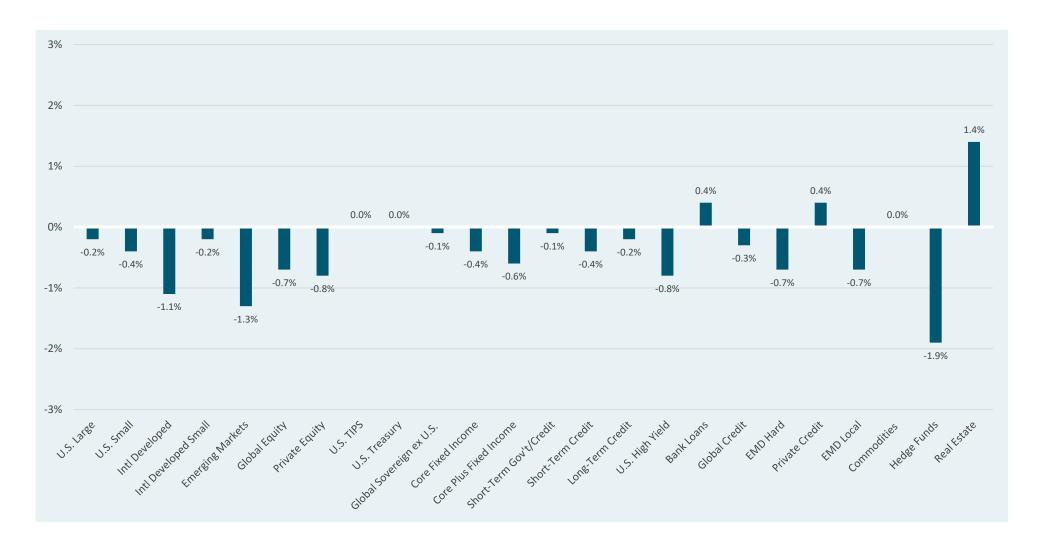
Range of likely 10 year outcomes

10 YEAR RETURN 90% CONFIDENCE INTERVAL





2018 vs. 2017 return forecast





Relevant forecast changes

- Risk premia contracted during 2017, especially in international equities and domestic credit, which resulted in lower return forecasts. High valuations across risk assets and low interest rates have resulted in lower expected returns for almost all asset classes.
- Price appreciation in international developed large cap equities helped normalize valuations, particularly the Shiller P/E ratio. Over the past year, the Shiller P/E ratio rose from 14.5 to 18.6, which placed it in the 36th percentile relative to history.
 Due to higher P/E ratios, the valuation adjustment to expected return fell from +0.5% to 0.0%.
- Higher valuations in emerging market equities caused expected returns to fall by -0.5%. The Shiller P/E ratio rose from 8.7 to 11.9 and the 12-month trailing P/E ratio rose from 15.4 to 15.9.
- U.S. interest rates were unchanged over the period, but spreads tightened further in both investment grade and high yield credit. Core fixed income spreads fell from 92 bps to 61 bps, and high yield spreads dropped from 437 bps to 356 bps.
 Tighter spreads in U.S. credit resulted in lower expected returns for almost all fixed income asset classes.
- Bank loans were an exception as a rise in LIBOR offset tighter spreads. The three-month LIBOR reference rate increased from 1.0% to 1.7%, while spreads contracted from 387 bps to 357 bps.
- Expected returns also declined for hard and local currency emerging market debt. In hard currency-denominated debt, spreads to U.S. Treasury yields dropped from 360 bps to 290 bps, while yields of local-denominated debt fell from 6.8% to 6.1%.

All data cited above is as of 12/31/17



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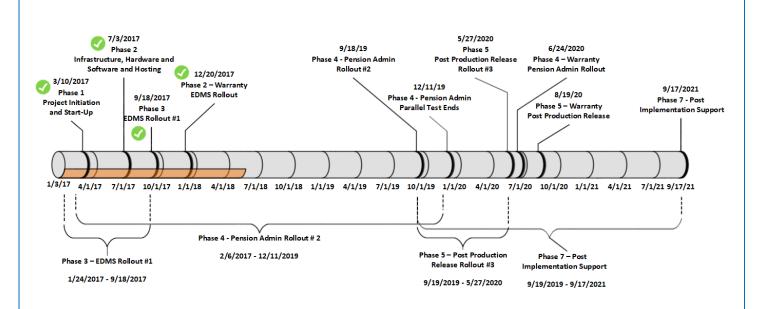




PAS IMPLEMENTATION LINEA BI-WEEKLY STATUS UPDATE



SPONSOR: Rick Santos REPORT DATE: 05-18-2018

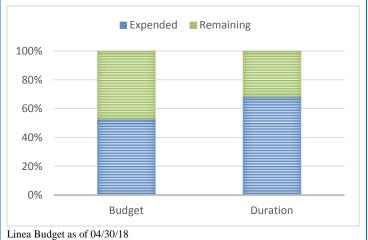


Baseline 12/01/2016

STATUS

Risks & Issues:

No high-level risks have been identified at this time.



Accomplishments:

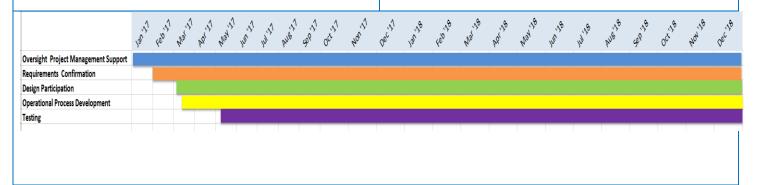
- ➤ Participated in a meeting with County, StanCERA, and Tegrit personnel to further discuss specifics of the upload file specification and leave statuses.
- Continued work on Employer Reporting UAT, including providing support to testers, summarizing results, and evaluating results with testers to define bugs and changes to be submitted to Tegrit.
- ➤ Invited employer personnel to Slack collaboration tool and began communications regarding their upload file development following release of the final file specification document.

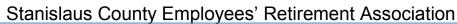
Upcoming:

- Complete review of Employer Reporting BSRDs with SMEs and move toward StanCERA deliverable acceptance on these documents.
- Continue to support StanCERA's efforts in Employer Reporting UAT, including tracking and reporting results.
- Continue to administer Slack collaboration tool and monitor and coordinate communications to facilitate resolution of issues in transmittal file development.

Ongoing Project Contributions

- Facilitate weekly Project Manager's meetings and create meeting minutes.
- ➤ Facilitate monthly Steering Committee Meetings and create meeting minutes.
- ➤ Participate in Tegrit work sessions, review meeting minutes, and compile resulting decision logs and action items (Calculators).
- Regularly review action items for follow up and completion.
- Review and hold group review sessions for BSRD deliverables made by Tegrit (BSR020).
- Track requirements, as discussed in work sessions and BSRDs, using the RTM and meet with StanCERA PM to update requirements confirmation.
- Manage and participate in system testing efforts, including review of test scripts, compiling of results, input of PIRs, and tracking of issue resolution.







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May 22, 2018

Retirement Board Agenda Item

TO: Retirement Board

FROM: Natalie Elliott, Fiscal Services Manager

I. SUBJECT: Fiscal Year 2018-2019 Proposed Administrative Budget

II. ITEM NUMBER: 8.c

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION: Approve the Recommended Proposed Administrative Budget for Fiscal Year 2018-2019

V. EXECUTIVE SUMMARY: Each year staff prepares a budget of general operating expenses for review and approval by the Board of Retirement (Board). Typically, there are few unexpected expenses and one budget presented and approved has been sufficient.

In preparation of the proposed budget, staff compares the current year budget with the current year expenditures. Those numbers, as well as the proposed budget request for Fiscal Year 2018-2019 are reflected in the summary below. In Fiscal Year 2017-2018 the total estimated expenditures of \$4,663,937 fall below the final budget approved by the Board. Projected legal fees, County support services, as well as salary savings and capital expenditures can be attributed with the bulk of the savings. A total of \$6,605,016 is being requested for Fiscal Year 2018-2019.

| STANISLAUS O | OUNTY EMPLO | YEES' RETIRE | MENT ASSOCIA | TION | |
|---|----------------|--------------|---------------|---------------|-----------------|
| | ISCAL YEAR 201 | | | | |
| | Approved | | Fiscal Year | CODE | |
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Salaries & Benefits | 2,135,348 | 1,642,708 | 2,009,224 | 125,856 | 2,135,080 |
| Technology | 173,000 | 252,789 | 300,000 | | 300,000 |
| Legal Counsel & Services | 868,350 | 401,862 | 577,250 | | 577,250 |
| County Support Services | 194,655 | 124,368 | 200,700 | | 200,700 |
| Communication & Printing | 74,000 | 68,323 | 74,000 | | 74,000 |
| General Operations | 92,007 | 35,339 | 60,453 | | 60,453 |
| Fiduciary Education & Travel | 186,250 | 155,239 | 179,476 | | 179,476 |
| ADMINISTRATIVE BUDGET | 3,723,610 | 2,680,628 | 3,401,103 | 125,856 | 3,526,959 |
| | | | | | |
| Capital Expenditures | 2,859,154 | 1,897,069 | 365,000 | 2,625,097 | 2,990,097 |
| Capital Depreciation | 185,000 | 175,830 | 185,000 | | 185,000 |
| 6th Floor Lease Revenue | (89,590) | (89,590) | (97,040) | | (97,040) |
| TOTAL BUDGET | 6,678,174 | 4,663,937 | 3,854,063 | 2,750,953 | 6,605,016 |
| | | | | | |
| | , | | 22.47 | | |
| Valuation Year | 2016 | | 2017 | | |
| Actuarial Accrued Liability | 2,537,067,000 | | 2,648,162,000 | | |
| Maximum Administrative Budget Allowable | | | | | |
| (0.21% of Actuarial Accrued Liability) | 5,327,841 | | 5,561,140 | | |
| Percentage of Maximum | 70% | | 61% | | |

Government Code section 31580.2 within the 1937 Act allows for expenditures of administrative services (other than software, hardware and computer technology consulting services) to be the greater of 0.21% of the accrued actuarial liability or \$2,000,000. The accrued actuarial liability of StanCERA as of the June 30, 2017 actuarial valuation was \$2,648,162,000 of which 0.21% (\$5,561,140) is available for administrative expenses. We have shown the costs related to the I.T. Coordinator, computer technology software, hardware and consulting services separately in this budget.

VI. ANALYSIS:

Review of the Current Year's Administrative Budget and Expenditures

In Fiscal Year 2017-2018 the total estimated expenditures of \$4,663,937 will fall below the budget approved by the Board. Legal fees, in particular were much lower (\$466,488) than anticipated, due to the completion of one lawsuit and little or no movement in either of the remaining two. StanCERA filled one new position mid year which was approved by the Board however two employees left at the end of fiscal year 2016-2017. StanCERA is in the process of filling these positions. The pension administration system and the I.T. project management and oversite expenditures also contributed to estimated costs being under the approved budgeted costs.

Fiscal Year 2018-2019 Proposed Operating Budget Request

A total of \$6,605,016 is requested for all expenses in Fiscal Year 2018-2019 including the \$2,750,953 related to the I.T. Coordinator and computer technology. <u>Attachment I</u> The cost for several projects either approved in concept or directly by the Board are included in this proposed budget. These include the pension software system; project management costs, Website redesign and implementation, as well as several construction projects. The 6th Floor lease revenue continues to offset 6th floor expenses.

Salaries & Benefits

Total estimated budget for **Salaries and Benefits** is \$2,135,080. Salaries include thirteen full-time staff, contract wages for temporary staff used for back fill on projects; and three part-time extra help staff who continue to work on a variety of projects 20 hours per week. Benefits include employer retirement contributions, medical, dental and vision care, workers comp and other negotiated and required taxes and fees.

Retirement and health care costs continue to rise. Health care is particularly dependent upon individual staff selections. If a staff member selects to use County health care coverage for a family of three or more, the budgeted amount is \$25,441 per year. Since staff does have some flexibility, the overall cost to the department can vary throughout the year.

| | Approved | | Fiscal Year | CODE | |
|-------------------------------------|----------------|--------------|-------------|---------------|-----------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Salaries & Benefits | | | | | - |
| Salaries | 1,355,087 | 1,056,508 | 1,309,689 | - | 1,309,689 |
| Employee Benefits | 673,534 | 497,000 | 699,535 | - | 699,535 |
| I.T. Specialist - Salary & Benefits | 106,727 | 89,200 | - | 125,856 | 125,856 |
| TOTALS | 2,135,348 | 1,642,708 | 2,009,224 | 125,856 | 2,135,080 |

Technology

The technology budget includes contractual costs for annual maintenance of \$50,000, and disaster recovery of \$15,000 with **Tyler Technologies** for our current pension system. The Tyler maintenance contract is based on a percentage of the original implementation cost and has been extended to allow time for implementation of the new system. The technology budget also includes cloud hosting fees of \$78,000 for the electronic document system which went live in September 2017, and I.T. consulting services of \$60,000 to help with data cleanup for implementation of the new system.

The **StanCERA Website** budget of \$2,500 is based on a bare bones structure and allows room for required upgrades. As part of the overall Information Technology project the website will be redesigned.

The **Software Licenses and Fees** budget of \$15,000 reflect costs associated with the various software used in the day to day operations as well as any additional needs of the project implementation.

In order to keep **Computers and Equipment** somewhat current, \$20,000 is budgeted each year for the replacement and repair.

The **Copier Lease and Maintenance** of \$12,000 includes leases, maintenance, and supplies for copiers, printers, scanners, etc. StanCERA processes letterhead, specialized forms, member statements and retiree payroll notices on site.

StanCERA contracts with the County for network access, email, server maintenance, security and phones. The Strategic Business Technology (**SBT**) budgeted amount, \$47,500, is provided by the County Information Technology department for these services. The amount provided for Fiscal Year 2018-2019 is within a reasonable range of costs at this time.

| | Approved | | Fiscal Year | CODE | |
|------------------------------|----------------|--------------|-------------|---------------|-----------------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Technology | | | | | - |
| Tyler Software Maintenance | 53,000 | 42,295 | 50,000 | - | 50,000 |
| Tyler Disaster Maintenance | 15,000 | 12,440 | 15,000 | - | 15,000 |
| Tegrit Hosting Fees | - | 78,000 | 78,000 | - | 78,000 |
| I.T. Consulting Services | - | 52,945 | 60,000 | - | 60,000 |
| Sofware Licenses & Fees | 25,000 | 160 | 15,000 | = | 15,000 |
| StanCERA Website | 2,500 | 415 | 2,500 | - | 2,500 |
| SBT - Data Processing | 33,000 | 32,314 | 40,000 | - | 40,000 |
| SBT - Telecommunications | 7,500 | 6,112 | 7,500 | - | 7,500 |
| Computers & Office Equipment | 20,000 | 18,274 | 20,000 | - | 20,000 |
| Copier Lease & Maintenance | 17,000 | 9,834 | 12,000 | - | 12,000 |
| TOTALS | 173,000 | 252,789 | 300,000 | = | 300,000 |

Legal & Professional Services

StanCERA contracts with multiple specialized firms for legal counsel. Only one firm is on retainer with a requested budget of \$60,000. The General Counsel budget may include expenses from multiple law firms depending on the subject matter. The estimated cost for **Legal Counsel** also includes \$150,000 for Disability Counsel, \$200,000 to continue to respond to the O'Neal vs StanCERA appeal, \$60,000 for General Legal Counsel based on current year expenditure levels, \$50,000 for the StanCERA vs Buck lawsuit, and \$20,000 for Domestic Relations Orders. The General Counsel budget may include expenses from multiple law firms depending on the subject matter.

StanCERA currently has agreements with the following law firms:

Reed Smith Fiduciary & Information Technology

Hanson Bridgett Tax & Investment

Rein & Real Estate

Damrell Nelson, et.al. General & Domestic Relations Orders

Ted Cabrall Disability

Medical Exams, Reviews, and Hearing costs related to the processing of disability retirement applications (medical exams, hearing costs, etc.) are budgeted at \$50,000 for the year. Fortunately, none of the cases reviewed during the previous year became so complicated to require the use of these funds.

Auditing Services are budgeted at \$47,250. Brown Armstrong has been retained for another three years to perform the annual financial audit for StanCERA.

Often during any fiscal year, legislation changes or a Board request will produce a need for professional services not provided by staff. The budgeted amount for **Other Professional Services** of \$30,000 is set aside to cover the cost of professional service providers not associated with investments.

| | Approved | | Fiscal Year | CODE | |
|------------------------------------|----------------|--------------|-------------|---------------|-----------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Legal & Professional Services | | | | | - |
| Legal Counsel - Disability | 195,000 | 96,364 | 150,000 | - | 150,000 |
| Legal Counsel - O'Neal vs StanCERA | 300,000 | 186,021 | 200,000 | - | 200,000 |
| Legal Counsel - General | 85,000 | 42,052 | 60,000 | - | 60,000 |
| Legal Counsel - DRO's | 25,000 | 10,591 | 20,000 | = | 20,000 |
| Legal Counsel - I.T. | 50,000 | - | - | - | - |
| Legal Counsel - StanCERA vs Buck | 100,000 | 11,001 | 50,000 | - | 50,000 |
| Medical Exams, Reviews, Hearings | 37,000 | 7,500 | 20,000 | - | 20,000 |
| Auditing Services | 46,350 | 41,374 | 47,250 | - | 47,250 |
| Other Professional Services | 30,000 | 6,959 | 30,000 | - | 30,000 |
| TOTALS | 868,350 | 401,862 | 577,250 | - | 577,250 |

General Operations

Office Supplies are budgeted at \$15,000. This includes a variety of supplies, ranging from paper to calculators. The transition of paper to electronic files has decreased the office supply expenditures.

The **Other Office Expense** budgeted at \$10,000 for Fiscal Year 2018-2019 includes document storage expenses as well as other items needed for securing critically important historical documents, confidential shredding, alarm services, and other ongoing services that are periodically used to complete special projects. This budget is also set aside to accommodate unexpected ergonomic needs, safety expenses, furniture needs, etc.

The **6**th **Floor** budget of \$35,453 includes the costs of regular janitorial services provided by an outside provider, the additional cost for cleaning and/or replacing flooring, window cleaning, some painting, as well as any cost due to the lease of the vacant space. This budget item will be offset by the estimated lease revenue.

| | Approved | | Fiscal Year | CODE | |
|----------------------------------|----------------|--------------|-------------|---------------|-----------------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| General Operations | | | | | - |
| Office Supplies | 30,000 | 7,280 | 15,000 | - | 15,000 |
| Other Office Expense | 15,000 | 4,835 | 10,000 | - | 10,000 |
| 6th Floor Maintenance | 1,500 | - | 1,500 | - | 1,500 |
| 6th Floor Janitorial & Supplies | 23,907 | 21,289 | 22,353 | - | 22,353 |
| 6th Floor Security | 20,000 | 717 | 10,000 | - | 10,000 |
| 6th Floor Downtown Redevelopment | 1,600 | 1,218 | 1,600 | - | 1,600 |
| TOTALS | 92,007 | 35,339 | 60,453 | - | 60,453 |

Communication & Printing

We have budgeted for **Communications and Printing** a total of \$74,000 which includes the Comprehensive Annual Financial Report, Popular Annual Financial Report, semi-annual member statements, two elections, and printing and distribution of StanCERA's newsletter via U.S. Postal services to active members (employees). In addition, the printing of retiree payroll and the associated postage has now been included in this category, the bulk of which is retiree payroll. It's important to note that StanCERA does not pre-order letter head, specialized forms, member statements or retiree payroll notices. These items are printed in-house as needed.

| | Approved | | Fiscal Year | CODE | |
|-------------------------------------|----------------|--------------|-------------|---------------|-----------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Communication & Printing | | | | | - |
| Member Statements, Trustee Election | 34,000 | 34,023 | 34,000 | - | 34,000 |
| Postage | 40,000 | 34,300 | 40,000 | - | 40,000 |
| TOTALS | 74,000 | 68,323 | 74,000 | - | 74,000 |

County Support Services

The Stanislaus County, General Services Agency (GSA) is responsible for acquiring goods and services, negotiating contracts, leasing property and equipment, providing consultation on procurement needs and contract facilitation to County departments, in addition to the sale and/or disposal of surplus County property, mailroom messenger, and salvage services. As an Internal Service Fund, the costs of these services are based on the level of service provided.

The budget for StanCERA's portion of the Building is \$131,200. This includes common area expenses for janitorial, maintenance, utilities and security. StanCERA is working with the District Attorney's Office to upgrade the 10 year old secutiry equipment and systems for the whole building as well as improve security in the lobby.

GSA estimates StanCERA's **Central Services and Mail Room** cost to be \$8,000 for Fiscal Year 2018-2019. Postage is categorized separately.

Also provided by the County is general and auto liability insurance, administrative functions by CEO/Personnel, Auditor, Purchasing, Risk Management, and a true-up process for capital expenses from the previous year. The true-up amount can fluctuate considerably from positive to negative each year. The total for these services are budgeted at \$61,500.

| | A | | 5 ' 1 \/ | 0005 | 1 |
|--------------------------------------|----------------|--------------|-----------------|---------------|-----------------|
| | Approved | | Fiscal Year | CODE | |
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| County Support Services | | | | | - |
| Building Maintenance | 45,000 | 27,988 | 45,000 | - | 45,000 |
| Building Janitorial | 1,155 | 947 | 1,200 | - | 1,200 |
| Building Security | 45,000 | 13,427 | 45,000 | - | 45,000 |
| Building Utilities | 40,000 | 30,198 | 40,000 | - | 40,000 |
| Auditor | 10,000 | 17,345 | 18,000 | = | 18,000 |
| CEO/Personnel | 10,000 | 13,296 | 15,000 | - | 15,000 |
| Central Services Mail Room | 12,300 | 785 | 8,000 | - | 8,000 |
| Purchasing | 7,000 | 487 | 5,000 | - | 5,000 |
| Risk Management | 3,700 | 2,102 | 3,000 | - | 3,000 |
| Salvage & Disposal | 2,500 | 452 | 2,500 | = | 2,500 |
| Insurance (General Liability & Auto) | 18,000 | 17,341 | 18,000 | ı | 18,000 |
| TOTALS | 194,655 | 124,368 | 200,700 | - | 200,700 |

Fiduciary Education & Travel

Staff, trustees and service providers to StanCERA have a fiduciary responsibility to the fund. As such, it is imperative that continuous education be provided. The Board of Retirement consists of nine members and one alternate. Continuing education for Board of Retirement Trustees is required by law. \$43,000 has been set aside to accommodate **Trustee Fiduciary Education.**

With StanCERA's needs for education in investment, tax, actuarial and the benefits arenas, maintaining this budget allows for Board Trustees and staff to receive appropriate training and is in line with the Retirement Board's Strategic Plan goal to keep current and up to date. \$28,000 is set aside for **Staff Education** and associated travel expenses.

The \$76,976 budgeted for **Insurance** includes the estimated cost of Automobile Liability, General Liability and Fiduciary insurances in Fiscal Year 2018-2019. The Fiduciary Insurance annual coverage cost is expected to increase. It will be based on the 6/30/2017 fund balance and past experience. In addition staff is reviewing other vulnerabilities to the system that might be well served by further coverage.

Professional Publications and Memberships are important to the continuing education of staff and trustees. The Wall Street Journal (WSJ) and other subscriptions provide key information to fiduciaries as well as memberships in specific associations. A budgeted amount of \$17,000 is in line with this fiscal year's estimated expenditures with a small increase for additional publications for the Investment Officer. Publications from and memberships in specific organizations continues to provide high quality education and access to pension and investment information to Board Trustees and staff.

| | Approved | | Fiscal Year | CODE | |
|------------------------------|----------------|--------------|-------------|---------------|-----------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Fiduciary Education & Travel | | | | | = |
| Professional Subscriptions | 6,000 | 3,900 | 6,000 | - | 6,000 |
| Professional Memberships | 11,000 | 8,130 | 11,000 | - | 11,000 |
| Staff Education & Travel | 33,000 | 22,328 | 28,000 | - | 28,000 |
| Trustee Education & Travel | 43,000 | 38,871 | 43,000 | - | 43,000 |
| Trustee Meeting Allowance | 14,500 | 8,700 | 14,500 | - | 14,500 |
| Insurance (Fiduciary & Auto) | 78,750 | 73,310 | 76,976 | - | 76,976 |
| TOTALS | 186,250 | 155,239 | 179,476 | - | 179,476 |

Capital Expenditures

The budgeted **Depreciation** of \$185,000 includes the Tyler computer software, 12th Street offices, tenant improvements, furniture, phone systems, audio system, and security monitoring systems. The new pension administration system will not start depreciating until we go live with it in the fall of 2019.

The bulk of the current **Capital Expenditures** budget request of \$2,990,097 is attributed to the pension software system. \$300,000 of this budget request is for the new Board Room Tenant Improvements which were approved by the Board at the April 24, 2018 Retirement Board meeting. \$50,000 has been carried over from the prior year to update and redesign StanCERA's website.

| | Approved | | Fiscal Year | CODE | 1 |
|------------------------------------|----------------|--------------|-------------|---------------|-----------------|
| | FY 17/18 | FY 17/18 | 2018-2019 | SECTION | Fiscal Year |
| | Budget | Estmated | Requested | 31580.2(2)(b) | 2018-2019 Total |
| DESCRIPTION | including I.T. | Expenditures | Budget | Technology | Budget Request |
| Capital Expenditures | | | | | - |
| Pension Administration System | 2,169,154 | 1,332,070 | - | 1,965,097 | 1,965,097 |
| I.T. Project Management & Oversite | 610,000 | 499,235 | - | 610,000 | 610,000 |
| Project Room, Equipment Furniture | 15,000 | - | - | - | - |
| Audio Visual Equipment | 15,000 | - | 15,000 | - | 15,000 |
| Office Equipment | - | 5,554 | - | - | - |
| 6th Floor Lobby Upgrade | - | - | TBD | - | 0.00 |
| 12th St Lobby Upgrade | - | - | 50,000 | - | 50,000 |
| Security & Camera System | - | 37,710 | - | - | - |
| Design and Build of Board Room | - | 22,500 | - | - | - |
| Board Room Tenant Improvements | - | - | 300,000 | - | 300,000 |
| Website Redisign | 50,000 | - | - | 50,000 | 50,000 |
| TOTALS | 2,859,154 | 1,897,069 | 365,000 | 2,625,097 | 2,990,097 |
| Capital Depreciation | 185,000 | 175,830 | 185,000 | | 185,000 |

Non- Administrative Expenses

Section 31596.1 of the CERL states: the following expenses shall not be considered a cost of administration to the retirement system, but shall be considered as a reduction in earnings from those investments or a charge against the assets of the retirement system as determined by the Board. These expenses are reported in the Audited financial statements presented to the Board of Retirement in the Comprehensive Annual Financial Report.

- Actuarial Fees
- Investment Consultant Fees
- Attorney Fees –directly related to an investment
- Investment Manager Fees
- Custodial Bank Fees.
- VII. RISK: Government Code section 31580.2 allows for expenditures for administrative services (other than software, hardware and computer technology consulting services) to be the greater of 0.21% of the accrued actuarial liability or \$2,000,000. In Fiscal Year 2018-2019, we continue to exercise prudence in budgeting administrative expenses and are submitting a budget which is only 0.13% of the accrued actuarial liability and well below the allotted legal amount.
- VIII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently.
- IX. ADMINISTRATIVE BUDGET IMPACT: A total of \$6,605,016 is requested for all operating expenses in Fiscal Year 2018-2019 including the \$2,750,953 related to the pension software and other technology related projects. Overall, the proposed budget for Fiscal Year 2018-2019 is flat with only a nominal decrease of \$73,158 from the prior fiscal year.

Natalie Elliott, Fiscal Services Manager

Rick Santos, Executive Director

| | Fiscal Year | Fiscal Year | ED BUDGET Fiscal Year | Technology | Fiscal Year |
|---|---------------------------|--|--------------------------------|---------------------------|-----------------------------|
| ţ | 2017-2018 Final Budget | 2017-2018 Estimated Expenditures | 2018-2019 Admin Services | Adjustment §31580.2(b) | 2018-2019 Budget Request |
| SALARIES & BENEFITS | | 4 004 000 | 4 000 000 | | 4 000 000 |
| Salary and Wages Contract Wages | 1,305,087 50,000 | 1,021,233 35,275 | 1,269,689 | | 1,269,689 |
| Project Help Wages | 30,000 | 35,275 | 40,000 | [[| |
| Information Technology Wages & Benefits | 106,727 | 89,200 | | 125,856 | 125,856 |
| Employee Benefits | 673,534 | 497,000 | 699,535 | | 699,535 |
| Salaries & Benefits | 2,135,348 | 1,642,708 | 2,009,224 | 125,856 | 2,135,080 |
| TECHNOLOGY | | 10.005 | 50.000 | I I | 50.000 |
| Tyler Software Maint | 53,000 15,000 | 42,295 12,440 | 50,000 15,000 | | 50,000 15,000 |
| Tyler Disaster Maint Tegrit Hosting Fees | 13,000 | 78,000 | 78,000 | | 78,000 |
| I.T. Consulting Services | All Ala | 52,945 | 60,000 | | 60,000 |
| Software Licenses & Fees | 25,000 | 160 | 15,000 | | 15,000 |
| StanCERA Website | 2,500 | 415 | 2,500 | | 2,500 |
| SBT - Data Processing Services | 33,000 | 32,314 6,112 | 40,000 7,500 | | 40,000 7,500 |
| SBT - Telecommunications Computers & Office Equipment | 7,500 20,000 | 18,274 | 20,000 | | 20,000 |
| Copier Lease & Maint | 17,000 | 9.834 | 12,000 | | 12,000 |
| Technology | 173,000 | 252.789 | 300,000 | | 300,000 |
| Legal & Professional Services | | | | | |
| Legal Counsel - Disability | 195,000 | 96,364 | 150,000 | | 150,000 |
| Legal Counsel - O'Neal vs StanCERA Legal Counsel - General | 300,000 85,000 | 186,021 42,052 | 200,000 | | 200,000 60,000 |
| Legal Counsel - General Legal Counsel - Domestic Relation Orders | 25,000 | 10,591 | 20,000 | | 20,000 |
| Legal Counsel - Information Technology | 50,000 | 0 | 2 | | 14 |
| Legal Counsel - StanCERA vs Buck | 100,000 | 11,001 | 50,000 | | 50,000 |
| Medical Exams, Reviews, Hearings | 37,000 | 7,500 | 20,000 | | 20,000 |
| Auditing Services | 46,350 | 41,374 6,959 | 47,250 30,000 | | 47,250 30,000 |
| Other Professional Services Legal & Other Professional & Services | 30,000 868,350 | 401.862 | 577,250 | | 577,250 |
| GENERAL OPERATIONS & CONDOMINIUM | 000,000 | | | | |
| Office Supplies | 30,000 | 7,280 | 15,000 | l 1 | 15,000 |
| Other Office Expense | 15,000 | 4,835 | 10,000 | | 10,000 |
| 6th Floor Maint | 1,500 | 21,289 | 1,500 22,353 | | 1,500 22,353 |
| 6th Floor Janitorial & Supplies 6th Floor Security | 23,907 20,000 | 717 | 10,000 | | 10,000 |
| 6th Floor taxes (Downtown Redevelopment) | 1,600 | 1,218 | 1,600 | | 1,600 |
| | -1-5 | V-1 | | | |
| General Operations & Condominium | 92,007 | 35,339 | 60,453 | | 60,453 |
| COMMUNICATION & PRINTING | 0 - 11,4,20 | | 24.000 | | 0.4.000 |
| Member Statements, Trustee Elections | 34,000 40,000 | 34,023 34,300 | 34,000 40,000 | | 34,000 40,000 |
| Postage Communication & Printing | 74,000 | 68,323 | 74,000 | | 74,000 |
| COUNTY SUPPORT & BUILDING SERVICES | 77,000 | 00,020 | 7 1,000 | | ,, |
| Building Maintenance | 45,000 | 27,988 | 45,000 | | 45,000 |
| Building Janitorial | 1,155 | 947 | 1,200 | | 1,200 |
| Building Security | 45,000 | 13,427 | 45,000 | | 45,000 |
| Building Utilities | 40,000 10,000 | 30,198 17,345 | 40,000 18,000 | | 40,000 18.000 |
| Auditor CEO/Personnel (true up) | 10,000 | 13,296 | 15,000 | | 15,000 |
| Central Services, Mail Room, Salvage | 12,300 | 785 | 8,000 | | 8,000 |
| Purchasing | 7,000 | 487 | 5,000 | | 5,000 |
| Risk Management | 3,700 | 2,102 | 3,000 | | 3,000 |
| Salvage & Disposal | 2,500 | 452 | 2,500 | | 2,500 |
| Insurance (General Liability & Auto) | 18,000 | 17,341 | 18,000 | | 18,000 |
| County Support Services & Building Services | 194 655 | 124,368 | 200,700 | | 200,700 |
| FIDUCIARY EDUCATION & TRAVEL | THE SERVICE | | | | |
| Professional Publications & Subscriptions | 6,000 | 3,900 | 6,000 | | 6,000 |
| Staff Education & Travel | 33,000 | 22,328 8,130 | 28,000 11,000 | | 28,000 11,000 |
| Professional Memberships Trustee Education & Travel | 11,000 43,000 | 38,871 | 43,000 | | 43,000 |
| Trustee Education & Travel Trustee Meeting Allowance | 14,500 | 8,700 | 14,500 | | 14,500 |
| Insurance (Fiduciary & Auto) | 78,750 | 73,310 | 76,976 | | 76,976 |
| | 486.000 | 455,000 | 470 170 | | 476 277 |
| Fiduciary Education & Travel CAPITAL EXPENDITURES | 186,250 | 155,239 | 179,476 | | 179,476 |
| CALITAL EXCENDITURES | | | | | |
| Pension Administration System & Back File | 2,169,154 | 1,332,070 | | 1,965,097 | 1,965,097 |
| I.T. Project Management & Oversite for | 610,000 | 499,235 | | 610,000 | 610,000 |
| Project Room, Equipment Furniture | 15,000 | | 45.000 | | 45.000 |
| Audio Visual Equipment | 15,000 | 5 554 | 15,000 | | 15,000 |
| Office Equipment 6th Floor Lobby Upgrade | | 5,554 | TBD | | |
| 12th St Lobby Upgrade | | | 50,000 | | 50,000 |
| Security & Camera System | H. DUN S | 37,710 | | | |
| Design and Build of Board Room | - 1/X/I = | 22,500 | | 1 | |
| Board Room Tenant Improvements | | 0 | 300,000 | | 300,000 |
| Website redesign & implementation | 50,000 | 4.007.000 | 005.000 | 50,000 | 3,000,000 |
| Capital Expenditures | 2,859,154 185,000 | 1,897,069 175,830 | 365,000 185,000 | 2,625,097 | 2,990,097 185,000 |
| Capital Depreciation 6th Floor Lease Revenue | (89,590) | (89,590) | (97,040) | | (97,040 |
| TOTAL BUDGET | 6,678,174 | 4,663,937 | 3,854,063 | 2,750,953 | 6,605,016 |