

# STANISLAUS COUNTY EMPLOYEES' RETIREMENT ASSOCIATION

832 12th Street, Suite 600 Modesto, CA 95354

Phone (209) 525-6393 Fax (209) 558-5976 www.stancera.org

e-mail: retirement@stancera.org

MAIL: P.O. Box 3150 Modesto 95353-3150

#### **AGENDA**

BOARD OF RETIREMENT 832 12<sup>th</sup> Street, Suite 600 – **Wesley W. Hall Board Room** Modesto, CA 95354 February 11, 2015 2:00 p.m.

The Board of Retirement welcomes you to its meetings, which are regularly held on the second Wednesday and the fourth Tuesday of each month. Your interest is encouraged and appreciated.

CONSENT ITEMS: These matters include routine administrative actions and are identified under the Consent Items heading.

**PUBLIC COMMENT:** Matters under jurisdiction of the Board, may be addressed by the general public before or during the regular agenda. However, California law prohibits the Board from taking action on any matter which is not on the posted agenda unless it is determined an emergency by the Board of Retirement. Any member of the public wishing to address the Board during the "Public Comment," period shall be permitted to be heard once up to three minutes. Please complete a Public Comment Form and give it to the Chair of the Board. Any person wishing to make a presentation to the Board must submit the presentation in written form, with copies furnished to all Board members. Presentations are limited to three minutes.

**BOARD AGENDAS & MINUTES:** Board agendas, Minutes and copies of items to be considered by the Board of Retirement are customarily posted on the Internet by Friday afternoon preceding a meeting at the following website: www.stancera.org.

Materials related to an item on this Agenda submitted to the Board after distribution of the agenda packet are available for public inspection at StanCERA, 832 12th Street, Suite 600, Modesto, CA 95354, during normal business hours.

**AUDIO:** All Board of Retirement regular meetings are audio recorded. Audio recordings of the meetings are available after the meetings at <a href="http://www.stancera.org/agenda\_schedule">http://www.stancera.org/agenda\_schedule</a>.

**NOTICE REGARDING NON-ENGLISH SPEAKERS**: Board of Retirement meetings are conducted in English and translation to other languages is not provided. Please make arrangements for an interpreter if necessary.

**REASONABLE ACCOMMODATIONS**: In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Board Secretary at (209) 525-6393. Notification 72 hours prior to the meeting will enable StanCERA to make reasonable arrangements to ensure accessibility to this meeting.

- Meeting Called to Order
- Roll Call
- Announcements
- Public Comment
- 5. Consent Items
  - a. Approval of the January 27, 2015 Meeting Minutes View

## 5. Consent Items (Cont.)

- b. Approval of Service Retirement(s) Sections 31499.14, 31670, 31662.2 & 31810
  - 1. Belmares, Carmen BHRS Effective 02-03-2015
  - 2. Bryant, Graylin Public Defender Effective 02-03-2015
  - 3. Dieker, Sandra BHRS Effective 12-31-2014
  - 4. Eslinger, Sharon DCSS Effective 02-03-2015
  - 5. Green Teresa Alliance Worknet Effective 02-07-2015
  - 6. Hines, Teri CSA Effective 02-10-2015
  - 7. Houck, Raymond Public Works Effective 02-20-2015
  - 8. Maddox, Donald Superior Court Effective 01-07-2015
  - 9. Marquer, Shelly Superior Court Effective 01-15-2015
  - 10. Martinez, Roseanne Superior Court Effective 01-31-2015
  - 11. Mota, Barbara CSA Effective 02-21-2015
  - 12. Riqueros, Janice Dept of Env Resources Effective 02-06-2015
  - 13. Sianez, Claudia CSA Effective 12-11-2014
  - 14. Sikma, Larry Sheriff Effective 02-20-2015 \*
  - 15. Ubides, Denise Sheriff Effective 02-07-2015 \*

- c. Approval of Deferred Retirement(s) Section 31700
  - 1. Bibi, Huseena HSA Effective 09-01-2006
  - 2. Cassidy, Alan DA Effective 01-16-2015
  - Cotter, Susan Alliance Worknet Effective 10-14-2014
  - 4. Harris, Karen HSA Effective 10-25-2014
  - 5. King, John R City of Ceres Effective 08-16-2014 \*
  - 6. Lazar, Nancy HSA Effective 01-24-2015
  - 7. Mincey, Roslyn CSA Effective 01-23-2015
  - 8. Parrish, Claudia Ag Commissioner Effective 01-10-2015
  - 9. Plascencia, Jose CSA Effective 12-27-2014
  - 10. Rodriguez, Amelia Probation Effective 01-24-2015 \*

- d. Approval of Death Benefit Sections 31781
  - 1. Boyd, Gary, Deceased 01-29-2015, Deferred Member
- e. Approval of Disability Retirement Section 31724
  - 1. Grimm, Bryan Sheriff, Service-Connected, Effective 06-23-14

<sup>\*</sup> Indicates Safety Personnel

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## 6. Executive Director

- a. Monthly Staff Report View
- b. Financial Auditor Request for Proposal (RFP) View
- c. Discussion and Action Regarding the Information Technology (IT) Plan & Pension Administration Software (PAS) View

## 7. Closed Session

- a. Discussion and Action Regarding Allocation of StanCERA's Infrastructure Assets Government Code Section 54956.81
- b. Conference with Legal Counsel Pending Litigation One Case: Stanislaus County Employees' Retirement Association v. Buck Consultants, LLC, Mediation Pursuant to Evidence Code Sections 1115, 1119, 1152 Government Code Section 54956.9(d)(4)
- c. Conference with Legal Counsel Pending Litigation One Case:
   O'Neal et al v. Stanislaus County Employees' Retirement Association
   Stanislaus County Superior Court Case No. 648469
   Government Code Section 54956.9(d)(1)
- d. Conference with Legal Counsel Pending Litigation One Case: Nasrawi et al v. Buck Consultants, LLC, et.al, Santa Clara County Superior Court Case No. 1-11-CV202224; Court of Appeal, Sixth Appellate District, Case No. H038894 Government Code Section 54956.9(d)(1)
- 8. Members' Forum (Information and Future Agenda Requests Only)
- 9. Adjournment



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#### PLEASE POST FOR EMPLOYEE VIEWING

#### **BOARD OF RETIREMENT MINUTES**

**January 27, 2015** 

**Trustees Present**: Michael O'Neal, Jim DeMartini, Donna Riley,

Maria DeAnda, Jason Gordo, Mike Lynch and

Jegan Raja (for Gordon Ford)

**Trustees Absent:** Gordon Ford, Darin Gharat and Jeff Grover

**Alternate Trustee** 

**Present:** Joan Clendenin, Alternate Retiree Representative

Staff Present: Rick Santos, Executive Director

Kathy Herman, Fiscal Services/Operations Manager

Dawn Lea, Benefits Manager

Kellie Gomes, Executive Board Secretary

Others Present: Fred Silva, General Legal Counsel

Doris Foster, Chief Executive Office

Jon Meier, Strategic Investment Solutions Nate Pratt, Strategic Investment Solutions

#### 1. Meeting Called to Order

Meeting called to order at 2:01 p.m. by Trustee DeAnda, Chair.

## 2. Roll Call

## 3. Announcements

Kellie Gomes announced that general counsel, Fred Silva, formally approved the minutes from the January 14, 2015 administrative meeting.

## 4. Public Comment

## 5. Consent Items

- a. Approval of the January 14, 2015 Meeting Minutes
- Approval of the Cost of Living Adjustment (COLA) Effective April 1, 2015, for Payment on May 1, 2015, per Government Code Section 31870.1

Motion was made by Trustee O'Neal and seconded by Trustee Gordo to approve consent items as presented.

Motion carried unanimously.

## 6. <u>Strategic Investment Solutions (SIS), Inc.</u>

a. Discussion and Action Regarding Asset Allocation and Capital Market Expectation review

Jon Meier and Nate Pratt gave the Board an update on capital market expectations for the near term. This was an information only presentation. Action was not required.

- b. Monthly Flash Report for the Month Ending November 30, 2014
- c. Monthly Flash Report for the Month Ending December 31, 2014

Monthly performance - -0.33% Fiscal YTD - 1.50% Fiscal YTD Alpha - -.04%

d. Report on "Top 10 Holdings" of StanCERA Investment Managers as of December 31, 2014

## 7. Executive Director

a. Discussion and Action regarding the preliminary June 30, 2014 Actuarial Valuation: Cheiron Actuaries

Graham Schmidt presented the preliminary results from the actuarial valuation which sets rates for fiscal year 2015-2016. Motion was made by Trustee Gordo and seconded by Trustee Riley to have Graham finalize the results as presented.

Motion carried unanimously

## 8. Closed Session

- a. Discussion and Action Regarding Allocation of StanCERA's Infrastructure Assets Government Code Section 54956.81
- b. Conference with Legal Counsel Pending Litigation One Case: Stanislaus County Employees' Retirement Association v. Buck Consultants, LLC, Mediation Pursuant to Evidence Code Sections 1115, 1119, 1152 Government Code Section 54956.9(d)(4)
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   Government Code Section 54956.9(d)(1)
- d. Conference with Legal Counsel Pending Litigation One Case: Nasrawi et al v. Buck Consultants, LLC, et.al, Santa Clara County Superior Court Case No. 1-11-CV202224; Court of Appeal, Sixth Appellate District, Case No. H038894 Government Code Section 54956.9(d)(1)

#### Members' Forum (Information and Future Agenda Requests Only) 9.

Trustee O'Neal thanked StanCERA staff for working with RESCO and the new Health Administrator to process the retiree health care premiums

## 10. Adjournment

Meeting adjourned at 3:35 p.m.

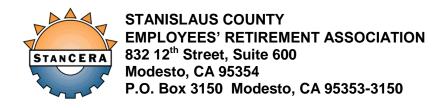
Respectfully submitted,

Rick Santos, Executive Director

APPROVED AS TO FORM:

FRED A. SILVA, GENERAL LEGAL COUNSEL

Fred A. Silva, General Legal Counsel



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## February 11, 2015, Retirement Board Meeting

TO: Retirement Board

FROM: Rick Santos, Executive Director

I. SUBJECT: Monthly Staff Report

II. ITEM NUMBER: 6.a

III. ITEM TYPE: Information

IV. STAFF RECOMMENDATION: None

- V. ANALYSIS: The monthly staff report's intent is to report out to the Board of Retirement high level issues/tasks staff has been working on over the past month.
  - a) Normal Retirement Age Requirements Notification In December, the Board of Retirement decided on the "Normal Retirement Age" and Bona Fide Separation from Service definition for IRS qualifying purposes. Staff completed the process of notifying plan sponsors of the requirements. Staff developed decision trees to assist plan sponsors in administering these complicated rules
  - b) *Member Statements* Staff completed the process of mailing out all member statements in January and 1099-R's were processed and mailed by the January 31<sup>st</sup> deadline. In addition, semi-annual interest was posted to all non-retired members
  - c) Job Task Analyses Staff continues the process of job task analyses of each position within StanCERA. This task was set out in the Strategic Plan, is slated to be complete this year and has the following goals:
    - Efficiency in getting StanCERA work out
    - Development of clear visions for the Organization
    - · Specifically defining position tasks
    - Creating accountability and metrics for each position
    - Uncovering weak areas within the Organization
  - d) Audit RFP Preparation Staff has prepared the initial RFP for solicitation of a potentially new StanCERA auditor
  - e) Development of Risk Reports Staff has begun the process of the development of investment manager reports dedicated to the process of risk management. Reports have been developed that show contributions to overall portfolio risk by manager. These reports also have the capability of showing whether manager risk profiles have significantly changed over a user specified time. When these reports have been completed, it is the intent of staff to present these either on a quarterly basis and/or when a specific manager visits StanCERA onsite

Retirement Board – February 11, 2015 Monthly Staff Report Page 2

VI. RISK: None

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently

VIII. BUDGET IMPACT: None

Rick Santos, Executive Director

Kathy Herman, Fiscal Services Manager



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## February 11, 2015, Retirement Board Meeting

TO: Retirement Board

FROM: Kathy Herman, Fiscal Services Manager

I. SUBJECT: Financial Auditor - Request for Proposal (RFP)

II. ITEM NUMBER: 6.b

III. ITEM TYPE: Information

IV. STAFF RECOMMENDATION: None

v. ANALYSIS: In 2009 after a successful RFP process, Macias, Gini & O'Connell LLP was retained for Financial Auditing Services. The ability to extend the contract for an additional three years was included in the original agreement. The professionals at Macias, Gini and O'Connell LLP have served StanCERA well through six audits. However, it is time to conduct a search for a Public Accounting firm to provide auditing services, which will ensure StanCERA continues to meet all necessary financial requirements.

The RFP was published on the StanCERA website on Friday, February 6, 2015. A survey of 37 Act systems was conducted and in addition to publishing the RFP, firms who were listed as serving these public entities were invited to submit a proposal. The time line for the RFP process is listed below. Typically the Internal Governance Committee will assist staff in the evaluation process and if necessary the finalist will be invited to do a presentation.

## **Anticipated Proposal/Contract Timeline**

Request for Proposal (RFP) issued:

Notice of Intent to Propose Due

Deadline for Questions and clarifications

Due Date for submission of Proposals

Evaluation of Proposals

February 06, 2015

March 06, 2015

March 20, 2015

March 23-27, 2015

Finalist Interviews (if needed)

Approval

February 06, 2015

March 06, 2015

To be determined

April 08, 2015

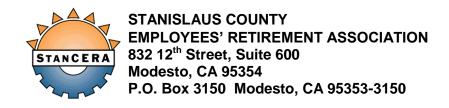
VI. RISK: None

VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently

VIII. BUDGET IMPACT: None

Kathy Herman, Fiscal Services Manager

Rick Santos, Executive Director



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## February 11, 2015, Retirement Board Meeting

TO: Retirement Board

FROM: Kathy Herman, Fiscal Services Manager

I. SUBJECT: Information Technology (IT) Plan & Pension Administration Software (PAS)

II. ITEM NUMBER: 6.c

III. ITEM TYPE: Discussion and Action

- IV. STAFF RECOMMENDATION: Direct staff to seek a qualified firm (Proposer) to develop a fiveyear Comprehensive Strategic Information Technology Plan that includes a high level blueprint for the implementation, budget and support of technology over the next five years.
- V. ANALYSIS: In 2014, Tyler Technologies, StanCERA's current vendor for its Pension Administration Software (PAS) announced it has discontinued the sale and/or enhancement of its pension software. On October 8, 2014 the Board of Retirement was presented with a 10 year Strategic Realignment plan. As part of the plan, staff outlined what would be necessary to maintain and/or update the PAS as well as other IT solutions. At that time the Board of Retirement directed staff to immediately move forward with efforts to replace the current system and to include other software solutions necessary to serve our members in the future.

An IT plan should allow StanCERA to understand the risks and limitations inherent in the current environment, and will offer a method of mitigating these risks and limitations over the long term. The proposal will include complete project plans for each area of study (timelines, staff, costs, etc.); these project plans will help StanCERA understand the amount of time, staff and costs associated with each. This step does not commit StanCERA to the project(s). It just gives us a better understanding of the scope.

Although there are multiple options for software solutions, the following list gives an idea of what is needed to address the concerns presented at the October 8, 2014 meeting.

- 1. Pension Administration System (PAS)
- 2. Electronic Document Management System (EDMS)
- 3. Disaster Recover Business Continuity Planning (DR/BCP)
- 4. PAS Reporting
- 5. Case Management Workflow
- 6. Web site Redesign including ADA requirements
- 7. Web Self Service/Member Web Portal

Staff cannot stress enough how complex and capital and labor intensive a project of this magnitude will be. Working with a consulting firm who specializes in these types of long term IT projects has proven to be expedient. The attached survey and emails from other 37 Act systems may give the Board some insight. Some names have been redacted from the email responses; in order to ensure a fair selection process should the Board agree with staff's recommendation.

- VI. RISK: Proceeding with a plan of this size without expert assistance could result in cost overruns, delayed implementation, unfinished projects and/or possible legal issues.
- VII. STRATEGIC PLAN: Strategic Objective IV: Refine StanCERA's business and policy practices in ways that enhance stakeholder awareness, the delivery of member services and the ability of the Organization to administer the System effectively and efficiently
- VIII. BUDGET IMPACT: At this time staff will request proposals from the vendors listed on the survey. Typically there is no cost at this step.

Kathy Herman, Fiscal Services Manager

Rick Santos, Executive Director

Karty Herman

## 37 Act System Survey

Please list the name of the I.T. consulting firm(s) you are currently using, or have used in to assist with the different phases of your Pension Administration project.

Requirements Gathering/Analyst				
LR Wechsler	Linea Solutions	Maximus		
Tulare CERA	Alameda CERA	San Diego CERA		
San Bernardino CERA	Fresno CERA	San Mateo CERA		
Kern CERA	Imperial CERA			
San Diego City ERS	Marin CERA			
San Diego City ERS	OCERS			
	San Diego CERA			
	Santa Barbara CERA			
	Sonoma CERA			
	Ventura CERA			

RFP Creation				
LR Wechsler	Linea Solutions	Other		
Tulare CERA	Alameda CERA	None		
San Bernardino CERA	Fresno CERA			
Kern CERA	Imperial CERA			
San Diego City ERS	Marin CERA			
	OCERS			
	San Diego CERA	·		
	Sonoma CERA			
	Ventura CERA			

Vendor Selection				
LR Wechsler	Linea Solutions	Other		
Tulare CERA	OCERS	None		
San Bernardino CERA	Sonoma CERA			
Kern CERA	Marin CERA			
San Diego City ERS	San Diego CERA			
	Imperial CERA			
	Ventura CERA			
	Fresno CERA			
	Alameda CERA			

Pensions Administration Implementation			
LR Wechsler	Linea Solutions	LRS	
Tulare CERA	Alameda CERA	Sonoma CERA	
San Bernardino CERA	Fresno CERA		
Sonoma CERA	Imperial CERA		
	Kern CERA		
	Marin CERA		
	San Diego CERA		
	Ventura CERA		

## 0

## Kathy Herman - RE: Linea - software consultant

From: gs@ventura.org>
To: gs@ventura.org>, "

Kathy Herman < HERMANK@stancera.org>, "

**Date:** 1/29/2015 6:49 PM

Subject: RE:

CC:

#### Hello Kathy,

Tim is no longer working with VCERA as our interim administrator, and I am currently serving as the VCERA project sponsor for our ongoing Pension Administration System (PAS) project. I have worked with since 2007 and feel comfortable answering your questions. My responses are below in red:

Overall, VCERA enjoys a very collaborative relationship with Personally, I can say that they have helped me and the other staff resources assigned to stay on track with project activities, and I do not believe that we could have accomplished what we have without them. I would highly recommend to your agency.

Please let me know if you have any additional questions or need clarification.

Best regards,

Julie Stallings

From: Kathy Herman [mailto:HERMANK@stancera.org]

Sent: Thursday, January 29, 2015 5:05 PM To: Stallings, Julie; Thonis, Tim; Info, VCERA

Subject: Linea - software consultant

Dear Tim,

StanCERA is about to undertake a search for pension software. Several of the 37 Act systems have used solutions for various parts of their projects. In one of there proposals to Fresno, they mention your system. I know we need assistance with this project and I would like to hear what you think about

Have they been a good partner for your staff?

The resources assigned to our project have been very good to work with. is currently serving as our project manager, as VCERA does not have existing IT staff to serve in this role. We have two other resources who manage and assist with our system testing efforts and active member transmittal data. All three resources have demonstrated a high level of professionalism, knowledge and experience. We feel very fortunate to be working with these



Have they been able to keep the projects on time and in budget?

VCERA's project schedule was recently extended an additional six months, but it was in no way attributed to performance as project manager. We had two initial risks at the outset of our project; limited VCERA resources and one of our plan sponsors was challenged providing required data for the active member transmittal timely. Both of these issues, along with the unexpected PEPRA legislative changes, contributed to the delay in our project schedule.

Has the plan and projected budget they originally provided to you proven to be realistic and reasonable? Admittedly, our initial project schedule was optimistic. While we thought we had a good grasp of the agile implementation method, and an understanding of those impacts on our VCERA staff resources assigned to the project, in retrospect we did not. Even still, had VCERA not experienced the issues discussed above, I believe that we might have only exceeded our project budget by approximately 15%.

Any information you give me will be helpful.

Thank you

Kathy Herman
Fiscal Services Manager
Stanislaus County Employees' Retirement Association www.StanCERA.org
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## Kathy Herman - RE: Pension Software

From:

.imperial.ca.us>

To:

Kathy Herman < HEKIVIAINK@stancera.org>

Date:

1/29/2015 6:15 PM

Subject: RE: Pension Software

Happy New Kathy,

Not going to make it to the General Assembly this year but will be at SACRS in May.

I have responded to your questions below in red. Things are finally going pretty good with the pension system but it took us 6 years. Because the system is now 6 years old I think we will need an upgrade in the next couple of years. I hate the idea of having to approach the board with this because all they see is more \$\$\$\$.

Let me know if Lean help with anything else and hope to see you in May.

Regina

From: Kathy Herman [mailto:HERMANK@stancera.org]

Sent: Thursday, January 29, 2015 4:16 PM

To: Regina Rodrigues

Subject: RE: Pension Software

Hi Regina,

Happy new year. I think I am going to the General Assembly in Monterey, any chance you will be there?

I'm back into the pension software puzzle. Can you please answer a few questions for me. I know we talked about all this, but I need to do a presentation for the Board and am gathering some details.

Did you use an outside consultant for the project? Yes, we use

To what extent? We had two full time consultants on staff for 2 years and 1 full time for the last 4 years. Now they we use them on an adhoc basis.

Have they been a good partner for you? We could not have done it without them. The consultants we worked with were very helpful and learned our business rules very quick.

Were they able to bring the project in on time and in budget? Unfortunately, it was not completed on time and budget due to several reasons. Do you have an hour or two. The main reason being our vendor underestimated the complexity of the 37 Act.

If you did use an outside consultant, would you be willing to share your RFP, scope of work or contract with me? We did not do a formal RFP for our consultant but we did for our computer vendor.

Thank you

## Kathy Herman - RE: Linea Solutions

From:

"Kathy Herman

o.fresno.ca.us> 2RMANK(a)stancera.org>, "

To: Date:

1/29/2015 3:46 PM

Subject: RE:

Yes, to all questions. Our experience with has been very successful. They have worked with us to control the budget; kept the project on track from a time perspective; and provided additional resources as needed. A good part of our success has been the stability of the team at and here. 's willingness to assign long-term team members helps build knowledge.

Please call

) or email me if you have further questions.

Sincerely,

Becky Van Wyk, CPA Assistant Retirement Administrator Fresno County Employees' Retirement Association 1111 H Street Fresno, CA 93721

From: Kathy Herman [mailto:HERMANK@stancera.org]

Sent: Thursday, January 29, 2015 3:43 PM

To: Van Wyk, Becky; Prinz, Kelly; Srisukwatana, Thanaphat

Subject:

Hello,

Connor gave me your contact information and I am hoping you can help me. StanCERA's pension software vendor has decided it is no longer selling its pension software and consequently has gone into maintenance mode only. Before it is completely obsolete, our Board had instructed us to move forward with the search for new software that will include many of the upgrades needed for a member portal, case management, electronic document management, etc.

Several of the 37 Act systems have used assistance with this project and I would like to hear what you think about

Have they been a good partner for FCERA?

Have they been able to keep the projects on time and in budget?

Has the assessment (IT Roadmap) and projected budget they originally provided to you proven to be realistic and reasonable?

## Kathy Herman - RE: Linea Solutions

From. m.co.fresno.

To: "Kathy Herman" < HERMANK@stancera.org>

**Date:** 1/9/2015 11:15 AM

Subject: RE: !

## Kathy,

Good to hear from you and happy new year! We have had involved since the development of our IT Roadmap in 2009. From an accounting standpoint, they were very helpful with the determining the requirements to meet our needs for an upgraded GL software. developed our RFP for GL Software and assisted with the scoring of each response. They acted as our watch dog to make sure the selected software vendor held up their end of the bargain and got the upgrade done on budget and close to actual time frame expected.

As for our Pension Administration System upgrade, has been a major part of the project. I haven't been involved in many of the meetings related to this upgrade so a better source of contact on that project would be Becky Van Wyk, Assistant Retirement Administrator; Kelly Prinz, Benefits Manager; or Pat Srisukwatana, IT Manager. Feel free to reach out to either of them. Their contact information is below:

#### Sincerely,

Conor Hinds
Supervising Accountant
Fresno County Employees' Retirement Association
1111 H Street
Fresno, CA 93721-2515

**From:** Kathy Herman [mailto:HERMANK@stancera.org]

Sent: Friday, January 09, 2015 10:46 AM

To: Hinds, Conor

**Subject:** Linea Solutions